



The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Talosta Kickford

10/2/03

THE PARTY.

2003 HOUSE INDUSTRY, BUSINESS AND LABOR

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. HOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature

10/2/

e **K**aina **K**

2003 HOUSE STANDING COMMITTEE MINUTES

BILL/RESOLUTION NO. 1104

House Industry, Business and Labor Committee

☐ Conference Committee

Hearing Date 1-13-03

| Tape Number | Side A | Side B | Meter # |
|----------------------|----------------|--------------|------------|
| 1 | | X | 2,839-3860 |
| | | | |
| | | | |
| | 45 | 10 > | |
| mmittee Clerk Signat | uro Berty Lier | - / Pam Deva | |

Minutes: CHAIR KEISER: Opened hearing on HB 1104.

KARLENE FINE (Industrial Commission): (see attached testimony)

CHAIR KEISER: Will the disclosure only occur when the board approves a write-off for a specific transaction?

FINE: Approve a total list of charge-off. If the loan is uncollectible (loan by loan), at that point they would release the name of the borrower

JACK McDONALD (NDNA, NDBA): (See attached testimony)

Can you draft it to be more flexible?

CHAIR KEISER: Closed hearing on HB 1104 (3743)

Manager Andrew Commence of the Commence of the

ACTION:

Representative Froseth moved to adopt the amendment. Seconded by Rep. Severson. No discussion. Amendment is adopted by voice vote. Rep. Klein moved "do pass as amended" Seconded by Rep. Tieman. No discussion. Passed Rep. Nottestad will carry the bill.

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (AMSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

38195.0101 Title.0200

Adopted by the Industry, Business and Labor Committee

January 16, 2003

VR 1/16/03

BOUSE AMENDMENTS TO HOUSE BILL NO. 1104 IBL 1-17-03

Page 1, line 10, after "financing" insert "or security, including a loan guarantee or a letter of credit."

Page 1, line 13, after "Dakota" insert "or security"

Page 1, after line 13, insert:

"c. The amount of any net writeoff or loan forgiveness associated with the financing or security referenced in subdivision a which the industrial commission determines is uncollectible."

Renumber accordingly

Page No. 1

38195.0101

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. HOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Jacosto Rickford

The state of the s

Date: 1/13/03 Roll Call Vote #: 1

2003 HOUSE STANDING COMMITTEE ROLL CALL VOTES BILL/RESOLUTION NO. 1104

| House Industry, Business & Labor | | | Committee | | |
|---|----------|----------|---------------------------------|---------------------------------------|--------------|
| Check here for Conference Com Legislative Council Amendment Nun | | 38 | 195.0101 He .0200 | | ، سیسینی ر |
| Action Taken Do | | 121 | With Amore | dwei | * |
| Motion Made By Klein | | Se | with American Sconded By Tierra | m | |
| Representatives | Yes | No | Representatives | Yes | No |
| Chairman Keiser | 7 | | Rep.Boe | | |
| Rep.Severson, Vice-Chair | - | | Rep.Ekstrom | 1 U | |
| Rep.Dosch | | | Rep.Thorpe | <u> </u> | <u>/</u> |
| Rep. Froseth | | | Rep. Zaiser | | |
| Rep. Johnson | | | | | |
| Rep.Kasper | \ | | , | | |
| Rep. Klein | 7 | | | | L |
| Rep. Nottlestad | / | | | | |
| Rep. Ruby | 7 | | | | |
| Rep.Tieman | 7 | | | | |
| | | | | | - |
| | | | | | |
| | | | | | |
| Total (Yes) | <i>d</i> | No | s | | |
| Absent | Ψ | | | | |
| Floor Assignment 104 | tes | tad | | · · · · · · · · · · · · · · · · · · · | |
| If the vote is on an amendment, briefl | y indica | te inter | nt: | | |

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and user filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. MOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

REPORT OF STANDING COMMITTEE (410) January 20, 2003 12:22 p.m.

Module No: HR-10-0761 Carrier: Nottestad

Insert LC: 38195.0101 Title: .0200

REPORT OF STANDING COMMITTEE

HB 1104: Industry, Business and Labor Committee (Rep. Keiser, Chairman) recommends AMENDMENTS AS FOLLOWS and when so amended, recommends DO PASS (14 YEAS, 0 NAYS, 0 ABSENT AND NOT VOTING). HB 1104 was placed on the Sixth order on the calendar.

