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Operator's Signature

2003 HOUSE FINANCE AND TAXATION

HB 1375

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2003 HOUSE STANDING COMMITTEE MINUTES

BILL/RESOLUTION NO. HB 1375

House Finance and Taxation Committee

☐ Conference Committee

Hearing Date January 27, 2003

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	Jan	Janie He	Janie Hein

Minutes:

REP. DROVDAL, VICE-CHAIR. Called the hearing to order.

REP. ROD FROELICH, DIST, 31, Introduced the bill. See attached written testimony plus information relating to beginning farmers, and amendments to the bill, however, the amendments he presented to the committee weren't quite what he wanted. He stated he would have more amendments drafted.

REP. IVERSON Is there an acreage requirement for this?

REP. FROELICH No, there is not. This bill is still in the making. It is hard to determine, we could adjust that, we can't go by acreage. The bill does have a maximum limit per year.

REP. IVERSON You are talking about property taxes? In my district, which is comprised of southwest Fargo, I have lots of retail in the northern part of my district, and in the south I have some farms, what is to stop someone owning a business up there, and buying ten acres and starting a farm and saying he is now a farmer and not paying his state income tax?

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10/3/03 Date Page 2
House Finance and Taxation Committee
Bill/Resolution Number HB 1375
Hearing Date January 27, 2003

REP. FROELICH I believe there is certain criteria to be considered a farmer. I believe fifty one percent of your income has to be from agricultural business.

REP. BELTER You are using the same definitions of beginning farmer that was used for all other beginning farmer programs?

REP. FROELICH That is what the amendment does, it redefines that.

REP. KLEIN What is the Ag Utilization's definition?

REP. FROELICH I believe it is the dollar limit. He stated he didn't have time to check the amendments, but would have like to say that fifty percent of APUC would go back to this program.

REP. JAMES KERZMAN, DIST. 31 Testified as the co-sponsor of the bill. He felt we have to do something for ag. This bill provides a little incentive. He stated he didn't think it is a cure all, but APUC has done a good job in other areas. He felt we need to put some emphasis back to where things start, which is to keep people on the land. The cost of land has escalated, land has been sold for recreation purposes, or whatever, and the price has gone way above the agricultural value. This is the dilemma. This would be one way to make a little adjustment for that. It would also allow people to rent to a beginning farmer.

REP. HEADLAND Did I hear you say the landowner will be able to receive the property tax reimbursement if he rents to a beginning farmer?

REP. KERZMAN Indirectly he would.

#

JOE BECKER, STATE TAX DEPARTMENT Testified in a neutral position. Commented on a number of technical items which would need to be worked out. He stated he would work with anybody on that.

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House Finance and Taxation Committee
Bill/Resolution Number HB 1375
Hearing Date January 27, 2003

Mark Chin

LU ELLA WEDGE, PROPERTY TAX SPECIALIST, STATE TAX DEPARTMENT.

Testified in a neutral position. See written testimony.

BOB HUMAN, SENIOR VICE-PRESIDENT OF LENDING, BANK OF NORTH

DAKOTA Clarified what the Bank of North Dakota uses for a definition for the beginning farmer. The beginning farmer definition can be confusing. They look at a beginning farmers that has a networth less than \$200,000. They have a beginning farmer real estate program and a beginning farmer chattel program. For the real estate program, the beginning farmer has to own less than thirty percent of the median farm size in that county where they are located. For the chattel program, the beginning farmer cannot have received more than fifteen years of FSA farm payments. We give them the three test, we look at three different things, such as, how much time they spend on the farm, how much time could be spent at another job, what kind of mix of assets do they have on their balance sheet, do they have cattle, farm equipment, what kind of payments, and the third thing is, where does this beginning farmer going to get his actual income from, from the non farm job or from the farm. We are very lenient there.

REP. BELTER You made the comment that you can't own more than thirty percent of the average farm, is that in your county, or on paper?

BOB HUMAN That is in the county where the land purchase will take place.

REP. BELTER Asked if he could provide those kinds of figures for the committee.

BOB HUMAN Stated they use the 1997 farm census for those figures.

With no further testimony, the hearing was closed.

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House Finance and Taxation Committee
Bill/Resolution Number HB 1375
Hearing Date January 27, 2003

COMMITTEE ACTION 2-3-03, Tape #1, Side A, Meter #

REP. FROELICH Presented amendments, which would take out the words, "or rented" and "or operator". The amendments would also take out one half of the funds available for reimbursement for the biennium. Page 2, line 11 would clarify definitions of "beginning farmer"

Page 2, line 15, is an amendment the tax department wanted in there.

Page 2, line 18, is "beginning farmer" definition as established by the industrial commission.

Stated the reason he introduced the bill is because he has seen how some of APUC money is being expended and he feels it can be better utilized by putting it into the hands of the beginning

farmer.

REP. FROELICH Made a motion to adopt the amendments as presented.

REP. WINRICH Second the motion. Motion carried by voice vote.

REP. CLARK Made a motion for a DO NOT PASS AS AMENDED.

REP. IVERSON Second the motion MOTION CARRIED

9 YES

4 NO

1 ABSENT

REP. CLARK Was given the floor assignment.

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FISCAL NOTE

Requested by Legislative Council 02/05/2003

Amendment to:

HB 1375

1A. State fiscal effect: Identify the state fiscal effect and the fiscal effect on agency appropriations compared to funding levels and appropriations anticipated under current law.

	2001-200	3 Biennium	2003-200	5 Biennium	2005-2007 Biennium	
	General Fund	Other Funds	General Fund	Other Funds	General Fund	Other Funds
Revenues						
Expenditures						
Appropriations						

1B. County, city, and school district fiscal effect: Identify the fiscal effect on the appropriate political subdivision.

200	1-2003 Bienr	lum	2003	3-2005 Blenn	ılum	200	5-2007 Blenr	ilum
Counties	Cities	School Districts	Countles	Cities	School Districts	Counties	Cities	School Districts

2. Narrative: Identify the aspects of the measure which cause fiscal impact and include any comments relevant to your analysis.

Section 1 of Engrossed HB 1375 provides property tax reimbursement for qualifying beginning farmers. Sections 2 and 3 provide income tax deductions for certain income earned by qualifying beginning farmers. The negative fiscal impact is unknown.

- 3. State fiscal effect detail: For information shown under state fiscal effect in 1A, please:
 - A. Revenues: Explain the revenue amounts. Provide detail, when appropriate, for each revenue type and fund affected and any amounts included in the executive budget.
 - B. Expenditures: Explain the expenditure amounts. Provide detail, when appropriate, for each agency, line item, and fund affected and the number of FTE positions affected.
 - C. Appropriations: Explain the appropriation amounts. Provide detail, when appropriate, of the effect on the biennial appropriation for each agency and fund affected and any amounts included in the executive budget. Indicate the relationship between the amounts shown for expenditures and appropriations.

Name:	Kathryn L. Strombeck	Agency:	Tax Dept.
Phone Number:	328-3402	Date Prepared:	02/05/2003

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Operator's Signature

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FISCAL NOTE

Requested by Legislative Council 01/20/2003

Bill/Resolution No.:

HB 1375

1A. State fiscal effect: Identify the state fiscal effect and the fiscal effect on agency appropriations compared to

funding levels and appropriations anticipated under current law.

	2001-200	3 Biennium	2003-200	5 Biennium	2005-2007 Biennium	
	General Fund	Other Funds	General Fund	Other Funds	General Fund	Other Funds
Revenues					•	
Expenditures						
Appropriations						

1B. County, city, and school district fiscal effect: Identify the fiscal effect on the appropriate political subdivision.

200	1-2003 Bienr	ilum	200	3-2005 Bienn	lum	200	5-2007 Bienr	nium
Counties	Cities	School Districts	Counties	Cities	School Districts	Countles	Cities	School Districts

2. Narrative: Identify the aspects of the measure which cause fiscal impact and include any comments relevant to your analysis.

Section 1 of HB 1375 provides property to a reimbursement for qualifying beginning farmers up to an annual total of \$750,000. Sections 2 and 3 provide income tax deductions for certain income earned by qualifying beginning farmers. Although the property tax reimbursement component is limited to a \$1.5 million approportation for the 2003-05 blennium, it is unknown how much of the appropriation will actually be needed. The negative fiscal impact from the income tax deductions provided in Sections 2 and 3 is dependent upon the existing farmers who may qualify, any new farmers who start operations in the biennium, and the amount of qualifying income subject to the deduction, all of which are unknown.

- 3. State fiscal effect detail: For information shown under state fiscal effect in 1A, please:
 - A. Revenues: Explain the revenue amounts. Provide detail, when appropriate, for each revenue type and fund affected and any amounts included in the executive budget.
 - B. Expenditures: Explain the expenditure amounts. Provide detail, when appropriate, for each agency, line Item, and fund affected and the number of FTE positions affected.
 - C. Appropriations: Explain the appropriation amounts. Provide detail, when appropriate, of the effect on the biennial appropriation for each agency and fund affected and any amounts included in the executive budget. Indicate the relationship between the amounts shown for expenditures and appropriations.

Name:	Kathryn L. Strombeck	Agency:	Tax Dept.
Phone Number:	328-3402	Date Prepared:	01/23/2003

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Date: 2-3-03

Roll Call Vote #: /

2003 HOUSE STANDING COMMITTEE ROLL CALL VOTES BILL/RESOLUTION NO. HB 13 75

Check here for Conference Committee Legislative Council Amendment Number Action Taken Motion Made By Representatives Representatives BELTER, CHAIRMAN DROVDAL, VICE-CHAIR CLARK FROELICH GROSZ HEADLAND IVERSON KELSH KLEIN NICHOLAS SCHMIDT	as ame Juusw 8 Yes No
tion Taken Do Not Pass Prior Made By Ref. Clark Seconded By Ref. Representatives Yes No Representative ELTER, CHAIRMAN ROVDAL, VICE-CHAIR LARK ROELICH ROSZ EADLAND VERSON ELSH LEIN ICHOLAS	JUUSW No
Representatives ELTER, CHAIRMAN ROVDAL, VICE-CHAIR LARK ROELICH ROSZ EADLAND VERSON ELSH LEIN ICHOLAS	JUUSW No
Representatives SELTER, CHAIRMAN PROVDAL, VICE-CHAIR CLARK ROELICH GROSZ IEADLAND VERSON KELSH CLEIN IICHOLAS	JUUSW No
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PROVDAL, VICE-CHAIR CLARK ROELICH CROSZ IEADLAND VERSON CLSH CLSH CICHOLAS	
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or Assignment Rep. Clark	

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Dona Maria Salluri Moperator's Signature

10/3/03 Date

Aleginaga

Module No: HR-21-1589 Carrier: Clark and the state of

Insert LC: 30332.0102 Title: .0200

REPORT OF STANDING COMMITTEE

HB 1375: Finance and Taxation Committee (Rep. Belter, Chairman) recommends AMENDMENTS AS FOLLOWS and when so amended, recommends DO NOT PASS (9 YEAS, 4 NAYS, 1 ABSENT AND NOT VOTING). HB 1375 was placed on the Sixth order on the calendar.

- Page 1, line 5, replace "an appropriation" with "a directive to the agricultural products utilization commission concerning use of appropriated funds"
- Page 1, line 12, remove "or rented"
- Page 1, line 14, remove *or operator"
- Page 1, line 18, replace "First" with "first"
- Page 2, line 7, after "section" insert "in a taxable year" and replace "seven hundred fifty" with "one-half of the funds available for reimbursements for the biennium"
- Page 2, line 8, remove "thousand dollars for any taxable year" and replace "are payable in the order in" with "must be prorated among qualified applicants if"
- Page 2, line 9, remove "which" and after "applications" insert "for reimbursement"
- Page 2, line 10, after "commission" insert "which exceed funds available for reimbursement"
- Page 2, line 11, replace "has the same meaning as in" with "means an individual who is a resident of this state and meets the qualifications for a beginning farmer as established by the industrial commission for Bank of North Dakota loan programs."
- Page 2, remove line 12
- Page 2, line 15, replace "federal taxable income" with "net income as determined on schedule f of the federal income tax return" and remove "from farming or ranching as a"
- Page 2, line 16, remove "beginning farmer"
- Page 2, line 17, remove "or operator"
- Page 2, line 18, replace "has the same meaning as in section 57-38-67" with "means an individual who is a resident of this state and meets the qualifications for a beginning farmer as established by the industrial commission for Bank of North Dakota loan programs"
- Page 3, line 17, replace "federal taxable income" with "net income as determined on schedule f of the federal income tax return" and remove "from farming or ranching"
- Page 3, line 18, remove "as a beginning farmer"
- Page 3, line 19, remove "or operator"
- Page 3, line 20, replace "has the same meaning as in section 57-38-67" with "means an individual who is a resident of this state and meets the qualifications for a beginning farmer as established by the industrial commission for Bank of North Dakota loan programs"
- Page 3, replace lines 21 through 25 with:

(2) DESK, (3) COMM

Page No. 1

HR-21-1589

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Date

REPORT OF STANDING COMMITTEE (410) February 4, 2003 9:41 a.m.

Module No: HR-21-1589

Carrier: Clark

Insert LC: 30332.0102 Title: .0200

"SECTION 4. USE OF AGRICULTURAL PRODUCTS UTILIZATION COMMISSION APPROPRIATED FUNDS. The agricultural products utilization commission shall provide beginning farmer property tax reimbursement under section 1 of this Act for the blennium beginning July 1, 2003, and ending June 30, 2005, in an amount not exceeding fifty percent of the total funds appropriated to the agricultural products utilization commission for all purposes for the blennium beginning July 1, 2003, and ending June 30, 2005."

Renumber accordingly

(2) DESK, (3) COMM

Anna Carlo Car

Page No. 2

HR-21-1689

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10/3/03

Date

2003 TESTIMONY

HB 1375

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w H

Rep. Froelich #B 1375

Chairman Belter

Members of House Finance and Tax Committee

APUC – has approximately 2.5 million dollars in its funds. Approximately 1 million is from gas tax, 1 million from general funds, and about 500 thousand from Federal Funds. From the handouts I have presented, you can see where this money has been spent. This bill would redirect some of these funds.

Mr. Chairman, as you are well aware of, farming requires a large investment and considerable time and energy. This piece of Legislation is an attempt to help beginning farmers get reimbursed on all or part of their property taxes and all of their state income taxes. Not many beginning farms are concerned with income taxes because of the huge capital investment!

Mr. Bob Human has informed me of the Bank of North Dakota real estate loans:

126 from 1999-2000

115 from 2001-2002

*

F.S.A. of Fargo has furnished me the following information:

Beginning Farmers 2001 – 142 2000 -- 138 1999 - 136 1998 - 83

F.S.A average – 131 per year

B.N.D. average – 120 per year

Mr. Chairman, committee members; this piece of Legislation does not add any additional cost to the taxpayers of North Dakota.

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TEL: 701

P. 002

FILE: PLPLE(ND1) DATE: 12/26/02

PEA - FARM LOAM PROME - MORTH DAROTA BORROWERS RECLIVING THITIAL BEGINNING FA MES LOAMS IN FISCAL VRANCESCO.

COUNTY NAME	Number of Borrowers
ADAMS	
BARNES	2
BILLINGS	3
Hottingali	1
BOWHAN	2
BURLBIGH	1
CYBI	1
CAVALIBR	4
DIVIDE	8
אוננום, אינ	3
™ 040Na	3
GOLDEN VALLEY	3
GRAND FORKS	1
GRANT	7
HETTINGEA	2
KIDDER	3
LAMOURE	2
HCHENRY	1
HCINTORK	1
MCLEAN, PT	J.
MERCER, PT	1
HORTON	2
NELSON	2
OLIVER	1
PRIMINA	4
MANION	1
REMVILLE	•
rickland	1 2
ROLETTE	2
STARK	1
TOWNER	2
Traili,	4
MALIEN	e 6
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SOURCE: FRA - ECHO FOCUS "OBFN" DATA BASE.

