

## NORTH DAKOTA TAXABLE SALES AND PURCHASES QUARTERLY REPORT FOR THE QUARTER ENDING DECEMBER 31, 2017

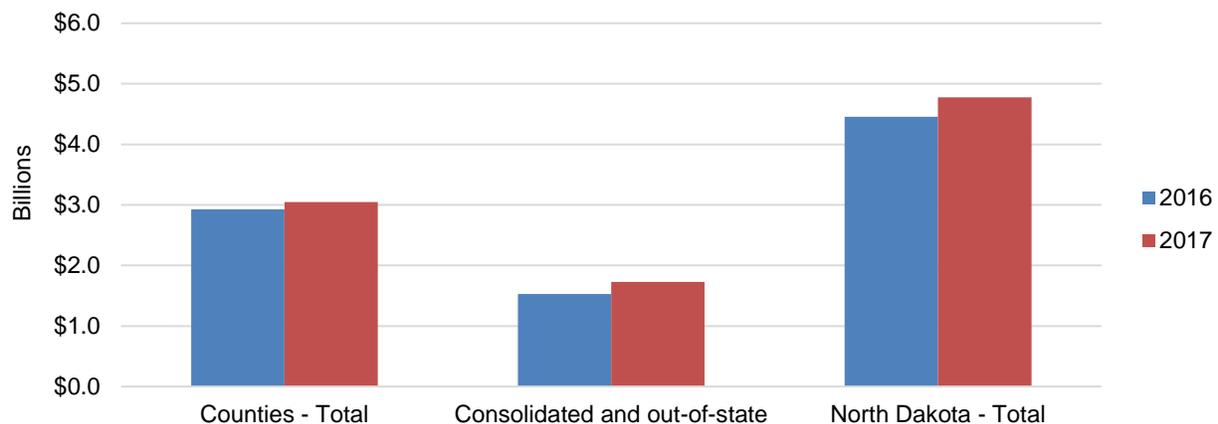
This memorandum provides quarterly information regarding North Dakota taxable sales and purchases for the third quarter of the 2016 and 2017 calendar years. The amounts shown reflect taxable sales and purchases originally reported by the Tax Department for the respective reporting calendar year. Previous year amounts may differ from the current report due to classification changes, amendments, audit adjustments, or credits, which affect the previous year amounts.

The graph and schedule below provide information on the taxable sales and purchases for the fourth quarter of calendar years 2016 and 2017 for North Dakota in total, from consolidated and out-of-state reporting, and amounts reported for the 15 counties with the largest taxable sales and purchases. The consolidated category includes taxable sales and purchases from a limited number of permitholders that are not accurately attributable to a city or county. The consolidated data includes certain permitholders who have more than one permanent location or sales agent in North Dakota, but file a combined return. This primarily includes companies utilizing home-based, direct-sales employees. In addition, some industries are, by nature, not attributable to a specific city or county because their sales cover large geographical areas.

15 Counties with the Largest Taxable Sales and Purchases				
County	2016 4 <sup>th</sup> Quarter	2017 4 <sup>th</sup> Quarter	Difference	Percentage Change
Cass	\$776,863,237	\$758,681,497	(\$18,181,740)	(2.34%)
Williams	\$301,559,728	\$412,095,641	\$110,535,913	36.65%
Burleigh	\$425,650,488	\$405,523,537	(\$20,126,951)	(4.73%)
Grand Forks	\$329,713,671	\$320,498,860	(\$9,214,811)	(2.79%)
Ward	\$280,797,726	\$279,043,323	(\$1,754,403)	(0.62%)
Stark	\$200,524,516	\$240,489,076	\$39,964,560	19.93%
Morton	\$73,279,879	\$67,725,822	(\$5,554,057)	(7.58%)
Stutsman	\$67,654,398	\$64,566,636	(\$3,087,762)	(4.56%)
McKenzie	\$45,121,787	\$62,906,260	\$17,784,473	39.41%
Mountrail	\$37,557,460	\$46,972,551	\$9,415,091	25.07%
Ramsey	\$42,097,738	\$41,685,892	(\$411,846)	(0.98%)
Richland	\$37,738,410	\$37,998,085	\$259,675	0.69%
Bottineau	\$18,792,472	\$21,540,969	\$2,748,497	14.63%
Walsh	\$18,050,454	\$20,484,370	\$2,433,916	13.48%
Mercer	\$17,127,284	\$17,500,647	\$373,363	2.18%

