

2009 HOUSE NATURAL RESOURCES

HB 1567

## 2009 HOUSE STANDING COMMITTEE MINUTES

Bill/Resolution No. 1567

House Natural Resources Committee

☐ Check here for Conference Committee

Hearing Date: 2-5--09

Recorder Job Number: 8769

Committee Clerk Signature

*Nancy L. Gerhardt*

Minutes:

**Chairman Porter** – Called the hearing to order.

**Rep. Jim Casper** – The outfitters & guides are frustrated they can't get referrals from Kabellas and Shields and other sporting companies that can potentially refer hunters into ND to the

guides and outfitters. I am a neutral person presenting this for someone I met. Under current

law the department treats Cabella's and those types of entities as a guide or outfitter. What they do, Cabella's as an example, has locations all over the US and they have a business model where hunters and fishermen, that wish to go to various states, they find them, they refer them, they send them to the outfitters and guide and they receive a commission.

Cabella's have no interest in becoming guides or outfitters or wanting to be licensed under ND law. I have been told under the current statute they must be licensed. I introduced this bill to exempt those types of entities from having to be licensed as guides and outfitters. It says license is not required for a person who refers an individual to a licensed guide or outfitter. A person who refers an individual to a licensed guide or outfitter under this subsection may receive a fee or commission for their referral. The Game & Fish has drafted an amendment and will offer that amendment to the committee.

**Chairman Porter** – Further testimony in support of HB 1567.

**Rep. Jim Kasper-** Guides & Outfitters do not get referrals from Cabella's. Cabellas find people for guide & Outfitters and get a commission for referrals.

**Kayle Blanchfield** – Owner of hunting & fishing lodge in Devils Lake. See Attachment #1.

**Rep Drovdal** – If Scheels recommends your Company, do they have to be registered as a guide/outfitter?

**Kayle Blanchfield-** Yes they do.

**Rep. Keiser-**What if Scheels enters into an exclusive contract with you, would you consider them an outfitter?

**Kayle Blanchfield-**No we would not.

**George Berger** – A Valley City guide and Outfitters for 10 years.

We started our own operation this year. We started by planting trees on land that we own to develop for the habitat.

We contacted our previous customers and have about 50% of the customers returned to us.

We did sign a marketing agreement with Cabella's. After incurring some expenditures we received a notice from our booking agent, Cabella's that they no longer could do business with us any more as they were an outfitter and they would need a license to do business with a guide. At that time our bookings stop. All Cabella's and Gander Mountain want to do is send people to our state to spend money.

This does also hurt business as Bed and Breakfast, Motels cafes and gas stations by not having these customers come to our state. Examples were given.

People are saying that we are missing something. We are not missing anything. The way things are done with the booking agents are we call them, set up the hunt and they take their

commission and send us the remainder. Every customer has signs a disclaimer and they are strictly a booking agent for guides, outfitters, airlines and etc.

**Rep Pinkerton** – When do most of your bookings take place?

**George Berger** – Right now.

**Rep Pinkerton**- What would this do to your business if we do not change this now?

**George Berger** – Because of the Law we were down 50% and this year we would be down 75% because we would not have any referrals. With the economy the way it is it may be more.

**Rep Pinkerton**- My understanding is that Gander Mountain booking model does work under this Law but Cabella's model is the only one that does not work under our Law. Is this correct?

**George Berger** –They are not working to market our state.

**Brad Swenson** - I am from Fort Ransom, ND. I have lived in ND all of my life. I am not a guide or an outfitter. I raise cattle and operate a pheasant farm for the past 12 years. If they guide and outfitters cannot get bookings I cannot sell my product.

Opposition of HB 1567

**Chairman Porter**- Asked for Chief Timion to give a description of why one model is legal and the other is not so legal.

**Chief Timion** – All we ask that is all guide and outfitters have a clear understanding as to what they can do.

We looked at what Cabella's are doing in the state and took it to the Attorney General's office to review. Under the current law in ND is Outfitting.