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P. 003

FILE: FLPAR(ND1) DATE: 12/16/02

PRA - FARM LOAN PROMS - NORTH DAROTA BORROWERS RECEIVING INITIAL REGINNING PARMER LOANS IN PISCAL YEAR AND THE PROPERTY OF T

COUNTY NAME	NUMBER OF
	BORROWERS
Barnes	*****
Penson	9
BILLINGS	1
DOTTINEAU	1
BONNUN	•
CASS	2
Cavalier	7
DICKEY	6
DIVIDE	2
DUNN, PT	1
Eldion	3
Golden Ayrtea	3
GRAND PORKE	14
Hettinger	3
XIDDER	1
LAMOURE	3
POGYN	2
MCHENRY	2
MCLEAN, PT	5
MERCER, PT	4
Morton	7
MOUNTRAIL, PT	2
METRON	4
PEHBINA	7
PIERCE	ì
RENVICLE	5
RICKLAND	1
XOLETTE Strange	2
9arcent Slope	1
STERLE 	1
STUTBIAN	1
TONNER	1
TRAILL	1
WALSH	13
WARD	7 3

SDURCE: PSA - KCMO FOGUS *OBFN+ DATA BASE.
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1013103

FILE: FLPLE(ND1)
DAWE: 12/16/02

FEA - FARM LOAN PROMS - NORTH DAKOTA GORROHERS RECHTYING FAITTIAL BEGINNING FARMER LOANS IN FISCAL YEAR 1000 DATA AS OF: 12/15/03

COUNTY NAME	Number of Borrowers
ADAMS	# # # # # # # # # # # # # # # # # # #
RARMES	2
BOTTINEAU	4
BURLEIGH	6
CASS	1
CAVALIER	4
DICKRY	7
DUNN, PT	4
EHONONA	3
GOLDEN VALLEY	2
GRAND FORKS	1
GRANT	•
METTINGEP	•
LAMOURE	3
LOGAN	1
MCHENRY	1
MCKENZIE, PT	2
MOLEAN, PT	1
MERCER, PT	5 1
Morton	10
JUNTRAIL, PT	2
MELSON	4
OLITYER	-
Penathy	1
PIRRCE	, , , , , , , , , , , , , , , , , , ,
RENVILLE	1
Bargent	3
YRATE X	1
NAMETUTE	5
Traill	17
HeJAX	7
/ARD	ý
RLLE	2
ILLIAMS	2
	•
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SOURCE: FEA - KCMO POCUS *OBEN* DAYA RABE.
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1013103

FILE: FLPLS (ND1)
DATE: 12/16/02

PSA - FARM LOAN PROMS - MORTH DAKOTA
BORROWERS RECEIVING INITIAL EXGINNING FARMER LOANS
IN FISCAL YES

COUNTY NAME	inder of Borrowers
λρχκα	3
Barnes	3
иоеияс	1
BOTTINEAU	•
BURKE	2
Burleigh	4
CARR	3
CAVALIER	12
Dickey	
DIAIDE	1
DUNN, PT	3
endona	1
COLDEN AYTURY	1
GRAND FORKS	6
DRANT	5
HETTINGER	5
LAMOURE	4
MCINTOBH	1
MCKENZIE, PT	1
MCLEAN, PT	6
HORTON	7
MOUNTRAIL, PT WELSON	4
CLIVER	4
PENSINA	1
FIERCE	8
RAMBEY	3
RENVILLE	2
RICHLAND	ī
SARGENT	1
SLOPE	1
MAMETUTE	2
TRAILL	12
MYTƏH	13
HARD	10
Write	2
	142

SOURCE: FSA - KCHO FOCUS *OBFN* DATA BASE.
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TEL: 701

BOD Human

99-01 RE LOOM 126

01-02 RE LOAN 115

P. 006

PILE: FLFLS (ND1) DATE: 13/15/02

FSA - FARM LOAN PROMS - NORTH DAKOTA HORROWERS RECEIVING INITIAL BEGINNING FARMUR LOANS IN FISCAL YERS BARE. DATA AS OF INTERES.

COUNTY NAME	NUMBER OF
ADAMS	- 100 per 100
BARNES	1
BENSON	6
DARNITTOE	3
BURLEIGH	10
CABO	7
CAVALIER	3
DICKRY	•
DUMM, PT	7
El@fong	2
FOSTER	1
GRAND PORKE	5
GRANT	3
HETTINGER	-
KIDDER	4
LAMOURE	2
LOGAN	1
HCHENRY	2
ncintosh	2
MCKENZIE, PT	1
MCLEAN, PT	2
Horton	. 7
MOUNTRAIL, PT	3
nethon	3
Penbina	15
PIERCE	
ransey	3
HICHLAND	3
etark	2
STEDLE .	1
PTOTRIAN	3
Ponner	3
'raill	14
XYTH	4
ARD	6
Arte	1
ILLIAMS ·	i

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APUC Projects Sorted by Year and Grant Type

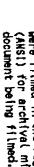
Year: 1999

Grant Type: Basic and Applied

ompany Nam	e	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
usarium Head l	Blight II	Max	5/1/1999	10/31/1999	Fusarium Head Blight in Durum	06600-67	Completed	\$11,500	\$11,500
he Dakota Grow	ers Pasta Com	npany received a	n \$11,500 grant to d	letermine if spe	cific microbial antagonists are effective in reduc	ing Fusarium H	ead Blight on d	lutum wheat.	
			ontrol agents tested s seen in reducing F		r reducing FHB disease in durum wheat as evid theat in field trials.	lenced by the m	esults seen in t	ne greehouse with	both Renville
Mercer County Nessource Board		Hazen	9/15/1999	3/1/2001	Mercer/Oliver Imigation	07700-02	Completed	\$52,500	\$ 52,500
vith the potential	of locating foo	d processing pla	nts in the area.	•	asibility of irrigating up to 80,000 acres in Merce		_		mative crops
Status Notes:	Based on the	analysis, the bas	e crops considered	as most feasible	e for imigation with this project are alfalfa, potato	es, com grain,	and dry beans.		
Mountrail Count Resource Board	•	Stanley	5/1/1999	12/31/1999	Mountrail County Irrigation Feasibility Study	06600-61	Completed	\$0	\$30,000
	• -		•		he feasibility of irrigating land in Mountrail Coun	-			
Status Notes:	The project co	nsists of 12,486	irrigated acres whic	h includes all o	the imgable and conditional soils signed up by	interested farm	ers		
NDSU Departm Agricultural Eco		Fargo	5/1/1999	1/30/2000	NDSU-Bison industry Study	06600-65	Completed	\$0	\$5,560
North Dakota St	ate University r	eceived a \$5,650	grant to research t	he impact of the	e bison industry on the state's economy.				
Status Notes:	1998, the biso	on industry ranks	4th below beef, dai	ry, and swine, b	 A comparison of ND bison production to othe ut above poultry and sheep and lambs. The biso ood stock than for processing. 				
NDSU Dickinso Extension Cent		Dickinson	9/1/1999	12/31/2001	Barley Production for Forage ND	07700-03	Completed	£ 7,083	\$7,063
The Dickinson F marketing oppor			ived a \$7,063 grant	to determine if	barley hay is nutritionally superior to oat and gra	ass hays, result	ing in higher-qu	sality forage and ex	panded
Status Notes:					dy. Yields are lower when barley is grown. The conventional barley & oat cultivars are grown.				

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Date

NDSU Research 5/1/1999 6/30/2000 06600-63 Enhancing ND Dairy Industry it Completed Administration The North Dakota Dairy Strategic Planning Tasic Force received a \$65,000 grant to develop an individualized diagnostic team to retain and expand the state's dairy industry by assisting producers Status Notes: Key outcomes taken from the evaluations provided by the program users include: the value of setting goals and monitoring progress, developing trust between the farm and their service providers, reducing professional barrier among advisor, learning to communicate more effectively, the value of hearing others acknowledge success and more importantly, the synergism that results from collaborative farm business efforts. 51 farms have been introduced to the ND3P concept by the end of this portion of the project. **NOSU Research** 5/1/1999 4/30/2001 Food Safety Testing and Training 06600-64 Completed Fargo Administration The North Dakota Manufacturing Technology Program received a \$23,935 grant to test and evaluate the pH and water activity levels of North Dakota-grown and processed foods and to inform producers about FDA regulations and best-practice safety methods. Status Notes: Submited a book "Starting Your Food Business in North Dakota", the book was also distributed to every county extension office in ND. **NDSU Williston Research** Williston 3/1/1999 3/1/1999 Potato Pivot irrigation 06600-55 Completed Center The NDSU Williston Research Extension Center was approved for \$40,000 to demonstrate a second year of successful irrigated potato production under varying soil textures in northwest North Dakota to promote irrigation development and a potato processing industry in the region Status Notes: The 1999 yields and quality of the Shepody variety of potatoes under overhead pivot were favorable regardless of soil texture. The yield, tuber size and solids content of the Russet Burbank potactes under sprinkler irrigation were also significantly greater than flood irrigation. R-Calf Columbus 9/25/1999 9/27/1999 R-CALF 07700-09 Completed R-CALF is a legal fund set up to file "import relief petition" cases with the Department of Commerce and the U.S. International Trade Commission. R-CALF hopes to implement duties and penalties on cattle imports equal to the margin of dumping and Subsidies. Funds will be used by attorneys to collect and analyze information from domestic cattle ranchers, U.S. government sources, the International Trade Commission, Canadian and Mexican government sources, and trade associations: for research, and their legal fees. Status Notes: **US Durum Growers Assn** Fargo 1/14/1999 12/31/1999 Scab Research 06600-30 Completed An urgency exists to provide producers with resistant durum varieties, and this project proposes to get a Fusarium Head Blight (FHB) or scab-resistant durum variety into producers' hands as quickly as possible. Grant funds will be used to fast-track FHB resistance into the NDSU durum -breeding program. Status Notes: Identified several accessions of wild emmer, Tritcum Turgidum var. dicoccoides (T.dic), with useful levels of Fusarium head blight (FHB) resistance and proved that genetic resistance from T.dic can be transferred to durum wheat. With the study completed hope to release a FHB resistant-strong gluten durum germplasm by the end of 2002. Summary for 'GrantType' = Basic and Applied (11 detail records)

3/1/1999

were no significant differences in the other measurements taken at the end of the trial.

12/31/1999

Hull-Less Oats for Horse Feed

The Dickinson Research Extension Center received a grant for \$14,550 to study the feasibility of using North Dakota-grown, hull-less oats as a feed for growing and developing yearling horses. Status Notes: In summary, the fillies fed hull-less fed gain more and exhibited a longer body than those fed an isocaloric, not isonitrogenous diet containing conventional oats. There

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Sum

NDSU Dickinson Research

Extension Center

Dickinson

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\$390,108

\$35,464

\$14,550

\$65,000

\$23,935

\$40,000

\$100,000

\$40,000

\$40,000

\$1,886,083

\$171,462

\$0

\$0

06600-58

Completed

Grant Type: Cooperative Marketing

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Cioverdale Growers Alliance	Mandan	9/1/1999	6/1/2001	Cloverdale Growers Alliance	07700-01	Completed	\$78,425	\$76,325
The Cloverdale Growers Alliance	a received a \$76 S	325 grant to expand	its current pro	ducerinacker contractual agreement with C	loverdate Foods and	i develop an in	teorated pork proce	essing entity

The Cloverdale Growers Alliance received a \$76,325 grant to expand its current producer/packer contractual agreement with Cloverdale Foods and develop an integrated pork processing entity that will provide alliance members with greater access to profits from value added processing.

Status Notes: requested at the 10-25-00 full commission meeting they be given the ok to change their scope of work. Request was granted

To supply Cloverdale immediate need for slaughter hogs the Alliance's consultants developed a One-year futures-based contract to the region's hog producers. More then 50 contracts were issued. Since April about 14,000 finished hogs have been delivered to for slaughter at the Minot facility.

Dakota Beef Development Mandan 3/1/1999 3/1/2001 Dakota Beef Development Corp. 06600-59 Completed \$0 \$20,000 Corp

The Dakota Beef Development Corporation in Mandan received a grant for \$20,000 to conduct a marketing study and develop a marketing plan to provide North Dakota cattle producers with access to more stable markets and additional revenues by supplying high-quality, source-identified beef products.

Status Notes: Food & Livestock Planning of Mandan conducted the marketing study, test market and business plan. Market research found sufficient interest in the market place for high quality, source identified beef products owned or represented by beef producers. There is a limited value in these markets to development of a special brand. The meat company, retail company, or restaurant prefer to represent the product with their own name and identity.

Western Star Dairy Williston 3/1/1999 7/1/1999 Western Star Dairy Cooperative 96600-54 Completed \$0 \$10,000 Cooperative

The Tri-County Regional Development Council in Williston was approved for \$10,000 to establish a cooperative of investors/producers to finance the development of a large dairy in northwest.

North Dakota.

Status Notes: Kelly Hummel from Hubbard Feeds was hired as the consultant. The business plan has been completed. The prospectus should be completed in February or March 2001. Looking at possible sites for the dairy in the Williston area.

Summary for 'GrantType' = Cooperative Marketing (3 detail records)

Sum Avg \$78,425 \$106,325 \$26,142 \$35,442

Grant Type: Farm Diversification

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Crane Creek Gardens	New Town	5/15/1999	10/1/1999	Fresh Cab	06600-73	Completed	\$5,000	\$5,000

Crane Creek Gardens turns common agricultural ingradients into an uncommon blend that helps keep mice out of enclosed areas.

Funds will be used for marketing expenses, promotional advertising and marketing intern who will keep financial records and develop a business model.

Status Notes: Increased brand awareness, customer support, and national image of product. Increased sales. Added one full time employee and several parttime employees.

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07700-07 \$5,000 \$5,000 D & C Ova Elk Ranch 12/15/1999 Completed Cleveland 9/1/1999 D & C Ova Elk Ranch To raise elk calves for self and breeding stock . To maintain a velvet herd and eventually expand to a limited hunting area. Status Notes: Purchaseed 4 bred elk cows in December 1999. These elk all velevted this spring (built calves, which will provide a good start to the "velvet herd") and bred back (Al'd) to elk bulls with superior genetics. The elk are all gold and/or silver registered with North American Elk Breeders Association. Purchased a yearling bull February, 2000. 07700-08 \$5,000 \$5,000 Douglas Ova Elk Ranch Cleveland 9/1/1999 11/30/1999 Douglas Ova Elk Ranch Completed To raise elk calves for sale and breeding stock and maintain a velvet herd. The plan is to do this in cooperation with Dennis & Connie Ova. Status Notes: Purchased 2 bred elk cows in February, 2000. These elk calved this spring (bull calves, which will provide a good start to the "vetvet herd") and bred back (Afd) to elk bulls with superior genetics. Anticipating excellent returns from this investment and expecting to profit not only from the breeding market and velvet market but also from the rising demand for elk meat. **Dusty Willow Dairy, LP** Lakota 6/25/1999 11/15/1999 Dusty Willow Dairy, LP Completed \$10,500 \$9.500 Dusty Willow Dairy will be located in northern rural Nelson County. The dairy will produce approximately 130,000 cwt of raw milk per year. The 550 cow dairy will employ 10 full-time employees. Status Notes: Dairy Business Services, known as Land of Lakes developed a financial and business plan. Dairy is up and running. 06600-72 \$5,000 \$5,000 5/15/1999 3/31/2000 Completed Enger's Farm Hatton Enger's Specialty Crop Seeking new ways to increase farm income, from the production of alternative crops to combining alternative crop research, education and entertainment. The proposal is a novel way to build upon the knowledge gained in the production of vegetables. To help educate youth about the food supply and how it is produced, all within the theme of agriculturally related activities and entertainment on a working farm. The APUC grant will aid us in purchasing seed for planting produce, seed for the mazes, drip irrigation, fertilizer, building a hydroponics greenhouse, materials to build a miniature golf course, "Black hole" signs, crop displays, labor in caring for the growing crops, preparation for fall activities and during the fall festival. It will also provide funding for advertising. Status Notes: Taught school students about soils in the state, the importance of plants, animals and insects in the circle of life as crops evolve in a growing season. Traditional crops was well as carrots, onions, pumpkins and other fall produce. 1,500 students and estimated 2,350 guests. Total income \$23,373.65 expenses were \$14,936.61 plus labor. Hamilton Greenhouse Killdeer 11/15/1999 4/30/2000 Harmitton Green House 07700-10 **5**0 \$5,000 Completed This project will provide a new revenue source for an existing farm operation and will help answer the questions of demand, costs and the potential to create additional on-farm income through the production of organically grown farm fresh vegetables year round in SW North Dakota. Status Notes: Constructed a 21' X 32' greenhouse on farm. Planted Tornatoes and cucumbers will sell at area supermarket, restrauants, retirement home and area people. McJecka Cattery Martin 12/1/1999 \$5,000 \$5,000 10/31/2000 McJecka Cattery 07700-15 Completed The animals that are produced are unique and their appeal is to animal lovers looking for something different. It is important to reach outside of North Dakota in looking for customers. A huge market is intended to be reached on the World Wide Web. Status Notes: One litter of pups but they are too young to sell. I two litters of cats, will be for sale for christmas. Sales from web site have been good. Lots of inquires filling web site and feel that sales will increase.

12/31/2000 Nelson Elk

The strategy for this project is to give other ranches a chance to relieve pasture pressure of their own, which enables them to increase room for their breeding stock to improve bloodlines of their herds. To market this program, animals from different bloodlines will be placed on the same feed program, husbandry management, water, grass and browse. This will determine which

Status Notes: Boarding animals starting June 15, 2002, this pasture will be used from June to December. Will board 30 animals at \$1.75 per day per animal with a monthly return of \$1,575.00

06600-51

Completed

Tuesday, January 07, 2003

Kenmare

bloodlines produce best body size, velvet production and conformation.

1/1/1999

per month. The project expenses for boarding the animals is \$.75 per day per animals.

