## 2015-17 BIENNIUM REVENUE - MONTHLY SUMMARY

This memorandum provides a summary of general fund revenue; oil production, oil prices, and rig counts; and oil tax revenue collections and allocations. The first section compares actual and forecasted general fund revenue. The second section compares actual and forecasted oil production, oil prices, rig counts, and oil tax revenue allocations.

# GENERAL FUND REVENUE General Fund Revenue Collections

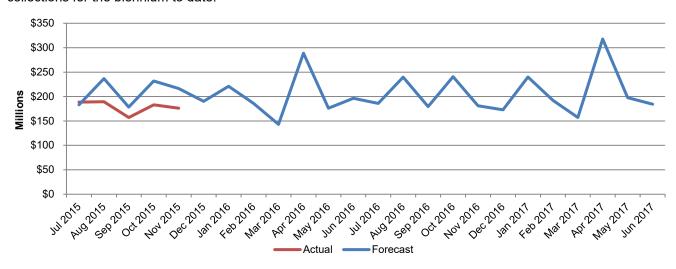
The schedule below provides a comparison of actual to forecasted general fund revenue collections for the month of November 2015 and for the biennium to date.

|                            | November 2015 |                       |                | Biennium to Date |                       |                 |            |
|----------------------------|---------------|-----------------------|----------------|------------------|-----------------------|-----------------|------------|
|                            |               |                       |                |                  |                       | Variance        |            |
| Category                   | Actual        | Forecast <sup>1</sup> | Variance       | Actual           | Forecast <sup>1</sup> | Amount          | Percentage |
| Ongoing Revenue            |               |                       |                |                  |                       |                 |            |
| Sales and use taxes        | \$91,321,625  | \$141,552,000         | (\$50,230,375) | \$453,197,454    | \$616,556,000         | (\$163,358,546) | (26.5%)    |
| Motor vehicle excise tax   | 7,979,629     | 11,774,000            | (3,794,371)    | 49,219,445       | 64,568,000            | (15,348,555)    | (23.8%)    |
| Individual income tax      | 25,990,466    | 7,355,000             | 18,635,466     | 153,613,560      | 126,340,000           | 27,273,560      | 21.6%      |
| Corporate income tax       | 548,850       | 5,267,000             | (4,718,150)    | 16,810,248       | 24,758,000            | (7,947,752)     | (32.1%)    |
| Insurance premium tax      | 8,435,141     | 9,867,970             | (1,432,829)    | 13,464,695       | 13,227,950            | 236,745         | 1.8%       |
| Financial institutions tax | 0             | 0                     | Ó              | 244,614          | 0                     | 244,614         | N/A        |
| Gross production tax       | 12,291,835    | 12,291,835            | 0              | 64,452,735       | 64,452,735            | 0               | 0.0%       |
| Oil extraction tax         | 19,977,072    | 19,977,072            | 0              | 93,478,510       | 93,478,510            | 0               | 0.0%       |
| Gaming tax                 | 568,058       | 490,390               | 77,668         | 1,569,777        | 1,828,280             | (258,503)       | (14.1%)    |
| Cigarette and tobacco tax  | 2,558,276     | 2,518,000             | 40,276         | 13,448,134       | 13,357,000            | 91,134          | 0.7%       |
| Wholesale liquor tax       | 761,813       | 760,000               | 1,813          | 4,040,827        | 3,904,000             | 136,827         | 3.5%       |
| Coal conversion tax        | 1,809,626     | 1,506,000             | 303,626        | 7,906,103        | 6,392,000             | 1,514,103       | 23.7%      |
| Mineral leasing fees       | 1,025,946     | 819,488               | 206,458        | 7,742,652        | 4,097,440             | 3,645,212       | 89.0%      |
| Departmental collections   | 2,698,343     | 2,176,734             | 521,609        | 14,150,238       | 12,808,055            | 1,342,183       | 10.5%      |
| Interest income            | 285,354       | 222,010               | 63,344         | 1,130,466        | 1,038,940             | 91,526          | 8.8%       |
| Total ongoing revenue      | \$176,252,034 | \$216,577,499         | (\$40,325,465) | \$894,469,458    | \$1,046,806,910       | (\$152,337,452) | (14.6%)    |
| Transfers                  |               |                       |                |                  |                       |                 |            |
| Lottery                    | \$0           | \$0                   | \$0            | \$0              | \$0                   | \$0             | N/A        |
| State Mill profits -       | 0             | 0                     | 0              | 0                | 0                     | 0               | N/A        |
| Transfer                   |               |                       |                |                  |                       |                 |            |
| Major special funds -      | 0             | 0                     | 0              | 657,000,000      | 657,000,000           | 0               | 0.0%       |
| Transfer                   |               |                       |                |                  |                       |                 |            |
| Other transfers            | 0             | 0                     | 0              | 572,828          | 507,624               | 65,204          | 12.8%      |
| Total transfers            | \$0           | \$0                   | \$0            | \$657,572,828    | \$657,507,624         | \$65,204        | 0.0%       |
| Total revenue              | \$176,252,034 | \$216,577,499         | (\$40,325,465) | \$1,552,042,286  | \$1,704,314,534       | (\$152,272,248) | (8.9%)     |