Our normal business is that when someone begins doing business in the state of ND, they call us and we provide them with all the laws of ND and ask that they follow the laws of the state. In Gander Mountain they did change their business model to advertise, book agents or referred people to ND to meet the laws of the state statute so they could be licensed.

We have no opposition with a clarification of the language. It must be clear! We are here to enforce the law.

**Chairman Porter** – Could you be a little more specific as to how Cabella's business model fit our law?

**Chief Timion-** There is two definitions to the law in North Dakota. A guide takes the hunter out to hunt. The outfitter can do that. A lot of times the outfitter himself is the business himself and is allowed to take the hunter out also. The outfitter provides all the arrangements and takes the money. Cabella's business models, as we understood it, was what they did and were the controlling business. Gander Mountain is just the referral agent and took a cut from that referral.

**Chairman Porter-** Do you think the verbiage clarifies this?

**Chief Timion-**When speaking to an Attorney General he felt it conflicting issues. My opinion is that it should say the booking agent is exempt from license and then defines what the booking agent should be.

**Rep Damchem** – How did this come to your attention?

**Chief Timion-** From the general public.

**Rep Hanson-** If Gander Mountain sells a hunt for \$2000.00 what % do they get?

**Chief Timion-** I don't know.

**Rep DeKrey-** Mr. Berger,How are you are getting paid?

**George Berger-**They are booking agents. They take 15% and send the rest of it to me.

**Rep DeKrey-**It seems they are both running the business the same way. Who make the mistake as to who was running the show? Or is some is someone lying to us?

**George Berger-** I know that I am not lying to you. All they do is being the booking agent.

**Rep Keiser-**What happens to the money. Do they collect it and send it to you.

**George Berger-**Cabella's takes the amount, keeps their % and gives me the rest.

**Sarah Coleman**-I am neutral on this bill. North Dakota Tourism. One of the hurdles we have in marketing travel in North Dakota is the product we have that is on line. More travel is done on line than the old fashion way. There have been other agents out there who have used other agents to list their product. We really do need to get more product out there on line to sell our North Dakota Tourism.

**Chairman Porter**-We will close the hearing.

## 2009 HOUSE STANDING COMMITTEE MINUTES

Bill/Resolution No. HB 1567

House Natural Resources Committee

☐ Check here for Conference Committee

Hearing Date: February 10, 2009

Recorder Job Number: 8770 part 2

Committee Clerk Signature

*Nancy L. Gerhardt*

Minutes:

**Chairman Porter**-Open hearing for HB 1567.

**Rep Keiser**- Exempting the law is the wrong direction. The reality of this is that Cabella's is an outfitter. They are getting paid for the hunt. They could play A B or C.

We do have to find a solution as this is an economic development issue. But the way it is here they are reimbursing. We are always going to have a problem unless we come up with a different direction.

**Rep Hofstad**- I am a bit confused when we talk about business model. Is that the difference that Cabella's are receiving the money and that Gander Mountain is not?

**Chief Timion**-One of the best way to start anything is to follow the money. Gander Mountain put the outfitters name in the advertisement. We feel a referral agency is if I have an outfitters business offers any amount of money to who gives the referral. That is under the law rules. We are only interested in following the law.

**Rep Drovdal** -The definition to this is that who receives the money and disperses the money. We need to look into this bill a lot further.

**Rep Pinkerton**- If I would be putting my position of giving the money to a great big company rather than some hunter. In return I would want some accountability for that money.

Page 2

House Natural Resources Committee

HB 1567

Hearing Date: February 5, 2009

(0-1)

**Rep Drovdal-** I agree this is all who handles the money.



## 2009 HOUSE STANDING COMMITTEE MINUTES

Bill/Resolution No. HB 1567

House Natural Resources Committee

☐ Check here for Conference Committee

Hearing Date: February 5, 2009

Recorder Job Number: #8842

Committee Clerk Signature

*Nancy L. Gerhardt*

Minutes:

**Chairman Porter:** Opened the hearing for HB 1567.

**Jeff Nelson:** Is the staff Legal Counsel for the Legislative Council. He described the changes for the amendment.

See Attachments #1.