Page 1, line 10, after "financing" Insert "or security, including a loan guarantee or a letter of credit."

Page 1, line 13, after "Daketa" insert "or security"

Page 1, after line 13, insert:

"c. The amount of any net writeoff or loan forgiveness associated with the financing or security referenced in subdivision a which the industrial commission determines is uncollectible."

Renumber accordingly

Page No. 1

A CONTROL OF THE SECOND CONTROL OF THE SECON

HR-10-0761

(2) DESK, (3) COMM

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. MOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Hod

2003 SENATE INDUSTRY, BUSINESS AND LABOR

HB 1104

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for erchival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature

10/2/03

對

4. h

2003 SENATE STANDING COMMITTEE MINUTES

BILL/RESOLUTION NO. 1104

Senate Industry, Business and Labor Committee

☐ Conference Committee

Hearing Date 02-17-03

| Tape Number | Side A | Side B | Meter# |
|-------------------------|---------------|--------|--------|
| 1 | xxxx | | 0 |
| | | | |
| | | | |
| Committee Clerk Signatu | re Final home | erkan | |

Minutes: Chairman Mutch opened the hearing on HB 1104. All Senators were present. HB 1104 relates to confidentiality of information in the Bank of North Dakota's possession.

Testimony in support of HB 1104

Karlene Fine, Executive Director and Secretary for the Industrial Commission of North Dakota. See attached testimony.

Senator Every: What do you mean by "release to the public"?

Karlene: After a loan is declared uncollectible and charged off, we turn the information in to the press.

Senator Mutch: What was wrong with the law the way it was?

Karlene: We were releasing that information and the Attorney General's office informed us that we couldn't do that.

Senator Heitkamp: How long of a time period do you allow before you give this information to the press?

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and the midrographic images on time from an accurate reproductions of records decivered to modern intermediate terms for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Page 2
Senate Industry, Business and Labor Committee
Bill/Resolution Number 1104
Hearing Date 02-17-03

Karlene: There is a committee that views each account case by case.

There was no opposition.

Hearing closed.

Senator Espegard moved a DO PASS. Senator Klein seconded.

Carrier: Senator Espegard

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Character's Stoneture Kickford



| | | | TON NO. 104 | | mittee |
|---------------------------------------|---|-----------|----------------|--|--------|
| Check here for Conference Cor | nmittee | | | | |
| Legislative Council Amendment Nu | mber _ | | | | |
| Action Taken Do Pas | 5 | | 1/1. | | |
| Motion Made By Especial | 2 | Sec | conded By Klew | | - |
| Senators | Yes | No | Senators | Yes | No |
| Sen.Jerry Klein, Vice Chairman | | | | | |
| Sen.Karen Krebsbach | 13- | | | | |
| Sen. Dave Nething Sen. Joel Heitkamp | | | | | |
| Sen. Mike Every | Ŷ | | | | |
| Sen. Duane Espegard | | | | | |
| Sen. Duane Mutch, Chairman | X | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | - | |
| | | | | | |
| | | | | <u></u> | |
| Total (Yes) | | No | D | | 4 |
| Absent O | | | | | |
| Floor Assignment Especy | ard | | | | |
| If the vote is on an amendment, brief | lv indicat | e intent: | | | |

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and Here filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature

REPORT OF STANDING COMMITTEE (410) February 26, 2603 1:50 p.m.

Module No: SR-34-3526 Carrier: Espegard Insert LC: . Title: .

REPORT OF STANDING COMMITTEE

HB 1104, as engrossed: industry, Business and Labor Committee (Sen. Mutch, Chairman) recommends DO PASS (7 YEAS, 0 NAYS, 0 ABSENT AND NOT VOTING). Engrossed HB 1104 was placed on the Fourteenth order on the calendar.

