

One Mission, *We are called to make a healthy
difference in people's lives.*



The Heart of High Reliability
for our Patients

Right Care, Every Patient, Every Time, Everywhere

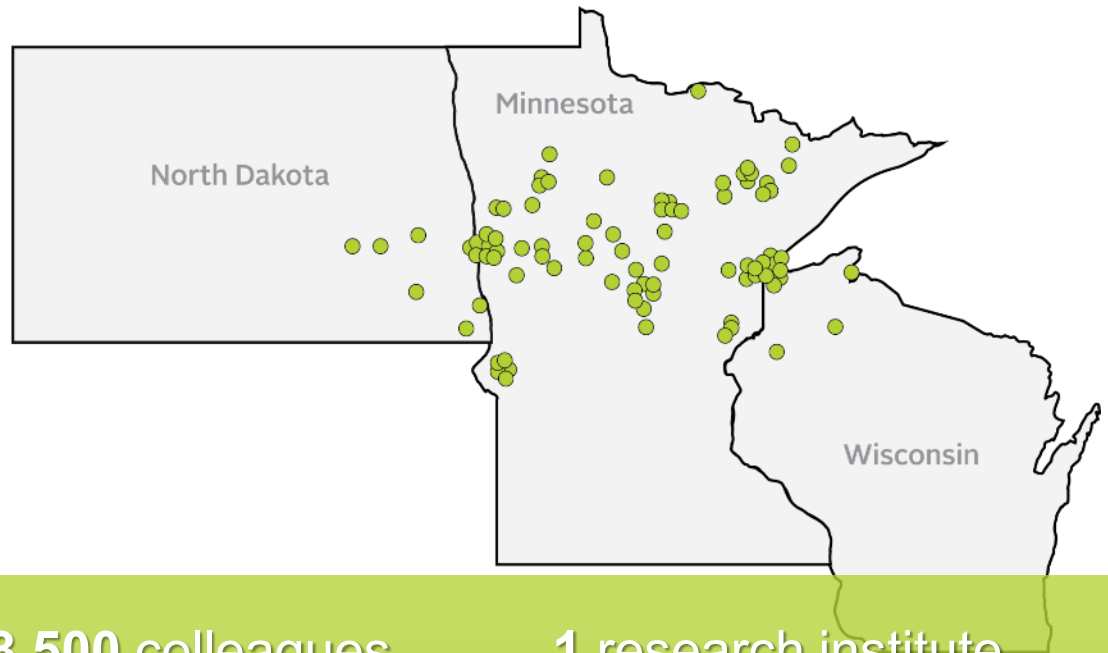
One Essentia

Testimony in Support of SB 2179

January 20, 2021

Our organization

**A physician-led,
integrated
health system
serving patients
in North Dakota,
Minnesota, and
Wisconsin**



13,500 colleagues

14 hospitals

70 clinics

12 long-term care and
assisted living facilities

5 ambulance services

1 research institute

558,968 unique patients*

1,740,310 clinic
encounters*

189,194 patient days*

Recognition for our work



**Essentia Health received
a “Health Care Hero”
award for our innovation
with virtual care**

THE BlueCross
TRAILBLAZER
TOUR



June 2020

What is virtual health care?

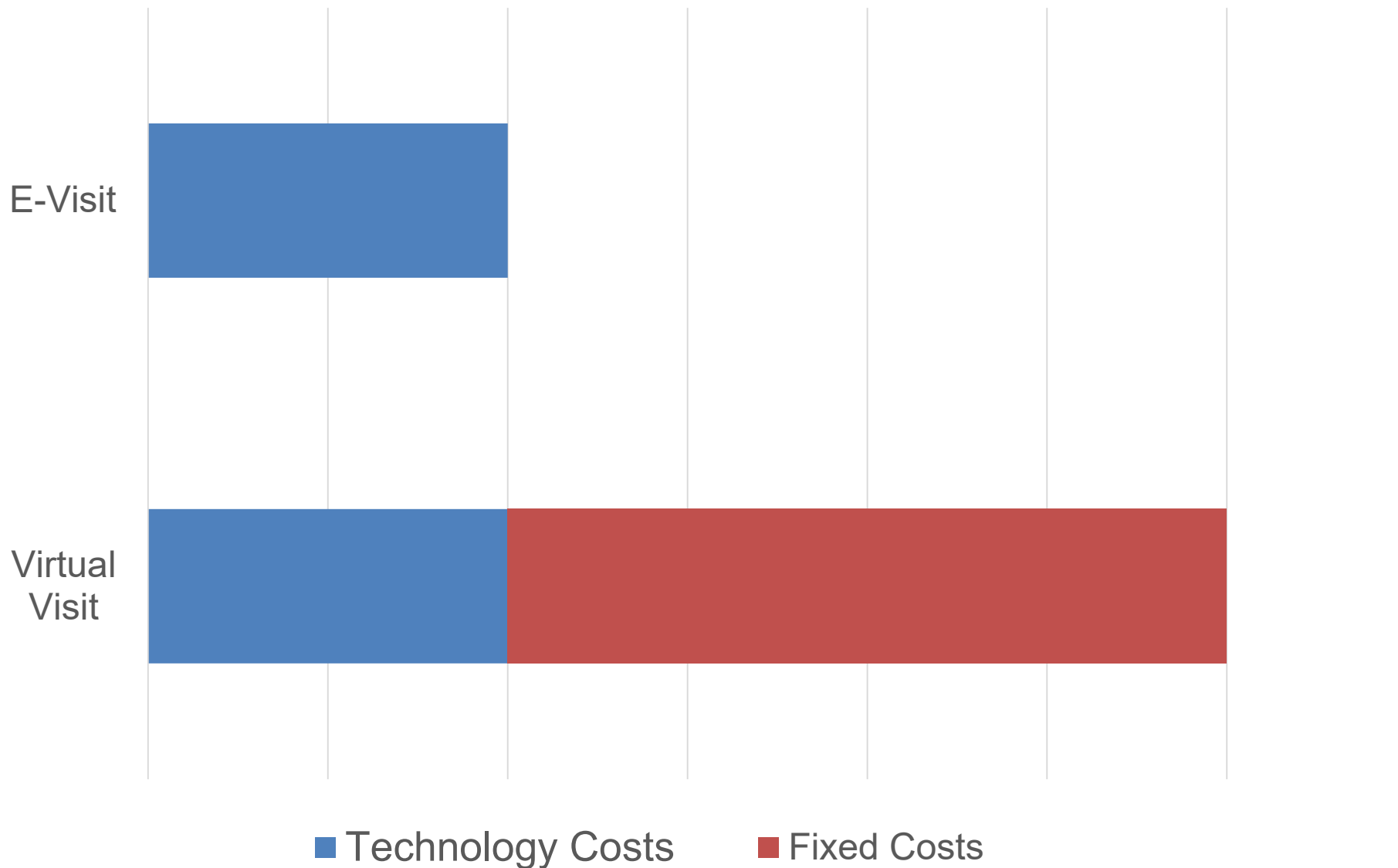


Pre-Pandemic Telehealth Visit - A remote visit to a patient located in a health care facility

Virtual Visit- A visit with primary or specialty care providers using a phone, tablet, laptop, or personal computer directly from the patient's home

E-Visit – A virtual visit for a narrowed set of acute conditions, such as allergy symptoms, colds, eye infections, skin conditions, and UTIs. Usually costs patients \$30 to \$50.

New Costs of Virtual Care Model



One Mission, One Essentia

Questions