

Kognito: A Division of Ascend Learning LLC 135 W 26th Street New York, NY 10001 212-675-9234 www.Kognito.com

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To Whom It May Concern:

This letter is to confirm that Kognito Solutions LLC (Tax I.D. #320222868) is the Sole Provider/Sole Source of the of Kognito online gatekeeper training courseware, which includes the following titles:

- At-Risk for High School Educators
- . At-Risk for Middle School Educators
- At-Risk for Elementary School Educators
- At-Risk for Early Childhood Educators
- At-Risk for University and College Faculty & Staff
- . At-Risk for College Students
- At-Risk in the ED
- . At-Risk in Primary Care
- At-Risk in Primary Care Adolescent Version
- Building Respect: Bullying Prevention .
- Step In, Speak Up!, Supporting LGBTQ Students
- Mental Wellness for K-12 Schools
- Sexual Misconduct Prevention for College Students

- Friend2Friend, Peer support for HS students
- Friend2Friend, Substance Use Prevention
- Safe & Supportive School (For K12 Educators, Students, and Parents)
- Resilient Together: Coping with Loss in School Screening and Brief Intervention with Adolescents
- Assessing Screening and Brief Intervention
- Veterans on Campus (versions for faculty/staff and veteran students)
- LGBTQ in the Workplace
- Family of Heroes
- Trauma-Informed Practices for K-12 Schools
 - Alcohol and Other Drugs for College Students.

Kognito is the company that developed the courseware, owns all copyright and intellectual property in the courseware, and is the only authorized seller. Several elements of these programs are unique:

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- 1. Kognito programs are currently the only commercially available online, simulation-based suicide prevention training programs where learners engage in role-play conversations with emotionally responsive avatars that exhibit signs of depression, thoughts of suicide, and anxiety. Providing users with the practice in conversing with at-risk individuals is a crucial and necessary component in developing their ability to handle similar situations in real life.
- 2. The courseware was developed utilizing Kognito's proprietary and award-winning Kognito Conversations Platform[™]. This platform, based on research in social cognition and neuroscience, generates virtual role-play simulations where users engage in practice conversations with intelligent avatars and learn effective communication strategies in managing challenging conversations with individuals exhibiting signs of psychological distress including thoughts of suicide and depression. Other unique elements of the platform include:
 - a. Virtual, fully animated avatars that respond through body language, facial expressions, and audio language. These avatars possess their own emotional state and memory.

- b. Conversations built around a behavioral model which dictates the cause-and-effect relationship between users' decisions and the responses of the virtual characters.
- c. Dynamic and open-ended conversation architecture which adjusts to the decisions and tactics made by users during the conversation.
- 3. Kognito programs are the only online simulation-based suicide prevention training listed on SAMHSA's Suicide Prevention Resource Center Best Practices Registry for Suicide Prevention Programs (<u>www.sprc.org</u>) and on SAMHSA's National Registry of Evidence-Based Programs and Practices (<u>nrepp.samhsa.gov</u>).
- 4. Kognito programs are the only online simulation-based suicide prevention trainings that have been assessed in national students to assess their effectiveness. The studies revealed strong evidence of the courseware's ability to improve the learners' motivation and knowledge to identify, approach, and refer individuals exhibiting signs of psychological distress.

For additional information please contact us at 212-675-9234 or visit www.kognito.com

Sincerely,

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Craig Bleyer Vice President of Sales, Kognito Solutions LLC Craig.bleyer@kognito.com 314-402-5103