

2015 HOUSE POLITICAL SUBDIVISIONS

HCR 3023

2015 HOUSE STANDING COMMITTEE MINUTES

Political Subdivisions Committee Prairie Room, State Capitol

HCR 3023
2/5/2015
23295

- Subcommittee
 Conference Committee

Amanda Muscha

Explanation or reason for introduction of bill/resolution:

Declaring March 5th, 2015 as "Canada Day in North Dakota"

Minutes:

Testimony 1 and 2

Chairman Klemin:

Representative Monson: This comes up every two years. They are our number one buddies and I promote this. Testimony 1

Rep Kelsh: What percentage of sales tax do you pay when you go up there to buy used parts?

Representative Monson: Depending who you deal with. Some write export on it and there is no tax.

Rod Backman: Testimony 2

Representative Koppelman: moved a do pass

Representative Hatlestad: Seconded

A Roll Call Vote Was Taken: Yes 13, No 0, Absent 1 (Toman)

The motion passes

Representative Koppelman will carry the resolution

**2015 HOUSE STANDING COMMITTEE
 ROLL CALL VOTES
 BILL/RESOLUTION NO. HCR 3023**

House Political Subdivisions Committee

Subcommittee Conference Committee

Amendment LC# or Description: _____

Recommendation: Adopt Amendment
 Do Pass Do Not Pass Without Committee Recommendation
 As Amended Rerefer to Appropriations

Other Actions: Reconsider _____

Motion Made By Koppelman Seconded By Hatlestad

Representative	Yes	No	Representative	Yes	No
Chairman Lawrence R. Klemin	X		Rep. Pamela Anderson	X	
Vice Chair Patrick R. Hatlestad	X		Rep. Jerry Kelsh	X	
Rep. Thomas Beadle	X		Rep. Kylie Oversen	X	
Rep. Rich S. Becker	X		Rep. Marie Strinden	X	
Rep. Matthew M. Klein	X				
Rep. Kim Koppelman	X				
Rep. William E. Kretschmar	X				
Rep. Andrew G. Maragos	X				
Rep. Nathan Toman	X				
Rep. Denton Zubke	X				

Total (Yes) 13 No 0

Absent 1 Toman

Floor Assignment Koppelman

If the vote is on an amendment, briefly indicate intent:

passes

REPORT OF STANDING COMMITTEE

HCR 3023: Political Subdivisions Committee (Rep. Klemin, Chairman) recommends DO PASS (13 YEAS, 0 NAYS, 1 ABSENT AND NOT VOTING). HCR 3023 was placed on the Eleventh order on the calendar.

2015 SENATE POLITICAL SUBDIVISIONS

HCR 3023

2015 SENATE STANDING COMMITTEE MINUTES

Political Subdivisions Committee Red River Room, State Capitol

HCR 3023
2/19/2015
Job Number 24116

- Subcommittee
 Conference Committee

Committee Clerk Signature



Explanation or reason for introduction of bill/resolution:

A concurrent resolution declaring March 5, 2015, as "Canada Day in North Dakota".

Minutes:

Written testimony #1 Rod Backman (Handouts included)

Chairman Burckhard opened the committee for a hearing on HCR 3023. All senators are present.

Rod Backman (:52-2:48) I serve as Honorary Counsel for Canada in North Dakota. Written testimony # 1. I will leave some brochures for the committee on the relationship between Canada and North Dakota.

I wanted to share one other thing. What I find is that Americans are very surprised by the amount of oil that we get from Canada. It is probably not as much now with the Keystone controversy and all that. But, most people had the perception that we get a lot of our imported oil from the Middle East. This chart which is as of January 14, shows that 37% of our oil imports come from Canada. Number 2 is Saudi Arabia, 3 is Mexico, and 4 is Venezuela. Of those next three Canada imports more oil to North Dakota than number 2,3,4 combined. I went on the U.S. Energy Information website and this was of January 14, as of January 15; the Canadian imports of oil to the United State were more than 50% of the U.S. imports. It means that now we've reached the point that we get more oil from Canada than we do all the rest of the world combined.

Chairman Burckhard So, do you see sooner that we'll be energy independent as a result of our relationship with Canada?

Rod Backman I don't know how long or how far away that would be. It is certainly possible. But, I suspect one of the reasons its jumped to 50% is two-fold. We have more oil coming in from Canada and we have less total oil being imported as a result of the Baaken and the shell formation. So I suspect that will continue in that direction, but how long it would take to be totally energy independent I couldn't answer.

Chairman Burckhard So is there oil production slowed down a little bit as well because of the oil price?

Senate Political Subdivisions Committee
HCR 3023
February 19, 2015
Page 2

Rod Backman I don't believe at this point I expect that it will, but I don't think they've seen much decrease yet in production.

Chairman Burckhard asked the committee for their recommendation.

Senator Grabinger moved a do pass on HCR 3023
Senator Bekkedahl 2nd

Roll call vote:
6 Yea, 0 No, 0 Absent

Carrier: Senator Grabinger

**2015 SENATE STANDING COMMITTEE
ROLL CALL VOTES
BILL/RESOLUTION NO. LCR3023**

Senate Political Subdivisions Committee

Subcommittee

Amendment LC# or Description: _____

Recommendation: Adopt Amendment
 Do Pass Do Not Pass Without Committee Recommendation
 As Amended Rerefer to Appropriations
 Place on Consent Calendar
 Other Actions: Reconsider _____

Motion Made By Senator Grabinger Seconded By Senator Bekkedahl

Senators	Yes	No	Senators	Yes	No
Chairman Burckhard	X				
Senator Anderson	X		Senator Dotzenrod	X	
Senator Bekkedahl	X		Senator Grabinger	X	
Senator Judy Lee	X				

Total (Yes) 6 No 0

Absent 0

Floor Assignment Senator Grabinger

If the vote is on an amendment, briefly indicate intent:

REPORT OF STANDING COMMITTEE

HCR 3023: Political Subdivisions Committee (Sen. Burckhard, Chairman) recommends **DO PASS** (6 YEAS, 0 NAYS, 0 ABSENT AND NOT VOTING). HCR 3023 was placed on the Fourteenth order on the calendar.

