



**Testimony in Support of
Senate Bill 2136 - As Amended
House Industry Business and Labor Committee**

Chairman Warrey and House Industry Business and Labor Committee Members, for the record my name is Adam Kazda, Director of State Government Affairs, appearing on behalf of Anheuser-Busch, in support of SB 2136, as amended. I am submitting this testimony through our Anheuser-Busch contract lobbyist, Todd D. Kranda, who is an attorney at Kelsch Ruff Kranda Nagle & Ludwig law firm in Mandan.

Anheuser-Busch expresses its support for SB 2136, which has passed the North Dakota Senate, and now is being considered by your committee with an amendment.

SB 2136 removes the ability of a brewer to require or prohibit distributor from utilizing a competing brewer's business-to-business e-commerce platform, and by doing so, creates a level playing field amongst brewers. SB 2136 also prohibits a brewer from forcing its distributors to utilize any specific business-to-business e-commerce platform – reinforcing that those decisions are made by distributors, not brewers.

Due to the benefits SB 2136 will provide to distributors, brewers, and North Dakota consumers, on behalf of Anheuser-Busch, I respectfully urge the House Industry, Business, and Labor Committee to support SB 2136, as amended, and give SB 2136, as amended, a favorable **Do Pass Recommendation**.

Thank you for your leadership and public service, and for this opportunity to provide support for SB 2136, as amended. If you have any questions, please do not hesitate to reach out.

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