



House Industry Business and Labor Committee

02/01/21

HB 1341

Chairman Lefor and committee members, my name is Shane Goettle and I am speaking today on behalf of the National Federation of Independent Business (NFIB). NFIB is a non-profit, non-partisan organization and is the nation's largest small business advocacy group.

In North Dakota we represent more than 2,000 small businesses. Our average member has 10 employees and gross sales of approximately \$500,000 per year.

Small business owners know that more than doubling the minimum wage will lead to increased labor costs and tough choices. They must either increase the cost of their product or service - which in many cases is not feasible - or reduce labor costs elsewhere. The reduction in labor costs would be achieved through reduced jobs, reduced hours, or reduced benefits. None of these changes benefit employees.

On behalf of our membership in North Dakota, we ask that you give a Do-Not-Pass recommendation to House Bill 1341.