	2016 4 <sup>th</sup> Quarter	2017 4 <sup>th</sup> Quarter	Difference	Percentage Change
Counties - Total	\$2,926,928,254	\$3,046,278,419	\$119,350,165	4.08%
Consolidated and out-of-state	1,525,933,404	1,726,924,418	200,991,014	13.17%
North Dakota - Total	\$4,452,861,658	\$4,773,202,837	\$320,341,179	7.19%

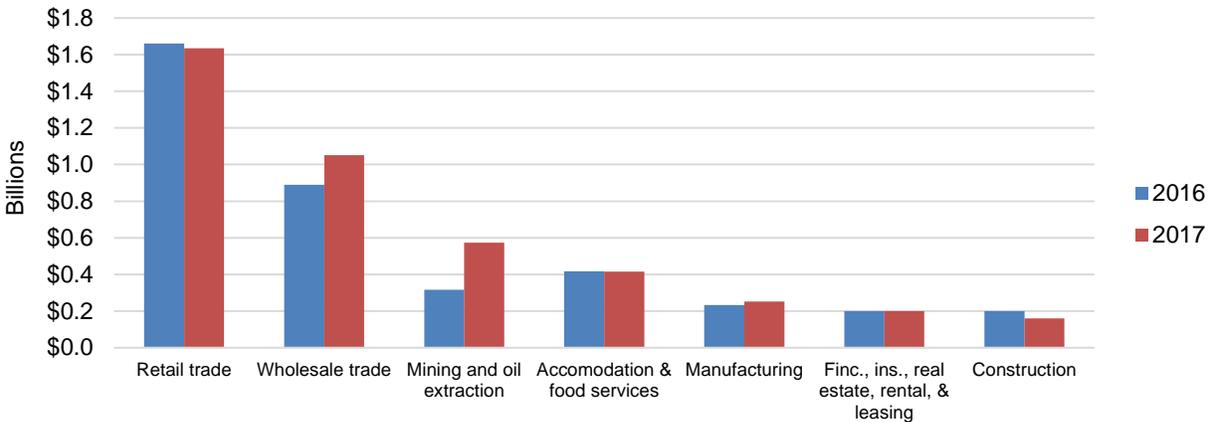
Taxable Sales and Purchases Fourth Quarter 2017



The graph and schedule below provide information on the taxable sales and purchases by industry for the fourth quarter of calendar years 2016 and 2017 for North Dakota.

Taxable Sales and Purchases by Industry				
County	2016 4 <sup>th</sup> Quarter	2017 4 <sup>th</sup> Quarter	Difference	Percentage Change
Retail trade	\$1,660,606,085	\$1,634,854,404	(\$25,751,681)	(1.55%)
Wholesale trade	890,001,401	1,050,671,146	160,669,745	18.05%
Mining and oil extraction	315,642,559	574,020,281	258,377,722	81.86%
Accommodation and food services	417,543,733	415,621,599	(1,922,134)	(0.46%)
Manufacturing	233,190,966	251,989,075	18,798,109	8.06%
Financial, insurance, real estate, rental, and leasing	199,505,258	200,619,864	1,114,606	0.56%
Construction	200,320,729	159,190,195	(41,130,534)	(20.53%)
Information industries	209,679,530	137,968,377	(71,711,153)	(34.20%)
Other services	106,089,150	117,331,606	11,242,456	10.60%
Miscellaneous	46,817,919	55,125,690	8,307,771	17.74%
Professional, scientific, technical, and management services	45,188,507	51,359,293	6,170,786	13.66%
Utilities	45,300,306	45,634,458	334,152	0.74%
Transportation and warehousing	37,577,167	36,700,196	(876,971)	(2.33%)
Arts, entertainment, and recreation	23,690,937	21,305,034	(2,385,903)	(10.07%)
Educational, health care, and social services	21,707,411	20,811,619	(895,792)	(4.13%)
<b>Total</b>	<b>\$4,452,861,658</b>	<b>\$4,773,202,837</b>	<b>\$320,341,179</b>	<b>7.19%</b>

Taxable Sales and Purchases by Industry Fourth Quarter 2017



Taxable Sales and Purchases by Industry Fourth Quarter 2017