2015 TESTIMONY

HCR 3023

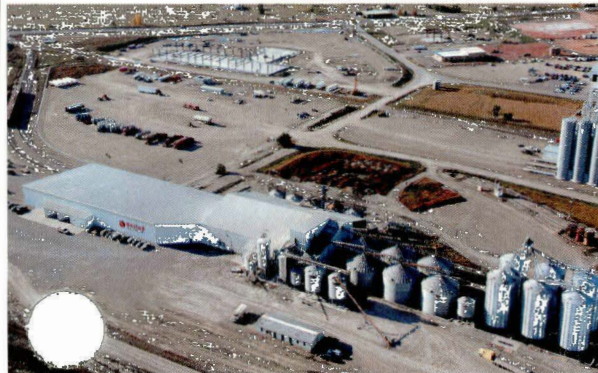
1.1 H.C.R. 3023 2/5/2015

NORTH DAKOTA

Canada is North Dakota's
#1 customer



28,500 jobs in North Dakota
depend on trade & investment with Canada



United Pulse Trading's Williston, ND processing plant

Shared agriculture interests

With sales of more than \$760 million, **Alliance Grain Traders** is a global leader in the processing, trade, and export of pulses and staple foods. Based in Regina, Saskatchewan, the company is the largest lentil and pea splitting company in the world.

Its U.S. affiliate, **United Pulse Trading**, operates a processing plant in Williston as well as an office in Bismarck. The Williston plant purchases and processes

1.2

more than \$20 million worth of peas, lentils, and chickpeas from area producers.

Alliance has invested more than \$10 million in the Williston plant expanding its processing capacity from an initial 30,000 metric tons (mt) to a projected 100,000 mt. 🍁

Strong Canada–U.S. energy partnership

A vital part of the Canada–U.S. relationship is the large, sophisticated energy connection that powers an increasingly integrated North American economy.

Dakota Gasification Company, a leader in carbon dioxide capture, has developed energy solutions to reduce greenhouse gases and combat climate change while enhancing oil recovery in the Bakken field. Since 2000, their Great Plains Synfuel Plant near Beulah, ND has been capturing, compressing, and sending CO₂ via a 205-mile pipeline to Weyburn, Saskatchewan where it is used for enhanced oil recovery in the Weyburn and Midale oil fields. Dakota Gas has delivered millions of tons of gas to its Canadian customers for more than 10 years, making it one of the most successful, longest running carbon capture and storage projects in the world.

Basin Electric Power Cooperative, parent company of Dakota Gas, is also developing carbon capture and storage technologies. A demonstration project at their coal-fired Antelope Valley facility is the first large-scale project of its kind in the United States, and is evaluating Canadian technology developed by the University of Regina and applied by HTC Pureenergy, a Saskatchewan-based energy company.

The innovative, pioneering work of Dakota Gas and Basin Electric in carbon capture and sequestration contribute to advancements in energy production and greenhouse gas reduction in North America, benefitting both countries. 🍁

1.3

North Dakota contributes to the
world's largest trading relationship

Trade



Canada & the U.S. trade
\$734 billion
in goods & services

That's an average of **\$1.4 million**
in goods & services crossing the border
every minute of every day

Manufacturing

On average,
Canadian goods sold
to the U.S. contain



25% American content

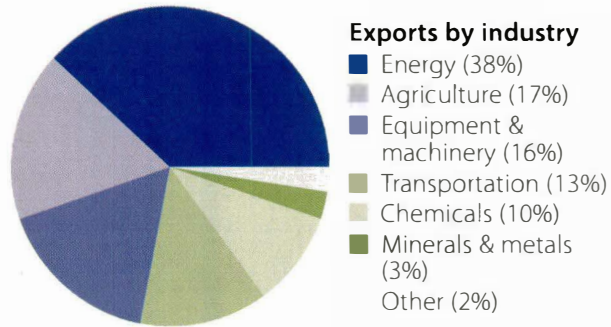
Jobs

Nearly
9 million U.S. jobs
depend on trade & investment
with Canada



1.4

North Dakota
exports \$2.7 billion
to Canada annually

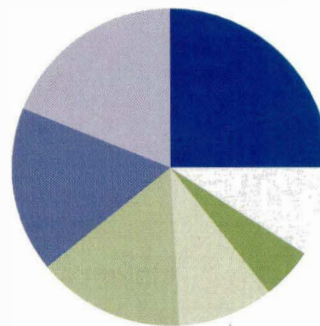


Canada & North Dakota:
\$5.2 billion in annual bilateral trade

North Dakota
imports \$2.5 billion
from Canada annually

Imports by industry

- Agriculture (25%)
- Equipment & machinery (19%)
- Chemicals (17%)
- Energy (15%)
- Minerals & metals (10%)
- Transportation (5%)
- Other (9%)



OUR NUMBERS

North Dakota's foreign export markets

North Dakota sells more goods to Canada than to all other countries combined

Largest export market..... Canada
% foreign-bound goods sold to Canada.....72%

North Dakota–Canada trade in goods

North Dakota exports to Canada.....\$2.7 billion
North Dakota imports from Canada.....\$2.5 billion
Bilateral trade.....\$5.2 billion

