



Bobcat Gwinner Operations


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Plant Manager



Gwinner Key Take Aways

- Largest Plant within Bobcat.
 - Within IR.
- Coil processing capability. (Supply Bismarck)
- Global supplier of Drivetrains.
- Gwinner Lean Journey Started in 2003
 - TIGR – “Team Implementing Gwinner Reinvention”
- Global Operations sharing of Best Practice

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Gwinner Operations

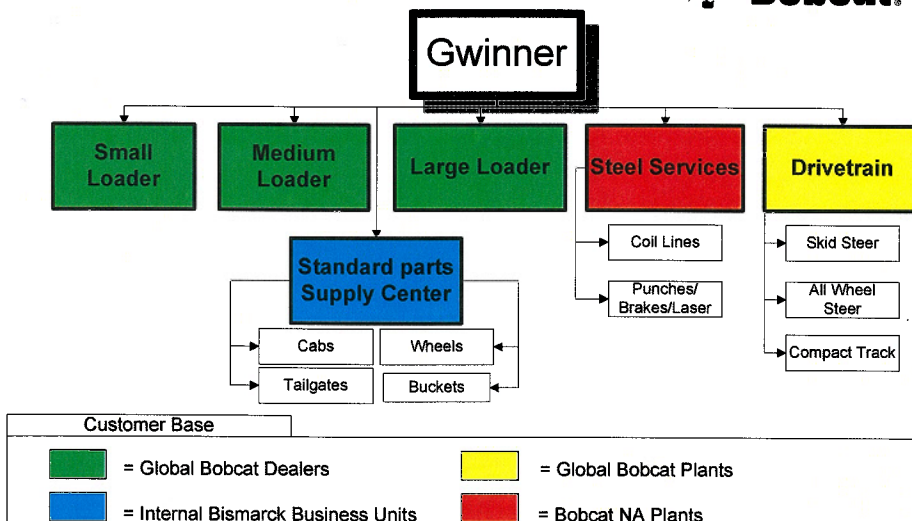


- 750,000 sq. ft. on 111 acres
- 628,000 sq. ft. Manufacturing Floor Space
- Principal products
 - Skid Steer Loaders
 - Compact Track Loaders
 - All Wheel Steer Loaders
 - Loader Buckets
- Employment — 1077
 - 940 Hourly
 - 137 Salary

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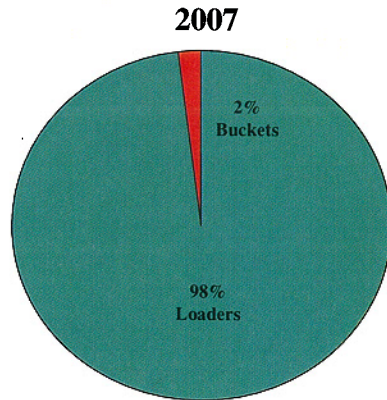
GWINNER BUSINESSES



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Gwinner Workload by Product



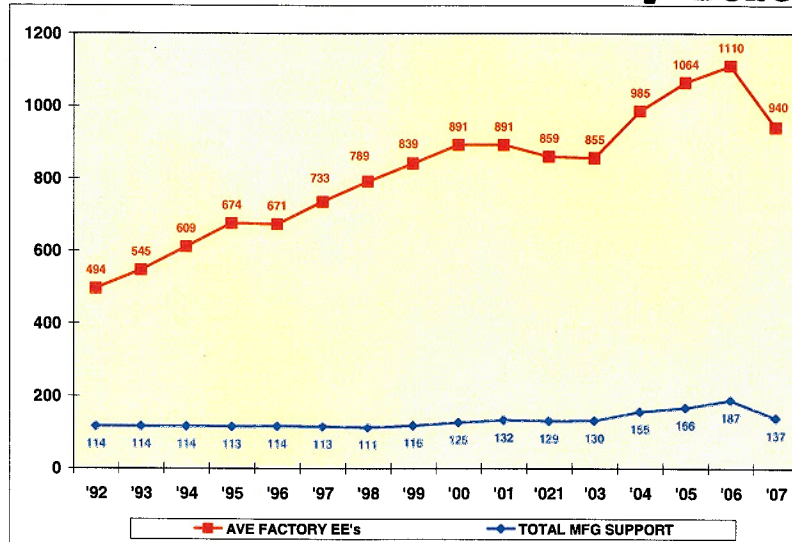
Core Competency Focus:

- Final Assembly and Test
 - Quality
 - 3 assembly lines current
- Steel Processing
 - Customer flexibility and cost
- Paint
 - Plug and Paint Technology
- Drivetrains
 - Gwinner only

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Operations Employment



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