2025 SENATE INDUSTRY AND BUSINESS

SB 2092

2025 SENATE STANDING COMMITTEE MINUTES

Industry and Business Committee
Fort Union Room, State Capitol

SB 2092
1/22/2025

A bill relating to life settlement producer licenses and reporting requirements.

11:15 a.m. Chairman Barta opened the hearing.

Members present: Chairman Barta, Vice-Chairman Boehm, Senator Klein, Senator Kessel, Senator Enget

Discussion Topics:

- Licensure date corrections
- Renewal requirements
- Application process, policy maintenance, and advocacy
- Life settlement producer's role and renewal
- History behind changes
- Sale of life insurance policies, lump sum settlements, and tax implications
- Producer regulation and fraud
- Contractual commission base

11:15 a.m. Janelle Middlestead, Producer Licensing Director with the ND Insurance Department, testified in favor.

11:26 a.m. Chairman Barta closed the hearing.

11:27 a.m. Senator Kessel moved a Do Pass.

11:27 a.m. Senator Klein seconded the motion.

Senators	Vote
Senator Jeff Barta	Y
Senator Keith Boehm	Y
Senator Mark Enget	Y
Senator Greg Kessel	Y
Senator Jerry Klein	Y

Motion passed 5-0-0.

Senator Kessel will carry the bill.

11:27 a.m. Chairman Barta adjourned the meeting.

Audrey Oswald, Committee Clerk

REPORT OF STANDING COMMITTEE
SB 2092 (25.8133.01000)

Industry and Business Committee (Sen. Barta, Chairman) recommends **DO PASS** (5 YEAS, 0 NAYS, 0 ABSENT OR EXCUSED AND NOT VOTING). SB 2092 was placed on the Eleventh order on the calendar. This bill does not affect workforce development.

2025 HOUSE INDUSTRY, BUSINESS AND LABOR

SB 2092

2025 HOUSE STANDING COMMITTEE MINUTES

Industry, Business and Labor Committee
Room JW327C, State Capitol

SB 2092
3/19/2025

A BILL for an Act to amend and reenact subsections 7 and 8 of section 26.1-33.4-02 of the North Dakota Century Code, relating to life settlement producer licenses and reporting requirements.

10:49 a. m. Chairman Warrey opened the meeting.

Members Present: Chairman Warrey, Vice Chairman Ostlie, Vice Chairman Johnson, Representatives Bahl, C. Brown, T. Brown, Finley-DeVille, Grindberg, Kasper, Koppelman, D. Ruby, Schatz, Schauer, Vollmer

Discussion Topics:

- Clarify renewal dates
- Biannual updates
- Lines of authority

10:49 a.m. Janelle Middlestead, Producer Licensing Division Director, North Dakota Insurance Department, testified in favor #42892.

10:55 a.m. Chairman Warrey closed the meeting.

Diane Lillis, Committee Clerk

NORTH DAKOTA
Insurance Department

TESTIMONY

Janelle Middlestead, Producer Licensing Director
House Industry, Business & Labor Committee
March 19, 2025

Good morning, Chairman Warrey and members of the Industry, Business and Labor Committee. My name is Janelle Middlestead, Producer Licensing Director. I stand before you today on behalf of Commissioner Godfread in support of Senate Bill 2092, which is an agency bill addressing licensure date corrections for life settlement producers. SB 2092 is an example of the department streamlining our processes and procedures to make it easier for producers to understand their renewal requirements and updating the year for renewal.

Life settlement producers provide services to the consumer to help them make the best purchase decision when selling their policies to third parties for cash. The producers represent the consumer and assist them with the application process, policy maintenance and acts as an advocate during claims with the life insurance company.

The bill provides updated renewal dates for life settlement producers who are obtaining their license. Updating the dates for this licensing class allows producers to determine when license renewal and payment are due.

Thank you, Chairman Warrey and members of the Industry, Business and Labor Committee. I respectfully request a “do pass” recommendation from the committee and am happy to answer any questions that you may have.

2025 HOUSE STANDING COMMITTEE MINUTES

Industry, Business and Labor Committee
Room JW327C, State Capitol

SB 2092
3/19/2025

A BILL for an Act to amend and reenact subsections 7 and 8 of section 26.1-33.4-02 of the North Dakota Century Code, relating to life settlement producer licenses and reporting requirements.