(2) DESK, (3) COMM

Page No. 1

SR-34-3526

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. MOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature

2003 TESTIMONY

HB 1104

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature

JANUARY 13, 2003

HOUSE INDUSTRY, BUSINESS & LABOR COMMITTEE HB 1104

REPRESENTATIVE KEISER AND COMMITTEE MEMBERS:

My name is Jack McDonald. I am appearing today on behalf of the North Dakota Newspaper Association and the North Dakota Broadcasters Association. We strongly support HB 1104 and the proposed amendments.

This bill will provide the public with necessary information about the loans of the Bank of North Dakota without violating any confidential information provided by the Bank's customers. We think it is important from a public policy standpoint that the public have some information about the outcome of loan policies and decisions made by the Bank of North Dakota.

If the Industrial Commission makes a policy decision, for example, to support a certain type of economic development activity, then there should be some accountability as to the result of that decision. The money shouldn't just go into some type of black hole, never to be heard from again.

The proposed amendments strengthen the bill and we support those as well.

If you have any questions, I'd be glad to try and answer them. Thank you for your time and consideration.

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and user filmed in the regular course of business. The photographic process meets stendards of the American National Standards Institute (ANSI) for archival microfilm. HOYICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature

10/2/03 Dete



INDUSTRIAL COMMISSION OF NORTH DAKOTA

John Hoeven Governor

Wayne Stenehjem Attorney General

Roger Johnson Commissioner of Agriculture

Testimony on House Bill 1104 Industry, Business and Labor Committee Monday, January 13, 2003

Mr. Chairman and members of the Industry, Business and Labor Committee my name is Karlene Fine, Executive Director and Secretary for the Industrial Commission of North Dakota. I am appearing today on behalf of the Commission to support House Bill 1104 and to offer additional amendments to the bill. With me today is Scott Miller, an Assistant Attorney General who has done extensive work on the confidentiality issue as it relates to the Bank of North Dakota.

House Bill 1104 deals with the confidentiality of Bank of North Dakota customer information. As you are all aware, the Bank of North Dakota (Bank) is the only state-owned bank in the United States. This is a unique institution operating as a bank that is owned by the citizens of North Dakota. Representing those citizens is the Industrial Commission, which consists of three elected officials—the Governor, Attorney General and Agriculture Commissioner. The Commission oversees the operations of the Bank of North Dakota. The Legislature—elected by the citizens--has passed laws that relate specifically to the Bank in the area of confidentiality. Two of those provisions in law are found in 6-08.1-02 (7) and in 6-09-35. In addition to state statutes the Bank must also operate under the federal laws which relate to financial institutions.

Since the mid-80's the Industrial Commission had Background. operated under the policy of releasing the name of a borrower and the amount of the financing (including letters of credit and guarantees) at the time a financing was approved. In addition the Commission released the name of a borrower and the amount of charge-offs and recoveries on charged-off loans on an annual basis.

In 2001 the Bank of North Dakota requested an Attorney General's Opinion regarding confidentiality to clarify the various confidentiality state laws and Attorney General opinions and the Gramm-Leach-Bliley Financial Modernization Act of 1999 (GLB Act). On December 11, 2001 the Attorney General released an opinion which stated in part:

> Kariene K. Fine, Executive Director and Secretary State Capitol, 14th Floor - 600 E Boulevard Ave Dept 405 - Biamarck, ND 58505-0840 E-Mail: kfine@state.nd.us FAX: (701) 328-2820 Phone: (701) 328-3722 "Your Gateway to North Dakota": discovernd.com

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Market Barket Barket

Testimony on House Bill 1104 Page 2 January 13, 2003

In conclusion, the confidentiality requirements of the Industrial Commission and BND regarding bank customer information are as follows:

• The name of an agricultural or commercial borrower and the amount of financing provided to the borrower is open upon request to the Industrial Commission under N.D.C.C. §§ 6-08.1-02(7) and 44-04-18, but only after the loan is closed.

The name of a consumer borrower as defined in the GLB Act and the amount of financing provided to the borrower is confidential pursuant to

N.D.C.C. § 6-09-35.

 All other bank customer information is confidential and may only be released as allowed or required by law or in the narrow circumstances described in this opinion, including the following:

o The confidentiality exemptions and exceptions provided in N.D.C.C. § 6-09-35 and N.D.C.C. ch. 6-08.1, except for N.D.C.C. § 6-08.1-02.

o The Inherent exceptions to bank confidentiality represented in subsections 1, 2, 3, 4, 5, 6, 8, 9 and 11 of N.D.C.C. § 6-08.1-02.

