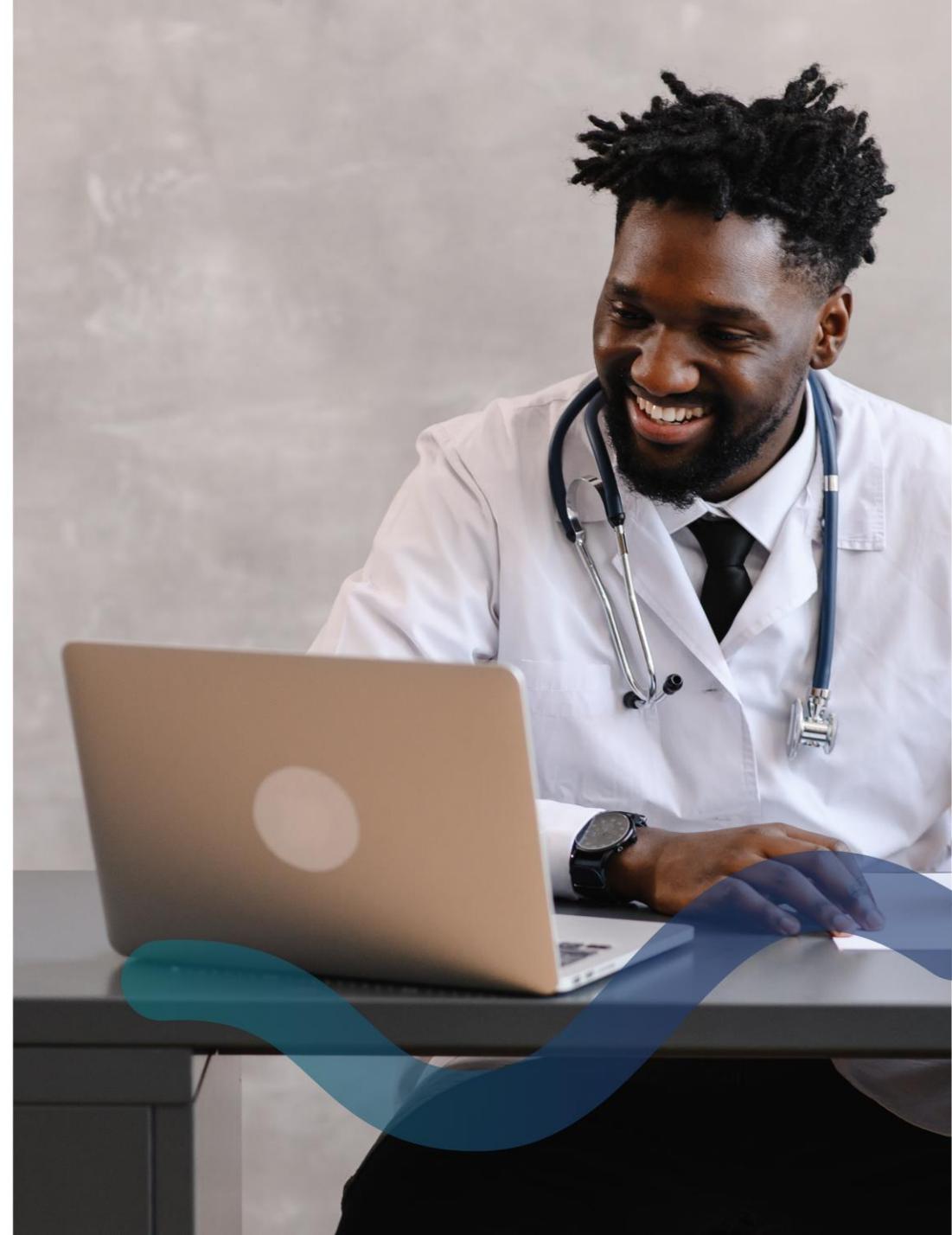




Integrated Telehealth Partners

Purpose of Today's Meeting:

Discuss a partnership to ensure access to behavioral health services in North Dakota



Company Overview



Founded in 2012: Increase timely behavioral health access via telehealth

Activity to date:

- Delivered over 200,000 hours of telepsychiatry and teletherapy care.
- Services provided across four areas: Crisis/ED, Outpatient, Inpatient, & Jails.
- Active in 22 states: **North Dakota**, Minnesota, Montana, Alabama, Arizona, Arkansas, California, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Missouri, Nebraska, North Carolina, Ohio, Oklahoma, Tennessee, Texas, West Virginia, and Wisconsin
- Extensive network of customer relationships: 200 + Customers
(North Dakota: 5 live and 3 onboarding)
- Proven “problem solving” service organization.
- Accredited with The Joint Commission





PSYCHIATRIC MEDICAL CARE

FOUR DIVISIONS

- **SENIOR LIFE SOLUTIONS:**
AN INTENSIVE OUTPATIENT PSYCHIATRY PROGRAM.
- **INPATIENT MANAGEMENT DIVISION:**
PARTNERING WITH HOSPITAL-BASED INPATIENT PSYCHIATRY UNITS.
- **INTEGRATED TELEHEALTH PARTNERS:**
THE PHYSICIAN AND PROVIDER GROUP.
- **EMBRACE HEALTH:**
VIRTUAL CLINIC OFFERING TELETHERAPY & TELEPSYCHIATRY.



