

# **BUDGET REQUEST**

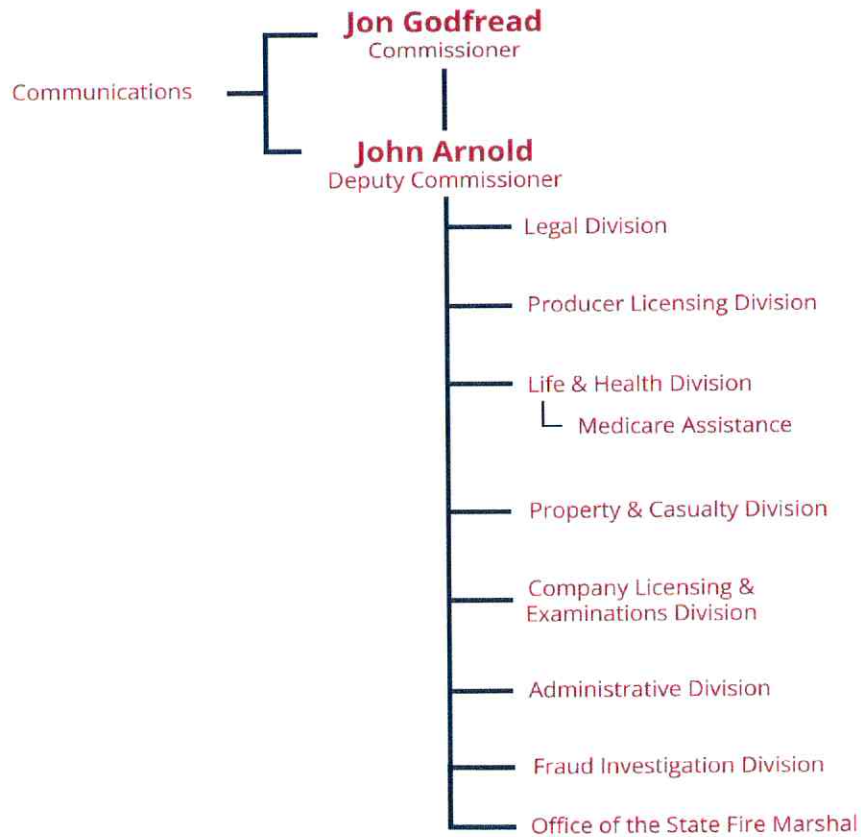
2025-2027 Biennium



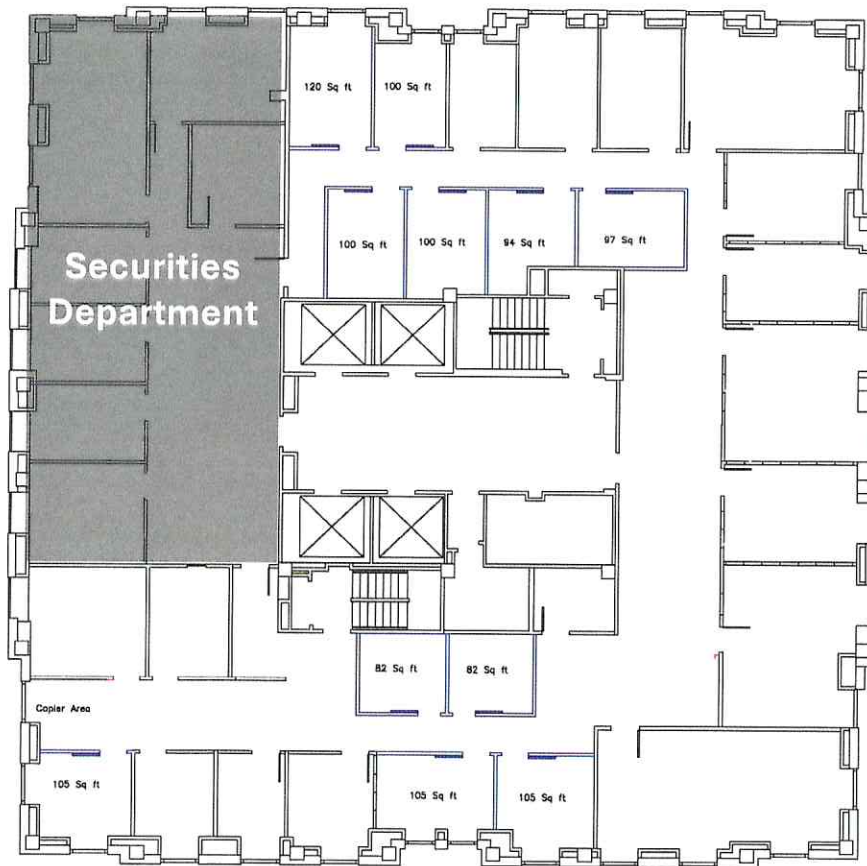
**NORTH DAKOTA**  
Insurance Department

Jon Godfread, Commissioner

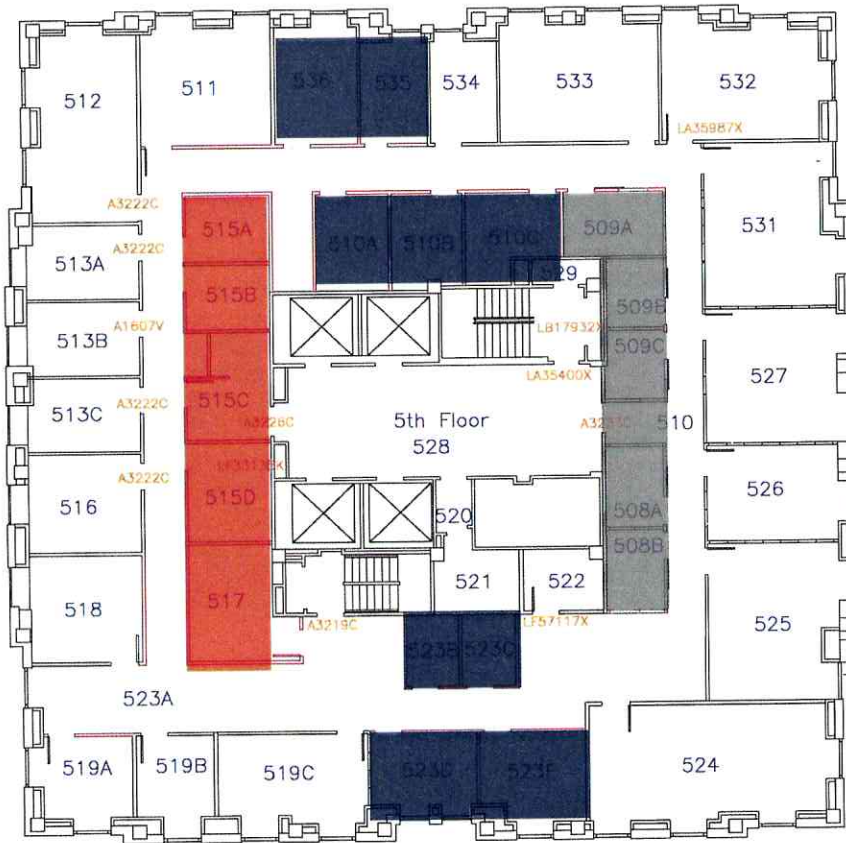
# Organizational Chart



# 5<sup>th</sup> Floor – Prior to 2023



# 5<sup>th</sup> Floor - Today



Phase 1

Phase 2

Phase 3