North Dakota jobs

28,500 North Dakota jobs depend on trade and investment with Canada

North Dakota–Canada tourism

The U.S. welcomes more tourists from Canada than from any other country

North Dakota visits by Canadians..... 1,023,100
North Dakota vacation spending by Canadians.....\$279 million

North Dakota's leading exports to Canada

Crude petroleum.....\$721 million
Tractors.....\$239 million
Fuel oil.....\$200 million
Agricultural machinery.....\$169 million
Liquors, wines & alcohol.....\$105 million
Mineral or vegetable fats, oils & waxes.....\$92 million
Natural gas & other gases.....\$88 million
Cereals.....\$77 million
Animal feed & food industry residues.....\$72 million
Organic chemicals.....\$69 million

North Dakota's leading imports from Canada

Oil seeds.....\$405 million
Inorganic chemicals.....\$196 million
Fertilizers.....\$174 million
Fuel oil.....\$170 million
Crude petroleum.....\$136 million
Agricultural machinery.....\$135 million
Cereals.....\$127 million
Iron & steel tubes, pipes & sheets.....\$122 million
Motor vehicle parts.....\$73 million
Iron & steel alloys & semi-finished products.....\$49 million

1.6

Canada is the
#1 customer
for **35 states**



CONNECT TO OUR TEAM

Consulate General of Canada Minneapolis, MN

- Jamshed Merchant, Consul General
- ☎ (612) 333-4641
- ✉ mnpls@international.gc.ca
- 🐦 @CanCGMPLS
- 📘 /CanCGMPLS
- 🌐 www.minneapolis.gc.ca

Bismarck, ND

- Rod Backman, Honorary Consul
- ✉ HonConND@canadianembassy.org

Embassy of Canada Washington, DC

- ☎ (202) 682-1740
- ✉ trade@canadianembassy.org
- 🐦 @Connect2Canada
- 📘 /connect2canada
- 🌐 www.washington.gc.ca

December 2014

Unless otherwise mentioned, all trade figures are based on 2013 data in U.S. dollars. Job numbers are from a study commissioned by the Government of Canada (11/2014 release). **U.S. Census Bureau:** trade, Canada's export ranking (2/2014 release). **U.S. Bureau of Economic Analysis:** goods and services trade (3/2014 release). Services trade data not available at a sub-national level. **Statistics Canada:** 2012 tourism, based on combined same-day and overnight travel (5/2013 release, US\$1.00=C\$0.9996). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, DC.

www.canadianembassy.org/nd



Canada

2.1 HCR 3023

2/5/2015

House Political Subdivisions Committee

February 5, 2015

HCR 3023

Testimony by Rod Backman, Honorary Consul of Canada in North Dakota

Chairman Klemin and members of the committee my name is Rod Backman. I serve as Canada's Honorary Consul in North Dakota and I am here today, on behalf of the Canadian Consulate General based in Minneapolis, to provide some background relating to HCR 3023 at the request of Chairman Klemin.

Consul General Jamshed Merchant and several other Canadian diplomats will be in Bismarck on March 5, 2015. On this day, the Consulate will set up displays in Memorial Hall relating to the important relationship Canada and North Dakota share. Our two peoples share democratic governments, security and economic interests, friendly borders, and cultural ties, just to name a few.

In addition to the displays, Consul General Merchant will address both the House and the Senate, and conclude with a reception at the North Dakota Heritage Center at 6:00, to which you are all invited.

The Consul General has held such events in other state Legislatures in our region and at the North Dakota Legislature in 2011 where a similar resolution was adopted.

