

# Premium Shift

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- Non-Medicare Single
  - Premiums: \$5,981,100
  - Claims Paid: \$6,843,000 + Admin: \$508,900 = \$7,351,900
- Non-Medicare Family
  - Premiums: \$5,711,500
  - Claims Paid: \$6,110,800 + Admin: \$243,000 = \$6,353,800
- Total Non-Medicare
  - Premiums: \$11,692,600
  - Expenses: \$13,705,700

*This is a loss of over \$2 million on the group (\$1 million per year). This adds up to a premium 'shift' that saves this group about \$90 per contract per month. Would increase active rates about \$4-\$5.*