2:28 p. m. Chairman Warrey opened the meeting.

Members Present: Chairman Warrey, Vice Chairman Ostlie, Vice Chairman Johnson, Representatives Bahl, C. Brown, T. Brown, Finley-DeVille, Grindberg, Kasper, Koppelman, D. Ruby, Schatz, Schauer, Vollmer

Discussion Topics:

- Committee Action

2:29 p.m. Representative D. Ruby moved to amend by removing the date sentences at the end of Section 1.7 and 1.8, #43080.

2:29 p.m. Representative Schauer seconded the motion.

Voice vote.

Motion carried.

2:29 p.m. Representative D. Ruby moved to Do Pass as amended.

2:30 p.m. Representative Schauer seconded the motion.

Representatives	Vote
Representative Jonathan Warrey	Y
Representative Mitch Ostlie	Y
Representative Landon Bahl	Y
Representative Collette Brown	Y
Representative Timothy Brown	Y
Representative Lisa Finley-DeVille	Y
Representative Karen Grindberg	Y
Representative Jorin Johnson	Y
Representative Jim Kasper	Y
Representative Ben Koppelman	Y
Representative Dan Ruby	Y
Representative Mike Schatz	Y
Representative Austin Schauer	Y
Representative Daniel R. Vollmer	Y

Motion passed 14-0-0.

2:30 p.m. Representative Finley-Deville will carry the bill.

2:30 p.m. Chairman Warrey closed the meeting.

Diane Lillis, Committee Clerk

25.8133.01001
Title.02000

Adopted by the House Industry,
Business and Labor Committee
March 19, 2025

VC 3/19/25
1 of 2

Sixty-ninth
Legislative Assembly
of North Dakota

PROPOSED AMENDMENTS TO

SENATE BILL NO. 2092

Introduced by

Industry and Business Committee

(At the request of the Insurance Commissioner)

A BILL for an Act to amend and reenact subsections 7 and 8 of section 26.1-33.4-02 of the North Dakota Century Code, relating to life settlement producer licenses and reporting requirements.

BE IT ENACTED BY THE LEGISLATIVE ASSEMBLY OF NORTH DAKOTA:

SECTION 1. AMENDMENT. Subsections 7 and 8 of section 26.1-33.4-02 of the North Dakota Century Code are amended and reenacted as follows:

7. Licenses may be renewed annually on or before April thirtieth upon payment of the periodic renewal fee. As specified in subsection 2, the renewal fee for a provider may not exceed a reasonable fee. Failure to pay the fee within the terms prescribed results in the automatic revocation of the license requiring periodic renewal. A license issued after January first is not required to renew until April thirtieth of the following calendar year. ~~A license issued between May 1, 20232024, and July 31, 20232024, is not required to be renewed until April 30, 20252026.~~

8. The term of provider license must be equal to that of a domestic stock life insurance company and the term of a broker license must be equal to that of an insurance producer license. Licenses requiring periodic renewal may be renewed on or before April thirtieth upon payment of the periodic renewal fee as specified in subsection 2. Failure to pay the fees before the expiration of the renewal date results in expiration of the license. A license issued after January first is not required to be renewed until April

thirtieth of the following calendar year. ~~A license issued between May 1, 2023~~2024~~,~~ ~~and July 31, 2023~~2024~~, is not required to be renewed until April 30, 2025~~2026~~.~~

REPORT OF STANDING COMMITTEE
SB 2092

Industry, Business and Labor Committee (Rep. Warrey, Chairman) recommends **AMENDMENTS (25.8133.01001)** and when so amended, recommends **DO PASS** (14 YEAS, 0 NAYS, 0 ABSENT OR EXCUSED AND NOT VOTING). SB 2092 was placed on the Sixth order on the calendar.

Legislative Assembly

PROPOSED

Legislative Assembly
of North Dakota

Introduced by

Industry and Business Committee

(At the request of the Insurance Commissioner)

A BILL for an Act to amend and reenact subsections 7 and 8 of section 26.1-33.4-02 of the North Dakota Century Code, relating to life settlement producer licenses and reporting requirements.

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