2.2 HCR 3023

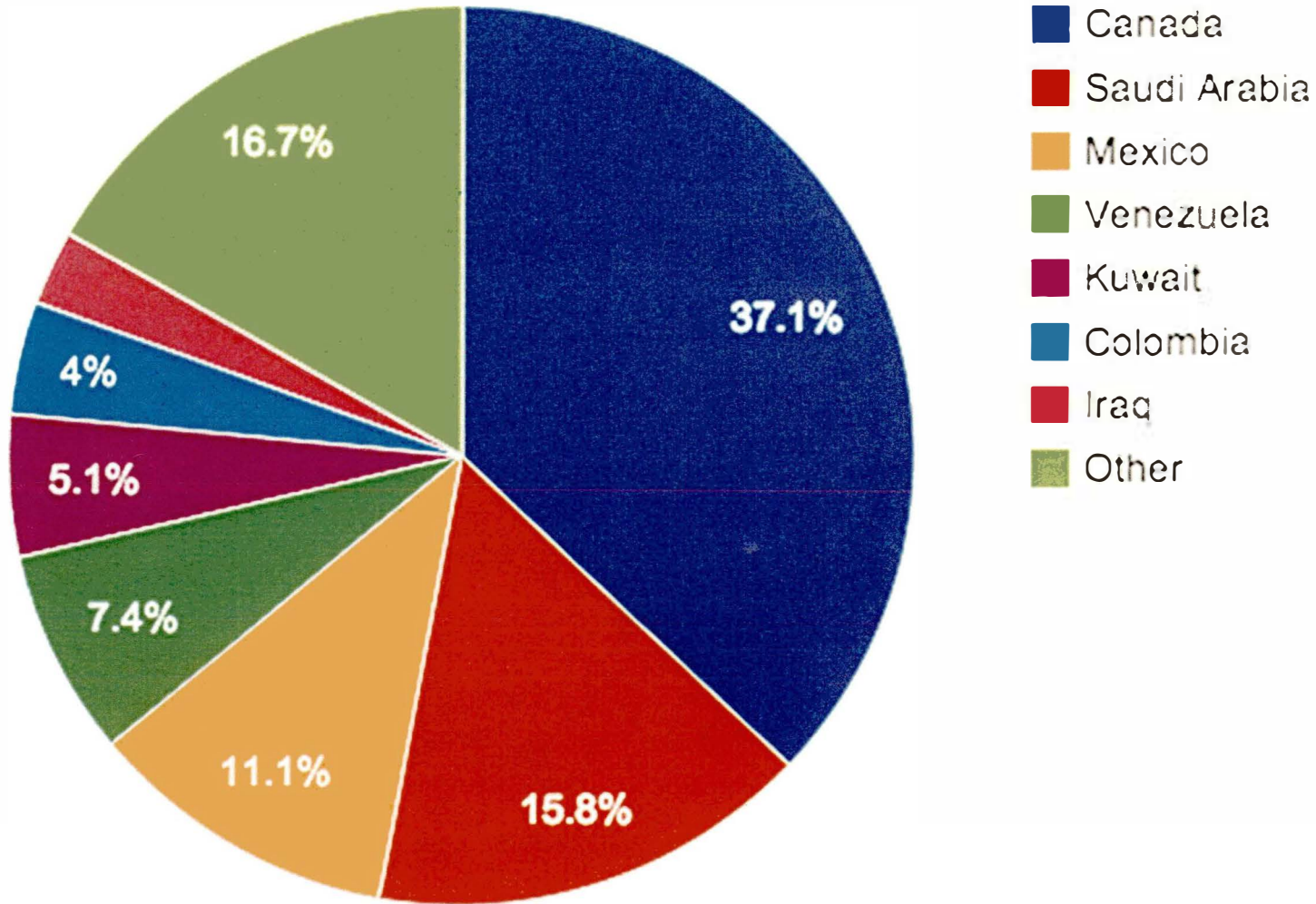
2/5/2015

North Dakota and Canada share an annual bilateral trade of \$5.2 billion. Our friends to the north are particularly important to North Dakota, as 72% of our foreign exports go to Canada – more than twice as much as North Dakota exports to all other countries combined.

This will be a day for us to renew our friendships and for Canada to say thank you to North Dakota.

Thank You Mr. Chairman, I would be happy to address any questions you or the committee may have.

U.S. Crude Imports By Country, Jan 2014



2.3 HCR 3023
2/5/2015

2.4

Celebrating the
CANADA-NORTH DAKOTA
PARTNERSHIP



Canada

2.5

North Dakota, South Dakota, Minnesota, and Manitoba form the International Legislators Forum (ILF) in 2000, which meets annually in a different state/province to advance joint work on flood prevention and other issues. North Dakota hosts the forum in 2004, 2008 and 2012.

2000

Beulah-based Dakota Gasification Company begins the capture of carbon dioxide (CO₂) produced at its Great Plains Synfuels plant, and transports it via a 205-mile pipeline to Saskatchewan, where it is used for enhanced oil recovery. Dakota Gas, a subsidiary of Basin Electric Power Cooperative, has since delivered millions of tons of gas to its Canadian customers, making it one of the most successful and longest-running carbon capture and storage projects in the world. 3 million tons of CO₂ are captured per year and CO₂ emissions at the Synfuels Plant have been reduced by about 45 percent.



2001

Cavendish Farms of Dieppe, New Brunswick purchases a processing plant in Jamestown.

The Jamestown facility employs 250 people and annually produces nearly 270 million pounds of frozen potato products such as fries, tater tots and hash browns. Since purchasing the plant in 2001, the Canadian company has increased the number of employees, raised base salaries, and has invested in significant updates.

2003

The Canadian Pacific Railway increases its presence in North Dakota with the completion of a new grain terminal in Enderlin. Owned by Plains Grain & Agronomy, LLC, the 100-car grain terminal is conveniently located to facilitate the transfer of truck freight to rail. The terminal marks the 13th of its kind in North Dakota serviced by CPR, a transcontinental carrier that operates throughout the U.S. and Canada.

2006

Winnipeg native Jonathan Toews plays hockey for the University of North Dakota, where he helps the team reach the NCAA Frozen Four in both 2006 and 2007 before being drafted by the Chicago Blackhawks. He goes on to win the Stanley Cup with the Blackhawks in 2010 and 2013.



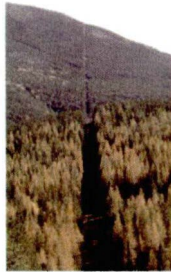
2.6

1800

A trade route is established between Canadian fur trading posts near Lake Winnipeg and the Native American villages along the Missouri River.

1818

The Anglo-American Convention of 1818 results in the establishment of the 49th parallel from Lake of the Woods in the east to the Rocky Mountains in the west as the boundary between the U.S. and Canada. At the same time, the British cede the Red River Valley area to the Americans.



1886

Minot is established when Canadian-American James J. Hill's Great Northern Railway ends its push through the state for the winter. The Minneapolis, St. Paul and Sault Ste. Marie Railroad (Soo Line) later builds a line from Valley City to Canada, reaching Minot in 1893.

1932

The International Peace Garden is established along the North Dakota-Manitoba border, honouring the friendship between the two nations.



1970

A Canadian Consulate opens in Minneapolis in April, one of six established across the U.S. this year. Now a Consulate General, the office focuses on trade relations, investment promotion, public affairs, and consular services in North Dakota and four other states in the region.

