HOUSE BILL NO. 1189 TESTIMONY

Presented by: Tyler Erickson

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Before: Industry Business and Labor Committee

Representative Scott Louser, Chairman

Date: January 16, 2023

Good morning, Chairman Louser and members of the House IBL Committee. My name is Tyler Erickson, and I'm an attorney with the North Dakota Insurance Department. I was the Department's primary contact point on this bill and after an in-depth review, we determined that the Department doesn't have any concerns with the language. As a result, the Department is offering this neutral testimony on HB 1189.

- 1. Initially, there was some slight disagreement between us and legal shield about whether legal shield's products were covered by our current law, and after a thorough review of our current law, we ultimately concluded that they were covered. As a result, they brought this bill to carve out their specific product from our code.
- 2. Once we had an opportunity to review the proposed language, the Department's number one concern when we reviewed these proposed exemptions (26.1-19 & 26.1-43) was to ensure that the carve outs do not result in any unnecessary or unanticipated regulatory shortfalls or gaps.
- 3. Under current law, all prepaid legal services contracts or legal expense insurance plans are subject to the regulatory oversight of our agency.
 - a. And although there are slight differences between prepaid legal services and legal expense insurance plans, the common denominator between them, rests in their use of indemnity, assumption of risk by a third party, or reimbursement for services.
 - b. (Differences <u>if asked)</u>: prepaid legal services are typically used in a discounted legal services plan, where multiple people pay a