



March 6, 2023

RE: Support of HB 1040, Automation Tax Credit

Chairman Hedlund and the Finance and Taxation Committee:

My name is Guy Moos, and I am the president of Baker Boy, Inc., a manufacturer of premium bakery products in Dickinson, North Dakota. I am writing to express my strong support of House Bill 1168.

Baker Boy is among the several North Dakota manufacturers that are planning, or have a need, to invest in automation advancements. Contrary to what some may say, automation advancements don't replace the jobs of our hard-working employees. Instead, Baker Boy's recent automation advancements have allowed us to provide our plant employees with increased job stability and higher wages through skill specialization – all while growing our company's sales.

In 2019, I voiced my support of HB 1040, the "Twenty-First Century Manufacturing Workforce Initiative." The passage of that bill came at a consequential moment for our state. It allowed Baker Boy and other North Dakota manufacturers to make more strides toward facility modernization, while also allowing us to more easily navigate the challenges created by the workforce shortages that have gripped every industry throughout the 2020s.

Automation is still very critical to manufacturers because of this lack of workforce. Robotic packaging and palletizing systems installed at Baker Boy in the past year has led to greater employee safety, and higher pay scales for many of our employees.

If this bill is passed, the increase in total annual funding for the Automation Tax Credit would have great impacts for the growth of the entire North Dakota manufacturing community. It will allow us to continue combating workforce shortages and allow manufacturers to reinvest and/or reinvent themselves to suit the needs of our national and world markets.

Thank you for allowing me to voice my support of HB 1168, and for your support of the hard work and challenges faced by North Dakota manufacturers.

Thank you,

Guy M. Moos  
President, Baker Boy, Inc.  
170 GTA Drive  
Dickinson, ND 58601

[bakerboy.com](http://bakerboy.com)

170 GTA Drive Dickinson, North Dakota 58601 > 701 225 4444 > 800 437 2008