Nelson Elk

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\$5,000

Northwestern Dairy LLP

Parshall

6/1/1999

1/31/2000 NorthWestern Dairy, LLP 06600-74

\$9,750

Based on preliminary figures, a 1,500 head dairy in NW North Dakota could generate up to \$2,000,000 of new wealth, create 15 to 20 new jobs, and build a market for 6,000 acres of hay sitage and com silage. The funds are needed to complete site specific research on the concept to solidify whether or not a dairy can profitably operate in the area; to identify the best market opportunities, and to identify potential joint partners, and also to assist with the completion of the business plan to raise the needed funds to Saance the operation.

Status Notes: Dairy has become LLLP, Mountrail Dairy LLP will join Northwestern Dairy as the general partner. Site for dairy has been chosen. Two barns are planned. Three classes of stock will be offered Class A stock represents notics for delivery of feed to the dairy. Class B stock will be offered to any individual and is not limited to agricultural producers, Class C stock may be purchased by government sponsored economic development agencies, coopertives and like organizations.

Sandvick's Trail Ride Service Killdeer

7/1/1999

6/30/2000 Sandvick's Trail Ride Service

06600-75 Completed \$4,900

\$10,000

\$4,900

The purpose is to diversify a cow-calf operation, expending to a trail riding business, with 5 log cabins to accommodate guests.

Status Notes: Purchased a computer for a website which generated numerous contacts and reservations. Update brochures, participated in trade shows. As of September 23, 2000 had a 6%

Summary for 'GrantType' = Farm Diversification (10 detail records)

Sum

\$50,400 \$5,040 \$59,150 \$5,915

Avg

Grant Type: Marketing and Utilization

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Carlisle Dairy LLP	Bathgate	3/20/1999	12/1/1999	Carlislie Dairy LLP Phase 2	06600-71	Completed	\$77,500	\$10,000
Carliste Dairy received a \$10	,000 grant to construc	t and operate a 1,	,880-head dairy	in Pembina County that will market the mill	cto processors in N	linnesota and o	ther locations.	
	the proposed dairy ha and the location of the			ve been completed, topographical maps de	veloped, drawings o	of the actual lay	rout of the dairy ha	ve been
Central Dakota Cattle Association	Maddock	12/1/1999	9/1/2000	Central Dakota Cattle Association	07700-14	Completed	\$20,000	\$20,000
Beef producers desire to inte	grate into producing f	resh meat and pro	ocessed meats t	for Halal markets by buying into Dakota Hal	al Processing Com	pany.		
Status Notes: Central Dal	kota Beef Associaiton	owns 60% of the	Dakota Halal pa	ertnership and will supply the animals for sl	aughter.			
Central Dakota Growers	Grand Forks	5/1/1999	12/31/1999	Central Dakota Growers	06600-62	Completed	\$0	\$38,925

Central Dakota Growers received a \$38,925 grant to conduct taste panels and develop recipes for prepared deli salads with the intent of building a salad processing plant in central North Pakota.

Status Notes: Strategic Performance Group conducted the study. Michel Caugant products were tested and the intent to purchase was considered low for all of the products.

Dakota Haiai Processing

5/1/1999

10/31/1999 Dakota Halal

Completed

\$47,500

\$25,000

Dakota Halal Processing Company in New Rockford received a \$25,000 grant to market meat products processed at its multi-purpose slaughtering house and sausage kitchen.

Status Notes: The processing plant is up and running in Harvey. APUC commission members toured the plant 5/31/01.

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Cooperative The Dakota Lamb Growers Cooperative received a \$58,500 grant to develop business and marketing plans for selling North Dakota-grown and processed lamb to niche markets nationwide including upscale, ethnic restaurants in high population areas.

7/31/2000

9/1/1999

Status Notes: Developed bylaws and prepare necessary equity drive documents. Developed brand name Dakota Lean Lamb and logo. Marketing & business plan completed. Identified 3 primary areas that can be profitable for shareholds, resulting in stabilization of prices; Natural Lamb, Premium Lamb & to further processed products.

\$18,333 Dakota Prairie Beef Feeders 10/31/1999 Dakota Prairie Beef Feeders Dakota Prairie Beef Feeders received an \$18,333 grant to hire a professional feedlot development consultant to oversee the building stages of a finishing facility for locally-produced feeder calves.

Niche Market for ND Lambs

Status Notes: Randall Christensen was hired as the feedlot operator.

Northwood

10/1/1999 1/31/2000 Schultz Creamery, Inc. Enoch Schultz Creamery inc Bismarck

07700-06 \$160,000 \$160,000 Completed

Completed

Enoch Schultz Creamery in Bismarck received a \$160,000 grant to fund marketing activities necessary to change the image of the creamery's products and compete with the company's larger counterparts already established in the industry.

Status Notes: Laying the foundation for an image makeover began with the rebuilding of our infrastructure through the investment made in the plant and equipment. But equally important was our marketing investment, not just in advertising but in the name, graphic design and packaging. The media buget outlined in the business plan was spread over 18 months. Schultz Creamery business plan has spent over \$340,000 in marketing related activities.

Golden Valley Elk Ranch

Dakota Lamb Growers

Portiand

3/1/1999

4/30/2000 Golden Valley Elk Ranch

06609-56

07700-04

Completed

\$0 \$25,000

\$58,500

\$58,500

The Golden Valley Elk Ranch in Portland received \$25,000 to form a partnership among 50 North Dakota elk ranchers to market elk velvet and green antiers in Taiwan and other Asian countries, and develop a private elk-hunting ranch in the state.

Status Notes: Due to improving factors in the Asian economy, we believe that our private label program directly with a major company in Taiwan will become very successful. We anticipate shipping of product will begin by August of this year.

The elk hunting has made great progress, 16 hunts had been booked and anticipate approximately a total of 45-60 by the end of the 2001 season.

Lewis & Clark Bean & Pea Growers

Garrison

5/1/1999

10/31/1999

Lewis & Clark Bean Growers

06600-68 Completed

\$35,000

The Lewis and Clark Bean Growers Association received a \$35,000 grant to study the feasibility of developing a locally-owned bean cleaning, grading and bagging facility in central North Dakota.

Status Notes: TEAM Marketing conducted the Market study. It was the finding that the pursuit of a new cleaning and bagging operation, dehydrating and flaking process, refried and canning plant or finished food product operation would not at this time be in the best interest of the association.

Master Potatoes Inc.

Hatton

11/10/1999

5/31/2001 Master Potatioes

07700-11 Completed \$39,000

50

\$39,000

Master Potatoes, Inc, in Hatton received \$39,000 to pursue new markets for its fresh potato products by targeting food service distributors, brokers and consumers.

Status Notes: Gross sales at the beginning of the project in the month of October 1999 were \$39,103.42, as of April 2001 gross sales totaled \$60,865.20. A 56% increase in sales. Are shipping products into two new states, plus a new location in Minnesota, and four new accounts.

ND Barley Feeders

Carrington

1/1/1999

6/30/2001 ND Barley Feeders

07700-12

Completed

\$12,500 \$12,500

North Dakota Barley Feeders received a \$12,500 to establish a member organization and develop a business plan with the mission of adding value to North Dakota produced feedstuffs by custom feeding cattle at existing or newly constructed feed yards.

Status Notes: Completed business plan, filed offering memorandum with the Secretary of State, and essentially have become a legal LLLP business. Planned equity drive for mid June. March 1, 2001 press release states they are up and running and have purchased its first cattle.

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quality

06600-52 North American Bison New Rockford 2/25/1999 9/30/1999 Bison/Pasta Completed \$0 Cooperative Farmers Choice Specialty Foods in Leeds and the North American Bison Cooperative in New Rockford are teaming up to develop bison pasta products, and received \$152,285 to develop these

Status Notes: Production to date of the breaded ravioli & plain ravioli have been approximately 15,000 pounds. A number of independent restaurants are utilizing the products.

The Board of Governers of Farmers Choice regrets to inform you that the company has been served with notification of forclosure. The Board, at the time of this report cannot say with certainty what the final disposition of the company will be. The Board continues to explore alternative courses of action including reorganization that may allow the company to survive.

\$0 \$43,501 06600-60 **ProBeef Producers** Mandan 5/1/1999 3/16/2000 ProBeef Producers Completed

ProBeef Company received a \$43,501 grant to further enhance and market its beef products provided by ranchers in the Northern Plains region, including several from North Daixota.

Status Notes: Customized Access-based computer program that currently houses performance data on over 31,000-plus animals from 156 different producers. Have the cpability to sort this information a myriad of ways to return information to our producers that shows not only how their herd is performing. So detailed is the information that we can generate and send to the producer, that we are presently converting our analysis and communication of this information to be web-based.

Schepps Dakota Deli Inc Lansford 3/1/1999 12/31/1999 Schepp's Dakota Deli 06600-53 Completed 20 \$15,000 Schepps Dakota Deli in Lansford received a grant for \$15,000 to fund an aggressive marketing campaign to expand sales of its meat and salad products nationwide.

Status Notes: 3 new customers in South Dakota, 6 in Minnesota and 8 in southeastern ND. Gross sales for 1999 were \$336,660.63 compared to 1998 gross sales of \$281,000.00. New labels are from DJV Labels in St. Cloud MN.

\$0 Summer's Harvest 5/1/1999 12/31/1999 Summer Harvest Flour Mill 06600-66 Hope Completed

Summers Harvest Flour Mill in Hope received an \$18,000 grant to develop a business, operating and marketing plan for a new flour mill to be located in Finley.

Status Notes:

niche products and market them nation-wide.

Identifying markets, developing a business plan, and outlining operations have been the focus of the company in preparing for expansion. Based on the work done, the mill is preparing for the financing, equipment and facility expansion, and additional marketing efforts.

Upper Great Plains 11/22/1999 Fargo 12/31/2000 ND Biennial Strategic Transportation Analysis 07700-13 Transportation Institute

\$27,000 Completed

The Upper Great Plains Transportation Institute received \$27,000 to conduct a strategic freight transportation study analyzing the role transportation plays in producing and marketing North Dakota agricultural commodities and processed products.

Status Notes: Partnering between private and public sectors for building and operating an intermodal transloading facility has been done in other states. Costs of a facility may be offset by economic activity and expansion. This partiering is an economic development tool that could serve to strengthen existing business and provide another transportation option for those considering a value added venture.

Summary for 'GrantType' = Marketing and Utilization (16 detail records)

Sum Avg

\$442,000 \$698,044 \$27,625 \$43,628

Grant Type: Prototype

City Start Date **Project Title** Status Requested Company Name **End Date** Project # Approved

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\$152,285

\$18,000

\$27,000

•

12/31/1999 AIM System 06600-57 Completed \$125,150 \$50,000 Agridata Inc **Grand Forks** 2/12/1999 AgriData, Inc. in Grand Forks received a grant for \$50,000 to develop an automated Agricultural Insurance Mapping (AIM) system that will allow farmers to attach risk management selections and field information to field maps for easy-to-read crop insurance forms.

Grant funds will be used for computer programming, marketing plans, printing, production, software, digital land information, teasing of computer equipment and salaries.

Status Notes: AgriDate has completed the prototype of the project ahead of schedule, Bata tested it on 1.5 million acres and sold the first system.

Bandy Technology Systems Fargo

9/1/1999

1/31/2001

Bandy Technology

07700-05 Terminated

\$30,000

\$25,000

Bandy Technology Systems in Walhalla received a \$25,000 grant to modify its Sample Preparation Unit (SPU) to include the analysis of DON (deoxynivalenol) in wheat and barley, allowing grain handlers to test incoming and outgoing shipments more accurately and efficiently.

Status Notes: This contract was terminated, no longer at the address, no phone have not been able to contact. Dec. 2001

Summary for 'GrantType' = Prototype (2 detail records)

Avg

Summary for 'Year' = 1999 (42 detail records)

Avg

\$155,150 \$77.575

\$75,000 \$37,500

\$1,328,627

\$2,612,058 \$62,192

\$31,634

Year: 2000

Grant Type: Basic and Applied

\$5,000.00.

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
National Sunflower Association	Bismarck	3/1/2000	10/1/2000	NuSun Research	07700-24	Completed	\$33,900	\$24,000
The National Sunflower Ass create market opportunities		i,000 to conduct a f	eeding trial to d	etermine the long-term health ben	efits of NuSun sunflower oil.	The results will	be used to build a	wareness and

Status Notes: LDL cholesterol is lower than other vegetable oils and slightly lower than olive oil. Early indications show slightly less aortic artery buildup with NuSun diets as well.

National Sunflower Association

Bismarck

10/25/2001

12/31/2001 NuSun Human Nutrition Study

07700-55

Approved

\$50,000

\$25,000

The National Surflower Association was awarded \$25,000 for a NuSun sunflower oil human nutrition study. The research will be conducted to determine if NuSun in a diet has a positive effect on cholesterol levels. NuSun has a heart-healthy fatty acid profile that is high in monounsaturates and low in saturated fat. NSA seeks to prove the health benefits of NuSun in comparison to olive oil. NSA will use the results in a promotion campaign to continue the introduction of NuSun and build domestic sunflower markets. Status Notes: This is Phase II, Phase I was granted \$24,000.00 of \$33,900.00 requested for testing on hamsters. Final report has been submitted, waiting approval, final disbursement is

6-3-87 study of sunflower oil on blood cholesterol - can't find if it was funded

7-1-87 Natural Antioxidants as food indgredients sunflowers & other crops - funded at \$9,500.00

7-1-87 Pectin from Sunflower - funded at \$5,000.00

2-4-93 Structure & Functional properties of Pectin from sunflower heads - funded at \$18,000.00

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NOSU Carrington Research **Extension Center**

4/27/2000

11/1/2001

Protein Sources for Yellow Perch

07700-44 Completed \$20,000

\$10,000

The Carrington Research Extension Center received \$10,000 to develop a commercial fish feed that contains soybean meal and field pea meal as a substitute for more expensive fishmeal protein

Status Notes: Both field peas & soybean meal appear to have bright futures as key feed ingredients for carnivorous fish diets. Problems associated with animal based feeds such as higher prices and mad cow disease create concerns, which have urged researchers to search for vegetable based fish diets...

Diets that include a 20% introduction of these plants proteins tended to perform the closest to the control diet. Introduction of 40% or 60% soybean or field peas generally

resulted in less weight gain & proorer feed conversion ratio.

Carrington

NDSU Department of Cereal Science

4/27/2000

4/1/2001 Flax/Durum Pasta 07700-35

Completed

Completed

\$21,200

\$21,200

The Department of Cereal Science at NDSU received \$21,200 to develop a functional food, such as pasta, using durum wheat and flaxseed, and to research the feasibility of using flaxseed components in pasta.

Status Notes: This grant was for 21,200 money spent was 21,040.

The stability of flaxseed components was demonstrated by the lack of a significant increase in the coolative markets. The level of flaxseed components measured initially and after 9 months of storage remain consistent, thus supporting their stability & presence in the final pasta product. A 20% flaxseed pasta was considered the most appropriate functional food pasta evaluated in this study.

NDSU Williston Research Center

Williston

4/27/2000

3/1/2001 Potato Pivot Imigation Russet - Burbanic 07700-42

\$40,000

\$20,000

The NDSU Williston Research Extension Center received \$20,000 to demonstrate successful imigated Russet Burbank potato production in northwest North Dakota to promote imigation development and potentially locate a processing plant in the region.

Status Notes: No executive summary with final report.

Summary for 'GrantType' = Basic and Applied (5 detail records)

Sum Avg

\$165,100

\$100,200

\$33,020

\$20,040

Grant Type: Cooperative Marketing

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Ag Information Technology Cooperative	Fargo	^ <i>:27/2</i> 000	12/1/2000	Ag Information Technology Cooperative	07700-36	Completed	\$32,000	\$32,000

The Ag Information Technology Cooperative received \$32,000 to determine the feasibility of providing interactive, state-of-the-art agricultural information and management tools via the Internet to help producers improve their economic viability.

Status Notes: Final report was approved by Schneider 11-16-01 based on the additional info

provided and the review of the feasibility study.

Grant accomplished 6 tasks; Industry research feasibility study, cometitive analysis, primary research with potential market, market strategies, farmer assessment, and recommendations.

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\$50,000 **Bushel 42 Pasta Company** Crostw 4/27/2000 3/1/2001 Semolina Soccialities 07700-48 Completed \$166,500

Semolina Specialties in Crosby received \$50,000 to conduct a study to determine the feasibility of forming a growers cooperative and building a pasta plant that produces organic and value-added products, including specialty shapes and flavors.

Status Notes: 4-27-00 Semolina approved \$50,000 to conduct a study to determine the feasibility of forming a growers cooperative & building a pasta plant to include specialty shapes & flavors. The study was completed in March and a forwarded to APUC with a final report.

January 2001, Semolina Specialties announced a working agreement with Dakota Growers Pasta, including preferred stock, marketing assistance, contracting for long goods and organic pasta production and the purchase of assets from DGPC Minnesota facility.

April 2001, Semolina Speciatries announced that it had reached its producer investment equity goal of \$2.5 million and would break escrow. The equity-offering deadline is open

April 2001, ND Development Fund invested \$75,000 in preferred stock in the cooperative.