**Rep Hofstad:** Made a motion to accept the amendments.

**Rep Keiser:** 2<sup>nd</sup> the motion and the motion carried.

**Rep DeKrey:** I would move that we put a sunset clause on this bill to July 31, 2011.

**Rep Kieser:** 2<sup>nd</sup> the motion.

**Rep. Hofsatd:** Do pass as amended.

**Rep Clark:** 2<sup>nd</sup> the motion.

Vote of 10 yeas 2 nays and 1 absent.

**Rep. Hofsatd:** Carrier of the bill.

PROPOSED AMENDMENTS TO HOUSE BILL NO. 1567

Page 1, line 2, remove "guides and" and after "outfitters" insert "; and to declare an emergency"

Page 1, line 9, replace "refers an individual to a licensed guide or" with "acts as a booking agent for a person legally conducting business as an" and replace "person" with "booking agent"

Page 1, line 10, replace "a licensed guide or" with "an"

Page 1, line 15, after the period insert "For purposes of this section, a booking agent means a person that receives only a fee for referring or marketing the services of a legal outfitter in this state."

**SECTION 2. EMERGENCY.** This Act is declared to be an emergency measure."

Renumber accordingly

February 5, 2009

VK  
2/16/09

PROPOSED AMENDMENTS TO HOUSE BILL NO. 1567

Page 1, line 2, remove "guides and" and after "outfitters" insert "; to provide an expiration date; and to declare an emergency"

Page 1, line 9, replace "refers an individual to a licensed guide or" with "acts as a booking agent for a person that legally conducts business as an" and replace "person" with "booking agent"

Page 1, line 10, replace "a licensed guide or" with "an"

Page 1, line 15, after the period insert "For purposes of this section, a booking agent means a person that receives only a fee for referring or marketing the services of a legal outfitter in this state."

**SECTION 2. EXPIRATION DATE.** This Act is effective through July 31, 2011, and after that date is ineffective.

**SECTION 3. EMERGENCY.** This Act is declared to be an emergency measure."

Renumber accordingly

Date: 2-5-2009  
Roll Call Vote #: \_\_\_\_\_

2009 HOUSE STANDING COMMITTEE ROLL CALL VOTES  
BILL/RESOLUTION NO. 1567

House Natural Resources Committee

☐ Check here for Conference Committee

Legislative Council Amendment Number \_\_\_\_\_

Action Taken ☒ Do Pass ☐ Do Not Pass ☒ As Amended

Motion Made By Hofstad Seconded By Clark

| Representatives        | Yes | No | Representatives | Yes | No |
|------------------------|-----|----|-----------------|-----|----|
| Chairman Porter        | ✓   |    | Rep Hanson      |     | ✓  |
| Vice Chairman Damschen | ✓   |    | Rep Hunskor     |     | ✓  |
| Rep Clark              | ✓   |    | Rep Kelsh       | ✓   |    |
| Rep DeKrey             | ✓   |    | Rep Myxter      | ✓   |    |
| Rep Drovdal            | ✓   |    | Rep Pinkerton   |     |    |
| Rep Hofstad            | ✓   |    |                 |     |    |
| Rep Keiser             | ✓   |    |                 |     |    |
| Rep Nottestad          | ✓   |    |                 |     |    |
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Total (Yes) 10 No 2

Absent 1

Floor Assignment Hofstad

If the vote is on an amendment, briefly indicate intent:

**REPORT OF STANDING COMMITTEE**

**HB 1567: Natural Resources Committee (Rep. Porter, Chairman)** recommends **AMENDMENTS AS FOLLOWS** and when so amended, recommends **DO PASS** (10 YEAS, 2 NAYS, 1 ABSENT AND NOT VOTING). HB 1567 was placed on the Sixth order on the calendar.

