



February 3, 2025

The Honorable Bob Paulson
9801 Highway 52 South
Minot, ND 58701-2426
bpaulson@ndlegis.gov
Sent Via Email

RE: Opposition to Senate Bill 2384

Dear Senator Paulson,

I'm writing to strongly urge you to oppose Senate Bill 2384. My name is Alfred DeLeon, president of Creative Game Technologies, LLC (CGT), a North Dakota-licensed manufacturer of electronic pull tab devices based in Columbus, Ohio.

Since 2017, CGT has been actively involved in North Dakota's electronic charitable gaming industry and supported the "distribution-only" model established in the original legislation and rules. As a small, family-owned business, we understand the critical role local distributors play in the community. Distributors like FPN, Plains Gaming, IF LaFleur & Sons, Charitable Gaming Distributors, and Solid Gaming provide jobs and services that keep charitable gaming strong and locally driven.

Senate Bill 2384 would give large, multinational manufacturers a monopoly-like advantage, severely damaging local distributors. These corporations are already using aggressive tactics, such as "shadow" distributorships and incentive programs, to push out smaller competitors and undermine the competitive market we've worked to build.

By passing this bill, you will harm small businesses like CGT and limit the support for charitable causes that rely on our games. The impact on North Dakota's economy and communities could be significant.

I urge you to oppose Senate Bill 2384 to protect local distributors, small businesses, and the integrity of the state's charitable gaming market. Thank you for your time and attention.

Sincerely,

A handwritten signature in black ink, appearing to read 'Alfred S. DeLeon', is written over a light blue rectangular background.

Alfred S. DeLeon
President
Creative Game Technologies, LLC