Based on that opinion the Industrial Commission changed its practices and released the name of the borrower and the amount of the financing at the time the loan was <u>closed</u> (funded) rather than when the loan was <u>approved</u>. Further the Commission released the total dollar amount of charge-offs and recoveries on an annual basis but no longer released the name of the borrower or the amount of the charged-off financing.

House Bill 1104 amends 6-08.1-02 (7) to allow for the release of the name of the borrower and the amount of financing when the financing has been <u>approved</u>. Since the Commission submitted this proposed legislation the Commission further discussed two aspects of this confidentiality question:

1. Should letters of credit and guarantees also be items that could be released to the public; and

2. How to deal with charge-offs or loans that are uncollectable.

The Commission concluded that letters of credit and guarantees as it relates to the confidentiality question should be treated in the same manner as loans and be released at the time of <u>approval</u>.

The second item regarding charge-offs requires further discussion. The language that is being proposed indicates that the name of the borrower and the amount of the net charge-off or loan forgiveness will be at the point in time that the Commission determines it is uncollectable.

As I mentioned earlier the prior practice had been to release the name of the borrower and the amount of the charged-off loan on an annual basis when the loan was charged-off. This did not mean that the loan was uncollectable. The charging-off of a loan is an accounting entry that

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (AMSI) for archival microfilm. MOTICE: If the filmed image shove is less legible than this Notice, it is due to the quality of the document being filmed.

Jalosta

ford

Testimony on House Bill 1104 Page 3 January 13, 2003

recognizes the Bank's <u>potential</u> inability to collect the loan. It is an adjustment to the Bank's overall financial statement and not a forgiveness of the debt. Collection efforts may continue for a period of time while all avenues of seeking repayment are pursued. In fact, even after the Bank has made an accounting charge-off, the borrower is often still in business and the borrower may be in the process of reorganizing its business or selling the business to another party. Releasing the charge-off information before all of that has taken place could be the death knell of that business by terminating customer confidence in that business or scaring off potential buyers.

The Commission, in reviewing this question, determined that the release of the name of the borrower and the amount of the loan when the loan is charged-off may hinder the Bank's ability to obtain full repayment. However, the Commission believes at the time a loan is determined to be uncollectable the name of the borrower and the net amount of the uncollectable debt should no longer be confidential.

How would this work? Each year the Commission would release the total dollar amount of charged off loans that is reflected in the Bank's audited financial statement. At the same time the Commission would receive from Bank management a listing of those loans that management has determined to be uncollectable. The Commission would then discuss those loans on that list with Bank management and then act on the list. The names of the borrowers and the net amount of the loans that are uncollectable would then be released to the public. I would point out that the dollar amount of the chargeoffs reflected in the Bank's audited financial statements could be higher than the total amount of the uncollectable loans.

After the discussion of these two other issues, the Commission directed that the attached amendments be proposed to House Bill 1104.

The Industrial Commission introduced this legislation to seek the Legislature's input on the policy question of what is the proper balance as it relates to operating the Bank of North Dakota with the public's right to know. The Commission believes that what has been presented in this bill and the suggested amendments is the appropriate balance—the Bank of North Dakota will be able to continue to function as this unique financial institution that has a mission of encouraging agriculture, commerce and industry and also meet the public's right to know what their state government is doing.

Thank you for your consideration of House Bill 1104 and the proposed amendments. Scott and I are available to respond to your questions.

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Orecutor's Signature

10/2/03 Date

Attachment 1

PROPOSED AMENDMENTS TO HOUSE BILL NO. 1104

Page 1, line 10, after "financing" insert "or security, including a loan guarantee or a letter of credit."

Page 1, line 12, after "financing" insert "or security"

Page 1, after line 13 insert the following:

"c. The amount of any net charge-off or loan forgiveness associated with the financing or security referenced in subdivision a that the Industrial Commission determines is uncollectable."

