North Dakota

## **Travel Alliance Partnership**

P.O. Box 2599 Bismarck, ND 58502 (701) 355-4458 FAX (701) 223-4645

MEMBERS America's Best Value Inn & Suites **Basin Electric Power Cooperative Bismarck Airport Bismarck-Mandan CVB** Bottineau Area Chamber of Commerce **Destination Marketing** Association of North Dakota Devils Lake CVB Dickinson CVB Eastbay Campground Fargo Air Museum Fargo-Moorhead CVB Friends of Lake Sakakawea Greater Grand Forks CVB Hampton Inn & Suites Minot Airport Jamestown Tourism Leistikow Park Campground Lone Butte Ranch/Log Cabin Vacations McKenzie County Tourism Minot Convention & Visitors Bureau Missouri Valley Heritage Alliance/ Fort Abraham Lincoln Foundation Municipal Airport Authority of the City of Fargo National Hospitality Services Newman Outdoor Advertising Norsk Hostfest Association North Dakota Association of Rural Electric Cooperatives North Dakota State Fair North Dakota Tourism Division (ex-officio) Odney Rocky Mountain International Roosevelt Park Zoo State Historical Society of North Dakota Foundation Theodore Roosevelt Medora Foundation Valley City CVB/Shevenne RV Scenic Byway Vern's Rental Williston CVB

**Testimony of Kyle Martin** Executive Director Travel Alliance Partnership

In support of HB 1019 January 8, 2021

Chairman Monson and members of the House Appropriations Education and Environment Committee:

My name is Kyle Martin, and I am the executive director of the Travel Alliance Partnership (TAP). TAP is a coalition of travel industry stakeholders, including CVBs, state attractions, businesses and other interested stakeholders, in this viable and growing sector of North Dakota's economy. On behalf of the tourism industry and its partners, I am writing to voice support for HB 1019.

The COVID-19 pandemic has fundamentally changed tourism across the United States. Millions of Americans have been forced to cancel or change their travel plans, opting now for experiences that offer wide open spaces and immersion in the great outdoors. As a result, North Dakota's parks have experienced a record-breaking season, reporting a 35 percent increase in campsites this season compared to 2019. September and October were some of the busiest camping months in North Dakota, noting a 173% and 339% increase in camping numbers from 2019 respectively. These record-breaking numbers also lead to increased demand on the staff and resources,

emphasizing the need for additional funding for North Dakota Parks and Recreation.

The Canadian border closure has also impacted North Dakota's tourism, with North Dakota experiencing 10% of its normal volume of Canadian visitors. With no indication as to when the border could reopen, tourism destinations, including the International Peace Gardens and multiple border communities will feel the economic strain of the pandemic.

TAP asks the House Appropriations Education and Environment Committee to consider the impacts of the pandemic, which has resulted in increased visitation and usage of parks and campsites, and to consider additional funding to ensure our parks can sustain their newfound popularity as travelers look to North Dakota and its great outdoors as their premiere tourism destination.