PROVIDING THE
BEST CLINICAL CARE
POSSIBLE FOR OVER 20 YEARS

National Health System Partners



✓ **150+**
Hospitals

✓ **29+**
States

✓ **750+**
Clinical Professionals

✓ **70+**
Psychiatrists

Exceptional Provider Group



- 70+ psychiatric providers and 100+ therapists across all of PMC
- 91% provider retention rate
- ITP psych providers are licensed in all 50 states, experience with all patient age ranges
- Providers average 10.5 years of psychiatric experience
- Provider specialties include outpatient, inpatient, substance abuse, forensic, emergent, geriatric



ED Crisis Services Team



Crisis Team Office



Dr. Megan Embrescia, Medical Director

24/7 Crisis Coordinator Team:

- Coordinate Mental Health & Psychiatrist Consults
- Transfer Medical Records & Documents
- Call Mental Health Facilities Until a Bed is Secured
- Provide Updates to ED Staff

24/7 Psychiatrist Team:

- Complete Full Psychiatric Assessment
- Provide Medication Consultation to ER Physicians
- Collaborate with ED on Placement Options
- Review/Reassess Cases Daily
- Speak with Community Providers, MCOs, Case Managers, DHS, etc. about complex cases

ED Crisis Services Technology



The screenshot displays the JuvoNow web-based software interface. The top navigation bar includes the ITP logo, a notification bell with '24', and the facility name 'Test Juvo Facility - ER/Crisis'. The main dashboard features a table of cases with columns for Case Status, Time Elapsed, Request, and Provider. A sidebar on the left shows a list of recent events with timestamps and checkmarks.

Case Status	Time Elapsed	Request	Provider
Provider Documentation Review	12 days 20 hrs	Assessment	Nilay Provider, ARNP
Waiting for Facility to Join	8 days 2 hrs	Assessment	Nilay Provider, ARNP
Waiting for Facility	7 days 2 hrs	Assessment	Nilay Provider, ARNP
Waiting on Decision	2 days 4 hrs	Assessment	Nilay Provider, ARNP
Contacting Service Organizations	20 hrs 2 min	Placement Only	

Notifications in the sidebar:

- 1 hr 53 min ago: Assessment was completed for **Mary Jane**. Recommendation: Mental Health Inpatient.
- 1 hr 55 min ago: Assessment for **Mary Jane** will begin shortly. Please inform the corresponding staff member to ready the patient while we review the information.
- 3 hrs 59 min ago: A video call was started for **Test Crisis**. Click [here](#) to join the video call.
- 4 hrs 15 min ago: Assessment for **Test Crisis** will begin shortly. Please inform the corresponding staff member to ready the patient while we review the information.
- 10 hrs 55 min ago: Assessment was completed for **David Test**. Recommendation: Mental Health Inpatient.

Unique web-based software to streamline mental health assessments

ED Crisis Service



65 Hospital EDs – 59 Critical Access Hospital Designation

Over 12 Months:

6,250 Total Cases

5,464 Distinct Patients

786 Repeat Patients (14.3%)

ICD Code	Diagnosis	# Cases	% of Cases
R45851	Suicidal ideations	822	25%
F332	Major depressive disorder, recurrent severe without psychotic features	604	18%
F4325	Adjustment disorder with mixed disturbance of emotions and conduct	360	11%
F331	Major depressive disorder, recurrent, moderate	268	8%
F39	Unspecified mood [affective] disorder	256	8%
F4321	Adjustment disorder with depressed mood	224	7%
F4323	Adjustment disorder with mixed anxiety and depressed mood	219	7%
F4320	Adjustment disorder, unspecified	206	6%
F319	Bipolar disorder, unspecified	199	6%
F322	Major depressive disorder, single episode, severe without psychotic features	173	5%