(Adopted)

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American Mational Standards Institute (AMSI) for erchival microfilm. MOYICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature

Fifty-eighth Legislative Assembly of North Dakota

Introduced by

20

21

22

| 1 | A BILL for an Act to | amend and reenact subsection 7 of section 6-08.1-02 of the North |
|----|----------------------|---|
| 2 | Dakota Century Co | ode, relating to confidentiality of information in the Bank of North |
| 3 | Dakota's possessio | n. |
| 4 | | |
| 5 | BE IT ENACTED B | Y THE LEGISLATIVE ASSEMBLY OF NORTH DAKOTA: |
| 6 | | |
| 7 | SECTION 1. | AMENDMENT. Subsection 7 of section 6-08.1-02 of the North |
| 8 | Dakota Century Cod | le is amended and reenacted as follows: |
| 9 | | |
| 49 | 7. The re | lease by the industrial commission, in its capacity as the managing |
| _ | body o | f the Bank of North Dakota, of either of the following: |
| 12 | | The name of any person who, either directly or indirectly, has |
| 13 | | obtained approval for direct or indirect financing or security. |
| 14 | | including a loan guarantee or a letter of credit, through the Bank of |
| 15 | | North Dakota primarily for purposes other than personal, family or |
| 16 | | household purposes. |
| 17 | b. | The amount of any financing or security obtained either directly or |
| 18 | + | ndirectly through the Bank of North Daketa referenced in |
| 19 | ! | subdivision a. |

Page No. 1

Industrial Commission determines is uncollectable.

The amount of any net charge-off or loan forgiveness associated

with the financing or security referenced in subdivision a that the

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. MOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Charator's Signature

· **Miking Makang Mandal Man**ang Manang Makang Makang Makang Makang Makang Makang Makang Makang Mating Makang Makang Makang Makang Makang Manang Manang Makang Makang Makang Makang Makang Manang Makang Mating Makang Makang Makang





Attachment 3

BANK OF NORTH DAKOTA

MEMORANDUM

TO:

Industrial Commission members

FROM:

Eric Hardmeyer, President

DATE:

January 10, 2003

RE:

House Bill 1104

As we discussed at the last Industrial Commission meeting, I do not plan to testify on House Bill 1104 and its proposed amendment. However, it is important to me to identify three areas for the Legislature's consideration.

- 1. Disclosure of Customer Information As mentioned in Karlene Fine's testimony, the Gramm-Leach-Billey (GLB) Act now restricts the release of consumer orientated segments (student loans and residential real estate loans) of our loan portfolio from disclosure as it relates to 6-08.1-02. However, other segments of our loan portfolio including agricultural and commercial borrowers are not subject to the GLB Act and their information allowed under 6-08.1-02 can be disclosed. The inconsistent method of treatment of customer information between these borrowing groups has the potential to be confusing and difficult to explain to our customers.
- 2. Business Effect The effect of disclosure as it exists today and what is proposed has and will continue to stymy some of the interest in using BND and its programs. How much is difficult to quantify, but there is no question the Bank loses some loan volume because of this disclosure.
- 3. Public Relations Our mission at BND is to promote agriculture, commerce and industry in North Dakota. We do that by being the development bank; by lending money to farmers, entrepreneurs, and businesses and we hope that they create new wealth and job opportunities. However, if they fail and BND loses money the Industrial Commission will disclose that to the public. For some borrowers that creates a significant disincentive to use BND programs.

I understand the difference between being a private sector financial institution and being the only state-owned bank in the country. There is a greater desire and perhaps need for public scrutiny when using taxpayer funds that are deposited at the Bank and used for its operations. Thank you for the opportunity to present these points as this legislation is debated by the Legislature.

700 EAST MAIN AVENUE, P.O. BOX 5509

BISMARCK, NORTH DAKOTA 58506:5509

1-800-472-2166

Markey Burney Section

1.701.328.5600

TDD: 1.800.643.3916

www.banknd.com

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standar is of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Operator's Signature





Introduction

INDUSTRIAL COMMISSION OF NORTH DAKOTA

John Hoeven Governor Wayne Stenehjem Attorney General Roger Johnson
Commissioner of Agriculture

Testimony on Engrossed House Bill 1104
Senate Industry, Business and Labor Committee
Monday, February 17, 2003

Mr. Chairman and members of the Senate Industry, Business and Labor Committee my name is Karlene Fine, Executive Director and Secretary for the Industrial Commission of North Dakota. I am appearing today on behalf of the Commission to support Engrossed House Bill 1104. With me today is Scott Miller, an Assistant Attorney General who has done extensive work on the confidentiality issue as it relates to the Bank of North Dakota.

