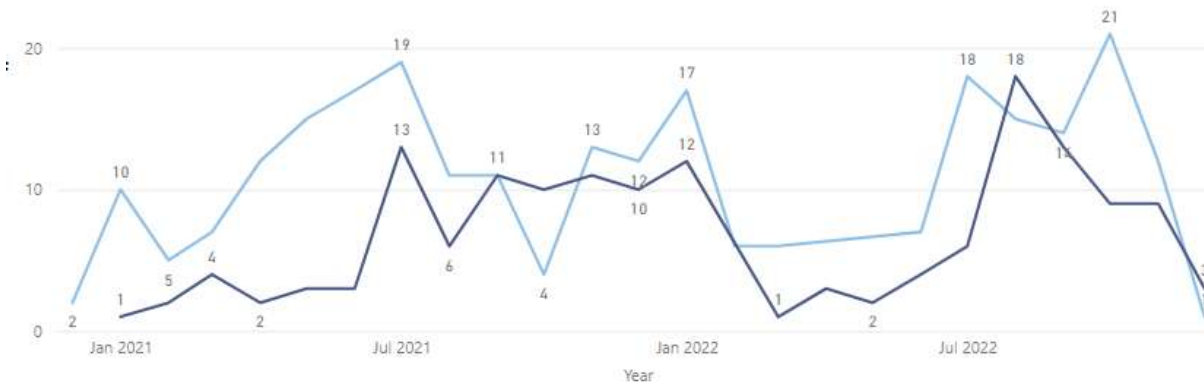


Referrals

	Total # of Referrals Since 2020
Fargo Region (includes Hillsboro)	156
Bismarck	255
Total	411

Number of referrals by Year, Month and Department Region Name

Department Region Name ● Bismarck Region ● Fargo Region

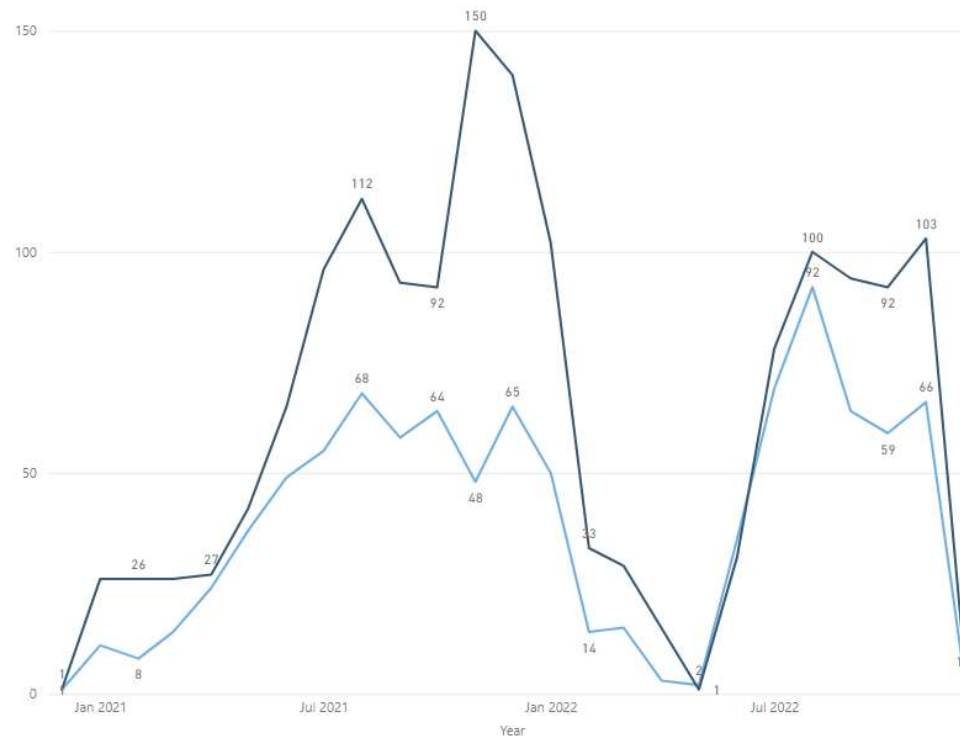


*The final data point is the first month of December

Encounters (statewide)