# Governor's FTE Request



## Company Licensing & Examination Analyst

- › Reduce need for external consultants
  - Estimated savings of \$360k-400k
- › Develop internal expertise
- › Reduce reliance on contractors
- › Increase efficiency



## Staff Attorney

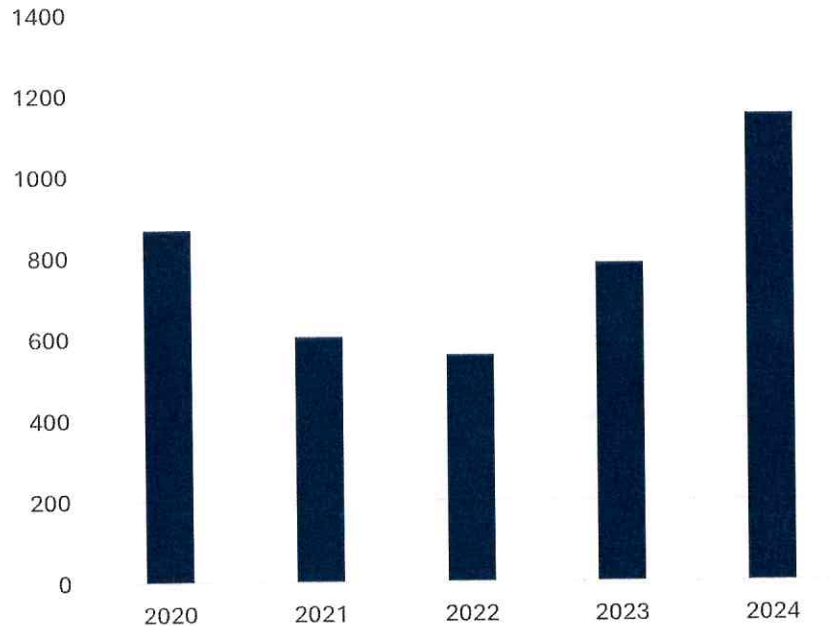
- › Support for Fire Marshal
- › Secondary Fraud Prosecution Attorney
- › Civil Fraud Enforcement
- › Administrative Rules
- › General Licensing



