## North Dakota Angus Association

3651 10<sup>th</sup> Ave NE Drake, ND 58736



Secretary/Treasurer: Travis & Ashley Bruner (701) 400-1016 northdakotaangus@gmail.com

www.ndangus.com

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House Political Subdivisions Committee 600 East Boulevard Ave Bismarck ND 58505

Dear Committee Members,

Since 1942, the North Dakota Angus Association (NDAA) has been working to promote Angus cattle throughout North Dakota and surrounding areas. The NDAA's current objective is to encourage the expansion of the influence of Angus genetics in the North Dakota market area, to promote the interest of its membership by creating better economic opportunities for them and their customers, encourage membership synergy to promote closer relations between membership and to stimulate greater social and economic activity that will be beneficial for all of the members as a group.

As a member organization it is our members who have worked hard to build the breed and keep it successful in the marketplace. The time, blood, sweat and tears investment is often showcased in members annual production sales of their cattle, regional tours, and annual conventions. At our Angus events, and in multibreed meetings around the state a hot topic has consistently been negative experiences with the US Postal Service.

When it comes to events, such as our members production sales, cattle tours, annual breed conventions, the primary communication and marketing, is the use of mailings. The horror stories we have heard across the state and friends in other states, is unacceptable. Our members are hardworking people, mostly generational family farms and ranches. Their livelihoods depend on these events, and their primary tool to advertise and market has been greatly impacted by the negligence of the USPS. This is costing wasted money to these operations on costs of undelivered, or late delivered mailings, as well as lost sales from customers who didn't receive these mailings and in turn didn't attend the events.

Many members have reported sale catalogs that have been delivered to customers after their sale date. Recently we had a mailing for our 2024 Fall Angus Tour returned, 6 months after it was mailed. If I did my job this untimely, surely the board would have fired me by now.

On behalf of the North Dakota Angus Association membership, and Angus producers across the state and country, we strongly support a DO Pass recommendation on HCR 3006.

Thank you for your time.

Sincerely,

Ashley Bruner NDAA Secretary/Treasurer

Kathy Tokach - St. Anthony, ND (701) 400-7390

## Vice President:

Sydney Caraballo - Wildrose, ND (678) 989-

Casey Maher - Morristown, SD (701) 522-3616

## Directors: