

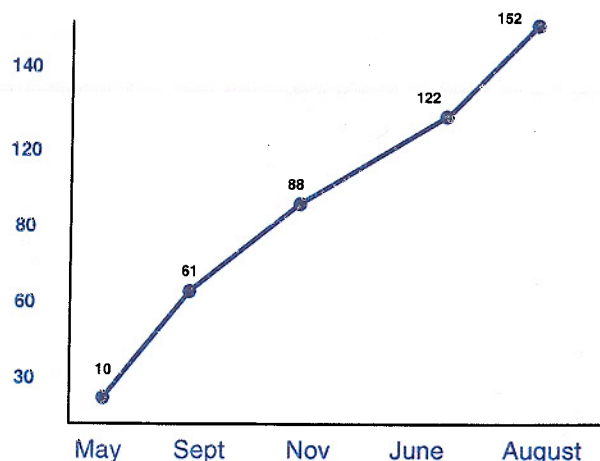


**IMPACT FOUNDATION --
PROCUREMENT ASSISTANCE CENTER AND
ND AMERICAN INDIAN BUSINESS DEVELOPMENT OFFICE**

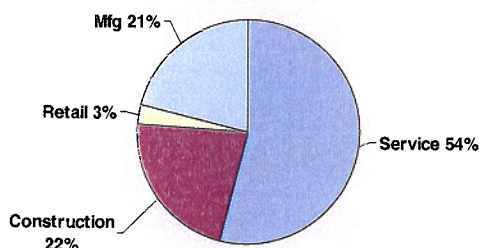
Progress Report

2006/2007 Clients

152 companies registered for 1,782 hours of services with these programs since May 2006. This represents 90% of the current 8(a)/SDB certified companies in North Dakota and 70% of the companies registered in www.CCR.gov as owned by Native Americans. 70% of these clients were referred by current clients or partner agencies. Overall, satisfaction with services had a weighted average rating of 4.62 on a 5 point scale.



The Services industry represents the greatest entrepreneurial interest for all client segments, with the majority of service companies in the IT and Printing industries.



90% of clients self-disclosed as Native American Owned; 5% of which are tribally owned entities. 64% represent male business owners, 33% female, and 10% are owned by veterans.

www.americanindianbusiness.com

Monthly Average

Total hits 6,028

Most popular time to visit:
Tuesday morning between 8-9 am

Project Monitoring Data:

Jobs Created/Retained	48
Contracts Obtained	22
Contract Dollars	\$20.3 million
Workshops	8
Attendees	138
Business Contacts	125
Materials Distributed	125 packages/300+ brochures and business cards
Gov't Sales Leads Provided	8,652
Bids Submitted	56
Business Introductions	35 (2 mentor/protégé in progress, 19 on supplier bid lists)
Business Starts((Re)Starts	20
IRP Referrals	8