Page 1, line 2, remove "guides and" and after "outfitters" insert "; to provide an expiration date; and to declare an emergency"

Page 1, line 9, replace "refers an individual to a licensed guide or" with "acts as a booking agent for a person that legally conducts business as an" and replace "person" with "booking agent"

Page 1, line 10, replace "a licensed guide or" with "an"

Page 1, line 15, after the period insert "For purposes of this section, a booking agent means a person that receives only a fee for referring or marketing the services of a legal outfitter in this state."

**SECTION 2. EXPIRATION DATE.** This Act is effective through July 31, 2011, and after that date is ineffective.

**SECTION 3. EMERGENCY.** This Act is declared to be an emergency measure."

Renumber accordingly

2009 SENATE NATURAL RESOURCES

HB 1567

## 2009 SENATE STANDING COMMITTEE MINUTES

Bill/Resolution No. 1567

Senate Natural Resources Committee

☐ Check here for Conference Committee

Hearing Date: March 12, 2009

Recorder Job Number: 10785

Committee Clerk Signature



Minutes:

**Senator Lyson** Opens the hearing on HB 1567, relating to licensing of outfitters.

**Representative Jim Kasper** This bill deals with outfitters and their opportunities to continue to do business as they have in the past without the road blocks. The current situation is that there has been some interpretation by the Attorney General's Office and the Game and Fish Department under current law. A company like Cabela's cannot refer business to outfitters in North Dakota without being licensed as an outfitter. In talking with Cabela's their marketing plan does not allow them to be licensed in the various states. They do not desire to be licensed or to be outfitters. They just want to be able to refer business to North Dakota outfitters and receive a fee or commission. HB 1567 seeks to clarify the situation as far as referral agencies can do with outfitters in North Dakota and also exempt them from being licensed. These national companies have people from all over the United States who want to come to North Dakota to hunt and they have the opportunity to work through these companies to set up the opportunity to come. These companies make contact with outfitters in North Dakota and refer the customers to them. They take a fee or commission for their service and all parties are comfortable with the process. There has been an expiration date of July 31, 2011 that has

been put in the bill that was not in my original bill. I would like you to take the date out so we don't have to have the outfitters come back in the future to ask to have it renewed again.

**Senator Lyson** Do you know why the House put the date in there to begin with?

**Representative Kasper** No, I do not.

**Representative Hofstad** I am here in support of HB 1567. When we amended the bill we sat at the table with the outfitters and Game and Fish Department and legislative council. We were very specific in writing this language so that we treated the booking agents as just agents. We put the expiration date in there so we can revisit it again if we do have some problems within the next couple of years.

**George Burr**, Guide and Outfitter, We signed a contract with a booking agent the year we took over the business. The contract was the same one as the previous owner had for 8 years.

They had been doing our marketing and advertising for us and taking a nominal fee. We have expanded our business with new equipment and were looking at a hunting lodge. We got a notice from our booking agent telling us they could no longer send business to us because they were considered an outfitter the way they were conducting business. These booking agents have no desire to be licensed as an outfitter. They told us that it was not worth it for the amount of business we get out of North Dakota and that we would have to get something passed or changed in legislature. In my opinion people who refer business to us are not outfitters, we are the ones who take them out and do all the work, they just advertise for us. The community depends on these out of state hunters and every dime we made went back into the operation and was spent in North Dakota.

**Senator Hogue** can you give us an idea of the type of arrangements and the dollar amounts when a booking agent refers business to an outfitter?

**George Burr** they typically take 15%.



**Jim Redlin**, President of the North Dakota Professional guides and outfitters Association, spoke in favor of the bill (see attached testimony #1).

**Dennis Miller Guides** and outfitter organizations are probably one of the most under developed sources of economic revenue in the state. I have nothing against hunters, but I do like to make a living. When I have people come up to hunt on my land without an outfitter to govern the activities I am continually breaking up battles between hunters. I will take anything the state can do to make the guides and outfitters more profitable.