10/25/2000

China Trade Mission **Bismarck** 6/30/2000 Asia 2000 07700-52 Completed \$35,000 \$35,000 **Participants**

The Asian trade mission being organized by Governor Schafer, Asia 2000: Opening doors to the world's largest emerging market, received a grant of \$35,000. The money is designated to underwrite the travel costs of ag industry participants on the trade mission. The September visit to China and Taiwan is being organized to strengthen North Dakota's economic, educational and cultural ties with East Asia and introduce North Dakota's businesses and food producers to China's landscape and the opportunities that exist in this emerging world economy.

Status Notes: 7 company: RDO Foods, American Loala, Northern Grains Institute, High Plains Beef, Red River Commodities and Cooper Kettle Com 2 state employes, Lance Gaebe-APUC Exective Director and Shannen Bornsen-AG Dept. traveled to Beijing, Shanghai, Hong Kong and Taipei, Taiwan. All parties found the trip to be very educational, and worth while. This was an excellent first step for companies looking for new market opportunities in Asia.

APUC paid half of the travel expenses so the trip cost \$26,803.35 and \$8,196.65 was returned to APUC.

9/1/2001

Great River Dairy Alliance Mandan 3/1/2000 12/1/2002 Great River Dairy Alliance 07700-28 Approved \$63,000 \$40,000 The Great River Dairy Alliance received \$40,000 to develop a business plan and hire a coordinator to operate this partnership of four large dairies in North Dekota. Status Notes:

Natural Meats Cooperative Project

700-57

Approved

\$5,000

The Natural Meats Cooperative Project was awarded \$5,000 to help fund the initial organization of a multi-state regional cooperative of all-natural meat producers. The group plans to investigate the potential profitability of acquiring an existing natural meat processing and marketing company.

Status Notes: Many positive market contacts have been made through the technical assistance work with livestock producers. Dakota Lamb Cooperative is now in the process of exploring the number of lambs the cooperative will deliver to Coleman Natural Meats Company.

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Natural Meat Project

Mandan

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\$5,000

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\$68,500 Walton Bean Growers Fargo 3/1/2000 11/1/2001 Walton Bean 07700-21 Completed \$98,500 Cooperative

Waiton Bean Growers Cooperative received \$68,000 to form a multi-state consortium of small grower groups and cooperatives to collaboratively and strategically market their products.

Status Notes: The cooperative formed a new entity, United Bean Growers LLC. They formed a new brand Beans USA to market its commercial dry edible beans. The company partnershiped with Walhalla Bean Company, the cooperative ownes 65 % of United Bean Growers LLC and Walhalla Beans ownes 35%. The cooperative formed a strategic alliance with Harlow Farmers Elevator Company in Harlow and Maddock ND.

Summary for 'GrantType' = Cooperative Marketing (6 detail records)

Avg

\$400,000 \$230,500 \$38,417 \$66,667

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Grant Type: Farm Diversification

ompany Name	City	Start Date	End Date	Project Title	7roject #	Status	Requested	Approved
iamond Llama Ranch	Cathay	6/1/2000	12/1/2000	Diamond Llama Ranch	07700-50	Completed	\$ 5,000	\$5,000
current flama operation in (•		•					
itatus Notes: The gift sho summer inc	p and petting zoo o luding sales and do	fficially opened the mations was only \$1	weekend of Ma 900.00. Attend	o. y 26, 2000, closing date for the season ded craft fairs showcasing the alpaca fu nt marketing opportunity.				

Status Notes: The number one recommendation to other producers is to develop a relationship with a current mint producer. Mint is a high maintenance, high input crop, and growing it successfully takes experience. Also recommend starting small which allows for mistakes & learning, without as much risk, A large cost of setting up a still system & the perennial nature of mint, the producers must be sure they are pring to continue to grow mint for the long term. (see 07700-18 & 19)

Feland's Organic Garden 2/15/2003 11/1/2000 Feland's Organic Garden Completed \$5,000 \$5,000

A Certifiled Organic garden using non-conventional methods as, "weeder geese", and chickens for a weed and pest control. Product will be sold at a farmers market and retail store in the Almont

Status Notes: Due to a hail storm in June, had to replant, 1st year was not a success but was a learning process. Documented problems and feels next years planting will be better.

Hamilton's Mechanic Shop 2/15/2000 5/31/2000 Hamilton's Mechanic Shop 0770/3-17 Completed \$6,262 \$5,000

Experienced mechanic supplementing farm income during the winter months when the farm operation requires less intensity. Farmers in the Killdeer are in need for this service.

Status Notes: The shop is ready for mechanic work in the winter after farming is done. As of October 10, 2002 had completed 5 jobs for a profit of \$893.00.

in the Potter's Hand inc 8/2/2000 8/1/2001 Gillund Mosquito Repellant \$5,000 07700-51 Completed \$5,000

The project will develop an all natural mosquito repellant, for people that have allergies to on the market products, using mint and creating a new business with crop diversification impact. Status Notes: In the Potter's Hand Inc. is a fledging business that as yet does not provide employment poportunity to any one other then ourselves. They believe that the potential is there for much growth. The 3 products developed are effective & high quality ones that have been well received by local consumers & now need to focus on marketing beyond our local region.

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Operator's Signature

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10/3/03

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\$5,000 \$5,000 4/1/2000 07700-30 Completed Lawier Elk Ranch Hansboro 2/1/2001 Lawler Elk Ranch To supplement current operation, elk will be raised for the velvet antiers, shooter bulls, breeding stock and possibly meat. Status Notes: Purchased a squeeze chute to help with the cutting of horns and necessary health procedures. Herd has grown from 9 females and 1 bull to 40 head, includes 8 bulls for velveting age and 7 buil calves. \$5,000 5/1/2000 1/1/2001 07700-49 Completed \$5,000 **Nesson Valley Gardens** Nesson Valley Gardens Ray There is no competition in the immediate area for local varieties of fresh produce at local grocery stores. There are local producers who do produce for roadside markets. Nesson Valley Gardens located in Ray, will be the only growers with a washing facility, packing shed, and a cooling facility. Status Notes: Initial goa was to provide a convenient way for local consumers to buy fresh quality produce. At this time it is not a real lucrative endeavor, but they are establishing, improving, and continuing to pursue a method to enhance the business: \$5,000 Randy Uglem Mint Farm 2/15/2000 7/31/2001 Randy Uşlem Mint Farm 07700-18 Completed \$19,268 Northwood The objective for the mint diversification is to spread the operations risks and to diversify into a crop that has a more profitable outlook than the current cropping practices. Status Notes: One advantage of growing mint in our area is a lower cost of production than the tradional mint growing areas. The price of mint oil has dropped in the last year, however, unexpected 1st year harvest of the mint will make up for some of the price decrease. The grant for the mint planter has provided a strong foundation for our mint operation, while also helping others to start. With 4 other producers starting to grow mint in the area, the amount of shared knowledge is growing. (see 07700-18 19 & 20) 4/1/2000 12/1/2000 Ray Fuglestad Family LLP 07700-33 Completed \$5,000 \$5,000 Ray Fuglestad Family LLP Luverne A pheasant numing preserve is a natural fit for this land. 5000 pheasant chicks will be purchased this spring and 1000 breeder birds will be ready by August 1, 2000. The Fuglestads are researching the possibility of cooperating with the ND Wedands Trust, Environmental Quality Incentives Program (EQIP) and US Fish and Wildlife Service to develop a plan to operate the pheasant hunting enterprise efficiently and at the same time to benefit the native grasslands and wildlife in the area. Grant funds will pay for start up costs. Status Notes: Purchased 3000 birds, moved a two story house on the property to use as cook shack and meeting room. The best form of advertising so far has been brochures, will be attending trade shows and will only advertise on radio stations that have a proven audience of hunters. Scheresky Custom Spraying 4/1/2000 \$5,000 \$5,000 12/1/2000 Scheresky Custom Spraying 07700-31 Completed The sprayer will supplement the farm in a time of low farm commodity prices. The sprayer will give the benefit of having off-farm income while still allowing time to plant and harvest their own crops. It will eliminate the need for hiring custom spraying for row crops. Status Notes: Projected goal was spraying 20,000 acres 1st year did 26,000 acres plus 3,000 of his own. Could have specified more acres if equipment had less breakdowns, during the peak season turned away several thousand acres. Next year plan on upgrading the equipment to reduce the down time and provide faster service to customers. 11/1/2001 Sheyenne Valley Hide Away \$5,000 \$3,750 Sheyenne Valley Hide Away Valley City 10/25/2000 07700-64 Terminated To establish a lodging facility on the owners' farm south of Valley City, that caters to wildlife watchers, cross country skiers, hunters, canoeists, campers, hikers and other who are seeking natural recreation and eco-tourism opportunities. Funds will be used to purchase materials to build the lodge. Status Notes: Project terminated due to illness. 10-25-01 - ifs amount remaining \$1250.00 2/15/2000 07700-19 \$5,000 Troy Uglem Mint Farm 7/31/2001 Completed \$19,268 Northwood Troy Uglem Mint Faint The mint diversification is to spread the operations risks and to diversify into a crop that has a more profitable outlook than the current cropping practices.

Status Notes: The planter was used in 2000 to plant 65 acres of my mint and 7 acres for 2 neighbors. Next year the planter will be used to plant 118 acres of my mint plus 40 acres for the

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neighbors. (See 07700-18 &20)

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\$10,000 Turtie Mountain Dairy **Bottineau** 4/17/2000 11/1/2000 Turtle Mountain Dairy 07700-32 Approved \$10,000

Ten farmers from the Rolette County area have banded together to form an entity called the Turtle Mountain Dairy. Work is currently underway to incorporate as a Limited Liability Limited Partnership. This project represents an effort to build a large-scale dairy to foster new wealth and jobs creation in the area. The plan is to build a 1,600 head facility creating about 30 new jobs in the area. In addition to the jobs, spin off business in the areas of raising heifer replacements; pasturing dry cows, raising feeds, manure applications and transportation would be created.

Status Notes: final report turned in 6-15-01, requested more info budget had changed, no receipts had not spent the money. John contacted them 11/26/01

Summary for 'GrantType' = Farm Diversification (13 detail records)

Sum Avg

\$114,066 \$68,750 \$5,288

\$8,774

Grant Type: Marketing and Utilization

Company Name	City	Start Date	End Date	Project Title	Project#	Status	Requested	Approved
American Loala Mgmt. L.L.C.	Bismarck	4/27/2000	12/1/2000	American Loala Mgmt LLC	07700-38	Completed	\$86,110	\$9,600
American Loala Management in	Bismarck receive	d \$9,600 to develo	p and market L	oala beef products, a trademarked brand of minia	ature cattle tha	t provides high	-quality beef in mo	derate portion
	•	•		attended added 257 names of interested contact, Texas contacts were made with a number of p		tional clients.		
Central Dakota Shippers Assoc.	Hurdsfield	4/27/2000	5/1/2002	Central Dakota Shippers Assoc.	07700-39	Approved	\$10,000	\$10,000
The Central Dakota Shippers As Dakota growers.	sociation receive	d \$10,000 for mark	eting to end-us	ers and develop a list of viable customers based	on particular o	rop specification	ons that will be prov	rided to North
Status Notes:								
Commercial Vegetable Growers	Fargo	10/25/2000	12/1/2001	Executive Vegetable Marketer Consulting for ND	07700-54	Completed	\$100,000	\$65,000
				hiring of an executive marketer for the North Dai he High Value Irrigated Crop Task Force and the				

Status Notes: Mike Kirby was hired as the marketer. He has been working with onions and pumpkins.

Dakota Country Meats

10/25/2000

11/1/2001 Marketing ND Produced Bison

07700-60

Completed

\$50,000

\$5,000

Dakota Country Meats of Jamestown was granted \$5,000 to assist with marketing North Dakota produced bison. Fresh bison portion cuts and frozen bison patties will be marketed throughout the region. Grant funds will be used for a marketing consultant and marketing costs.

Status Notes: 10-2001 processed & delivered 10 ND grown bison bulls to Amsterdam for fresh retail sales. Anticipates delivering 45 to 90 head to the European market in the near future. Processed ND bison bulls into patties, chopped steaks and jerky for retail & food service markets.

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Dakota Heritage Beef

Amidon

4/27/2000

11/1/2000

Dakota Heritage Beef

07700-34

Completed

\$19,939

\$19,939

Dakota Heritage Beef received \$19,939 to market high-quality beef products that are ranch sourced and process verified with a satisfaction guarantee through meat markets or direct to consumers.

Status Notes: Having a relationship with an established meat marketing business that has shared risk and ownership of the product would help with many of the obstacles. The most frustrating thing of this test market experience is that DHB did define a beef product line that over 98% of consumers surveyed would recommend to friends and continue to purchase, however getting that product from the ranch to to the consumer remains a major obstacle of which DHB has yet to overcome.

Dakota Lakes Products Inc.

Kensal

4/27/2000

9/1/2001

Dakota Lakes Products

07700-43

Completed

\$10,000

\$10,000

Dakota Lakes Products in Kensal received \$10,000 to fund a marketing campaign and new package development to expand its sales through private labeling and entry into the East Coast kosher

Status Notes: Obtained verbal permission to change original kosher objective and utilize the funds to construct hutches for marketing in Cabela's and other national outlets. 8 hutches have been placed in Cabela's K-Mart and Scheels Stores. To date, paperwork is pending for placement in 9 Wal-Mart stores in North Dakota and Minnesota.

Goldboard Dakota LLC

Fargo

4/1/2000

9/1/2000

Goldboard

07700-29

Completed

\$150,000

\$88,000

Goldboard Dakota LLC is a joint venture with Iso-Straw Cooperative in Finley, North Dakota. The groups are working to build a straw processing plant to convert 400,000 tons of straw into 208,000,000 ft 2 (3/4!N basis) of strawboard and value-added products.

Grant are being used for production of quality test samples, product optimization/development work, and negotiations to secure long-term agreements from customers for strawboard and valueadded products.

Status Notes: Home Depot stores will be the major outlet for both "rawboard" and "value-added", signed an Agreement in Principal. Developed relationship with Taubert/ELESGO in Germany. Continues to work with other major industry leaders for products including shelving, cabinets and furniture.

Heart Of The Valley LLC

Mayville

4/27/2000

letter of intent to produce the product, estimating that volumes will exceed 250,000 within three years of introduction.

2/1/2001 Heart of the Valley Cooperative

07700-47

Completed

\$56,800

\$35,000

The Heart of the Valley Cooperative in Mayville received \$35,000 to produce and market natural bean pastas for distribution through national health food companies and natural food distributors. Status Notes: Company has achieved the objective of developing a market for edible bean powder in the production of gluten-free pastas. Mrs. Leeper's Pasta of Poway, CA has issued a

1990 Biennium - Pinto Bean Plant | \$15,000.00 for a feasibility study.

1993 Heart of the Valley I \$44,700.00 for product development & marketing

1994 Heart of the Valley II \$70,000.00 for Business Planning

1995 Heart of the Valley III \$30,000.00 Process Development Research

03300-11 1997 Heart of the Valley \$13,375.00 packaging & promotional materials development.

1999 Heart of the Valley \$124,200.00 unsuccessfully new development & test market.

APUC request a short summary of difference between that application & this one, no summary was given.

KIP Farms

Grand Forks

10/25/2000

Pre-Processed Vegetable Study

07700-59

Completed

\$5,000

\$2,000

APUC granted \$2,000 to KIP Farms of Grand Forks for a Pre-Processed Vegetable Study. The project is to study the markets for pre-processed vegetables in the United States. The preprocessed vegetables could bring new markets for the high-value vegetables to North Dakota.

Status Notes: Foodservice may offer the better channel of distribution since product can be introduced without paying large slotting fees as is customarily required for retail distribution. Several attempts have been made at shelf stable products in packaging other than canned in the U.S., in each case shelf stable products other than in canned form have not had great acceptance. In fact, the product has failed in the marketplace after significant investments.

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10/25/2000 07700-61 Completed \$65,000 \$10,000 Lewis & Clark Bean & Pea Garaison 6/1/2001 Bean Growers Phase 2 Growers

Lewis & Clark Bean Growers of Garrison was awarded \$10,000 for the organizational costs for the second phase of a project to establish a bean and field pea processing facility. The funds will be used to assist with financial and legal costs for the start-up of Lewis & Clark Bean Growers group.

Status Notes: This is Phase II of the project. Phase I was granted \$35,000.00 to determine the feasibility of developing a locally owned bean cleaning, grading and bagging facility. Project started 5/1/99 was completed 2/28/00.

Throughout the organizational processes for the entire project the size and scope have changed and expanded. Lewis & Clark entered into a joint venture with Fiberich Legume Technologies and will focus on product management and marketing. Lewis & Clark will focus on the growing and value-added processing capabilities.