1988

The historic Canada-US Free Trade Agreement - a precursor to NAFTA - is signed, spurring more trade, investment and jobs on both sides of the border. **Today, Canada is the biggest customer for 35 of 50 US states, including North Dakota.**

1997

Devastating spring flooding affects North Dakota, Minnesota, and Manitoba communities along the Red River, causing billions of dollars in damage. The Canadian and U.S. governments cooperate closely to prevent harm from future floods,



acting on recommendations from the bi-national International Joint Commission. **Legislators from**

2.7

Across three centuries, Canada and the United States have been the closest of friends, partners and allies. Together, we're also leaders in responsible North American energy production.

Sharing a long, secure border that is a gateway for extensive business and personal ties, North Dakota and Canada are particularly close. Exports to Canada, together with Canadian business investments in the state, support thousands of jobs and Canada purchases more from North Dakota than all other countries, combined. Canadians make millions of trips to North Dakota each year, contributing vital tourism dollars to the state's vibrant economy.

Here are some illustrations, from past to present, of the special commercial, community, and cultural ties we share.

Canada 

DID YOU KNOW?

FROM 2011 TO 2013:

- **Two-way trade between North Dakota and Canada is over \$5 billion per year.**
- **An average of 24,000 jobs per year are supported by Canada-North Dakota trade and investment.**
- **Canadians make a total of 3 million trips to North Dakota, spending \$813 million in tourism dollars and directly benefiting the local economy.**

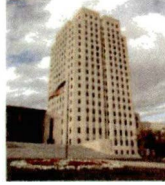


JOIN THE CONVERSATION

#CanadaInND #AgPartners #EnergyPartners #BeyondTheBorder
#WeMakeThingsTogether #WhatAConsulateDoes #FriendsPartnersAllies

2.9
2011

Canada's Consulate General and the North Dakota State Legislature celebrate "Canada Day at the Capitol" in Bismarck. The event acknowledges the **strong partnership between Canada and the state, and highlights jobs, the economy and energy.** A similar event takes place in 2015.



2012

U.S. Border Patrol Agents from the Grand Forks Sector are invited north of the border when the Red River Integrated Border Enforcement Team (IBET) opens a joint facility in Altona, Manitoba. IBETs are comprised of Canadian and American law enforcement agencies and **work together to share information and intelligence in order to keep our shared border secure.**



2013

Popular Canadian coffee and doughnut chain Tim Horton's opens its first North Dakota store in Grand Forks. The following year, the chain announces it will open 15 more locations in the Fargo and Minot areas.



2013

The University of North Dakota hosts a symposium entitled "Science, People and Sustainability in the Canadian Arctic" celebrating Arctic explorer and UND alumnus Vilhjalmur Stefansson and the 100th anniversary of the Canadian Arctic Expedition. Speakers draw on Stefansson's work and influences to examine the linkages between North Dakota, Manitoba and the Canadian Arctic.



2014

The Williston Basin Petroleum Conference in Bismarck attracts 530 exhibitors, 150 sponsors, and over 4,000 attendees from 48 states, 6 Canadian provinces, and 8 other nations. The annual conference brings together delegates from all aspects of the oil industry to network and learn more about the Bakken formation, which underlies parts of Montana, North Dakota, Saskatchewan and Manitoba. Montana, North Dakota and Saskatchewan take turns hosting the conference, which garners hundreds of media stories worldwide.

2.10

2006

The Aquarium (Dempsey's Upstairs) opens in Fargo as a music venue for independent artists, including many up-and-coming Canadian bands such as the Handsome Furs, Silverstein and The Sadies.

2006

The Canadian Forces Snowbirds perform at Minot Air Force Base as part of Northern Neighbors Day in July. The Snowbirds also perform at Wings over Wahpeton in May 2009, and return to Minot in 2012 for the Minot Air Show on the Fourth of July.



2007

CanadInns, Manitoba's largest hotel chain, opens its first U.S. location in May with the 200-guest room CanadInns Destination Center in Grand Forks. The complex features a 40,000 square-foot water park and two restaurants.

2008

The Government of Canada appoints its first Honorary Consul in North Dakota, Rod Backman. He works with the Consulate General in Minneapolis to strengthen Canadian relations with the state. Mr. Backman's appointment was reauthorized by an Order-in-Council in 2011 and again in 2014.

2010

Three North Dakotans are named to the U.S. team for the 2010 Winter Olympics in Vancouver, British Columbia: Mark Ladwig participates in pairs figure skating, and twins Jocelyne and Monique Lamoureux bring home silver medals for the women's hockey team.



2010

Canada-based Enbridge builds 28 miles of new pipe and increases pump station capacity in North Dakota as part of its Alberta Clipper, Southern Lights LSr and North Dakota System Expansion projects. This work supports the transportation needs of the Bakken Formation oil resources and strengthens the reliability and security of the energy supply in North America.

2010

Dickinson State University hosts the Energy Impact Symposium. Alberta's representative to the U.S., Gary Mar, speaks about Canada's role as the **largest and most reliable source of imported oil, natural gas, electricity and uranium for the United States.**

2.11


In addition to North Dakota, the Consulate General of Canada in Minneapolis represents Canada in Iowa, Minnesota, Nebraska, and South Dakota. Canada enjoys close ties with all five of these Upper Midwest states – in fact, Canada is the **largest export customer** for all of them. From 2011-2013, annual two-way goods trade between this region and Canada averaged **\$36 billion**, supporting an average of **376,400 jobs** per year. Over the same period, Canadians made almost **7.5 million trips** to these states and spent **1.9 billion vacation dollars** in the region.




**CONSULATE
GENERAL of
CANADA**

The Consulate General in Minneapolis is part of a network of Canadian offices working to promote trade and investment links, to engage citizens and decision-makers on many matters of shared interest, and to assist Canadians living and traveling in the United States.