Count of Encounter Type by Year, Month and Encounter Type

Encounter Type ● Support Staff Consult ● Telephone

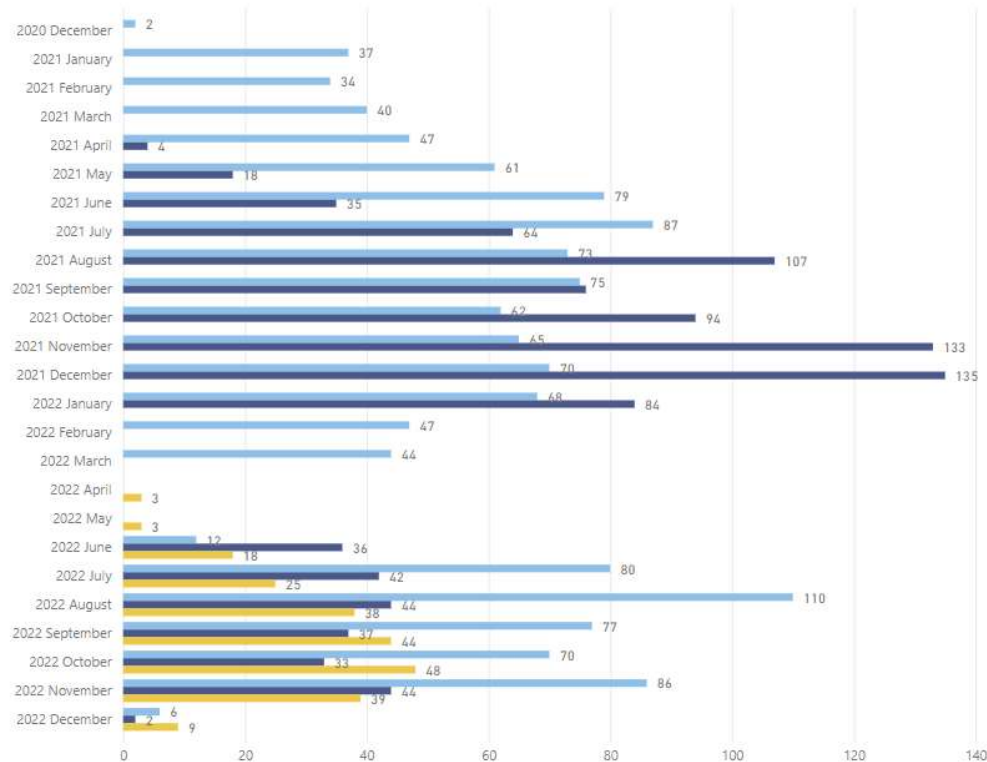


*The final data point is the first month of December

Encounters (in person by region)

Count of Encounter Type by Year, Month and Department Location Name

Department Location Name ● BISMARCK COMMUNITY PARAMEDIC ● FGO FM AMBULANCE ● HILLSBORO CLINIC