\$10,000

\$15,000

\$49,350

\$100,000 \$10,000 10/25/2000 12/1/2002 **07700-56** Completed ND Corn Growers Association Fargo Mkt. Plan to Increase Utilization of ND Ethanol

The North Dakota Corn Growers Association was granted \$10,000 for assistance with a marketing campaign to increase the use of North Dakota produced ethanol. The NDCGA, in cooperation with Alchem, Ltd., and the ND Corn Utilization Council, is initiating the marketing effort to increase demand for ethanol-blended gasoline from the current 13% market share to 30% of the gasoline sold in the state. North Dakota's two ethanol plants currently utilize 12 million bushels of com per year to produce 35 million gallons of ethanol. North Dakotans utilize only 1/2 million gallons per

Status Notes: Did a survey of 802 housholds finds are 9 out of 10 were aware that some gas stations sell ethanol, respondents were less likey to agree that they will personally benefit from using ethanol. The largest share of respondents prefers using non-ethanol gasoline for most types of gas powered engines and less than one of every four reported they have purchased ethanol in the past week. Ethanol sales did go up to 22% from last months total of 17%. A marketing campaign started in March of 2002 with regular radio ads using 3 different advertising outlets and a marquee in Fargo. The marquee will be up for 3 years.

ND Department of Agriculture Bismarck 4/27/2000 11/1/2001 MAP 2000 07700-37 \$10,000 Completed The North Dakota Department of Agriculture received \$10,000 to provide financial assistance to North Dakota companies attending national and international trade shows.

Status Notes: This MAP round of funding assistend 14 North Dakota companies with their travel expenses. These companies requested a total of \$9,139.86 from the program, and in return, generated \$2,045,000 in sales. They also have projected \$5,534,000 in increased sales will result from these activities.

Completed \$50,000 \$25,000 ND Department of Agriculture Bismarck 4/27/2000 5/1/2001 www.shopnd.com 07700-41

The North Dakota Department of Agriculture received \$25,000 to promote its Pride of Dakota Internet shopping mall and to offer the service to its members at a lower rate.

4/1/2001

Status Notes: 400 products are on line, from 60 companies. Sales inccreased 17% from last year's December figures. Sales tracking show the percentage of out-of-state sales is currently 90%. The site currently averages 4,453 hits per day.

07700-46

Completed

ND Elk Growers The Elk Growers in North & South Dakota are planning to assess the opportunity to market velvet, meat and trophy hunts. Should these opportunities be verified, they intend to find the most appropriate organizational structures to maximize them.

Funds will be used to hire a professional consultant to conduct the opportunity assessment.

4/27/2000

Cando

ND Elk Growers Association

Status Notes: Feasibility study indict there is good potential for a cooperative effort to market both meat and velvet. ND & SD should consider pooling our velvet production and possibily consider having some of it processed for further value-added marketing. Steering committe has been formed. Next step would be to develop a business plan and look at a marketing coop.

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2003

North Dakota Irrigation Caucus PDM International Rural Energy Resources Dakota.

07700-25 \$25,500 NDSU Research Farqo 5/1/2000 9/1/2001 ND Beef Quality Assurance II Completed \$25,500 Administration The North Dakota State University Extension Service received \$25,500 to identify and develop strategic marketing channels for North Dakota beef products certified through the Beef Quality Assurance (BQA) program. Status Notice: ND Beef Quality Assurance program held 24 training meetings across ND, with 255 people attending, that market 36,225 cattle. The training meetings are in regulatory issues related to verifying status of meat and bone meal feeding, and recording keeping forms which allow producers to document feeding and animal health practices. 07700-23 \$40,000 \$20,000 3/1/2000 3/1/2001 North Dakota Irrigation Caucus Completed Bismarck The North Dakota Irrigation Caucus received \$20,000 to hire a coordinator and implement the caucus' strategic plan, created to capitalize on the state's potential for irrigation development and Status Notes: Much of the work is carried out by subcommittees, and policy positions are established by the members at the annual meeting. Staffing of the caucus includes a part time field representative, a part time communications director, a part time executive director, and a consultant for federal hydropower issues. \$20,000 3/1/2000 2/1/2001 PDM International (Northwood Bean 07700-27 Completed \$20,000 Northwood Company, inc.) Northwood Bean Company received \$20,000 to determine the feasibility of enhancing the value of bean by-products for sale to food-aid markets worldwide. Status Notes: Initially a 3 point market. Federally funded PVO's non-government funded PVO's & domestic food partries/missions. Currently have established relationships with both PVO's & have received a firm offer from Save the Children to do in field trials in either Guatemala or Nicaraqua. 4/27/2000 2/1/2001 Rural Energy Resources 07700-45 Completed \$29,200 \$15,000 Rural Energy Resources in Mayville received \$15,000 to conduct a feasibility study for a waste management system for large, confinement livestock operations utilizing technology nuw to North Status Notes: Findings suggest a number of areas for future research. From a marketing perspective, its doubtful that existing daries would realize much value of thermal energy, basically waste heat from generation. New dairies can utilize this waste heat by circulating heated water through tubes in the floors, particularly in areas where manure buildup might be a problems. To be practical in existing dainies, new ways must be identified to extract value from waste heat produced through biogas fired electrical generators. South Central Dairy 10/25/2000 Hague 6/1/2001 Organic Dairy Production in ND 07700-62 \$20,000 \$10,000 Completed \$10,000 was granted to South Central Dairy of Hague, ND for consultant fees and organizational costs for an organic dairy production project. The dairy producers in south central North Dakota will commission a market feasibility study to determine whether organic dairy production is viable for the state, and to investigate entry strategies into the market. Status Notes: The feasibility study has identified several marketing options. 1. Function as a preferred supplier of organic fluid milk to Cass Clay in their test market, 2. Deliver raw organic milk every other day to an Crganic Valley co-packer in the Twin city area. 3. Arrange for the manufacture of organic milk powder and cheese products through Dakota Country Cheese with contractual sales to an organic dairy manufacturer located elsewhere. 4 Attempt to develop a producer-owned and operated branded organic milk & dairy products company with all dairy products custom processed & packaged. 5. Attempt to develop a producer-owned and orperted branded organic milk company by bottling milk on farm. 10/25/2000 The Juneberry Patch Velva 10/1/2001 The Juneberry Patch 07700-58 Completed \$5,000 The Juneberry Patch in Velva will receive \$5,000 to assist in their efforts in establishing a commercial market for Juneberry production in North Dakota. Grant funds would be used to pay for advertising, travel, and product promotion. Status Notes: Sold approximately 11,000 Juneberry shrubs to 46 individuals in 2001. Harvested 100 gallons of Juneberries. Have demonstration area in the orchard with 350 shrubs , 7 different varieties. The purpose is to evaluate the different varieties to determine which are best suited to this area. Continue working with NDSU and the ND Forest Service towards getting chemicals approved to be used to control weeds and aphids.

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\$17,500 7/18/2000 07700-53 Completed \$37,500 Top Taste Inc **Finley** 5/1/2001 Top Taste, Inc Top Taste Inc. of Finley was awarded a \$17,500 grant to assist with a market and feasibility analysis of their proposed expansion project. The company produces frozen dough products utilizing North Dakota commodities. Top Taste's products are sold in niche markets in more than half of the country. The proposed expansion would allow them to serve markets throughout the nation and increase their Finley workforce from 45 to 65 employees. Status Notes: The favorable growth projected for this industry segment lends credibility and potential to the proposed Top Taste expansion. Growth is expected to occur at an annual rate of 2.7% from 1998 to 2008. To effectively deal with the on-going changes and to be successful in the future, wholesale bakeeries will be required to successfully provide quality products in a timely and efficient manner. \$40,120 3/1/2000 11/1/2001 Walton Foods 07700-22 Terminated \$110,240 Walton Bean Growers Fargo Cooperative Walton Foods received \$40,120 to further develop value-added dry edible bean products, implement a comprehensive marketing strategy and secure a partnership with a major food service Status Notes: Due to finanical problems Walton Bean Company has closed it's doors. \$9,800 \$4,000 West Dakota Feed & Seed 07700-26 Ross 3/1/2000 3/1/2001 West Dakota Feed & Seed Completed West Dakota Feed & Seed in Ross received \$4,000 to develop and market a branded birdseed produced from North Dakota-grown sunflowers.

Started shipping through R. J. Commodities, for Spokane but the usage is about 1/20 of that to the east and south, but are still selling to them. Company is cleaning for local farmers, scalping scab and midge damage from farmers grain, cleaning and bagging peas and lentils and cleaning and shipping organic crops to various customers. Plan to continue to stay in the sunflower market, and hope to build up the volume.

Status Notes: Had a broker in Minnesota and shipped 5 loads company was satisfied with quality, but freight rates were hirgher then our competition from SD so shipments slowed down.

2/1/2001 Whispering Spirit Meats of Manning, ND received a \$5,000 grant to assist in marketing and distribution of buffalo and elk meat products for home and retail.

10/25/2000

Status Notes: Project is moving forward, as of December 2000, sales totaled \$6,204.07. No growth stimulants, hormones, or antibiotics are used insuring a pure product. Snack products are in convience stores, also prime cuts are sold on www.spiritmeat.com website.

Whispering Spirit Meats

Summary for 'GrantType' = Marketing and Utilization (24 detail records)

Manning

Sum

\$1,086,489

\$20,300

07790-63

Completed

Avg

\$476,659 \$45,270 \$19,861

\$5,000

Grant Type: Prototype

Whispering Spirit Meats

Company Name	City	Start Date	End Dais	Project Title	Project#	Status	Requested	Approved
Equidistant Planter Group	Cogswell	4/27/2000	2/2/2002	Equidistant Planter Group	07700-40	Completed	\$25,000	\$25,000

The Equidistant Planter Group in Oakes received \$25,000 to build a prototype of a planter that utilizes state-of-the-art technology developed and patented by the group to increase yields with no additional inputs.

Status Notes: This planter device uniformly places com seeds within a furrow for increasing crop yields. No data has been collected other then row crops(sugar beets, beans, etc) laboratory tests have demonstrated the planter appears to deliver these seeds as accurately as it does com. The unit has successfully planted sugarbeets and they have emerged.

Summary for 'GrantType' = Prototype (1 detail record)

Sum

\$25,000

Avg

\$25,000 \$25,000 \$25,000

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5

Summary for 'Year' ≈ 2000 (49 detail records)

Sum Avg

\$1,790,655 \$901,109

Year: 2001

Grant Type: Basic and Applied

	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approve
NDSU Department of Plant Sciences	Fargo	12/19/2001		Flour Tortillas w/Red & Spring Wheat	08800-10	Approved	\$33,800	\$9,500
nternational commercial millers	and bakers in a	in effort to open emei	rging markets fo	e developed to demonstrate a new use for sp ir ND spring wheat producers. and white spring wheat in the production of fi	_			
Status Notes: commission ac	greed to pay for	travel up to \$8,500 a	nd publication o	tost of \$1,000.	·		·····	
NDSU Department of Plant Sciences	Fargo	11/15/2001	12/31/2003	Weed Mgt. for Juneberries	C8800-13	Approved	\$10,500	\$10,500
evaluate the effects of various v	weed manageme	ent systems on Junel	berry establishn	tion information in order to optimize their inco nent and growth. rol treatments, maintain plots and collect data		he objective of	the proposed field	research will
Status Notes:	<u></u>							~
NDSU Department of Plant	Fargo	11/15/2001	12/1/2003	Woolly Elm Aphid Mgt in Juneberries	08800-15	Approved	\$2,040	\$2,040
Sciences								
A survey of juneberry insect an woolly elm aphids on Juneberry	y. These treatme	ents will include a no		1 found that Woolly Elm Aphids is present and, imidacloprid, 2 other insecticides and 2 cu		x treatments w	ill be evaluated for	the control of
	y. These treatme	ents will include a no				x treatments w	ill be evaluated for	the control of
A survey of juneberry insect an woolly elm aphids on Juneberry Grant funds will pay for supplie Status Notes: NDSU Department of Plant	y. These treatme	ents will include a no				x treatments w Approved	ili be evaluated for \$9,250	the control of \$9,250
A survey of juneberry insect an woolly elm aphids on Juneberry Grant funds will pay for supplie Status Notes: NDSU Department of Plant Sciences Herbs produced for the herb/sp	y. These treatments and salary to desire a salary t	ents will include a no to the research 11/1/2001 the essential oils indu restaurants grocery s	n-treated control 12/31/2003 istry can provide stores, etc, or co	Annual Herb Production in ND a complementary enterprise to ND growers ontracted with an herb/spice company. Idea	08800-16 . Herbs would be g	Approved grown for the c	\$9,250 ulinary, fragrance, a	\$9,250 and medicinal
A survey of juneberry insect an woolly elm aphids on Juneberry Grant funds will pay for supplie Status Notes: NDSU Department of Plant Sciences Herbs produced for the herb/sp markets. Herbs would be market	y. These treatments and salary to desire a salary t	ents will include a no to the research 11/1/2001 the essential oils indu restaurants grocery s	n-treated control 12/31/2003 istry can provide stores, etc, or co	Annual Herb Production in ND a complementary enterprise to ND growers ontracted with an herb/spice company. Idea	08800-16 . Herbs would be g	Approved grown for the c	\$9,250 ulinary, fragrance, a	\$9,250 and medicinal
A survey of juneberry insect an woolly elm aphids on Juneberry Grant funds will pay for supplie Status Notes: NDSU Department of Plant Sciences Herbs produced for the herb/symarkets. Herbs would be markets. Herbs would be markets will be used to establish Status Notes: Summary for 'GrantType' =	y. These treatments and salary to describe the salary to describe the salary to describe the salary to the salary	ents will include a no to the research 11/1/2001 the essential oils indu restaurants grocery s harvest plots and res	n-treated control 12/31/2003 istry can provide stores, etc, or co	Annual Herb Production in ND a complementary enterprise to ND growers ontracted with an herb/spice company. Idea	08800-16 . Herbs would be g	Approved grown for the c	\$9,250 ulinary, fragrance, a with time develop in	\$9,250 and medicinal ato a compan
A survey of juneberry insect an woolly elm aphids on Juneberry Grant funds will pay for supplie Status Notes: NDSU Department of Plant Sciences Herbs produced for the herb/sy markets. Herbs would be markets.	y. These treatments and salary to describe the salary to describe the salary to describe the salary to the salary	ents will include a no to the research 11/1/2001 the essential oils indu restaurants grocery s harvest plots and res	n-treated control 12/31/2003 istry can provide stores, etc, or co	Annual Herb Production in ND a complementary enterprise to ND growers ontracted with an herb/spice company. Idea	08800-16 . Herbs would be gify a cooperative w	Approved grown for the c	\$9,250 ulinary, fragrance, a	\$9,250 and medicinal

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Company Name

Grant Type: Cooperative Marketing

City Start Date End Date Project Title Project # Status Requested Approved Bushei 42 Pasta Company 5/25/2001 \$80,000 \$80,000 Crosby 3/1/2002 Semolina Specialties Phase 2 07700-75 Completed

Semotina Specialties is a start up dry pasta company that will include a growers co-op. It will make specialty shapes & flavors & higher margin items such as organic & value added products. The company will use, the best durum available & experienced personnel to make the best specialty pasta currently available in the world.

Funds will be used for legal research for further developing grower & delivery contracts, & hiring a sales & marketing professional for entry into the pasta market.

Status Notes: Company is up and running had a grand openning in August 0f 2002.

Summary for 'GrantType' = Cooperative Marketing (1 detail record)

Sum

Avg

\$80,000 \$80,000

\$5,000

\$80,000 \$80,000

Grant Type: Farm Diversification

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Big Flat Weigh Station	Halliday	6/25/2001	1/1/2001	Big Flat Weigh Station	07700-83	Completed	\$5,000	\$5,000

To build a convenient livestock weighing facility, for easy access near a highway. The station will provide convenient cattle weighing and processing with limited stress on livestock & handlers, in the shortest time-frame possible.

Status Motes: Weigh station was completed in October 2001 and weighing for cattle and sheep begin. Have received numerous compliments from fellow livestock producers and significant encouragement from the community in general.

High Point Kennel & Gamebird

Cando

9/5/2001

12/31/2001 High Point Kennel & Gamebird

08800-06

Completed

\$5,000

A hunting perserve on a family farm. This new business will include pheasant, Hungarian partridge and chukkar gamebirds. Dogs will be furnished for hunters. Grant funds will be used to purchase equipment brooders, waterers, feeders & pens.

Status Notes: The results of these additions and changes were outstanding, no birds were lost to disease in the 2001 entire season. This is a direct result of the installation of the gas broaders

Hugarian partridge cannot be purchased by any other means then as eggs, therefore necessitating the continuation of incubating this species.

Largest hurdle to over come will be in advertising. Out of state hunters were expected to be the target consumer priority. The results were disappointingly below expectations for this group but higher then expected for local hunters.

Johnson Ranch

Luverne

4/20/2001

12/1/2001 Sunrise Poultry 07700-72

Approved

\$4,625

\$4,625

Low investment & small area required to raise a flock of poultry makes it an ideal venture. Domestic & rare poultry can supplement farm income by selling eggs - both for consumption & hatching to several niche markets. There is also the option of selling feathers from rare breeds on-line at our own website and other auction sites.

