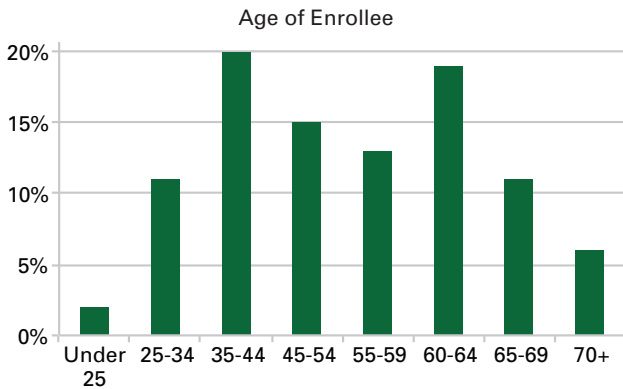


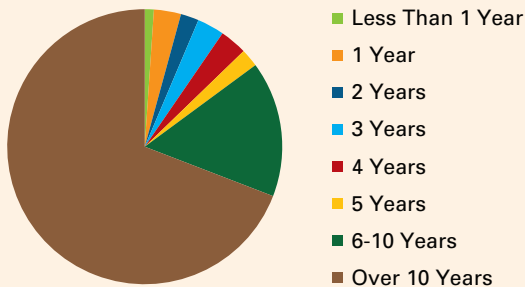
2020 ND FARM MANAGEMENT EDUCATION SURVEY

The following information was gathered through a survey of producers enrolled in the North Dakota Farm Management Education Program in 2020. (105 responders)

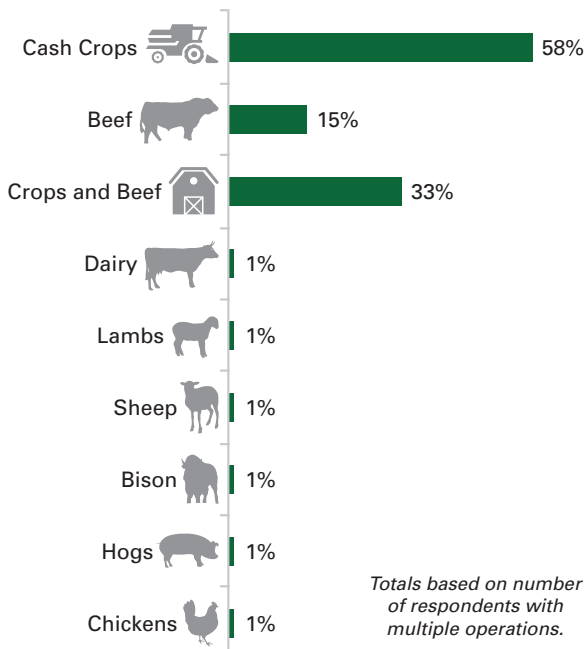
DEMOGRAPHICS



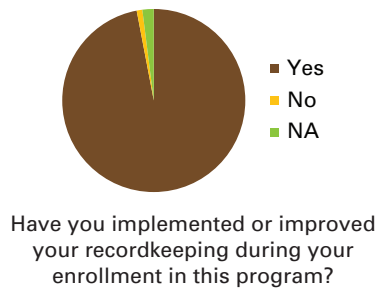
How many years have you been a member of the Farm Management analysis program?



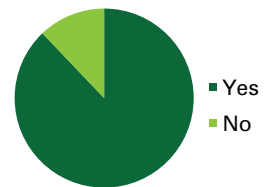
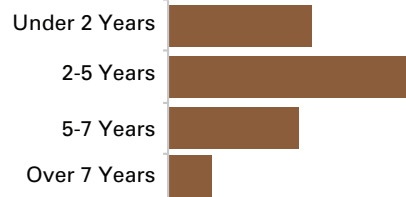
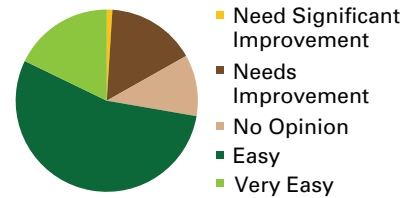
Type of Farm Operations



PROGRAM MEASUREMENT AND BENEFITS

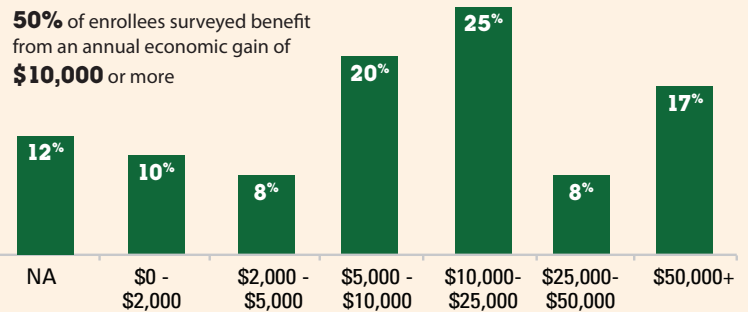


How easy is it to accurately enterprise income and expenses in your operations?

