

MEDICA[®]

COMPANY OVERVIEW

SYNOPSIS

Medica by the numbers:

Medica is a major employer in the Minneapolis – St. Paul metropolitan area and has regional offices in Omaha, Fargo, Duluth, and St. Cloud, with roughly **1,200** employees across our seven-state footprint

In 2017, Medica's contact centers answered **6,300** calls per day from members, providers, brokers, employers, and other partners

Medica's operations team processed an average of **1.5 million** medical claims per month, totaling around **\$423 million** in claims processed each month in 2017

Medica is a nonprofit health plan and includes a family of entities that includes Medica Health Plans (HMO), Medica Health Plans of Wisconsin, Medica Insurance Company, Medica Self-Insured, Medica Health Management, LLC, and the Medica Foundation.

OUR MISSION AND VISION

Medica's mission is to be the trusted health plan of choice for customers, members, partners, and our employees. Medica's vision is to be trusted in our community for our unwavering commitment to high-quality, affordable health care.

COMPANY HISTORY

In 1975 physician members of the Hennepin County Medical Society founded Physicians Health Plan, an open access nonprofit HMO. In 1991 Physicians Health Plan merged with another nonprofit Twin Cities HMO, Share Health Plan, to form Medica. In 1994 Medica merged with HealthSpan to form Allina Health System, which provided both health insurance and health care. Medica became an independent company in 2001.

CORE BUSINESS

Medica provides health coverage and services to more than 1 million members and in 2016, generated over \$4 billion in revenue. Medica's lines of business include commercial employer-based coverage, Medicare, Medicaid, and individual and family coverage. These lines of business are offered in different states throughout our service area of Iowa, Kansas, Minnesota, Nebraska, North Dakota, South Dakota, and western Wisconsin.

NORTH DAKOTA HISTORY

Medica has served North Dakotans for more than 25 years and began by offering commercial coverage to employers in eastern North Dakota in the early 1990s. In 1994, Medica opened an office in Fargo, which continues to service brokers, members, and customers in the North Dakota market. Over the years, Medica's product offerings have expanded to include commercial, Medicare, and individual health insurance, and our service area has expanded to include 46 of North Dakota's 53 counties.

As our North Dakota footprint has expanded, so has our engagement with the community. Medica has built strong working relationships with care systems and hospitals to improve the patient experience. For example, Medica has worked with Altru to create a unique network that delivers quality care, patient satisfaction and lower costs. Altru & You with Medica provides access to more than 40 primary care clinics and 17 hospitals based primarily in northeastern North Dakota. Medica's philanthropic activity has also evolved in North Dakota. Since 2005, the Medica Foundation has given over \$442,000 in grants to local organizations, such as the Red Cross in Minot to help flood victims in 2011, and a Fargo non-profit that provides transitional services for homeless youth.