**Clarence Bina** spoke in opposition to the bill (see attached testimony #2).

**Senator Lyson** You don't think that outfitter's should be good businessmen and get someone to advertise for their business?

**Clarence Bina** We do not oppose the guides and outfitters. We oppose the collection of fees and commercialization by out of state interests.

**Senator Hogue** Would your organization have a problem with a guide rewarding a previous client who goes home and refers additional hunters to that guide?

**Clarence Bina** not if it is a one to one personal relationship. Representative Hofstad made a comment about this bill opening up the flood gates. We really don't know, but this creates the potential for that happening. I googled North Dakota guides and outfitters and I can up with 75800 hits. Even if you took a third of those sites that is 25000 opportunities for people who are really interested to do on their own.

**Senator Triplett** These are people who are in private business working off land their either own or lease in North Dakota. This is a legitimate business practice of theirs to decide who they would like to do their marketing. Who are we or you to tell them they can't hire an out of state company to do their marketing for them?

**Clarence Bina** We believe the North Dakota guides and outfitters have ample opportunities and resources to do the marketing for themselves.

**Senator Triplett** that may well be, but if one or more of them choose not to do it themselves it seems to me to be a personal business decision they should be able to make.

**Clarence Bina** Basically we know and believe that the North Dakota wildlife is in the public domain. Why should some people have an unlimited opportunity to exploit that resource is out of the realm of the tradition of hunting as we have known it.

**Senator Triplett** You really object to the notion that outfitter's exist as a business, is that correct?

**Clarence Bina** No. when you have these large companies who take 15% off say a \$10,000 what does that do for us?

**Sara Otte Coleman**, director of the Tourism Division of the Department of Commerce, spoke in a neutral position to the bill. It is a much bigger issue than just one business. People are used to buying online and doing the search functions and being able to compare rates. It is becoming the norm. Travel agents have been collecting percentages for years and years. I just wanted to call the attention to the fact that right now one of our big struggles in tourism is getting more products available online.

**Roger Ross**, North Dakota Game and Fish Department, the bill itself has been modified from its original form. We are talking specifically about booking agents. The situation that brought this bill forward was a company like Cabela's, wasn't acting like a booking agent under the North Dakota law they were acting as an outfitter. When the bill was heard in the House they said to follow the money. The money did not go to the guide or outfitter in North Dakota it went to Cabela's. Cabela's then gave money back out to the individuals. In our concept of a booking agent they simply refer customers on and then the outfitter reimburses a fee back to the

booking agent. Cabela's was given the offer to do that and they wouldn't. Gander Mountain made the corporate decision to change their ways. The way the bill is written now it allows a wide array of people to act as booking agents. It still doesn't allow people to operate as an outfitter without a license.

**Senator Lyson** Do you feel this bill will take care of the issues with Cabela's and others?

**Roger Ross** It is still a corporate decision up to Cabela's and other companies on how they want to have their business modeled. This would allow them to operate as a booking agent if they decide to.

**Senator Lyson** So this will stop them from what they were doing before?

**Roger Ross** It gives them more flexibility in their business model.

**Foster Ray Hager**, Cass County Wildlife Club, spoke in a neutral position of the bill. Cabela's is the only company who wouldn't change their ways to do this. They were going to but then they changed their mind. It bothers us as a group because now we are going to change the North Dakota law to help out Cabela's.

**Senator Lyson** closed the hearing on HB 1567.

## 2009 SENATE STANDING COMMITTEE MINUTES

Bill/Resolution No. 1567

Senate Natural Resources Committee

☐ Check here for Conference Committee

Hearing Date: March 12, 2009

Recorder Job Number: 10786

Committee Clerk Signature

*Kat*

Minutes:

**Senator Lyson** opens the discussion on HB 1567.

**Senator Hogue** Moves a do pass on HB 1567.

**Senator Schneider** seconds the motion.

**Senator Triplett** I think we heard conflicting testimony about the need for the expiration date.

If people have talked this through and decided this is a consensus and they have it figured out,

I don't understand why we would need to put on a sunset clause. I know by changing it, it

would put us in the position of having a conference committee on the topic, but I think it is

better to do it right the first time then to do it over and over again.