CONNECT WITH US

 612-333-4641

 mnpls@international.gc.ca

 [/CanCGMPLS](https://www.facebook.com/CanCGMPLS)

 [@CanCGMPLS](https://twitter.com/CanCGMPLS)

Senate Political Subdivisions Committee

February 19, 2015

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CANADA-NORTH DAKOTA
PARTNERSHIP



Canada 

1 B.P.1

HCR 3023
2.19.15

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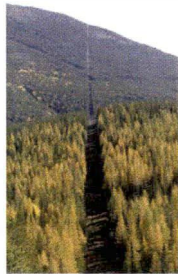
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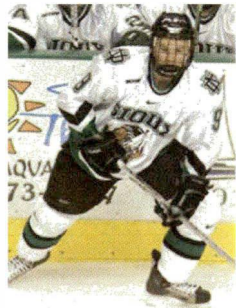
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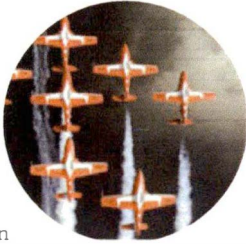


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The Canadian Forces Snowbirds perform at Minot Air Force Base as part of Northern Neighbors Day in July. The Snowbirds also perform at Wings over Wahpeton in May 2009, and return to Minot in 2012 for the Minot Air Show on the Fourth of July.



2007

CanadInns, Manitoba's largest hotel chain, opens its first U.S. location in May with the 200-guest room CanadInns Destination Center in Grand Forks. The complex features a 40,000 square-foot water park and two restaurants.

2008

The Government of Canada appoints its first Honorary Consul in North Dakota, Rod Backman. He works with the Consulate General in Minneapolis to strengthen Canadian relations with the state. Mr. Backman's appointment was reauthorized by an Order-in-Council in 2011 and again in 2014.

2010

Three North Dakotans are named to the U.S. team for the 2010 Winter Olympics in Vancouver, British Columbia: Mark Ladwig participates in pairs figure skating, and twins Jocelyne and Monique Lamoureux bring home silver medals for the women's hockey team.



2010

Canada-based Enbridge builds 28 miles of new pipe and increases pump station capacity in North Dakota as part of its Alberta Clipper, Southern Lights LSr and North Dakota System Expansion projects. This work supports the transportation needs of the Bakken Formation oil resources and strengthens the reliability and security of the energy supply in North America.

2010

Dickinson State University hosts the Energy Impact Symposium. Alberta's representative to the U.S., Gary Mar, speaks about Canada's role as the **largest and most reliable source of imported oil, natural gas, electricity and uranium for the United States.**

2011

Canada's Consulate General and the North Dakota State Legislature celebrate "Canada Day at the Capitol" in Bismarck. The event acknowledges the **strong partnership between Canada and the state, and highlights jobs, the economy and energy.** A similar event takes place in 2015.



2012

U.S. Border Patrol Agents from the Grand Forks Sector are invited north of the border when the Red River Integrated Border Enforcement Team (IBET) opens a joint facility in Altona, Manitoba. IBETs are comprised of Canadian and American law enforcement agencies and **work together to share information and intelligence in order to keep our shared border secure.**



2013

Popular Canadian coffee and doughnut chain Tim Horton's opens its first North Dakota store in Grand Forks. The following year, the chain announces it will open 15 more locations in the Fargo and Minot areas.



2013

The University of North Dakota hosts a symposium entitled "Science, People and Sustainability in the Canadian Arctic" celebrating Arctic explorer and UND alumnus Vilhjalmur Stefansson and the 100th anniversary of the Canadian Arctic Expedition. Speakers draw on Stefansson's work and influences to examine the linkages between North Dakota, Manitoba and the Canadian Arctic.



2014

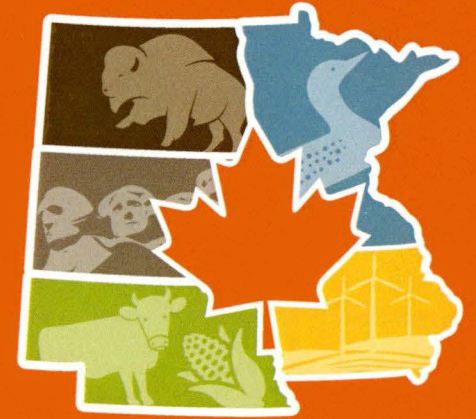
The Williston Basin Petroleum Conference in Bismarck attracts 530 exhibitors, 150 sponsors, and over 4,000 attendees from 48 states, 6 Canadian provinces, and 8 other nations. The annual conference brings together delegates from all aspects of the oil industry to network and learn more about the Bakken formation, which underlies parts of Montana, North Dakota, Saskatchewan and Manitoba. Montana, North Dakota and Saskatchewan take turns hosting the conference, which garners hundreds of media stories worldwide.

DID YOU KNOW?

FROM 2011 TO 2013:

- Two-way trade between North Dakota and Canada is over \$5 billion per year.
- An average of 24,000 jobs per year are supported by Canada-North Dakota trade and investment.
- Canadians make a total of 3 million trips to North Dakota, spending \$813 million in tourism dollars and directly benefiting the local economy.

In addition to North Dakota, the Consulate General of Canada in Minneapolis represents Canada in Iowa, Minnesota, Nebraska, and South Dakota. Canada enjoys close ties with all five of these Upper Midwest states - in fact, Canada is the largest export customer for all of them. From 2011-2013, annual two-way goods trade between this region and Canada averaged \$36 billion, supporting an average of 376,400 jobs per year. Over the same period, Canadians made almost 7.5 million trips to these states and spent 1.9 billion vacation dollars in the region.