<sup>&</sup>lt;sup>1</sup>The amounts shown for the forecast reflect estimates prepared by the Office of Management and Budget based on the May 2015 legislative estimate for general fund revenue. The amounts shown for the gross production tax and the oil extraction tax forecast have been revised to reflect the actual allocations, because the allocations are limited to \$300 million per biennium.

### **Ongoing General Fund Revenue**

The chart and schedule below provide a comparison of actual to forecasted ongoing general fund revenue collections for the biennium to date.



|                  | Actual        | Forecast        | Variance        | Percentage |
|------------------|---------------|-----------------|-----------------|------------|
| July 2015        | \$188,734,824 | \$183,033,628   | \$5,701,196     | 3.1%       |
| August 2015      | 189,384,797   | 236,832,276     | (47,447,479)    | (20.0%)    |
| September 2015   | 157,073,450   | 178,391,640     | (21,318,190)    | (12.0%)    |
| October 2015     | 183,024,353   | 231,971,867     | (48,947,514)    | (21.1%)    |
| November 2015    | 176,252,034   | 216,577,499     | (40,325,465)    | (18.6%)    |
| Biennium to date | \$894,469,458 | \$1,046,806,910 | (\$152,337,452) | (14.6%)    |

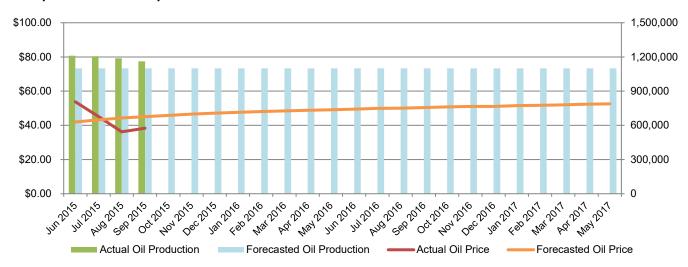
# OIL TAX REVENUE ALLOCATIONS Oil Production, Oil Prices, and Rig Counts

The schedule below provides a comparison of actual to forecasted amounts for oil production, oil prices, and rig counts for September 2015 and for the biennium to date. Oil tax revenue allocations relate to oil price and production from two months prior. As a result, oil price and production are reported from June 2015 to May 2017.

|   | September<br>2015  | Biennium-to-<br>Date Average |
|---|--------------------|------------------------------|
| Average daily production of oil in barrels  Actual  | 1,162,253          | 1,192,052                    |
| Average daily oil price   | 1,100,000          | 1,100,000                    |
| Actual - Flint Hills Resources (FHR) Actual - West Texas Intermediate (WTI)                 | \$31.17<br>\$45.47 | \$36.96<br>\$49.78           |
| Actual - Average of FHR and WTI Forecast  | \$38.32<br>\$45.08 | \$47.92<br>\$43.64           |
| Average daily rig counts  Actual  | 71                 | 74                           |
| Forecast (Unofficial - Reflects an increase from 100 to 140 drilling rigs for the biennium) | 110                | 105                          |

