

Monson, David C.

From: Leiman, James K.
Sent: Thursday, April 8, 2021 8:15 AM
To: Monson, David C.
Cc: Schmidt, James E.; Boe, Tracy L.; Martinson, Bob W.; Nathe, Mike R.; Schatz, Mike A.; Sanford, Mark S.; Kinnischtzke, Levi; Bloms, Renae R.; Kessel, Shawn; Brandner, Tara B.
Subject: Unmanned Systems Profit

Good Morning Chairman Monson,

The Department of Commerce proposes the following language for Test Site profitability: "the NPUASTS will maximize their earned revenue when possible". This will inspire the NPUASTS to remain an economic development tool that brings in millions in new contract work each year (for our \$3M, we have \$7M lined up for the coming biennium). If there are opportunities to increase the margin, we will find them; we don't want to price ourselves out of the market and at the same time continue to attract innovators and entrepreneurs to use the state's infrastructural investment.

We look forward to answering any questions, -James

James Leiman, Ph.D.
Commissioner

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