Roll call was taken and the bill received a do pass on a vote of 7 to 0.

Date: March 12, 2009

Roll Call Vote #: 15/67

## 2009 SENATE STANDING COMMITTEE ROLL CALL VOTES

Senate \_\_\_\_\_ Natural Resources \_\_\_\_\_ Committee

☐ Check here for Conference Committee

Legislative Council Amendment Number \_\_\_\_\_

Action Taken ☒ Do Pass ☐ Do Not Pass ☐ Amended ☐ Amendment

Motion Made By Senator Hogue Seconded By Senator Schneider

| Senators                              | Yes | No | Senators                   | Yes | No |
|---------------------------------------|-----|----|----------------------------|-----|----|
| Senator Stanley W. Lyson,<br>Chairman | /   |    | Senator Jim Pomeroy        | /   |    |
| Senator David Hogue,<br>Vice Chairman | /   |    | Senator Mac Schneider      | /   |    |
| Senator Robert S. Erbele              | /   |    | Senator Constance Triplett | /   |    |
| Senator Layton W. Freborg             | /   |    |                            |     |    |
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Total (Yes) 7 No 6

Absent \_\_\_\_\_

Floor Assignment Senator Hogue

If the vote is on an amendment, briefly indicate intent:

**REPORT OF STANDING COMMITTEE**

HB 1567, as engrossed: Natural Resources Committee (Sen. Lyson, Chairman)  
recommends **DO PASS** (7 YEAS, 0 NAYS, 0 ABSENT AND NOT VOTING).  
Engrossed HB 1567 was placed on the Fourteenth order on the calendar.

2009 TESTIMONY

HB 1567

House Natural Resource Committee  
February 5, 2009

Testimony of Kyle Blanchfield  
House Bill 1567

Mr. Chairman and members of the House Natural Resource Committee. My name is Kyle Blanchfield. I am the past President of the North Dakota Professional Guides and Outfitters Association and owner of Woodland Resort, a lakeside hunting and fishing resort on Devils Lake, ND.

I am here today to urge your support of HB 1567 and ask for a DO PASS recommendation.

HB 1567 asks for a simple clarification on who needs to be licensed as an outfitter or guide in North Dakota. Many of you worked with us in 2002 as the Judiciary B committee where we explored how to better regulate and license outfitters and guides in North Dakota. This work translated into HB 1050 during the 2003 session. My point is we have worked together for many years to improve how we license and regulate the guide and outfitter industry and ask you to support clarification of existing language.

House Bill 1050 defined an outfitter as: Outfitter: means an individual who, while engaging in any of the acts enumerated in this subsection in any manner, advises or otherwise holds the individual's business operation out to the public for hire or consideration; provides facilities or services for consideration; or maintains, leases, or otherwise uses equipment or accommodations for consideration for the conduct of outdoor recreational activities, including hunting animals or birds and fishing on lakes, reservoirs, rivers, and streams. An outfitter may act as a guide. The term **does not include** a person holding title or an equitable interest in business operations if the primary purpose of the business operation is to provide food or lodging to the general public, chamber of commerce activities, **travel agencies**, or others that offer free information to attract outdoor and recreational use of their communities.

For some reason we have had conflicting issues with enforcement's definition of this section regarding who requires licensing when conduction travel agency referral services to existing licensed outfitters.

All we are asking is to help clarify this section so when companies that are acting as a travel agency can market hunters to licensed outfitters and receive their commission. HB 1567 is a good bill that will enable licensed outfitters to conduct their business with the assistance of travel agency type companies that are working to send needed business to the associated outfitter.