*The final data point is the first month of December

Patients served

	Patients Served
Fargo	203
Bismarck	279
Hillsboro	32
TOTAL	513

Hospital and ED Encounters



Effective Date of Care Manager Relationship: 5/1/2021 to 5/31/2022

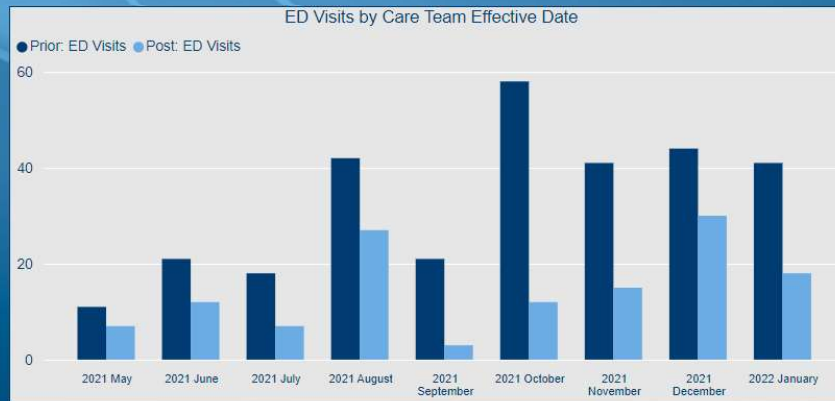
Region: Fargo

Relationship Team: Community Health Worker

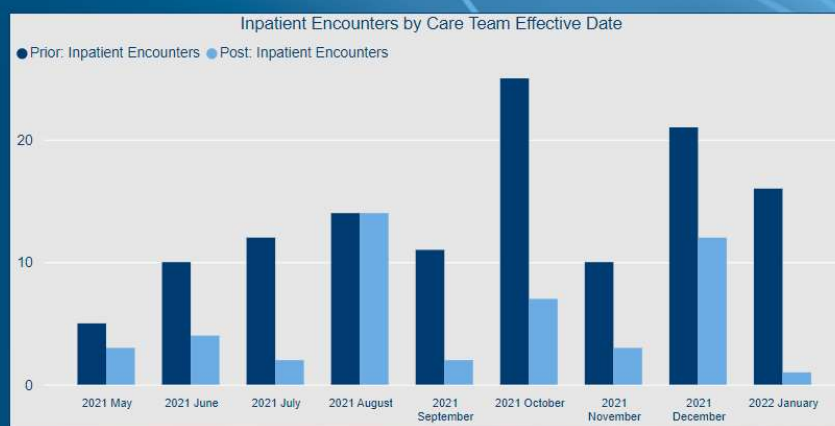
Care Team Manager: Fargo CHW

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Year	Prior: ED Visits	Post: ED Visits	% Change
2021	256	113	-55.9%
May	11	7	-36.4%
June	21	12	-42.9%
July	18	7	-61.1%
August	42	27	-35.7%
September	21	3	-85.7%
October	58	12	-79.3%
November	41	15	-63.4%
December	44	30	-31.8%
2022	41	18	-55.1%
January	41	18	-56.1%
Total	297	131	-55.9%



Year	Prior: Inpatient Encounters	Post: Inpatient Encounters	% Change
2021	108	47	-55.5%
May	5	3	-40.0%
June	10	4	-60.0%
July	12	2	-83.3%
August	14	14	0.0%
September	11	2	-81.8%
October	25	7	-72.0%
November	10	3	-70.0%
December	21	12	-42.9%
2022	16	1	-93.8%
January	16	1	-93.8%
Total	124	48	-61.3%



