

Signum, LLC 120 South Ave W Richardton, ND 58652 (701) 974-5100

March 13, 2025

www.signumiot.com

Dear Representative Nathe, Chairman, House Appropriations – Education and Environment Division

I am writing to express my strong support for the Department of Commerce Appropriations bill, SB 2018, which funds critical economic development programs in North Dakota. As the cofounder of Signum, LLC, I have directly benefited from the Legacy Investment for Technology. The funding provided through this program allowed my company to:

- Hire 20 new employees since first getting our LIFT loan in 2021
- Develop and market our Internet of Things (IoT) platform which we have customized and deployed for several customers
- Partner with a publicly traded Silicon Valley medical device company to provide details of complex surgeries for later review
- Partner with a major construction machinery company to provide telematics for their vehicles

Without this support, it would have been significantly more challenging to develop the electronic hardware and software to provide IoT to our customers. Perhaps the most exciting application of our technology brings data that improves the surgical techniques used to save thousands of lives *per month*. We are proud to be bringing medical device research and manufacturing to the state of ND. The LIFT loan helped at the very beginning of our journey.

I urge you to support LIFT in SB 2018 to ensure businesses like mine continue to have access to the resources necessary for success. Thank you for your time and consideration. If you would like to discuss my experience further, please feel free to contact me at (701) 974-5103.

Sincerely,

Doug Hauck, President

Dogs & Hauck

Signum, LLC