

## NORTH DAKOTA TAXABLE SALES AND PURCHASES QUARTERLY REPORT FOR THE QUARTER ENDING MARCH 31, 2018

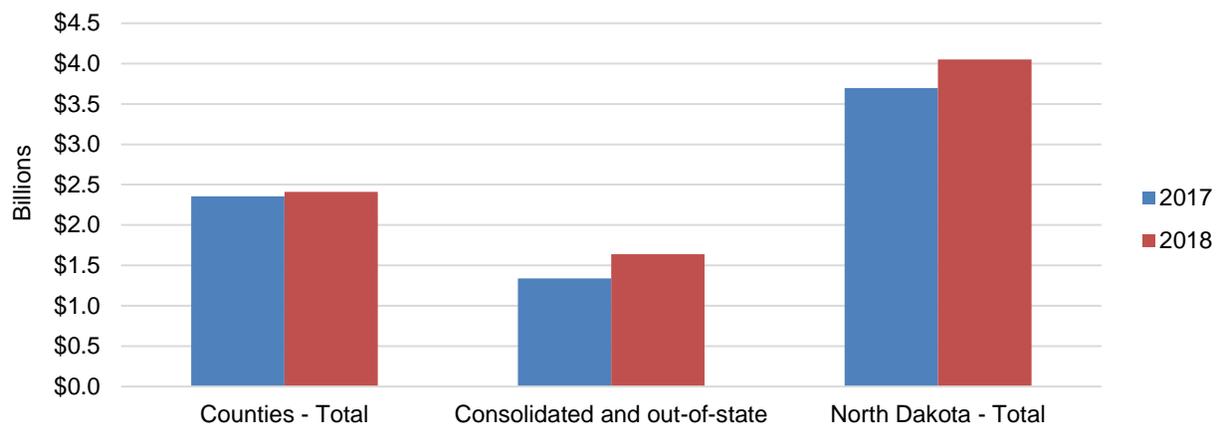
This memorandum provides quarterly information regarding North Dakota taxable sales and purchases for the first quarter of the 2017 and 2018 calendar years. The amounts shown reflect taxable sales and purchases reported by the Tax Department for the respective reporting calendar year. Previous year amounts may differ from the previous reports due to classification changes, amendments, audit adjustments, or credits, which affect the previous year amounts.

The graph and schedule below provide information on the taxable sales and purchases for the first quarter of calendar years 2017 and 2018 for North Dakota in total, from consolidated and out-of-state reporting, and amounts reported for the 15 counties with the largest taxable sales and purchases. The consolidated category includes taxable sales and purchases from a limited number of permitholders that are not accurately attributable to a city or county. The consolidated data includes certain permitholders who have more than one permanent location or sales agent in North Dakota, but file a combined return. This primarily includes companies utilizing home-based, direct-sales employees. In addition, some industries are, by nature, not attributable to a specific city or county because their sales cover large geographical areas.

15 Counties with the Largest Taxable Sales and Purchases				
County	2017 1 <sup>st</sup> Quarter	2018 1 <sup>st</sup> Quarter	Difference	Percentage Change
Cass	\$601,242,173	\$599,825,458	(\$1,416,715)	(0.24%)
Williams	\$253,389,540	\$337,743,009	\$84,353,469	33.29%
Burleigh	\$343,939,438	\$319,378,159	(\$24,561,279)	(7.14%)
Ward	\$224,737,815	\$219,276,507	(\$5,461,308)	(2.43%)
Grand Forks	\$257,679,898	\$218,826,174	(\$38,853,724)	(15.08%)
Stark	\$186,801,560	\$214,735,582	\$27,934,022	14.95%
McKenzie	\$41,664,520	\$57,211,683	\$15,547,163	37.32%
Morton	\$61,692,771	\$53,348,669	(\$8,344,102)	(13.53%)
Stutsman	\$53,870,260	\$51,869,411	(\$2,000,849)	(3.71%)
Mountrail	\$38,226,187	\$44,078,742	\$5,852,555	15.31%
Ramsey	\$34,598,887	\$36,879,733	\$2,280,846	6.59%
Richland	\$31,883,375	\$31,105,713	(\$777,662)	(2.44%)
Bottineau	\$13,738,219	\$15,815,652	\$2,077,433	15.12%
Walsh	\$12,250,408	\$14,942,209	\$2,691,801	21.97%
Barnes	\$15,633,485	\$14,207,861	(\$1,425,624)	(9.12%)

