

March 16, 2025

House Judiciary Committee
State Capitol
Bismarck, ND 58505



Subject: Opposition to SB 2384 - Please vote NO (Do Not Pass)

Dear Chairman Klemin and members of the Committee,

I urge you to vote NO on SB 2384. The bill initially aimed to eliminate distributors from the charitable gaming supply chain in North Dakota. Opposition from charities, distributors, and manufacturers led to the amended language allowing manufacturers to service their equipment without the distributor.

To be frank, this is an annoying and ambitious attempt to manipulate the charitable gaming marketplace in North Dakota to benefit an outside interest.

Allowing manufacturers to provide direct service is unnecessary and directly undermines our role as a distributor. Our value proposition is to provide a single point of contact (local person) for service of all gaming equipment, regardless of manufacturer. Without our support, charities must navigate multiple service providers, adding unnecessary complexity and frustration to their operations. This bill not only diminishes the role of distributors but also disrupts the long-standing and successful model that charitable organizations rely on for their gaming needs.

We also have serious concerns that if this bill is passed, it may lead to unforeseen consequences. A bad actor could use this bill as a loophole to redirect sales channels and influence charities.

In conclusion, please vote DO NOT PASS on SB 2384. Doing so will protect North Dakota jobs, maintain efficient and cost-effective distribution for charities, and uphold the integrity of our local charitable gaming industry.

Thank you for your consideration.

Respectfully,

Brook Lyter
FPN Gaming/President
Licensed Distributor