# Property & Casualty Analyst



## Consumer Inquiries



- › Answer consumer questions and complaints
- › Educate consumers on policies
- › Communicate with insurance companies regarding complaints



# Communications Specialist

*2024 compared to 2023...*

**104%**

**Increase in  
Website Visitors**

**79%**

**Increase in  
Facebook reach**

**25%**

**Increase in email  
subscribers**

- › Digitally-focused position
- › Expand the Department's reach through online presence
- › Provide more targeted content to North Dakotans
- › Serve as support before, during & after emergencies and natural disasters



# Compensating our Team Members



**Deputy Fire Marshals**

**\$45,000**

not included in executive budget



**Attorneys**

**\$255,000**

not included in executive budget

**Targeted Salary Equity**

**\$63,250**

**Retirement Funding**

**\$20,000**

**Comp Time & Overtime Payout**

**Retirement, OT & Comp Time**

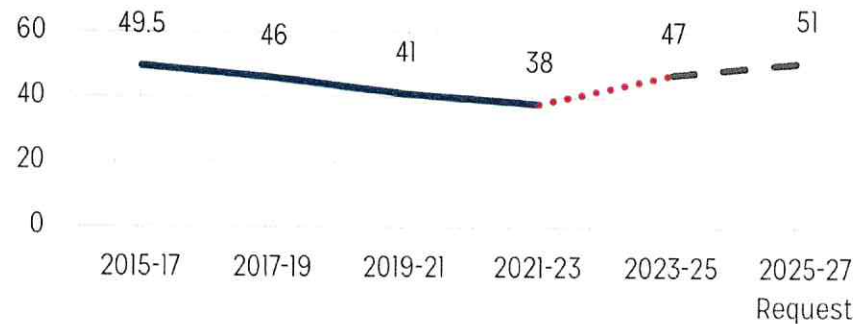




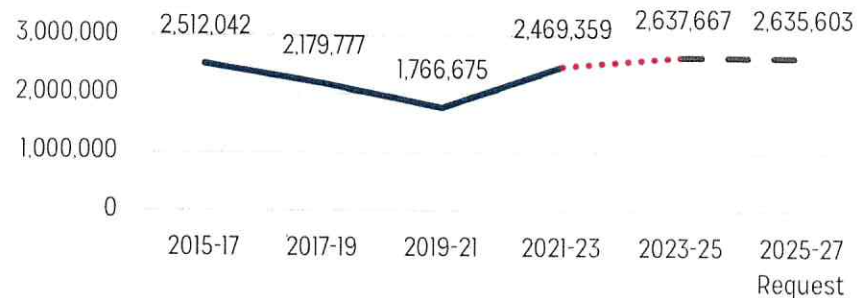
# Responsible Stewards of Tax Dollars

- › Reduced our overall budget YOY
- › Requested needs-based budgets
- › Demonstrated history of lean operations