House Bill 1104 deals with the confidentiality of Bank of North Dakota customer information. As you are all aware, the Bank of North Dakota (Bank) is the only state-owned bank in the United States. This is a unique institution—operating as a bank that is owned by the citizens of North Dakota. Representing those citizens is the Industrial Commission, which consists of three elected officials—the Governor, Attorney General and Agriculture Commissioner. The Commission oversees the operations of the Bank of North Dakota. The Legislature—elected by the citizens—has passed laws that relate specifically to the Bank in the area of confidentiality. Two of those provisions in law are found in 6-08.1-02 (7) and in 6-09-35. In addition to state statutes the Bank must also operate under the federal laws which relate to financial institutions.

<u>Background</u>. Since the mid-80's the Industrial Commission had operated under the policy of releasing the name of a borrower and the amount of the financing (including letters of credit and guarantees) at the time a financing was <u>approved</u>. In addition the Commission released the name of a borrower and the amount of charge-offs and recoveries on charged-off loans on an annual basis.

In 2001 the Bank of North Dakota requested an Attorney General's Opinion regarding confidentiality to clarify the various confidentiality state laws and Attorney General opinions and the Gramm-Leach-Billey Financial Modernization Act of 1999 (GLB Act). On December 11, 2001 the Attorney General released an opinion which stated in part:

Karlene K. Fine, Executive Director and Secretary
State Capitol, 14th Floor - 600 E Boulevard Ave Dept 405 - Bismarck, ND 58505-0840
E-Mail: kfine@state.nd.us
Phone: (701) 328-3722 FAX: (701) 328-2820
"Your Gateway to North Dakota": discovernd.com

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and user filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quelity of the document being filmed.

Operator's Signature

Testimony on Engrossed House Bill 1104 Page 2

February 17, 2003

In conclusion, the confidentiality requirements of the Industrial Commission and BND regarding bank customer information are as follows:

- The name of an agricultural or commercial borrower and the amount of financing provided to the borrower is open upon request to the industrial Commission under N.D.C.C. §§ 6-08.1-02(7) and 44-04-18, but only after the loan is closed.
- The name of a consumer borrower as defined in the GLB Act and the amount of financing provided to the borrower is confidential pursuant to N.D.C.C. § 6-09-35.
- All other bank customer information is confidential and may only be released as allowed or required by law or in the narrow circumstances described in this opinion, including the following:
 - o The confidentiality exemptions and exceptions provided in N.D.C.C. § 6-09-35 and N.D.C.C. ch. 6-08.1, except for N.D.C.C. § 6-08.1-02.
 - o The inherent exceptions to bank confidentiality represented in subsections 1, 2, 3, 4, 5, 6, 8, 9 and 11 of N.D.C.C. § 6-08,1-02,

Based on that opinion the Industrial Commission changed its practices and released the name of the borrower and the amount of the financing at the time the loan was <u>closed</u> (funded) rather than when the loan was <u>approved</u>. Further the Commission released the total dollar amount of charge-offs and recoveries on an annual basis but no longer released the name of the borrower or the amount of the charged-off financing.

House Bill 1104 amends 6-08.1-02 (7) and makes three specific changes to the law:

- 1. Allows the release of the name of the borrower and the amount of the financing when the financing has been <u>approved</u>.
- 2. Allows letters of credit and guarantees as it relates to the confidentiality question to be treated in the same manner as loans and be released at the time of approval.
- 3. Allows the release of the name of the borrower and the amount of the net charge-off or loan forgiveness at the point in time the Commission determines it is uncollectible.

