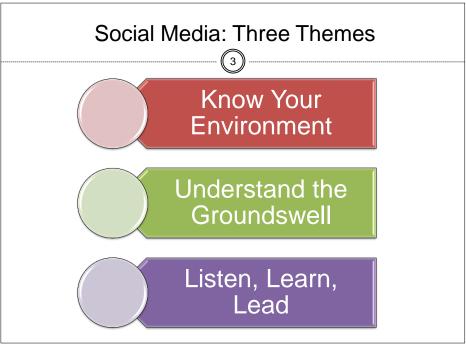
APPENDIX B





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# Runner Up



"I think that gay marriage is something that should be between a man and a woman."



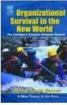


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#### Knowns and Unknowns







Unknown Knowns		Unknown Unknowns	
	HP Wal-Mart		
	Known	Known	

Unknowns

Comp Int

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Knowns

#### Unknown unknowns



### Somewhere on the West Coast

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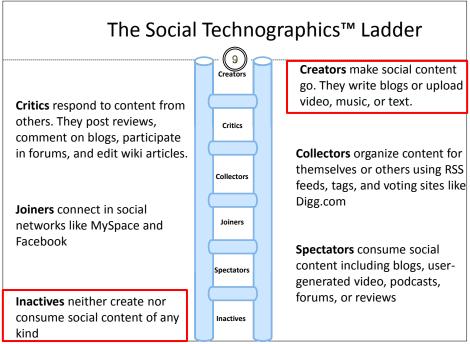
## Social Technology



"A social trend in which people use technologies to get the things they need from each other, rather than from traditional institutions like corporations."

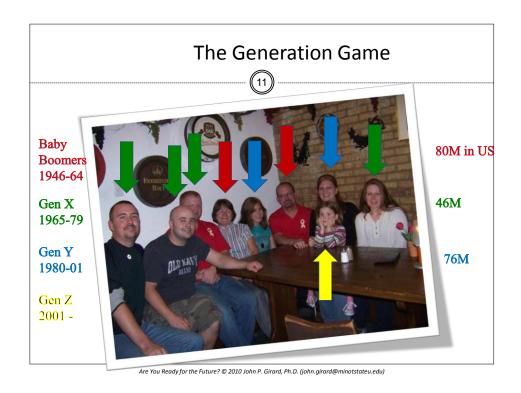


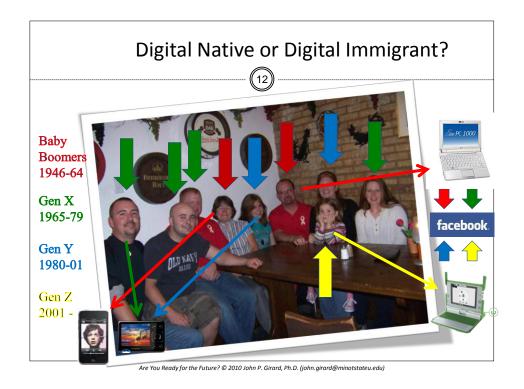
groundswell.forrester.com



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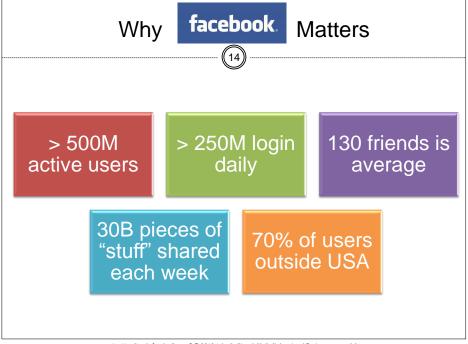
The Social Technographics™ Ladder							
2007 18%	2009 24%	Creators Creators	US 18-24 46%	<b>US 35-44</b> 23%	<i>US 55</i> + 12%		
25%	37%	Critics	50%	34%	28%		
12%	21%	Collectors	38%	20%	12%		
25%	51%	Joiners	85%	54%	26%		
48%	73%	Spectators	89%	73%	64%		
44%	18%	Inactives	3%	17%	30%		





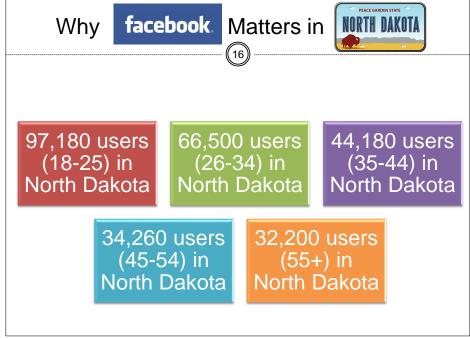
#### Global Top Internet Sites (Reach) – 8 Sep 2010 (13) Google Google 1. **Facebook** Facebook 2. YouTube 3. Yahoo! 3. Yahoo! 4. YouTube Live 5. Amazon 5. 6. Wikipedia Wikipedia Baidu 7. eBay 7. Blogger 8. Craigslist MSN Twitter 9. 10. Blogger 10. Twitter

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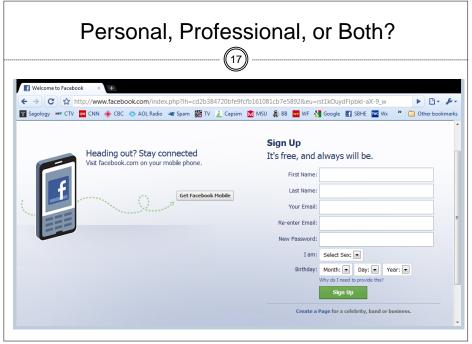




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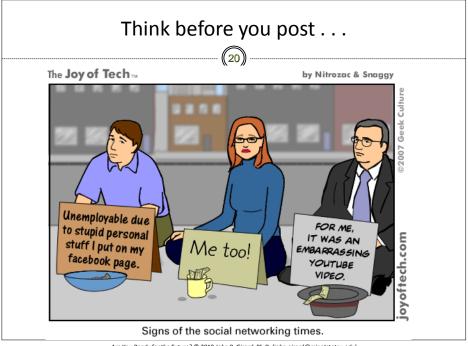
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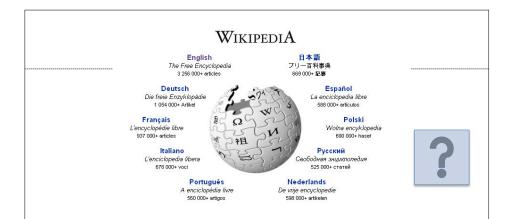
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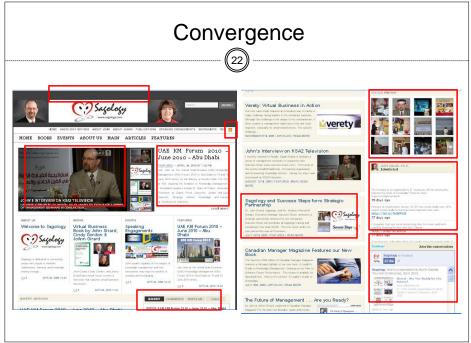


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