### Appropriated FTE's Over Time

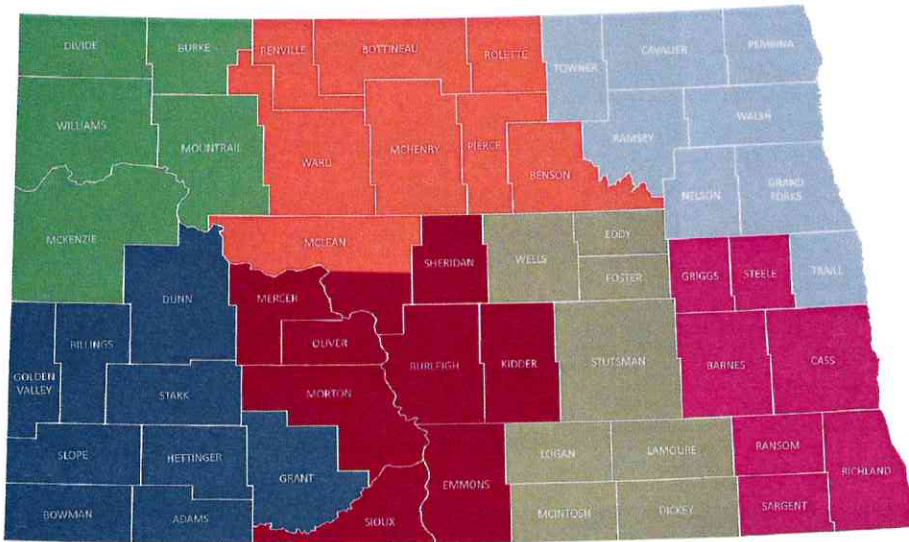


### Operating Expenses Over Time

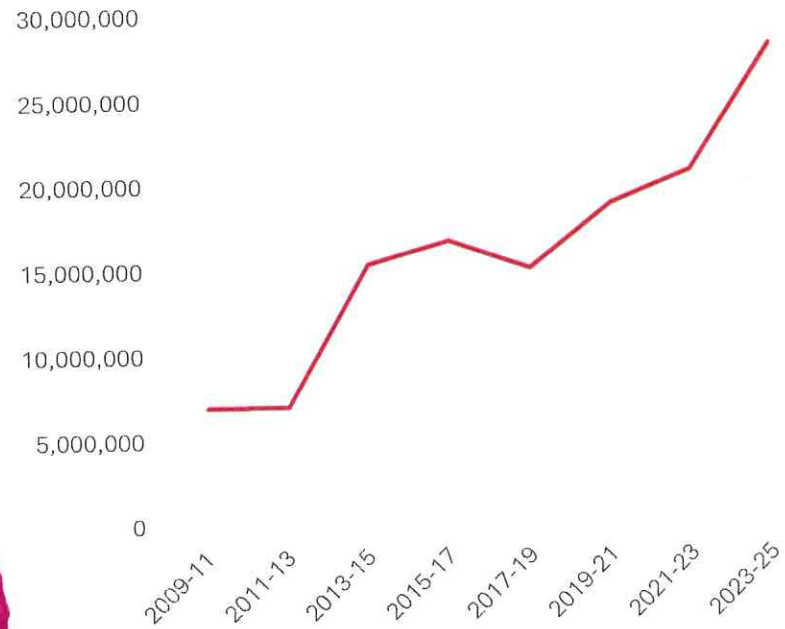


# State Fire Marshal Transition

## Deputy FM Districts



### Distribution to Fire Districts



# Requested FTEs



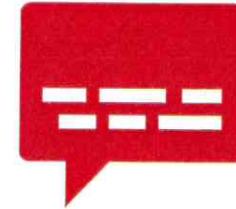
**Company Licensing  
& Examination  
Analyst**



**Staff Attorney**



**Property & Casualty  
Consumer Analyst**



**Communications  
Specialist**

**Included in Executive Budget**



# Fire & Tornado Fund & Bonding Fund



## Prior to 2019:

Department administered both programs.



## Since 2019:

NDIRF administered both programs with Department oversight.



## Proposed this session:

Transfer oversight to OMB.



# Property Insurance Market Study



ND Purchasing Group  
Statutes

Large Commercial Risks  
Rebates

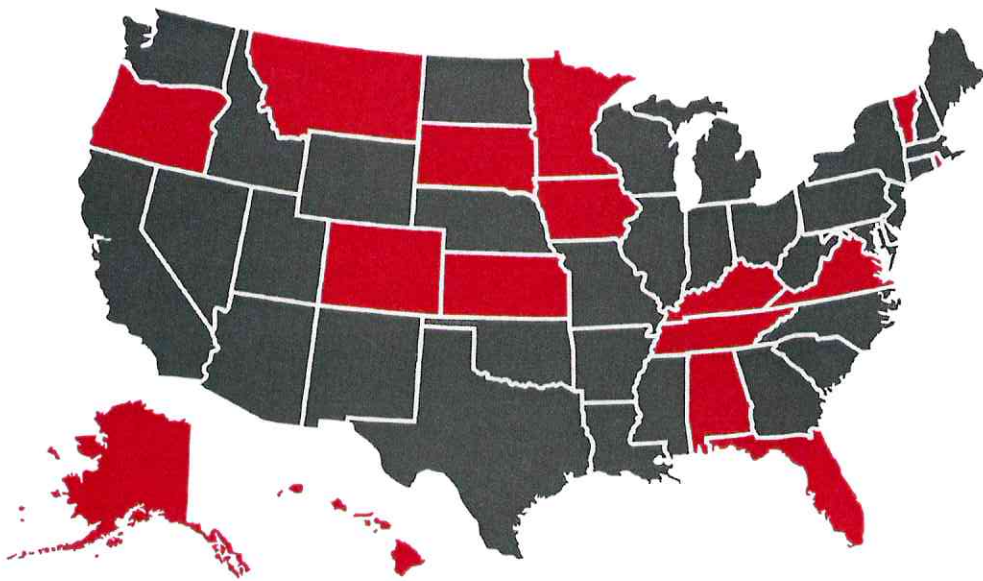
Delegation Agreement for  
Insurance Holding  
Company Statements