CONSULATE
GENERAL of
CANADA

The Consulate General in Minneapolis is part of a network of Canadian offices working to promote trade and investment links, to engage citizens and decision-makers on many matters of shared interest, and to assist Canadians living and traveling in the United States.

JOIN THE CONVERSATION

#CanadaInND #AgPartners #EnergyPartners #BeyondTheBorder
#WeMakeThingsTogether #WhatAConsulateDoes #FriendsPartnersAllies

CONNECT WITH US

 612-333-4641



 mnpls@international.gc.ca

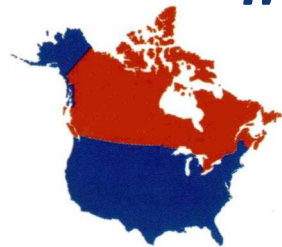
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North Dakota contributes to the
world's largest trading relationship

Trade



Canada & the U.S. trade
\$734 billion
in goods & services

That's an average of **\$1.4 million**
in goods & services crossing the border
every minute of every day

Manufacturing

On average,
Canadian goods sold
to the U.S. contain



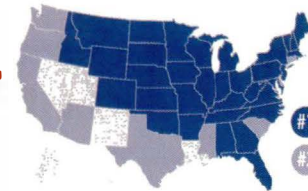
25% American content

Jobs

Nearly
9 million U.S. jobs
depend on trade & investment
with Canada



Canada is the
#1 customer
for **35 states**



CONNECT TO OUR TEAM

Consulate General of Canada
Minneapolis, MN

Jamshed Merchant, Consul General

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Bismarck, ND

Rod Backman, Honorary Consul

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December 2014

Unless otherwise mentioned, all trade figures are based on 2013 data in U.S. dollars. Job numbers are from a study commissioned by the Government of Canada (11/2014 release). **U.S. Census Bureau** trade, Canada's export ranking (2/2014 release). **U.S. Bureau of Economic Analysis**: goods and services trade (3/2014 release). Services trade data not available at a sub-national level. **Statistics Canada**: 2012 tourism, based on combined same-day and overnight travel (5/2013 release, US\$1 00=C\$0.9996). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, DC.

www.canadianembassy.org/nd



Canada

NORTH DAKOTA

Canada is North Dakota's
#1 customer



28,500 jobs in North Dakota
depend on trade & investment with Canada



United Pulse Trading's Williston, ND processing plant

Shared agriculture interests

With sales of more than \$760 million, **Alliance Grain Traders** is a global leader in the processing, trade, and export of pulses and staple foods. Based in Regina, Saskatchewan, the company is the largest lentil and pea splitting company in the world.

Its U.S. affiliate, **United Pulse Trading**, operates a processing plant in Williston as well as an office in Bismarck. The Williston plant purchases and processes

more than \$20 million worth of peas, lentils, and chickpeas from area producers.

Alliance has invested more than \$10 million in the Williston plant expanding its processing capacity from an initial 30,000 metric tons (mt) to a projected 100,000 mt. 🌱

Strong Canada–U.S. energy partnership

A vital part of the Canada–U.S. relationship is the large, sophisticated energy connection that powers an increasingly integrated North American economy.

Dakota Gasification Company, a leader in carbon dioxide capture, has developed energy solutions to reduce greenhouse gases and combat climate change while enhancing oil recovery in the Bakken field. Since 2000, their Great Plains Synfuel Plant near Beulah, ND has been capturing, compressing, and sending CO₂ via a 205-mile pipeline to Weyburn, Saskatchewan where it is used for enhanced oil recovery in the Weyburn and Midale oil fields. Dakota Gas has delivered millions of tons of gas to its Canadian customers for more than 10 years, making it one of the most successful, longest running carbon capture and storage projects in the world.

Basin Electric Power Cooperative, parent company of Dakota Gas, is also developing carbon capture and storage technologies. A demonstration project at their coal-fired Antelope Valley facility is the first large-scale project of its kind in the United States, and is evaluating Canadian technology developed by the University of Regina and applied by HTC Purenergy, a Saskatchewan-based energy company.

The innovative, pioneering work of Dakota Gas and Basin Electric in carbon capture and sequestration contribute to advancements in energy production and greenhouse gas reduction in North America, benefitting both countries. 🌱

OUR NUMBERS

North Dakota's foreign export markets

North Dakota sells more goods to Canada than to all other countries combined

Largest export market.....	Canada
% foreign-bound goods sold to Canada.....	72%

North Dakota–Canada trade in goods

North Dakota exports to Canada.....	\$2.7 billion
North Dakota imports from Canada.....	\$2.5 billion
Bilateral trade.....	\$5.2 billion

North Dakota jobs

28,500 North Dakota jobs depend on trade and investment with Canada

North Dakota–Canada tourism

The U.S. welcomes more tourists from Canada than from any other country

North Dakota visits by Canadians.....	1,023,100
North Dakota vacation spending by Canadians.....	\$279 million

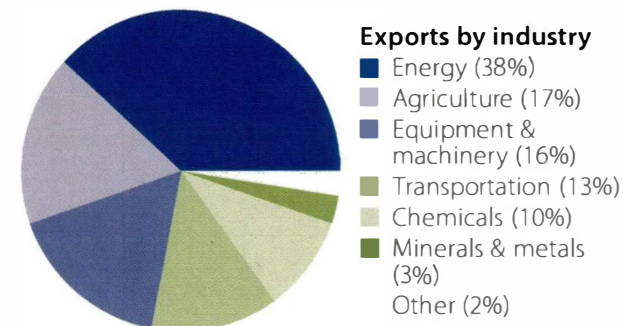
North Dakota's leading exports to Canada

