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N O R T H Dakota Be Legendary.™

## The Threat is Huge

North Dakota receives over 2.1 Billion detected attacks per year<sup>1</sup> from external threats including:

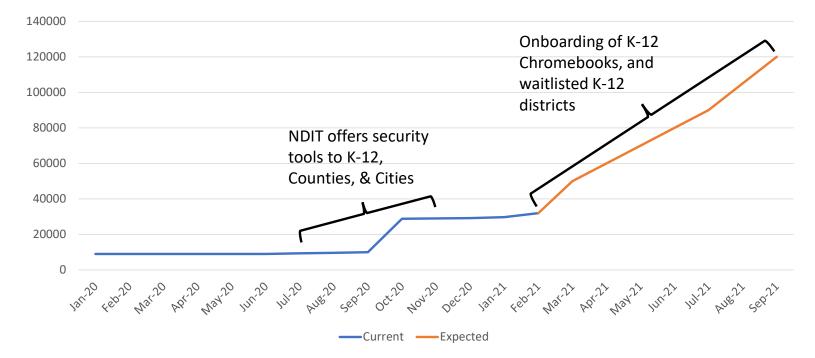
- Nation States,
  - $\circ$  China,
  - o Russia,
  - o Iran, &
  - North Korea;
- Corporate Espionage, and;
- Organized Crime Syndicates.



<sup>1.</sup> Based on % Sampling of 2020 Firewall logs from June 2020, August 2020, October 2020, and Last 30 days (as of December 20, 2020)

## 4x Expected Growth of Security Product Adoption

The total cost in tools and services for every County, City, and School District in North Dakota to obtain basic security functionality is \$413,882,000<sup>1</sup> per Biennium.



Based on Endpoint Detection and Response Toolset and Vulnerability Management Toolset quotes from 11/24/2020 for small government organizations (see Appendix) and industry average Security Analysts per endpoint from: Osterman Research - The Evolving State of Network Security, 2018, Cited by InfoSecurity group (September 2018). <u>https://www.infosecurity-magazine.com/news/security-staffing-low-in-midsized/</u>

## Cyber Risk in North Dakota