Funds will be used Brooder House and equipment.

Status Notes:

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Land Cattle Company

11/15/2001

12/1/2002 Added Value Beef

08800-17

Approved

Completed

\$18,000

\$5,000

Land Cattle Company project is Natural Beef from the ranch to the plate. We are filling a next for consumers demand for unpolluted beef. No added Hormones or antibiotics, processed one at a time and marketing directly to restaurants and supermakets.

Grand funds will be used for advertising, promotional events, brochures all to build product recognition. Also legal fees and miscellaneous.

Status Notes: In July 2001 they were unsucessful in being awarded a grant. One reason was the small herd of cattle they had at the time.

The commission decided this was a FD and approved \$5,000.

Merck's Farm

Granville

Kulm

5/7/2001

5/1/2002 Juneberries 97700-74

\$5,000

\$5,000

The plan is to plant 2 acres of juneberries in May of 2001 with the first harvest coming in July of 2004. Intend to increase acreage to 5 acres by May of 2003. Average yields usually run about 4000 lbs per acre.

Grant funds will be used to purchase and plant juneberry seedlings.

Status Notes: In May of 2001 planted 1800 shrubs. Weed control was a problem. 95% winter survival rate. Although this project was very labor intensive with the planting, spraying, weeding, and monitoring for insects, very optimistic with what looks like an excellent survival rate on the trees. Plan on increase acreage by 5 acres by May of 2003.

Miller Hydroponics Lettuce Production

Manning

4/20/2001

9/1/2001

Hydroponics Lettuce

07700-73 Completed

\$5,000

\$5,000

Produce Bib Leituce Hgydroponicaly in a 68 X 27 ft. greenhouse. Plans are to produce 2,500 plants per month in weekly harvesting intervals. Will market to restaurants in the Southwest North Dakota, local grocers and individuals will be second priority.

Grant money will be used to get greenhouse up and running.

Status Notes: Project is up and running can produce 16 crops but only with grow lights & CO 2. Marketing continues and more lettuce is reaching the grocery stores as sales continue.

Individal sales are good.

Simundson Lingonberry Walhalla 2/7/2001

6/1/2002 Simundson Lingonberries

07700-65

Terminated

\$5,000

\$5,000

To develop a 1/2 acre plot of lingonberries that will be used for plant studies, to develop management techniques for growing these plant and later commercial production.

Grant funds will be used to purchase the lingonberry plants, the number of plants needed for th 1/2 acre plot would be approximately 4,326 plants.

Status Notes: Due to problems with the plants Mr. Simundson submit a final report and asked that the grant be terimated and returned \$2,681.94 from the first disbursement.

Varnson Resort

Brocket

4/20/2001

11/1/2001 Vamson's Cabin

07700-71

Completed

\$5,000

Establish a business based on the potential market for waterfowl hunters and nature based tourism. Build a facility to provide all services required by these huntars. This would include sleeping quarters with a kitchenette and a game cleaning facility.

Grant funds would establish the resorts.

Status Notes: Project is completed at a cost close to \$30,000. Did get started on a small scale first year but customers are happy and next year is booking fast.

One thing they learned is none of these adventures are or will be easy, it takes a lot of time and pride to be successful.

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\$5,000 Wellman's Bakery Cavalier 6/11/2001 12/1/2001 07700-84 \$5,000 Mrs Wellman's Homemade Junebeny Pies Completed

The objective for this project would be to develop a market for Juneberry products; pies, muffins, turnovers, jams, syrups. Currently have 1 1/2 acres (1,600 plants). About one pound of berries is used per pie, therefore one acre of Juneberries could produce 5,000 pounds of berries.

Status Notes: Constructed a commercial kitchen. Demand for fresh & frozen pies have increased. Set up at Rendevous Festival, Grand Forks Farmers Market, Pembina County Fair, and the Pembina County Machinery Show & the Stump Lake Threshing Show. Sold out of pies at each event. Income for 2001 total \$7,720.00

White Rock Dairy

Towner

10/1/2001

White Rock Dairy

08800-08

Completed

\$5,000

Currently farm 6,300 acres, raising corn, surflowers, wheat, barley, oats, canola & Alfalfa, and 380 head of cattle. Plans are to construct and operate a 4,000 head dairy in Denbeigh, ND. Have formed a limited liability limited partnership with Mike & Mary Zimmerman, to form the new Dairy. Have purchased a quarter of land they anticipate building the facility on and have conducted soil borings & obtained a water permit. Plans are for a rotary-style parlor with curtains barns.

Status Notes: Dellann, Grabs and Assocites are the engineers for the project, completed the soil borings & finantized waste management. Completed the feasibility study, and business plan. Anticipated milking could be sometime in June or July of 2003.

Summary for 'GrantType' = Farm Diversification (10 detail records)

Sum Avg

\$67,625 \$6,763

\$10,000

\$49,625 \$4,963

Grant Type: Marketing and Utilization

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Commercial Vegetable Growers	Fargo	10/1/2001	1/1/2902	Executive Marketer	08800-07	Completed	\$0	\$35,000
This is a add on to project 07	700-54.			-				
Status Notes: See Project	07700-54		·					
Commercial Vegetable Growers	Fargo	7/16/2001	12/31/2002	Whole Peeled Onion Study	08800-05	Approved	\$23,000	\$12,000

Hiring a consultant to bring up to date informatica to the Commercial Vegetable Growers of ND concerning the market for whole peeled onions to be processed in ND and sold to several different markets. The CVG of ND group has indications that this is a growth market in processed vegetables.

Grant funds will be used to hire a marketing consultant to bring fresh information on the markets for Whole Peel Onions.

Status Notes: October 2000, Commercial Vegetable Growers Task Force was granted \$35,000

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Dakota Halal Processing

Harvey

5/3/2001

Dakota Halal Poultry II

07700-76 Terminated \$75,000

\$75,000

Dalvota Halal Poultry intends to recommission the ex-poultry plant at the city of Tolna.

Funds will be used to develop business plan, blue prints, secure government certification, develop marketing materials, legal services and consultant services.

Statius Notes: 5-1-99 approved \$25,000 for market meat for Muslim trade

1-30-01 approved \$68,500 canning facility in Harvey

1-30-01 approved \$20,000 of a \$95K request, to recommission the existing poultry plant in Tolna. Funds are to be spent on blue prints and business plan. The final report has

been received, but not approved.

Moved the balance of \$37,500 to 08800-24

Dakota Halal Processing

Harvey

1/30/2001

7/1/2001 Dakota Halal Poultry 07700-67

Completed \$95,000 \$20,000

Dakota Halal Poultry intends to recommission the ex-poultry plant at the city of Tolna

Funds will be used for the development of a business plan, blue prints, secure government certification, develop market material, legal and consultant services.

Status Notes: Tolina plant has been inspected to project the cost for refurbishing and reactivation. Two areas were not inspected, plumbing and refrigeration. The plant will be converted to

value added plant and the work scrope for reactivating the plant is completed. The plant will not be utilized for killing poultry at this time.

Dakota Halal Processing

Harvey

1/30/2001

10/1/2001

Dakota Halal Canning Company

07700-66

Terminated

\$68,500

\$68,500

The project will establish canning operation at the city of Harvey.

Funds will be used for the development of business plan, blue prints, secure government certification, development marketing material, legal services, and for consultant services.

Status Notes: Moved the Balance of \$8,500 to 08800-24

Dakota Lamb Growers Cooperative

Northwood

11/15/2001

2/1/2003

Sausage & Equity Drive

08800-14

Approved

\$98,000

\$37,000

The Dakota Lamb Growers Cooperative is attempting to add value to the entire carcass of the lamb by developing, processing and marketing four sausage products to better make use of their

Grant funds will be used for a feasibility study, business plan, matching funds and equity drive.

Status Notes: Sept. of 99 awarded grant 07700-04 for \$58,500 for business & marketing plans to sell to ethnic restaurants in high populated areas.

\$37,000 was approved \$22,000 is for feasibility study and business plan, \$15,000 will be contingent upon a successfull feasibility and that is to go for the equity drive.

Dakota Renewable Fuels LLC Fargo

7/17/2001

11/1/2003 Dry Mill Ethanol Plant

08800-03

Approved

\$223,000

\$35,000

Dakota Ethanol Steering Committee, in cooperation with the NO Corn Growers & ND Corn Utilization Council is planning the construction of an ethanol plant in ND. A feasibility study is currently being conducted. Funding is sought to move to the business plan phase which includes an equity drive & financing. Based on the current expansion boom in the ethanol industry, the outlook is positive for locating another plant in ND.

Funding is for implementing a business plan, conducting an equity drive, and arranging for the financing of a dry mill ethanol plant in ND.

Status Notes: October 2000 a \$19,000 grant was awarded to ND Corn Growers Association to assist with marketing campaign to increase the use of ND ethanol from 13% to 30% of the market

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operator's signature

Dakota Renewable Fuels LLC Fargo

11/15/2001

8/1/2003

Dry Mill Ethanol Plant II

08800-09

\$133,000

\$133,000

The Dakota Renewable Fuels Steering Committee, in cooperation with the ND Corn Growers and ND Corn Utilization Council is planning the construction of an ethanol plant in ND. A feasibility study is currently being conducted.

Funds will be used for implementing a business plan, conducting an equity drive, and arranging for the financing of a dry mill ethanol plant in ND.

Status Notes: July of 2001 a grant for \$35,000 was award for this project, 08800-03, completetion of this first phase runs until 11-1-2003.

Denise & Paul Schulz Juneberry Farm

Flax Tech

Davenport

5/3/2001

8/1/2002

Juneberry Farm

07700-79 Approved

Approved

\$4,700

\$4,700

To establish & stabilize markets for Juneberries produced at the Schulz's farm. The berries will be sold in fozen & fresh plags, to the wholesale & retail markets, including U-Pick at the farm. Future commercial ideas will include food processing and winery.

Funds will be used for the establishment of marketing channels focusing on Juneberry production within the wholesale and retail markets.

Status Notes: The Schultzs' were not approved for a farm diversification grant since the committee determined that they were not farmers, they were referred to the Marketing and Utilization

Rock Lake

5/3/2001

5/1/2002

Marketing Phase for Horticultural Products

07700-77 Completed

\$40,478

\$40,477

FlaxTech is a manufacturer in the business of converting flax straw into value-added horticultural products, unique in the use of flax fiber. The flax fiber is made into hanging basket liners, garrien mulch blankets, and tree skirts.

Funds will be used for market research & planning, trade shows, website development, retail presentation development, ad development & trial advertisement placement, & monitoring in regional horticulture publications.

Status Notes: 1-27-98 Flax Tech \$8,690 to develop a erosion control mat made of flax straw

7-27-98 Flax Tech \$30,000 Phase II of the erosion control mat.

A professional display was developed for trade shows with appropriate product literature. Products have been well received and samples were sent out to those interested throughout the United States and Canada. The trade shows also provided feedback for improving the effectiveness of the marketing efforts and to fine tune marketing and packaging materials. The number of flax growers continue to grow and Flax Tech sent the excess to Canada for the pulping markets.

in the Potter's Hand inc

Wildrose

7/17/2001

7/1/2002 Dakota Free Products

08800-04

Completed

\$40,000

\$30,000

Manufacturer of all natural products utilizing farm grown crops such as mint, safflower oil, & beeswax. These products include mosquito repellant, moisturizing lotion, in balm and essential oils. With growth the opportunity for local farmers to grow these crops will provide additional farm income.

Funds will be used for professional packaging, trademark protection, marketing, tradeshows, national marketing, internet marketing and a part-time employee.

Status Notes: Professional labels and packaging were for 36 products and have successfully be marketed. Products are in 65 retail locations in 9 states, and have had inquires from 3 other states. Experienced steady growth total sales for 2001 were \$20,225 and 2002 sales through July 31 totaled \$18,148.

Lakota Dairy Initiatives

Edmore

7/17/2001

6/1/2002 Lakota Dairy Initiative

08800-01

Approved

\$20,700

\$20,700

The project consists of investigations and conducting the feasibility of establishing a central feed plant that would provide feed for a dairy helfar raising facility, steer finishing lab, and one or two

Funds will be used to undertake an information gathering and feasibility of developing a feed plant, feedlot, heifer raising and additional daines.

Status Notes:

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P

Master Potatoes Inc.

Hatton

11/15/2001

12/31/2002 Marketing initiative Phase 2

08800-12

08800-11

Comoleted

\$49,000

\$31,750

This marketing project is designed to continue marketing our products into new markets and to market a new product.

Grant funds would be used to help cover the costs incurred by the end user incentives, rebates, food shows and sampling. Help finance salesmen's cost for travel .

Status Notes: Phase 1 was awarded 11/99 and ended 6/01 in the amount of \$39,000, to pursue new markets.

\$31,750 is for advertising costs

Attended 7 food show events saw a 18% increase in sales after these foodshows. The other avenue they are pursuing is direct delivery. Tried rebates to vendors but found it difficult to comepete with the larger companies.

ND Department of Agriculture Bismarck

11/2/2001

11/1/2002 MAP 2001

Approved

Approved

\$10,000

\$10,000

This is a joint effort between the ND Dept of Ag and ND companies to promote value-added agricultural products. Companies will attend national and international tradeshows, and participate in trade missions with this funding.

Grant funds will be used for financial assistance for travel funding for tradeshows and trade missions.

Status Notes: Assisted 20 ND companies with their travel expenses and generated \$630,000 in sales. Companies reported that 370 contacts were made at these sponsored shows, and of those 74 resulted in sales.

NDSU Research Administration

Fargo

1/30/2001

6/1/2003

Enhancing ND Dairy Industry

07700-69

\$93,796

\$80,000

Modernization of the North Dakota dairy industry through improved production and business practices, to stabilize the rural economies.

Funds will be used for expansion of the North Dakota Dairy Diagnostic Program 3 to assist more farms in forming management teams to analyze their dairy enterprise, and optimize milk production for the enhancement and retention of the state's dairy industry.

Status Notes:

North Dakota Buffalo Association

Bismarck

5/3/2001

5/1/2002

Adopt A Freezer Program

07700-81

Completed

\$95,000

\$18,500

Local buffalo producers will buy or lease up-right, glass front display freezers & maintain & stock them with Buffalo Nickel TM brand buffalo meat. These treezers will be placed in retail establishments at no cost to the retail owner. Each rancher/producer will keep the freezers stocked with buffalo meat & be responsible for promotion & maintenance.

In the 1st year the grant funds are being sought to specifically promote the sales efforts of individuals with the "Adopt A Freezer" program. These funds will be used for promotion & administration. In the 2nd year, funds will be needed to hire additional administration for implementation in metropolitan areas. Also, in the 2nd year, travel by administration & committee members assisting freezer owners & retailers implementing the program will be necessary.

Status Notes: Over 200 freezers have been placed in grocery stores throughout the Midwest and Pacific Northwest. Over \$1,000,000 of buffalo meat products has been sold through this program so far.

North Dakota Cowboy Hall of Bismarck

1/30/2001

1/1/2002

Hall of Fame Hot Dogs

07700-70

Completed

\$13,250

\$6,100

Cloverdale Foods, Inc., of Mandan and the ND Cowboy Hall of Fame have entered into an agreement to test market an all beef hot dog that will bear the endorsement of the Cowboy Hall of Fame. The product will be sold through in store demonstrations in Nash Finch and Super Value stores in ND.

Status Notes: The introduction and promotion of this product resulted in royalties of more than \$11,000 from the sale of this product in the first year. Cloverdale is now in the process of introducing an all beef smoked sausage into stores throughout the region and it will also carry the Hall of Fame logo and royalties will be received for each pound sold.

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operator's Signature

\$20,000 5/3/2001 \$30,000 North Dakota irrigation **Bismarck** Irrigation & Ag Processing 2nd Year 07700-78 Approved Caucus

This project will assist the ND Irrigation Caucus to continue an effort to capitalize on ND's vast potential for irrigation development & ag processing. The ND Irrigation Caucus is a newly formed group whose mission is to strengthen and expand irrigation to build & diversify ND's economy.

The Grant funds will go for staff, travel, printing & other assistance

Status Notes: 3-1-00 ND Imigation Caucus \$20,000 to hire a coordinator & implement the strategic plan, request was for \$40,000. The final report for that phase has been approved by the review committee.

The application states that the \$20,000 grant awarded in February 2000 was for the first year of operation, presumably since it was half of the request. Though not documented in the minutes, my recollection of the reason for APUC reducing the amount to \$20,000 was to put its contribution on par with the State Water Commission and Carrison Diversion Conservancy awards of \$20K each. It was presented as a two year plan nowever.

Developing a research partnership with Montana, hosted Irrigation Summit November 21,2000, submitted research outline to SBARE, and working to assist areas to form irrigation districts or become croanized.