Crude petroleum.....	\$721 million
Tractors.....	\$239 million
Fuel oil.....	\$200 million
Agricultural machinery.....	\$169 million
Beverages & alcohol.....	\$105 million
Animal or vegetable fats, oils & waxes.....	\$92 million
Natural gas & other gases.....	\$88 million
Cereals.....	\$77 million
Animal feed & food industry residues.....	\$72 million
Organic chemicals.....	\$69 million

North Dakota's leading imports from Canada

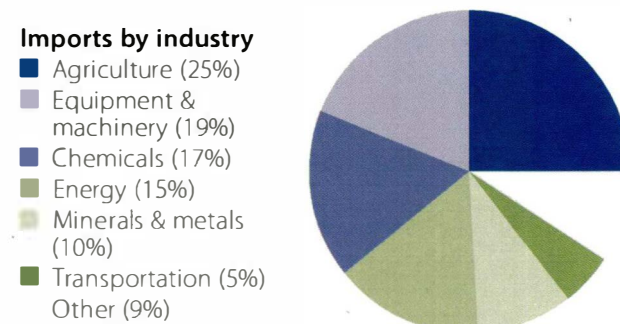
Oil seeds.....	\$405 million
Inorganic chemicals.....	\$196 million
Fertilizers.....	\$174 million
Fuel oil.....	\$170 million
Crude petroleum.....	\$136 million
Agricultural machinery.....	\$135 million
Cereals.....	\$127 million
Iron & steel tubes, pipes & sheets.....	\$122 million
Motor vehicle parts.....	\$73 million
Iron & steel alloys & semi-finished products.....	\$49 million

North Dakota
exports \$2.7 billion
to Canada annually

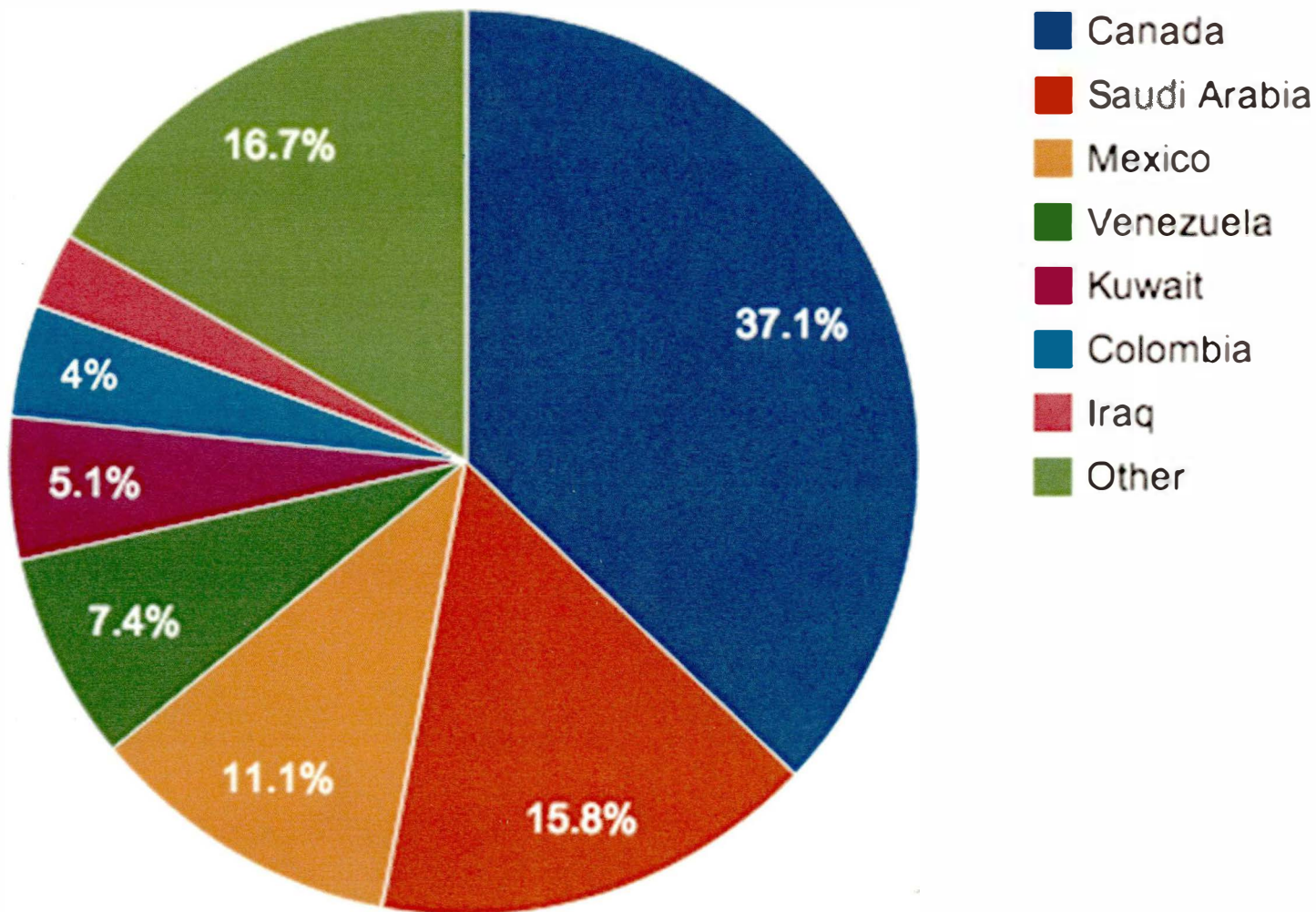


Canada & North Dakota:
\$5.2 billion in annual bilateral trade

North Dakota
imports \$2.5 billion
from Canada annually



U.S. Crude Imports By Country, Jan 2014



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