

Committee Chairman Doug Larsen and Members of the Committee:

My name is Jay Landsiedel and I reside at 2515 Bel Air Drive in Minot. I am providing written testimony today in favor of the SB 2266 for state chartered credit unions allowing expansion up to a 250 mile radius of any office of the credit union.

Why am I in favor of SB 2266?

For too many years, state chartered credit unions have been at an unfair competitive disadvantage with regards to membership expansion. Our sister credit unions that are federally chartered have not operated under this restriction for several years. State chartered credit unions are just asking for parity with the federal charter field of membership rules.

It would be a great benefit to our community, our current and potential members, if SB 2266 were passed. An example of this includes students at Minot State University who reside outside of a state chartered credit union's field of membership would have access to low cost banking services. Another advantage I see is those that live in western ND that commute to Minot for work would have access again to lower costing financial services.

Why are banks so concerned about SB 2266?

I am not totally sure. Credit unions have 10% or less market share for deposits in ND and this has remained steady for nearly three decades. Total bank assets in ND are ten times that of credit unions.

If my data is correct, ND community banks have grown deposits more in the last five years than credit unions have grown since inception.

Membership growth in ND credit unions has grown 8% since 2005 and nationally, credit union memberships have grown 54%. This difference, in my opinion, is primarily due to the antiquated field of membership rules that state chartered credit unions are subject to operate under.

The credit union I belong to operates under this thought - do what is right for our members, our communities and our staff/families. Please do what is right for state chartered credit unions.

I appreciate the opportunity to provide written testimony and ask for your vote in the affirmative for SB 2266.