This third change requires further discussion. As I mentioned earlier the prior practice had been to release the name of the borrower and the amount of the charged-off loan on an annual basis when the loan was charged-off. This did not mean that the loan was uncollectible. The charging-off of a loan is an accounting entry that recognizes the Bank's potential inability to collect the loan. It is an adjustment to the Bank's overall financial statement and not a forgiveness of the debt. Collection efforts may continue for a period of time while all avenues of seeking repayment are pursued. In fact, even after the Bank has made an accounting charge-off, the borrower is often still in business and the borrower may be in the process of reorganizing its business or selling the business to another party. Releasing

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (AMSI) for archival microfilm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

Charle

Testimony on Engrossed House Bill 1104 Page 3 February 17, 2003

the charge-off information before all of that has taken place could be the death knell of that business by terminating customer confidence in that business or scaring off potential buyers.

The Commission, in reviewing this issue, determined that the release of the name of the borrower and the amount of the loan when the loan is charged-off may hinder the Bank's ability to obtain full repayment. However, the Commission believes at the time a loan is determined to be uncollectible the name of the borrower and the net amount of the uncollectible debt should no longer be confidential.

How would this work? Each year the Commission would release the total dollar amount of charged off loans reflected in the Bank's audited financial statement. At the same time the Commission would receive from Bank management a listing of those loans that management has determined to be uncollectible. The Commission would then discuss those loans on that list with Bank management and then act on the list. The names of the borrowers and the net amount of the loans that are uncollectible would then be released to the public. I would point out that the dollar amount of the chargeoffs reflected in the Bank's audited financial statements could be higher than the total amount of the uncollectible loans.

The Industrial Commission introduced this legislation to seek the Legislature's input on the policy question of what is the proper balance as it relates to operating the Bank of North Dakota with the public's right to know. The Commission believes that what has been presented in this engrossed bill is the appropriate balance—the Bank of North Dakota will be able to continue to function as this unique financial institution that has a mission of encouraging agriculture, commerce and industry and also meet the public's right to know what their state government is doing.

Thank you for your consideration of Engrossed House Bill 1104. Scott and I are available to respond to your questions.

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfilming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (AMSI) for archival microfilm. MOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

ickford



Attachment 1

BANK OF NORTH DAKOTA

MEMORANDUM

TO:

Industrial Commission members

FROM:

Eric Hardmeyer, President

DATE:

January 10, 2003

RE:

House Bill 1104

As we discussed at the last Industrial Commission meeting, I do not plan to testify on House Bill 1104 and its proposed amendment. However, it is important to me to identify three areas for the Legislature's consideration.

- 1. Disclosure of Customer Information As mentioned in Karlene Fine's testimony, the Gramm-Leach-Blilley (GLB) Act now restricts the release of consumer orientated segments (student loans and residential real estate loans) of our loan portfolio from disclosure as it relates to 6-08.1-02. However, other segments of our loan portfolio including agricultural and commercial borrowers are not subject to the GLB Act and their information allowed under 6-08.1-02 can be disclosed. The inconsistent method of treatment of customer information between these borrowing groups has the potential to be confusing and difficult to explain to our customers.
- 2. Business Effect The effect of disclosure as it exists today and what is proposed has and will continue to stymy some of the interest in using BND and its programs. How much is difficult to quantify, but there is no question the Bank loses some loan volume because of this disclosure.
- 3. Public Relations Our mission at BND is to promote agriculture, commerce and industry in North Dakota. We do that by being the development bank; by lending money to farmers, entrepreneurs, and businesses and we hope that they create new wealth and job opportunities. However, if they fail and BND loses money the Industrial Commission will disclose that to the public. For some borrowers that creates a significant disincentive to use BND programs.

I understand the difference between being a private sector financial institution and being the only state-owned bank in the country. There is a greater desire and perhaps need for public scrutiny when using taxpayer funds that are deposited at the Bank and used for its operations. Thank you for the opportunity to present these points as this legislation is debated by the Legislature.

700 EAST MAIN AVENUE, P.O. BOX 5509

BISMARCK, NORTH DAKOTA 58506-5509

1-800-472-2166

1-701-328-5600

TDD: 1-800-643-3916

www.banknd.com

The micrographic images on this film are accurate reproductions of records delivered to Modern Information Systems for microfflming and were filmed in the regular course of business. The photographic process meets standards of the American National Standards Institute (ANSI) for archival microfflm. NOTICE: If the filmed image above is less legible than this Notice, it is due to the quality of the document being filmed.

OSta Kickford