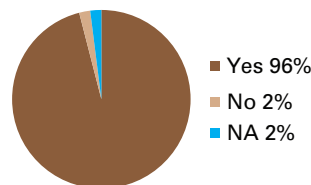


How many years of enrollment in this program did it take to get a high level of accuracy in enterprising?

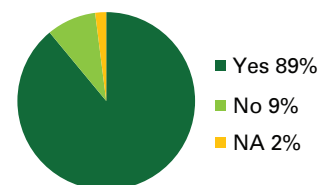
Do you base management decisions on the analysis that you and the instructor put together for your operations?



What is the annual economic gain of participating in the Farm Management program for your farm/ranch?



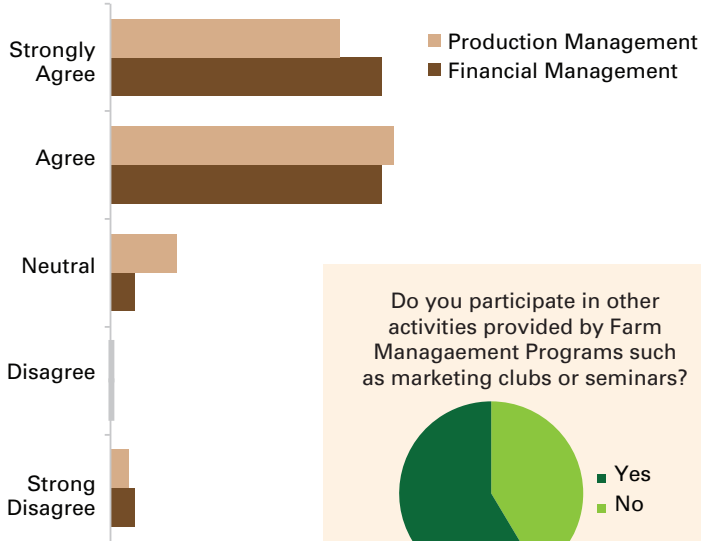
Do the local, regional and state averages have value to you?



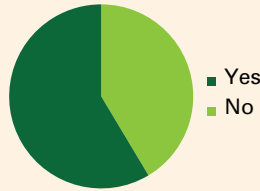
Do the years of analysis history for your operation have value to you?

CHANGE IN CONFIDENCE LEVELS

Are you more confident in your ability today versus before you entered the FM program?



Do you participate in other activities provided by Farm Management Programs such as marketing clubs or seminars?



TOP REASONS OUR ENROLLEES HAVE MAINTAINED THEIR ENROLLMENT YEAR AFTER YEAR

- To keep better records
- Enterprise analysis
- Helpful in planning for next year and the future
- Very useful in evaluating my farm and controlling expenses
- Determines profitability and management decisions
- Transitioning the operation to the next generation
- Helpful to bank in securing operating loans
- An unbiased look at the entire operation

96% of participants believe working with the same instructor for several years is a benefit.

Why producers feel the ND Farm Management Program is valuable to their operations:

"I feel it is a very important tool for making good management decisions and it has helped me tremendously. I will continue to participate in the program as long as I am farming. I will encourage others to do the same."

- Glen Ullin Program Enrollee 

"FBM is a wonderful program. It is vital to decision making and success. I feel fortunate to be part of it."

- Dakota College at Bottineau Program Enrollee 

"The Farm Management Program is absolutely a critical tool for my operation. It is vital to securing my operating funds. It is crucial to my decision making. It is extremely useful when comparing to other producers throughout the state to evaluate things that are good or poor. Every farm operation, large or small, should be required to participate in this program."

- Bismarck State College Program Enrollee 

"I feel this program is a benefit to all farmers no matter what your age or experience maybe."

- Dakota College at Bottineau Program Enrollee 


"It's nice to have someone you can talk to that knows and understands your operation and is willing to help you achieve your personal goals. The Farm Management Program is a very valuable source of guidance for my operation."

- North Dakota State College of Science Program Enrollee 

"I tell all of the new farmers in the area that the best money they could spend is to join this program and learn how to do this part of farming correctly. I feel it is one of the most vital parts of my farming regimen. Everybody says a farmer needs a team to help on the farm (loan officer, agronomist, chemical specialist, equipment specialist, insurance agent). My instructor in this program is one of these parts of my farming team, and I hope it continues."

- Bismarck State College Enrollee 

"It helps me realize where I have to improve compared to other farms in the region to stay competitive."

- Lake Region State College Program Enrollee 

"The Farm Management Program has played a huge role in our operation over the years. We used it to help transition the operation from my parents to myself. Now we are using the Farm Management Program to assist in transferring the operation from ourselves to our son."

- Bismarck State College Program Enrollee 

"It has allowed us to make more intelligent decisions based on the information provided to us in the packet. It has allowed our lender to also better understand the farming operation. With the stress and tight margins in the farm sector today, the Farm Management program is a wonderful working tool to assist all involved in the operation."

- Dakota College at Bottineau Program Enrollee 

ND FARM
MANAGEMENT EDUCATION

North Dakota
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Career and Technical
Education

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