Hospital and ED Encounters



Effective Date of Care Manager Relationship
 5/1/2021 5/31/2022

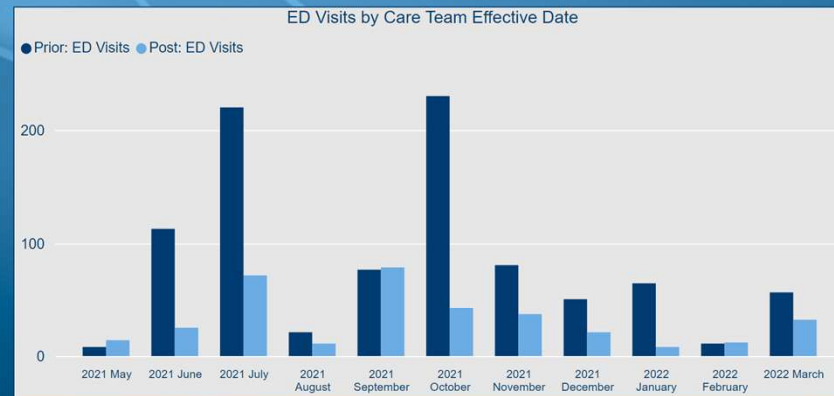
Region
 Bismarck Region

Relationship Team
 Community Health Worker

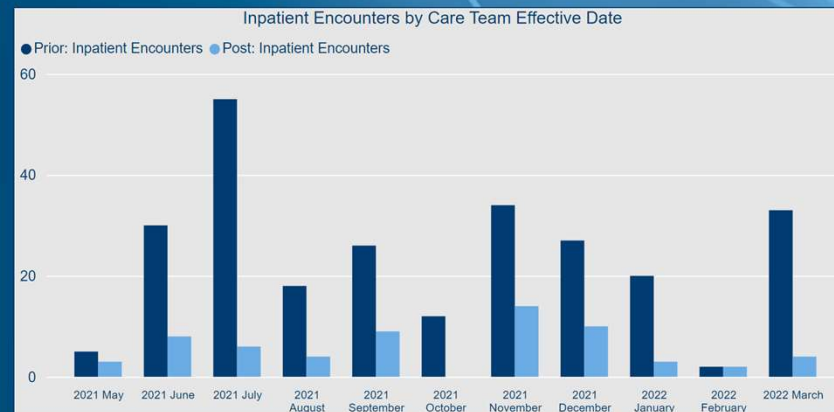
Care Team Manager
 BERGMANN, JORDAN

% Change Color Key: >0% / <0%

ED Visits by Care Team Effective Date			
Year	Prior: ED Visits	Post: ED Visits	% Change
2021	801	302	-62.3%
May	8	14	75.0%
June	113	25	-77.9%
July	220	72	-67.3%
August	21	11	-47.6%
September	77	79	2.6%
October	230	43	-81.3%
November	81	37	-54.3%
December	51	21	-58.8%
2022	133	52	-60.9%
January	65	8	-87.7%
February	11	12	9.1%
March	57	32	-43.9%
Total	934	354	-62.1%



Inpatient Encounters by Care Team Effective Date			
Year	Prior: Inpatient Encounters	Post: Inpatient Encounters	% Change
2021	207	54	-73.9%
May	5	3	-40.0%
June	30	8	-73.3%
July	55	6	-89.1%
August	18	4	-77.8%
September	26	9	-65.4%
October	12	0	-100.0%
November	34	14	-58.8%
December	27	10	-63.0%
2022	55	9	-83.6%
January	20	3	-85.0%
February	2	2	0.0%
March	33	4	-87.9%
Total	262	63	-76.0%



Average Direct Cost Per Encounter (2021)

Fargo

- ▶ Inpatient: \$12,136.99
 - ▶ 13 ave visits → 5 ave visits
 - ▶ Average monthly savings: \$97,095.92
- ▶ ED: \$347.14
 - ▶ 33 ave visits → 14 ave visits
 - ▶ Average monthly savings: \$6,595.66

Bismarck

- ▶ Inpatient: \$9,601.34
 - ▶ 24 avg visits → 6 ave visits
 - ▶ Average monthly savings: \$173,496.21
- ▶ ED: \$375.15
 - ▶ Average monthly savings: \$19,508
 - ▶ 84 ave visits → 32 ave visits

Projected Fiscal Impact for Medicaid

Units from Jan 2021 – March 2022	SD Reimbursement Rate	CHW Cost to Medicaid
119	30.89	\$7,351.82

	Jan 2021 – March 2022	Average Direct Cost per Encounter 2021 (Sanford)	Total Medicaid Savings
# ED Visits Avoided	373	\$375.15	\$139,930.95
# Reduced Hospital Encounters	57	\$9,601.34	\$547,276.38
Total Savings			\$687,207.33