Avg. Response Time (Start Evaluation): **68 Minutes**

Avg. Length of Evaluation: **47 Minutes**

Avg. Length to Find an Inpatient Bed: **5 hrs. 6 Min.**

Median Time for Entire Case – Request to Placement/Discharge: **5 hrs. 43 Min.**

ITP Jail Services

- Easy online scheduling
- Psychiatric Appointments 6 days a week
(New appointment within 3 days)
- Urgent Appointments within 24 hrs.
- Medications Prescribed as Needed
(Restricted Formulary)
- Monthly follow-up while incarcerated
- Medication prescribed for 30 days upon release



ITP Jail Services – Easy Scheduling

Integrated Telehealth Partners

Choose Appointment

Your Info

Confirmation

Returning? [Log in](#)

If you have any issues with scheduling an appointment please call **855-816-7118** or email **Jails@integratedtelehealth.com**

[← VIEW ALL APPOINTMENTS](#)

Jails-Follow Up
30 minutes

March 2023

>

Thursday, March 16

TIME ZONE: CENTRAL TIME (GMT-05:00)

S	M	T	W	T	F	S
26	27	28	1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	1

12:30 PM

ITP
Integrated Telehealth Partners



ITP Jail Services – Confirmation Email

ITP:New Psych Appointment: Jails-First Time Being Seen (Doug WILSON) on Thursday, March 23, 2023 11:30am with...



Integrated Telehealth Partners <scheduling@acuityscheduling.com>

To Doug Wilson

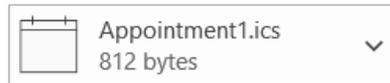


Wed 3/15/2023 10:29 AM



If there are problems with how this message is displayed, click here to view it in a web browser.

Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.



Appointment1.ics
812 bytes

WARNING: This email's sender is not a PMC employee. Please use discretion.

ITP:New Psych Appointment: Jails-First Time Being Seen (Doug WILSON) on Thursday, March 23, 2023 11:30am with Clint Web

Thank you for scheduling an appointment. Please complete the files linked on this email prior to the inmate's appointment, and then fax to 888-972-5108 or email to jails@integratedtelehealth.com.

[Evaluation and Consent Forms](#)

To join for the appointment, please follow the link associated with the provider scheduled to see the inmate.

Clint Webb's Zoom Link: <https://integratedtelehealth.zoom.us/j/5742225894>

Becky DeVine's Zoom Link: <https://integratedtelehealth.zoom.us/j/9335183347>

Dr. Antony's Zoom Link: <https://integratedtelehealth.zoom.us/j/3123133681>

To view your appointment details please visit [view appointment details](#)

If you have any issues please call 855-270-3625 ext. 2, or Email jails@integratedtelehealth.com

Jail Services – Onboarding and Usage



Estimate is dependent on:

- Number of county jails
- Average inmate count at those jails
- Percentage of inmates needing psychiatric care

Estimate assumes 21 county jails sign on for services over 4 six-month semesters. Used a combination of the largest and smallest jails onboarding at the same rate each semester.

Semester 1 - 3 largest jails and 2 smallest jails onboard

Semester 2 - Next 3 largest jails and next 3 smallest jails onboard

Semester 3 - Next 3 largest jails and next 3 smallest jails onboard

Semester 4 – Last 4 jails to onboard

Based on a public annual report from the Cass County jail, 20% of inmates were on psychotropic medications in 2019, so we assume that 20% of all inmates will need telepsychiatry services. Given the average length of stay for county jail inmates and our experience working with 67 county jails, we estimate that 70% of appointments will be first time appointments and 30% will be follow-up appointments.

Jail Services - Financial Estimate

Semester 1 total estimated cost: \$225,108

Burleigh County, Cass County, Ward County, Adams County and Mountrail County

Estimated combined average inmate count: 780

Semester 2 total estimated cost: \$338,528

Grand Forks County, Williams County, Lake Regional, Pembina County, Bottineau County, Traill County

Estimated combined average inmate count: 1173

Semester 3 total estimated cost: \$410,389

Heart of America, SWMCC, Stutsman County, Barnes County, Mercer County, Richland County

Estimated combined average inmate count: 1422

Semester 4 total estimated cost: \$435,497

McKenzie County, McLean County, Rollette County, Walsh County

Estimated combined average inmate count: 1509

Biennium total estimated cost: \$1,409,522





Summary



- **Timely and dependable access to outstanding psychiatric providers to all crisis facilities, all critical access hospitals, & all 21 county jails**
- **Address the needs of patients in crisis and patients incarcerated with immediate access to care**
- **Work in collaboration with DHS, local hospitals, law enforcement, community providers, and others**
- **Proven experience demonstrating successful outcomes!**



Integrated Telehealth Partners

Thank you for your Consideration

Doug Wilson, President

515-979-5460

Dwilson@integratedtelehealth.com