ProBeef Producers

Mandan

1/30/2001

4/1/2003 ProBeef Producers Partners 07700-68

Approved

\$69,550

\$33,000

ProBeef has preliminarily secured another market partner that is willing to pay beef producers in the region up to \$65 a head over what the commodity market would pay for their fresh weaned calves. Unlike the PM program, which is ProBeef's existing value-added market & limited to just 25,000 head per year, ProBeef's new alliance with Future Beef Operations, in Denver, Co., will be open to hundreds more producers & thousands more cattle. As a Master Supplier for Future Beef Operations, ProBeef plans to send 30,000 to 40,000 head of cattle Future Beef's way in 2001, which is still only a small portion of the 425,000 head Future Beef will process annually under a contract with the nation's second-largest retailer, Safeway Foods. The ProBeef-Future Beef program is open to calf sellers as well as those who want to retain ownership, however the premiums paid are contingent on management steps the producers must take to increase the genetic and performance uniformity of the cattle they send. ProBeef Company is starting a number of producer-owned backgrounding pools and gutting a Future-Beef qualified Genetic Advisor on the road to help producers in the region received the maximum premiums under their new marketing arrangement.

Grant funds will pay for a portion of the salary and travel expenses of a Genetic Coordinator, backgrounding pool organizational and legal cost; the software and hardware (2 rugged, portable computers) that can record important performance data on the ranch and in the backgrounding feedlots and sort cattle for uniformity based on that information; and to help defray the costs of informing the regions producers about this new market opportunity.

Status Notes: The interim disbursement will be paid with the final disbursement, interim report stated they had not moved forward due to problems, but planned on getting back on line to finish by the ending date.

06600-60 grant was awarded in May 1999 for \$43,501 for marketing.

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Rolling Hills Premium Ranch Medina 5/3/2001 9/1/2002 Ready-to-eat Microwavable Beef RHPRB 07700-82 \$56,544 \$15,000 Approved

Dakota Heritage Beef & Rolling Hills Premium Ranch Beef intend to jointly develop & market high quality processed beef products.

The 2 companies intend to introduce 2 ready-to-eat microwavable roast beef products to add profitability to low margin beef products. The companies will maximize profits from middle meats, end meats, grind products & trim their entire production.

Funds will be used to develop product labeling (design, bar coding & nutritional testing & information), consumer taste panel studies, 3rd party review of nutritional claims, intitial advertising to introduce these products into the market place & a consumer survey to analyze acceptance of the products. In addition, the funds will pay for the organizational & legal costs to solidify the relationship between the 2 companies.

Status Notes: Rollings Hill Premium Ranch Beef & Dakota Heritage Beef are working together on this project.

Dakota Heritage Beef pulled out of this project and Rollings Hill is going on by themselves.

In 1999 National Cattlemen's Beef Association conducted a \$25 million campaign to promote microwaveable beef entrees.

Hormel has announced several products in the new category.

NCBA has identified several trends; customers are making meal planning decision in the supermarket; approximately 2/3 of dinner decisions are made the same day that meals are eaten; convenience remains paramount, with an increase in the number of households that take less than 15 minutes to prepare a meal.

Western Star Oairy Williston 7/17/2001 1/1/2003 WSD Equity Drive 08800-02 \$48,000 \$48,000 Approved Cooperative

Phase It is the Equity Drive for Western Star Dairy, LLP, organized as an investor-owned operation whose mission is to create a profitable dairy industry in northwestern North Dakota. The dairy will utilize high value forages and grains produced under irrigation by areas farmers. A single profitable dairy is an important first step in a broader vision of successful agriculture and thriving communities. The Equity Drive is underway, and has proceeded to the point where it is necessary to hire a full-time manager to move the drive forward to a successful consusion with the defined timeline of May 2002.

Funds will be used to hire a manager for the equity drive and related expenses.

Status Notes: March 1999, Tri-County Regional Development Council in Williston was approved for \$10,000 to establish a cooperative of investors/producers to finance the development of a large dairy in northwest North Dakota, Western Star Dairy.

Summary for 'GrantType' = Marketing and Utilization (21 detail records)

Sum Avg

\$1,286,518 \$773,727 \$61,263 \$36,844

Grant Type: Prototype

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Erickson Manufacturing Co	Milnor	5/3/2001	11/1/2001	Eagle Ditcher - Prototype Refinement & Mfg.	07700-80	Completed	\$18,000	\$ 9,500

The project involves a thorough assessment of the attributes of the Eagle Ditcher, evaluation of product design in response to market assessment & a complete evaluation & proposal for finished product manufacturing assembly & distribution.

Status Notes: The Susiness plan has been successfully used to obtain a loan for Erickson Manufacturing. Erickson Manufacturing has sold over 100 ditchers and have recently obtained additional orders at farm shows in Nebraska and North Dakota.

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Operator's Signature

MASSA MAKE

10/3/03

 Sum
 \$18,000
 \$9,500

 Avg
 \$18,000
 \$9,500

 Summary for "Year" = 2001 (37 detail records)
 \$1,507,733
 \$944,142

 Avg
 \$40,750
 \$25,517

Year: 2002

Grant Type: Basic and Applied

Summary for 'GrantType' = Prototype (1 detail record)

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
NDSU Department of Plant Sciences	Fargo	5/17/2002	7/1/2003	Research Sprout Soybean	08800-43	Approved	\$14,800	\$3,150

This research will evaluate soybean cultivars for sprout market suitability, develop proper methods of handling sprout soybeans, and publish guidelines for growing and processing sprout soybeans. Research is needed for ND growers to expand export of sprout soybeans to Pacific-rim countries.

Funds will be used for salaries, equipment, travel, and printing costs.

Status Notes: This project was unsucessful November, 2001 it ranked 14th out of 19.

NDSU Dept. of Mechanical Fargo 5/17/2002 12/31/2003 BioFuel 08800-42 Approved \$35,000 \$17,000 Engineering & Applied Mechanics

To build on existing research at NDSU in the bio-diesel area to address the operational concerns without resorting to expensive oil modification procedures. An existing engine test stand with a 3 cylinder John Deere engine will be modified to use high levels of agriculturally derived oils.

Funds will be used for salaries, supplies and travel costs.

Status Notes:

NDSU Hettinger Research Hettinger 2/21/2002 3/31/2003 Southwest Feeders Project 08800-20 Approved \$71,160 \$35,000 Extension Center

Promotion and support of value-added economic development in southwestern North Dakota through a coordinated and targeted education and research program involving livestock production systems that utilize locally-produced feedstuffs, calves and lambs.

Grant funds will be used in support of a professional position who will function as an overall coordinator, scientist and educator. Pen facilities provided from other funding sources will serve as a living classroom for the educational effort and a site for calf backgrounding research, and as, expansion of the lamb finishing capabilities of the Hettinger R/E Center.

Status Notes: Budget shows the grant would go for salary.

June 2000 requested \$55,000 for the same project, request was denied. A Basic & Applied Research grant was submitted, the grant funds would have gone for materials to build a facility.

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Tioga Area Economic **Development Corporation**

Tioga

5/17/2002 8/1/2002 Heartland Feed ,Inc.

08800-34 Completed \$5,000

\$5,250

Production and sales of double compressed Alfalfa bales to Florida and Pacific Rim market.

Funds will be used for a feasibility study and USDA Application Assistance.

Status Notes: From an economic perspective, the information provided by the proposed borrowers indicates the plant should be able to produce at sufficient levels to cover their expenses and

service a greater customer base. In constusion, if proposed borrowers are successful by following their marketing plan, manage their financial affairs intelligently, and have adequate access to short term credit, Heartland Feed should prove to be a feasible operation.

Grant Openning was August 1, 2002.

Summary for 'GrantType' = Basic and Applied (4 detail records)

Sum Avg

\$125,960 \$31,490

\$60,400 \$15,100

Grant Type: Farm Diversification

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Blue Sky Elk Ranch	Cando	4/12/2002	12/1/2002	Snack Foods	08800-31	Approved	\$4,850	\$5,093

Grant intent is to develop and test market several snack meat type products made of 100% elk meat.

The funds will be used for label development, advertising, legal fees, recipe research, and to do a test run of product to be distributed through local convenience stores.

Status Notes:

Candle Light Cottage Inc

Chaseley

4/12/2002

8/1/2003

Candles

08800-28

Completed

\$5,250

Assist business expansion through marketing, advertising, and inventory supplies. Owner will construct a new facility to house the business.

Status Notes: Attended several trade shows including Mpls, succeeded in contracting 14 orders. The website sales are increasing and all sales continue to grow. Plans to add 1 full time employee and possibly 2 part-time employee to assist with the production, packaging and sales.

Dakota Hunter

Braddock

4/12/2002

11/30/2002 Dakota Hunter Expansion

08800-25

Completed

\$5,000

\$5,250

\$5,250

A histing lodge and guide service in operation for 2 years and need to expand in order to accompdate the customer demand by upgrading. Marketing will be done on a website to the European market.

Status Notes: Major improvements have been made, advertising and marketing has led to more hunters. Have reservations through November, and already have reservations for next hunting

Equine Reproduction Center New Rockford

that will expand new bloodlines and increase the value of horses.

4/12/2002

10/1/2003

Reproduction Center

08800-29 Approved

\$5,250

\$5,250

A small business gearing towards equine reproduction, includes artificial insemination, collection and transportation of semen. This will increase the market for horses in ND by providing services

Grant funds will be used for labor, feed, veterinary medical, repairs, supplies, and marketing

Status Notes:

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\$5,250 Franzen's Lodge Lakota 4/12/2002 12/1/2002 Hunting Lodge 08800-30 Completed \$5,150

There is a need for available on-farm lodging and land to provide opportunities for outdoor enthusiasts for hunting, fishing, birdwalching, farm experiences, nature photography and other nature based activities. There is also a demand of people wanting these experiences and the conveniences of lodging on the farm. Farm is located 5 miles from Stump Lake and 20 miles from Devils

Grant will fund a lodging facility on farm, also construct a game cleaning facility, gas grills and fire pits.

Status Notes: Plans are to be open for business by September 1, 2002.

"I would encourage other tarmers and ranchers to start-up some type of business to utilize the land they own and supplement their farm income, and at the same time be able to offer off-farm people adventure that they can enjoy and remember forever".

8/22/2002

Gumeringer Hunting Cabins Esmond **Hunting Cabin** Completed To take a pre-existing building and remodel it for a hunting cabin. Located on farm land rich with wildlife, that attracts many hunters each year.

Funds will pay to help off set the cost of redcing the building.

Status Notes: Project is starting to operate with inquires and reservations being made for the deer hunting season in November. Upland garne and waterfowl is off to a slow start. Advertising is the key to any business success. Was a little late in advertising efforts and need to continue to work on to get the most exposure for the business.

Keller Pumpkin Patch 12/31/2002 Pumpkin Patch \$2,441 8/22/2002 08800-46 \$2,441 Harvey Approved

Create a fall business by growing pumpkins, grounds, and Indian Corn for a fall harvest. To open it to surrounding school systems for field trips and family outings.

Grant funds will be used to help with the cost of seeding, fertilizing and harvesting.

Status Notes:

Northern Lights Dairy, LLP 9/30/2002 New Salem 10/1/2003 Northern Lights Dairy 08800-57 \$10,000 \$19,500 Approved

Increase a 120-135 cow dairy to 400 cows.

Grant funds will be used for a business plan, development of a financial package, start-up operations oversight and legal costs in finalizing the LLLP.

Status Notes:

Rust Pheasant Facility

Harvey

Tappen

4/12/2002

9/1/2002

Pheasants

98800-27

08800-48

\$5,250

Completed

Completed

\$5,250

\$2,625

\$5,250

Grant dollars will be utilized for a pheasant rearing facility to sell to customers within a pay to hunt senario, release for propagation, and possible human consumption.

Status Notes: Brood house is in its final stages of completion for use this upcoming spring. A marked increase in local populations of pheasants has been a positive sight due to earlier releases in the last 2 years. Spring and summer weather produced a wonderful native hatch and things are looking up. Overall project has worked very well and a positive

measure for increased farm profits, as well as increased pheasant numbers.

Thorsness Feedbunks

1/29/2002

7/31/2002 Feedbunks

08800-18

\$5,050

\$5,000

Will make feedbunks and water tanks using recycled earth moving tires.

Funds will be used for equipment that is needed to set up tire cutting.

Status Notes: Project is completed, sold 8 water tanks and 6 feed bunks, sales totaled \$5,175 but expenses totaled \$5,239 for a net loss of \$64. Grantee will continue the business. "I do believe that starting this business was a learning process. Even with all the research that I did before starting, was not enough to let me know about all the pit falls. I also am

finding that I am looking for better ways to improve my product, cut costs, and have net profit at the end."

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Tweeten Com Maze The com maze will be located on 1804, the Lewis & Clark Trail.

Vetter Farm Maze

Funds will be used for advertising.

Status Notes:

Linton

4/12/2002

8/22/2002

12/1/2002

1/1/2003

Com Maze

Com Maze

08800-26

08800-47

Completed

Approved

\$6,200

\$5,250

\$5,250

A com maze and pumpkin patch for school field trips, community events and celebrations.

Grant funds will be used to purchase a Trimble GPS unit, a computer and software.

Washbum

Status Notes: Due to the drought had to change the com maze design several times. Pumpkin crop produced less than last year due to drought. Hosted about 2,000 people during the season. Area schools raved about the Lewis & Clark trivia that children learned while in the maze.

West Bay Resort, LLC

Minnewaukan

5/17/2002

6/1/2003

08800-45

Approved

\$10,000

\$5,250

\$5,250

Resort for fishing, hunting, or just relaxing, adjacent to Devils Lake's Minnewaukan Flats.

Funds will purchase furnishings for the cabins and initial capital for operations.

Summary for 'GrantType' = Farm Diversification (13 detail records)

Sum Avg

\$74,941 \$5,765 \$67,659 \$5,205

Grant Type: Marketing and Utilization

Company Name	City	Start Date	End Date	Project Title	Project #	Status	Requested	Approved
Aquatic Technologies, Inc	Newburg	8/1/2002	12/31/2002	Commercial Shrimp Production Startup	08800-49	Approved	\$10,500	\$10,500
Aquatic Technologies, inc. will r	provide fresh salt	water shrimo to groo	erv stores and	restaurants in North Dakota.				

Grant funds will be used for marketing materials and demonstration equipment costs.

Status Notes:

Bushel 42 Pasta Company

Crosby

11/15/2002

12/31/2003 Mrs. Leeper's

08800-58

Approved

\$80,800

\$80,800

Bushel 42 has purchased Mrs. Leeper's a southern California organic dry pasta producer. Ed & Michelle Muscat, owners of Mrs. Leeper's will continue to market & sell the conventional and organic dry pasta products, including wheat-free and gluten-free pasta, for Bushel 42. They are well-known and respected company that gives Bushel 42 and North Dakota a big advantage when breaking into new organic dry pasta markets.

Grant funds will be used to design new packaging to reflect the Mrs. Leeper's is now a part of of Bushel 42 family. Compliance must also be met with new organic standards on packaging and labeling.

Status Notes:

Cloverdale Growers Alliance Mandan 5/17/2002

4/1/2003

Pork Bean Products

08800-37

Approved

\$16,475

\$10,500

The Alliance intends to study the feasibility of producing a premium pork and dry edible bean product.

Funds will be used for consulting fees, product development, testing and legal costs.

Status Notes: 9-1-99 grant awarded for \$76,325 to expand the current producer/packer contractual agreement with Cloverdale Foods and to develop an integrated pork processing entity.

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quality

Executive Marketer Phase 3 \$62,500 \$52,500 2/21/2002 9/1/2002 08800-23 Completed Fargo Commercial Vegetable Growers

The project would involve continuation of hiring an Executive Marketer from within the vegetable industry to bring markets and potential processing to North Dakota. The person would work with farmer/producers, economic development, the Irrigation Caucus, the HVIC task force as well as others involved in agriculture in the state to speed up the process of value added and specialty cropping for North Dakota.

Grant funds will be used to continue the employment of Mike Kirby.

Status Notes: November 2000, a grant for \$65,000 was awarded to hire a marketer July, 2001 whole peeled oinions was awarded \$12,000 to hire a marketer November 2001, a grant for \$35,000 was awarded as an extension to the grant awarded in November of 2000 for a marketer. Crane Creek Gardens 11/15/2002 8/1/2003 Car Fresh 08800-60 \$66,675 \$66,675 New Town Approved To develop and secure a market for specialty all-natural car fresheners made from plant fiber, herbs, flowers, and locally grown berries. Funds will be used for market research, incentives, a sales person. Status Notes: Mail check to Lakeside state bank **Dakota Frontier Seeds** 8/1/2002 08800-52 \$79,165 \$42,000 Flasher 8/1/2003 AC Greenfix Approved A new annual legume, AC Greenfix, which is a variety of chickling vetch, also known as a grass pea or grassy pea vine. Developed as a fertilizer atternative to supply green manure nitrogen for both organic and conventional growers. Grand funds will be used for promotion, travel, advertising and customer follow-up. Status Notes: 08800-24 **Dakota Halal Processing** Harvey 3/19/2002 12/31/2002 Sheyenne Valley Brand Beef Completed \$46,000 \$46,000 Transfered contract 07700-66 - 07700-76 balances to this new grant Status Notes: Major objective was to investigate and modify packaging system to the standard required by the larger retail segment. Lodge Consulting was hired. Will lease a packaging

system, which is capable of packaging all our products in consumer friendly packages. Advertised and marketed products by attending numerours shows, and have received in excess 170 definite sales leads for Sheyenne Valley Brand products.

