



Conversations that change lives.

We believe in the power of conversation to drive positive change in social, emotional, and physical health



Kognito is a health simulation company comprised of 75+ learning experts, designers and client success professionals.

Our evidence-based simulations build competencies through role-play conversations with virtual humans, scientifically designed to mimic real-life behaviors.

Over 1+ million educators, students, and HCPs across 500 organizations have used Kognito simulations to change lives.



































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#### Kognito

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# Approaches to Harnessing the Power of Conversations with Virtual Humans



**Role-Play Conversation** 

Practice with virtual humans to learn to lead similar conversations in real-life



**Virtual Coach** 

Engage in conversation with a virtual coach to build knowledge and motivation

#### **Kognito**

# Fostering safe & supportive school communities

A **full portfolio** with programs that focus on the **target SEL skills** through the lens of essential topics including:

- Mental Health & Suicide Prevention
- Trauma-Informed Practices
- Grief, Loss, and Crisis Response
- Bullying Prevention
- Substance Use Prevention
- Diversity, Equity & Inclusion
- Resiliency & Growth Mindset

2019 SERIOUS PLAY

2020



#### PROFESSIONAL DEVELOPMENT

Empower educators and staff to support the whole child



#### CURRICULUM

Equip students with core SEL skills



#### COMMUNITY

Develop community capacity to support youth.



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# Kognito is a leading provider of virtual role-play to the PK-12 community



>850,000+

EDUCATORS AND STUDENTS TRAINED



97%

OF EDUCATORS RATE AS GOOD, VERY GOOD, OR EXCELLENT

Our current state partners include:













### **Benefits of Virtual Role Play**

- Realistic simulated scenarios tailored by grade level
- Individual practice builds skill and confidence
- Risk-free learn from mistakes and success
- Immediate personalized feedback
- Option to undo and try different tactics
- Unlimited ability to scale at population-level



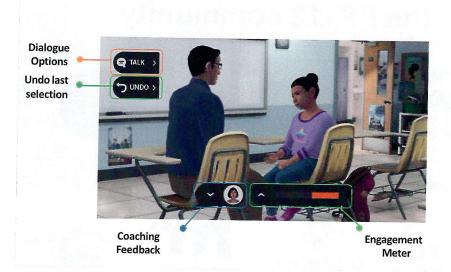
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### **How Does a Kognito Simulation Work?**

- User interacts with a fully animated at-risk virtual student
- Navigate through the scenarios by selecting what to say to the virtual student
- Receive instant feedback from the virtual coach and engagement meter
- Can undo decisions and explore different conversation approaches
- Receive personalized performance summary upon completion





## Strong and Growing Evidence Base

Field studies with thousands of users demonstrate effectiveness in sustained improvements in skills, attitudes and behaviors using validated Gatekeeper Behavior Scale

- Journal of Evidence-Based Practice in Child and Adolescent Mental Health, 2020
- Health Behavior Policy Review, 2020
- Journal of Suicide and Life Threatening Behaviors, 2019
- Journal of LGBT Youth, 2019
- Journal of School Health, 2018
- Journal of the American College Health Association, 2018
- Crisis, July 2016 Gatekeeper Behavior Scale Validity Study



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# What are Teachers and Staff Saying?



99%

Rated the simulation as good, very good or excellent



98%

Said they would recommend the simulation to their colleagues.



94%

Said the simulation was based on scenarios relevant to their work with students.



96%

Said the simulation will aid them in getting timely help to their students.



95%

Said the simulation was easy to use.



# Measuring impact

As a result of the knowledge and skills acquired through the Kognito simulations users say:



applying what I learned in this simulation is likely to have a positive impact on rapport between myself and my students.



student attendance

will increase



student academic success will improve



96%

the learning environment will become safer and more supportive



safety will improve

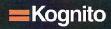




## Working with **States**

- 10 years experience in statewide implementation work
- Apply principles of implementation science and tested best practices
- Planning and course corrections to drive utilization and implementation fidelity

Kognito



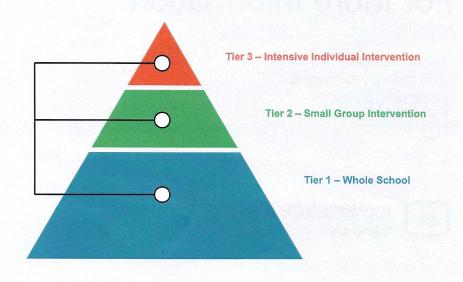
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#### Fits with Tiered Model

**Supports crisis intervention** 

Promotes early identification & referral

Used for *universal* school and districtwide capacity-building





## Flexible implementation

Clients can choose from three learning methods to implement Kognito simulations









BLENDED LEARNING IN-PERSON



Individual learning





In-person group
debrief and discussion

BLENDED LEARNING REMOTE









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#### For More Information

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