	2017 1 <sup>st</sup> Quarter	2018 1 <sup>st</sup> Quarter	Difference	Percentage Change
Counties - Total	\$2,357,208,102	\$2,409,592,303	\$52,384,201	2.22%
Consolidated and out-of-state	1,339,215,849	1,639,835,120	300,619,271	22.45%
North Dakota - Total	\$3,696,423,951	\$4,049,427,423	\$353,003,472	9.55%

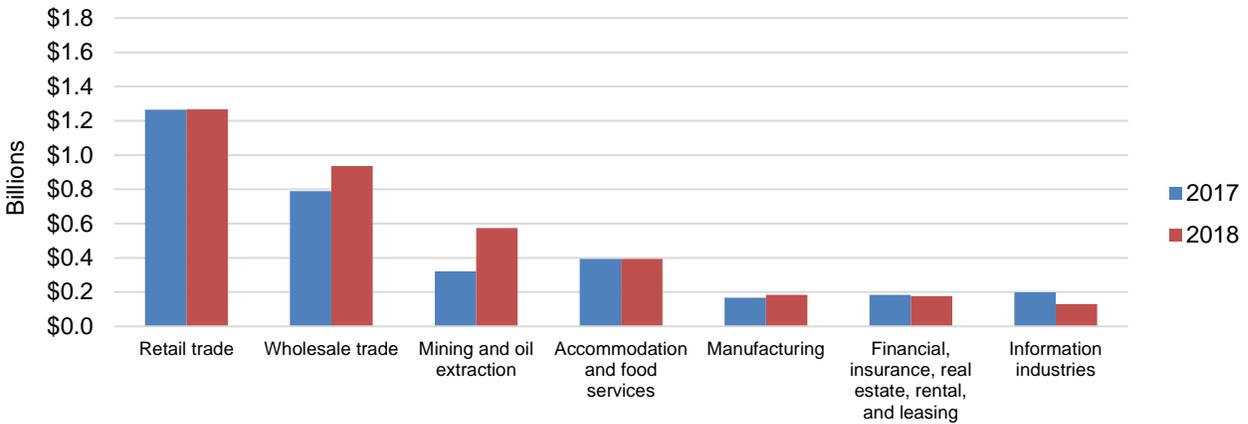
Taxable Sales and Purchases First Quarter 2017 and 2018



The graph and schedule below provide information on the taxable sales and purchases by industry for the first quarter of calendar years 2017 and 2018 for North Dakota.

Taxable Sales and Purchases by Industry				
Industry	2017 1 <sup>st</sup> Quarter	2018 1 <sup>st</sup> Quarter	Difference	Percentage Change
Retail trade	\$1,264,611,271	\$1,267,655,517	\$3,044,246	0.24%
Wholesale trade	789,978,232	935,452,562	145,474,330	18.41%
Mining and oil extraction	322,062,373	574,613,855	252,551,482	78.42%
Accommodation and food services	393,628,069	393,402,058	(226,011)	(0.06%)
Manufacturing	167,360,510	183,293,801	15,933,291	9.52%
Financial, insurance, real estate, rental, and leasing	184,815,794	175,947,462	(8,868,332)	(4.80%)
Information industries	198,995,326	130,067,461	(68,927,865)	(34.64%)
Other services	101,456,309	110,774,988	9,318,679	9.18%
Construction	103,419,168	99,768,552	(3,650,616)	(3.53%)
Utilities	37,705,089	41,271,558	3,566,469	9.46%
Miscellaneous	33,884,652	39,892,945	6,008,293	17.73%
Professional, scientific, technical, and management services	32,703,123	32,018,894	(684,229)	(2.09%)
Transportation and warehousing	29,678,578	30,493,298	814,720	2.75%
Arts, entertainment, and recreation	19,258,415	19,569,197	310,782	1.61%
Educational, health care, and social services	16,867,042	15,205,275	(1,661,767)	(9.85%)
<b>Total</b>	<b>\$3,696,423,951</b>	<b>\$4,049,427,423</b>	<b>\$353,003,472</b>	<b>9.55%</b>

Taxable Sales and Purchases by Industry First Quarter 2017 and 2018



Taxable Sales and Purchases by Industry First Quarter 2017 and 2018