Thank you for considering a DO PASS recommendation on HB 1567.



**Senate Natural Resources Committee  
March 12, 2009**

**Testimony of Jim Redlin  
House Bill 1567**

Mr. Chairman and members of the Senate Natural Resources Committee. My name is Jim Redlin, I am the President of the North Dakota Professional Guides and Outfitters Association. I own and operate a farm and hunting lodge near Ellendale, ND

I am here today to urge your support of HB 1567 and ask for **DO PASS** recommendation.

HB 1567 asks for a simple clarification on who needs to be licensed as an outfitter or guide in North Dakota. We worked with the Judiciary B committee in 2002 to better regulate and license outfitters and guides. This work translated into HB 1050 during the 2003 session which was passed. We felt that we could continue to work with booking and travel agents, apparently not.

All we are asking is to get this clarified on what role travel, and booking agents can play in marketing hunters to licensed outfitters and receive their commission. HB 1567 is a good bill that will enable licensed outfitters to conduct their business with the assistance of travel agency type companies that are working to send needed business to the associated outfitter. Although I'm confused on why it needs a sunset clause?

Thank You for considering a **DO PASS** recommendation on HB 1567

# United Sportsmen of North Dakota

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### **Secretary**

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## **TESTIMONY OF CLARENCE A. BINA UNITED SPORTSMEN OF NORTH DAKOTA PRESENTED TO THE SENATE NATURAL RESOURCES COMMITTEE**

### **House Bill 1567**

Chairman Lyson and Committee members:

My name is Clarence A. Bina, representing 655 members of the United Sportsmen of North Dakota (USND).

USND opposes HB 1567 for the following reasons:

As written, HB 1567 is purely a buy-and-sell North Dakota wildlife bill. Although the bill does not specifically address the accommodation of nonresident commercial game interests, nonresident "booking agent[s]" are clearly its beneficiaries through collecting "fee[s] and commission[s]" for the simple process of connecting client sportsmen/women with both nonresident and North Dakota guides and outfitters.

This bill creates unnecessary middlemen/women who will collect substantial fees for merely passing along currently available nonresident and North Dakota guide and outfitter information. These out of state paid fees and commissions will do nothing to support or enhance North Dakota wildlife or wildlife habitat.

The North Dakota Game and Fish Department (NDGF) currently has available, as a public document, a listing of the names/addresses/dates of licensing/special information of all nonresident and resident guides and outfitters—free. By our count, as of March 4, 2009, NDGF lists one-hundred forty-three (143) guides and outfitters readily available to sportsmen/women without going through middlemen booking agents. In addition, any online Web search will yield similar information; USND includes just one example, "Hunting Trips R Us" <http://www.huntingtripsrus.com/north-dakota-hunting.html> with twenty-one (21) North Dakota sites. This information is also available for at no charge.

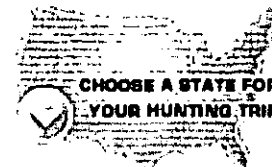
Accordingly, USND urges a Do Not Pass on HB 1567—the outsourcing of the commercialization of North Dakota wildlife.

# Hunting Trips R Us

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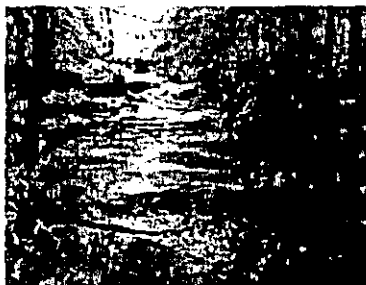
## North Dakota Hunting Guides and Outfitters – Small to Big Game Hunting

North Dakota hunting guides and outfitters offer trips for a variety of animals. From small game bird like duck, goose, pheasant, and turkey, to big game like mule deer, whitetail deer, elk, bear, moose, pronghorn antelope, and bighorn sheep. Hunting-Trips-R-Us has gone to great lengths to help our fellow sportsmen plan an North Dakota adventure that they will remember. There are links to each hunting guide and outfitter listed below that will be able to help schedule your next trip to North Dakota, as well as supply shops, taxidermy services, and Lodge or Hotel Accommodations.