Dakota Pride Cooperative 11/15/2002 Jamestown 12/31/2003 Marketing Identity-Preserved Grains 08800-64 Approved \$35,000 \$10,500 Market research of foreign and domestic markets, to formalize alliances with existing grain processors and millers and tesearch and develop branding opportunities for identity preserved grains.

Funds will be bused for market research and development of identity-preserved grains.

Status Notes: Dakota Territory Buffalo Co 11/15/2002 \$20,711 Mandan 10/1/2003 Cannonball Co. 08800-65 \$149,900 Approved Dakota Territory Buffalo Co. has been in the business of raising buffalo and selling buffalo meat, is now introducing it's own buffalo under the Cannonball Co. label. It's new buffalo hot dog processed by Cloverdale Meats was introduced to markets Octobert 1, 2002. Grant funds will be used market meat products and buffalo hides and skulls will also be sold.

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5/17/2002 7/1/2003 08800-36 \$28,838 \$17,850 eBirdseed.com Grandin Marketing birdseed Approved eBirdseed.com is positioning itself as the national leader in direct mail to consumer wild birdseed fulfillment. This mail order distribution system will embrace traditional print and direct mail marketing complemented with an aggressive ecommerce strategy. Funds will be used for marketing, advertising, consultant fees and accountant and legal fees. Status Notes: \$26,250 **Equidistant Planter Group** Cogswell 2/21/2002 12/31/2002 Equidistant Planter Attachment 08800-22 Completed \$94,800 A next generation planter attachment designed to increase existing yields with no increase in variable costs of production. Funds will be used to complete field trials, and develop and implement the marketing plan. Status Notes: March 2001 this company was granted a prototype grant in the amount of \$25,000, to build the planter. November 2001 they came before the commission requesting \$100,000. Funding was denied they ranked 12 out of 19. 2 Patents have been granted for the equidistant planting system, both are held by Mr. Tom Heimbuch. Equidistant Planter more accurately placed the seed within the row, further demonstrating that the concept is valid and holds a high potential for increasing yields for farmers. Futher work is being performed with regard to completing the final drawings and final design before commercialization can began. \$17,850 FarmNet Services Inc 5/17/2002 10/1/2003 FarmNat Expansion 08800-44 Approved \$196,700 Harvey Expanding the marketing efforts of the company in providing grain marketing services to small grain and oil used producers. The services provide producers with the ability to list and market their inventories via the internet allowing buyers to locate and purchase these specific types of grain through fammet services.com. Funds will be used for promotion materials and marketing employees. Status Notes: May 3, 2001 company was denied a grant for \$75,000. 8/1/2002 9/1/2003 08800-51 \$110,250 \$84,000 Golden Plains Frozen Foods Leeds Golden Plains Marketing Development Approved This project is to identify and establish additional markets for high quality fresh, frozen filled pastas and sauces. To identify and produce new products that increases the efficiency of the existing Funds will be used to establish new markets and products that will assist in the penetration of the food service market. Status Notes: **Hickory Hut** 8/1/2002 \$3,020 3/1/2003 Hickory Hut Marketing 08800-50 Approved \$3,020 Expand marketing of Hickory Hut's smoked sausage, smoked gartic sausages, bacon products and buffaio products in North Dakota and Minnesota. Grant funds will be used for marketing and distribution. Status Notes: Marketing & distribution of products has been growing weekly. In one month sold 288 tabs of buffalo sticks which is 11520 sticks, tytaling \$6912, increase in 1 month of sales. Estimating \$20,736 for the last 3 months of 2002. Project\$100,000 for year 2003. Maple River Winery, LLC Casseiton 11/15/2002 4/1/2003 Maple River Winery 08800-59 Approved \$20,475 \$21,288 To market wines made and blended in North Dakota. Grant funds will be used for marketing costs

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Operator's Signature

2003

Maple Valley Locker inc

Enderlin

2/21/2002

Maple Valley Meat Locker Expansion

06800-21

Approved

Approved

\$15,000

To prepare a marketing plan and implement it for expansion of the present facilities will be expanded to provide more space for processing of wild game, general custom processing for retail and wholesale sale of meat products.

Grant funds will be used for preparing and implementing the marketing plan, also will including advertising.

ND Department of Agriculture Bismarck

11/15/2002

12/1/2003 MAP 2002

08800-62

\$10,000

\$10,000

\$15,750

This is a joint effort between the ND Department of Agriculture and North Dakota companies to promote value-addeed agricultural products. Companies will attend national and international tradeshows, and participate in trade maissions with this funding.

Funds will be used for financial assistance for travel and lodging at national and international tradeshows and trade missions.

Status Notes:

North Dakota Dry Pea & **Lentil Association**

Bismarck

5/17/2002

10/1/2003

Feed Peas for Livestock feed

08800-41

Approved

\$23,100

The North Dakota Dry Pea & Lentil Association will further develop and expand feed pea market throughout the United States as a nutritional feed for livestock.

Funds will be used a two-year period for promotion, travel, research and salary of a full time individual, to address the following areas: transportation, growers and end user contracting, coordination and compilation of feed pea research, education and promotion.

Status Notes:

North Dakota Farm Bureau

8/14/2002

11/30/2002 Cuban Trade Mission

08800-56

Completed

\$50,000

\$120,000

\$25,000

To promote high quality NC produced agricultural goods and processed foods products in Cuba at the U.S. Food & Agribusiness Exhibition, Havana City, Cuba, September 25 through September 20, 2002. Immediate & long-term supply agreements, will be pursed. This is the first and only exhibition specifically licensed by the Office of Foreign Assets Control of the United States Department of the Treasury for representatives of U.S. based companies and representatives to visit the Republic of Cuba to market agricultural and food products.

Funds will defray expenses associated with a delegation of ND represe latives from agricultural and food processing firms to promote the marketing of North Dakota produced agricultural and food products in Cuba.

Status Notes: 5,300 metric tons of green & yellow peas with a value of about \$600,000 was sold by Earthwise Processors, Superior Grains, Paulson Premium seeds and premier Pulse international. 45,000 tons of pasta sold by Dakota Growers Pasta Company, 21MT of semolina sold by ND Mill, 42 MT of scybean by Earthwise Processors, Peterson Farms Seeds and Unity Seed Company, Northharvest Bean is in the bidding for 220 MT of black, pinto and red edible beans, Pending 67 MT of hard red spring wheaat by the ND MBI, Pending processed potato products by RDO Foods,

Safflower Technologies International

Williston

5/20/2002

6/1/2003

International Marketing

08800-35

Approved

\$25,000

\$21,000

Development & demonstration of an integrated identity preserved production, management, and marketing system for safflower products for international markets. Funds will be used to establish new international markets for North Dakota safflower products in Japan and Western Europe. Expenses will be travel, supplies and associated marketing costs to develop marketing system, attend food and trade shows and other marketing meetings with clientele and customers.

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2/21/2002 Schepps Dakota Deli Inc. Lansford Schepp's Expansion 08800-19

Expansion of Schepps products into new out of state and in state outlets.

Grant funds will be used for marketing expenses

Status Notes: March 1999 Schepp's was awarded a \$15,000 grant for marketing expansion nationwide.

January, 2001 funding of \$65,585.00 was denied for marketing expansion nationwide.

Skandia Mills

Valley City 5/17/2002 7/1/2003 Processing Golden Omega Flax

\$18,000 Approved

08806-38

Skandia Milts will be producing a golden ground flax meal. Will use Omega flax, which creates a more appealing product that would resemble com meal. The product will be packaged in two or four pound retail containers or larger wholesale and bulk containers.

Funds will be used for promotional materials and market development, renting facility and paying for a marketing specialist.

Status Notes: Recommendations are: local and regional retail markets at this time only due to high cost of entering distant retail markets; Foodservice markets are not large enough at this time; Industrial Ingredient maketplace is the best environment at this time.

Have grown local retail market to 25 retail stores and 2 distributors in orther regions of the country.

Skandia Mills 11/15/2002 08800-63 Valley City 5/1/2003 Processing Golden Omega Flax II Approved

A producer of premium ground flax and premium whole flax products. Envision a complete plant to take raw flax and clean, store, grind, package, and distribute a premium quality product primarily to the wholesale market.

Status Notes:

Specialty Export Productions Auburn 5/17/2002 7/1/2003 Marketing Hatton, ND Facility 08800-40 Approved \$25,000 \$23,100

Will expand marketing efforts in Europe, Land otner Asian countries for specialty grain and oilseeds produced in North Dakota. Specialty Export's Production will introduce the world to it a plant in Hatton, ND via brochures, signage, grand opening ceremonies and etc.

Funds will be used for trade show fees, travel, brochures, computer projector, and samples and labeling costs.

Status Notes: Expo East in Washington DC met with possible customers from Spain, France and Italy, possible business for organic wheat, durum, and soybeans, some business has been

Traveled to Sacramento to discuss organic com & wheat, an agreement has been concluded for all the organic com that we can bring in, this company has facilities in Europe. Will attend BioFach Exposition in Nuremburg Germany have secured the booth, this is the largest organic expositionin the world with people from almost every country in attendance.

SunGold Foods

Fargo 11/15/2002 9/1/2003 SunButter 08850-61 Approved \$103,750

\$73,753

\$71,022

\$4,200

\$12,600

\$67,640

\$21,500

SunGold Foods, a subsidiary of Fargo-based Red River Commodities, is presently manufacturing a new-value-added sunflower product called SunButter. The product was developed in conjunction with USDA and is a great-testing peanut butter alternative. SunButter is also nutritionally superior to peanut butter with double the fiber, more iron, less saturated fat and sodium and over 40% of daily required vitamin E.

Funds will be used to introduce SunSutter in the Minneapolis MN market. Specifically, funds will defray the costs of the agency fees of our Bismarck based market and public relations firm, radio advertising, special event sponsorship, retail store demos and product quality control improvements.

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10/3/03

Superior Grains Inc Market research will provide inf 5/17/2002

6/1/2003

International Marketing

08800-33

Approved

Approved

\$316,000

\$63,000

Market research will provide information about major purchasers of pulse crops, and demand for premium grade products. Targeted areas may include Mediterranean countries, South American countries, Japan, China and India. Ultimately, the market and customers will be countries that utilize pulse crops as part of their daily food supply and are interested in a consistent supply of premium grade product.

Funds will be used to pay for market research; development of product braining and international marketing materials, and an interactive website; travel to establish commercial customer accounts, and legal work necessary for international accounts.

Status Notes:

Valley Specialty Foods

Grand Forks

Crosby

8/1/2002

9/1/2003 Marketing Perogies

08800-53

\$97,200

\$21,000

The company will pursue retail markets for perogies to mitigate the risks involved in doing business with the food service industry which, through consolidation, has become a market comprised of relatively few potential distributors. The project will involve marketing intellegence research and support of premium product positioning and placement activities to mainimize risk and maximize poteential for success.

Funds will be used to conduct market intellegence research and support premium producting positioning and placement activities for entry into retail markets.

Status Notes:

Summary for 'GrantType' = Marketing and Utilization (27 detail records)

Sum Avg \$1,870,188 \$69,266 \$873,979

\$32,370

Grant Type: Prototype

Project # Requested Approved Company Name City **Start Date** End Date **Project Title** Status CatWalk System Minto 8/1/2002 3/1/2003 Cat Walk System 08800-54 Approved \$21,400 \$9,975

The OSHA approved, patented catwalk system was designed for the safety of agriculture employees that work on box trucks. The system is attachable, and allows the worker access to the box. Funds will be used to complete market feasibility study, marketing plan, and final patent costs. This will bring the catwalk system to production.

Status Notes: Commission felt this was still a prototype as more work is to be done on it.

inforcer, inc

Newburg

5/17/2002

7/1/2003

Inforcer

08800-32

Approved \$26,250

\$26,250

The Inforcer is a round baler unplugging system. The purpose of the Inforcer is to mechanically unplug round balers using a hydraulic ram system, allowing operators to unplug the baler while remaining sealed on the tractor.

Funds will be used for patent, materials, molding, and administrative fees.

Status Notes: Contract put on hold for 1 year from date of contract. The inventor and the manufacturer are having legal problems.

MilTech LLC

Hillsboro

5/17/2002

6/1/2003

Suger Beet Tester

08800-39

Approved

\$25,000

\$8,400

The tester would give growers the ability to map site-specific sugar (not just raw beet weight) information they need to optimize their field production; pounds of sugar, mapped by specific location, throughout the field. This data would enable the growers to more accurately determine changes to crop parameters such as fertilization and field drainage. Funds will be used to pay a researcher to adapt a proven laboratory system for field use.

Status Notes: Sent letter in November stating contract must be signed and returned in 60 days or the contract will be void. Changed fiscal agent.

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\$1,046,653 \$22,288 \$14,875 \$4,220,541 \$2,143,730 \$46,611 \$72,650 \$24,217 \$6,054,185

Summary for 'GrantType' = Prototype (3 detail records)
Sum
Avg
Sum
Avg
Sum
Avg
Grand Total

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HOUSE FINANCE AND TAXATION COMMITTEE January 27, 2003

Testimony of LuElla Wedge, Property Tax Specialist

HOUSE BILL NO. 1375

Mr. Chairman, Members of the Committee, for the record I am LuElla Wedge, Property Tax Specialist for the Office of State Tax Commissioner. My testimony relates only to the property tax portion of HB 1375. Any concerns about the income tax portion will be addressed by someone else.

My first comment concerns language beginning on line 12 on page 1 of this bill, "for property taxes paid on agricultural property owned or rented by the beginning farmer ..." If a rental contract provides for the beginning farmer to pay the property taxes, and he actually makes the payment, this language will work. If the landlord is responsible for and pays the property taxes and passes them through to the beginning farmer in the amount of rent charged, there should be language included setting out that the beginning farmer must submit documentation, such as the lease agreement, showing he, in fact, "paid" the property taxes. If the landlord pays the property taxes and does not pass them through to the beginning farmer, there is no reason for a refund to the beginning farmer.

On line 11 of page 2, HB 1375 states, "For purposes of this section, 'beginning farmer' has the same meaning as in section 57-38-67." That is the income tax statute. Since this section of the bill concerns property tax, it seems more appropriate that it relate to the property tax definition of a "beginning farmer." Section 57-02-08(15)(b)(2), which relates to the farm residence exemption, states, in part, "Farmer' includes a 'beginning farmer' who has begun occupancy and operation of a farm within the three preceding calendar years; who normally

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devotes the major portion of time to the activities of producing products of the soil, poultry, livestock, or dairy farming in such products'unmanufactured state; and who does not have a history of farm income from farm operation for each of the three preceding calendar years." This definition is considerably different from that in section 57-38-67.

This concludes my prepared testimony. I will be happy to try to answer any questions you may have.

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Dour un Sallando

10/3/03

Date

NORTH DAKOTA MEDIAN FARM SIZE

(1997 Census of Agriculture)

CO	COUNTY	FARMS	MEDIAN	CO	COUNTY	FARM	MEDIAN
#_	ļ	30,504	ACRES - 844			30,504	ACERS - 8
1	ADAMS	367	1,217	28	MCLEAN	969	
2	BARNES	772	700	29	MERCER	473	
3	BENSON	604	907	30	MORTON	907	
4	BILLINGS	237	1,033	31	MOUNTRAIL	755	
5	BOTTINEAU	808	776	32	NELSON	471	l I
6	BOWMAN	358	1,149	33	OLIVER	327	
7	BURKE	479	980	34	PEMBINA	615	
8	BURLEIGH	867	521	35	PIERCE	491	
9	CASS	919	850	36	RAMSEY	525	
10	CAVALIER	682	971	37	RANSOM	485	
11	DICKEY	517	660	38	RENVILLE	390	1,
12	DIVIDE	535	1,140	39	RICHLAND	874	
13	DUNN	618	1,160	40	ROLETTE	511	
14	EDDY	288	917	41	SARGENT	449	;
15	EMMONS	744	793	42	SHERIDAN	380	1,
16	FOSTER	282	1,025	43	SIOUX	193	1,
17	GOLDEN VALLEY	244	1,209	44	SLOPE	263	1,
18	GRAND FORKS	768	658	45	STARK	802	(
19	GRANT	596	1,120	46	STEELE	290	1,0
20	GRIGGS	357	700	47	STUTSMAN	979	
21	HETTINGER	436	1,107	48	TOWNER	428	1,0
22	KIDDER	513	1,073	49	TRAILL	471	8
23	LAMOUKE	616	864	50	WALSH	755	(
24	LOGAN	401	960	51	WARD	1,172	7
25	MCHENRY	905	760	52	WELLS	593	9
26	MCINTOSH	505	740	53	WILLIAMS	850	9
27	MCKENZIE	668	1,110			1 1	

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