ND Surplus Lines Laws

Property Insurance Reforms to Address  
Social Inflation



# Insurance & Securities Merger



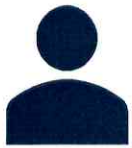
## Shared Priorities & Responsibilities

- › Consumer Protection
- › Financial fraud investigation
- › Public education & awareness
- › Promoting financial stability
- › Professional licensing

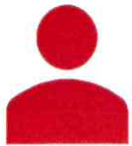
In the U.S., at least **16 states** have their securities regulatory agency under the same umbrella as their insurance department.



# Pharmacy Benefit Manager Regulation



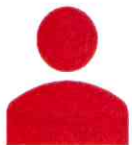
**1 Pharmacist**



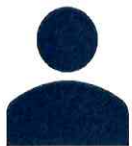
**2 Complaint Analysts**



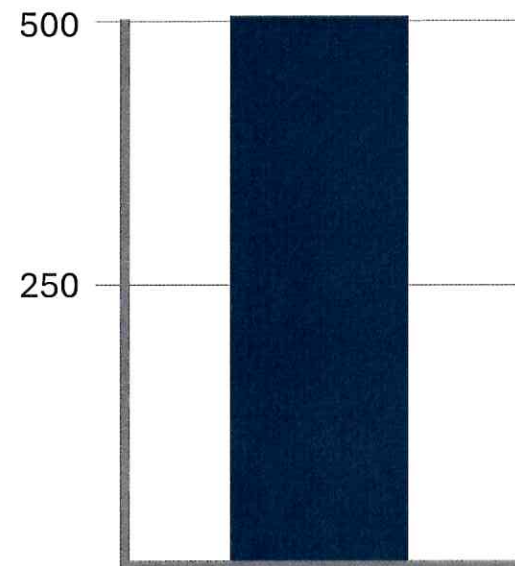
**2 Attorneys**



**1 Company Analyst**

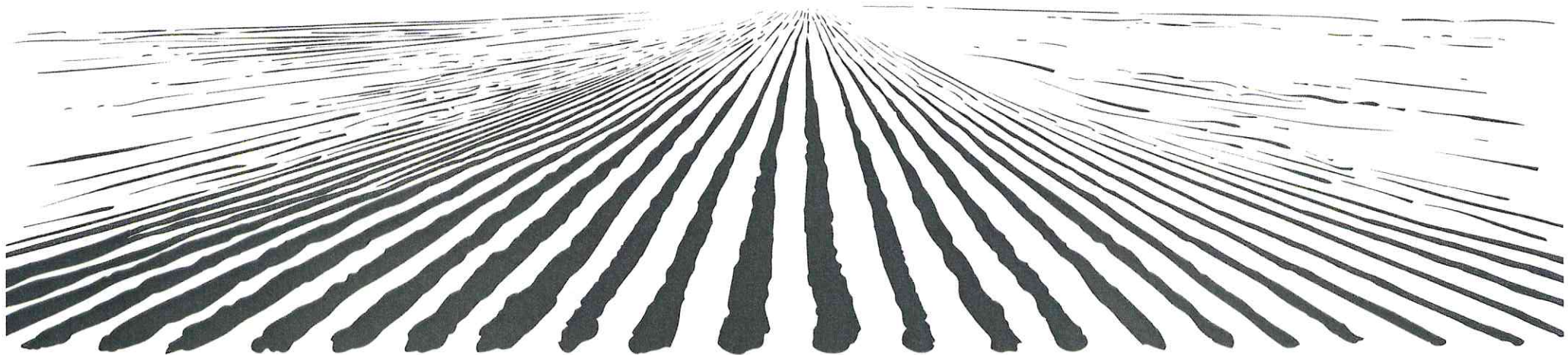


**1 Fraud Investigator**



**Anticipated Monthly Complaints**





# **NORTH DAKOTA**

## **Insurance Department**

[INSURANCE.ND.GOV](http://INSURANCE.ND.GOV) | (701)328-2440