### North Dakota Hunting Guides and Outfitters

The North Dakota Hunting Guides or Outfitters listed below will be able to help you in any questions you may have with the services they provide.



- Killdeer Mountain Outfitters
- Coyote Creek Outfitters
- Logging Camp Ranch
- Sheyenne Valley Lodge
- Big Valley Adventures
- Cedar Ridge Elk Ranch
- Deep Creek Adventures
- Badlands Big Game Adventures
- SWR Big Game Hunts
- Bison Ranch at Coteau Ridge
- Rolling Plains Adventures

Alabama  
Alaska  
Arizona  
Arkansas  
California  
Colorado  
Connecticut  
Delaware  
Florida  
Georgia  
Hawaii  
Idaho  
Illinois  
Indiana  
Iowa  
Kansas  
Kentucky  
Louisiana  
Maine  
Maryland  
Massachusetts  
Michigan  
Minnesota  
Mississippi  
Missouri  
Montana  
Nebraska  
Nevada  
New Hampshire  
New Jersey  
New Mexico  
New York  
North Carolina  
North Dakota  
Ohio  
Oklahoma

- Audubon Outfitters
- Prairie Pothole Lodge
- Cannonball Inc.
- Midwest Migrations
- ND Hunters Hideout
- Prairie Smoke Ranch
- Roughrider Pheasant Company
- TTT Ranch
- Mitchell Hunting
- Black Duck Outfitters

-----Your Link Can Be Here Too!-----

Keep in mind the climate when you hunt in North Dakota as well as the lay of the land. You will need to visit each website listed above to see what small game and big game they hunt, and to see what openings the guides or outfitters have for their next hunting trip. Or you can take a look at the links below to go straight to the guide that hunts the big game or small game that you are most interested in.

### Many Types of Big Game and Small Game Animals in North Dakota

There are many types of big game and small game animals to hunt in North Dakota. Not all of the hunting guides and outfitters will be able to hunt each animal listed. Their website should describe what animals they hunt and any additional information you may need.

| Big Game Animals     | Small Game Animals | Game Birds  |
|----------------------|--------------------|-------------|
| • Whitetail Deer     | • Bobcat           | • Pheasant  |
| • Mule Deer          | • Fox              | • Turkey    |
| • Bighorn Sheep      | • Coyote           | • Duck      |
| • Moose              | • Prairie Dogs     | • Goose     |
| • Elk                |                    | • Dove      |
| • Pronghorn Antelope |                    | • Grouse    |
| • Mountain Lion      |                    | • Partridge |
|                      |                    | • Snipe     |
|                      |                    | • Woodcock  |

You should be able to find the answer to any questions you have on the websites of each North Dakota hunting guide or outfitter for your next trip. If you can not find the information on the big game or small game you are looking for, their email or phone number should be listed on each website.

Oregon  
 Pennsylvania  
 Rhode Island  
 South Carolina  
 South Dakota  
 Tennessee  
 Texas  
 Utah  
 Vermont  
 Virginia  
 Washington  
 West Virginia  
 Wisconsin  
 Wyoming

Hunting Trips in  
 Other Countries

Canada  
 Alberta  
 British Columbia  
 Manitoba  
 New Brunswick  
 Newfoundland and  
 Labrador  
 Northwest Territory  
 Nova Scotia  
 Nunavut  
 Ontario  
 Prince Edward Island  
 Quebec  
 Saskatchewan  
 Yukon

An North Dakota hunting trip could be your next choice. Consider the different weather conditions of the state, along with the lay of the land. Just take a look at the links to the guides and outfitters that we have listed. Each will offer different small and big game to choose from. Picking the right North Dakota hunting guide or outfitter may be the key for your next great trip.