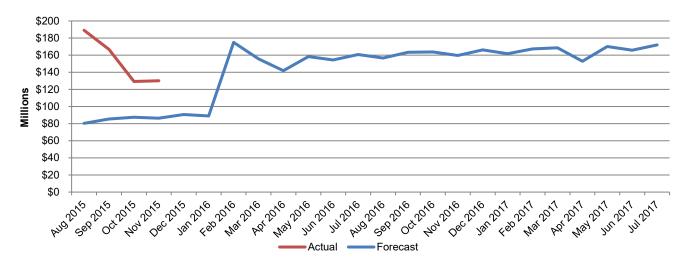
#### Oil Production and Prices

The chart below provides information on oil production and oil prices for the biennium to date. Oil tax revenue allocations relate to oil price and production from two months prior. As a result, oil price and production are reported from June 2015 to May 2017. The amounts shown for the actual oil price reflect the average of the FHR price and the WTI price.



### Oil Tax Revenue Collections

The chart and schedule below provide a comparison of actual to forecasted oil tax revenue collections for the biennium to date.



|                  | Actual        | Forecast      | Variance      | Percentage |
|------------------|---------------|---------------|---------------|------------|
| August 2015      | \$189,128,527 | \$80,330,580  | \$108,797,947 | 135.4%     |
| September 2015   | 166,733,048   | 85,500,294    | 81,232,754    | 95.0%      |
| October 2015     | 129,281,384   | 87,557,206    | 41,724,178    | 47.7%      |
| November 2015    | 130,038,372   | 86,283,120    | 43,755,252    | 50.7%      |
| Biennium to date | \$615,181,331 | \$339,671,200 | \$275,510,131 | 81.1%      |

#### Oil Tax Revenue Allocations

The schedule below provides a comparison of actual to forecasted oil tax revenue allocations for the period August 2015 through November 2015. Oil tax revenue allocations relate to oil price and production from two months prior. As a result, oil tax revenue allocations are reported from August 2015 to July 2017, and oil price and production are reported from June 2015 to May 2017. The amounts shown for the 2015-17 biennium forecast reflect the May 2015 legislative estimate, which was based on lower oil extraction tax collections for the first five months of the biennium related to the "large trigger." However, the "large trigger" did not take effect.

|  | 2015-17 Biennium to Date |               | Variance      |            |
|--|--------------------------|---------------|---------------|------------|
|  | Actual                   | Forecast      | Amount        | Percentage |
| Legacy fund                                | \$170,538,466            | \$93,605,183  | \$76,933,283  | 82.2%      |
| Three Affiliated Tribes                    | 46,719,240               | 27,653,925    | 19,065,315    | 68.9%      |
| Oil and gas research fund                  | 4,616,635                | 1,318,215     | 3,298,420     | 250.2%     |
| Oil and gas impact grant fund              | 12,991,249               | 16,663,761    | (3,672,512)   | (22.0%)    |
| Political subdivisions                     | 112,484,556              | 109,464,878   | 3,019,678     | 2.8%       |
| Abandoned well reclamation fund            | 2,087,509                | 2,059,953     | 27,556        | 1.3%       |
| North Dakota outdoor heritage fund         | 3,524,804                | 4,119,907     | (595,103)     | (14.4%)    |
| Foundation aid stabilization fund          | 26,071,773               | 5,048,217     | 21,023,556    | 416.5%     |
| Common schools trust fund                  | 26,071,773               | 5,048,217     | 21,023,556    | 416.5%     |
| Resources trust fund                       | 52,143,547               | 10,096,432    | 42,047,115    | 416.5%     |
| General fund                               | 157,931,246              | 64,592,512    | 93,338,734    | 144.5%     |
| Tax relief fund                            | 0                        | 0             | 0             | N/A        |
| Strategic investment and improvements fund | 533                      | 0             | 533           | N/A        |
| Political subdivision allocation fund      | 0                        | 0             | 0             | N/A        |
| State disaster relief fund                 | 0                        | 0             | 0             | N/A        |
| Total oil and gas tax revenue allocations  | \$615,181,331            | \$339,671,200 | \$275,510,131 | 81.1%      |