North Dakota Vision Services/ School for the Blind

A Division of the Department of Public Instruction



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Testimony Paul Olson

Chairman Sorvaag and Members of the Education and Environment Division of Senate Appropriations:

My name is Paul Olson. I am the superintendent of North Dakota Vision Services/School for the Blind (NDVS/SB). I will provide additional testimony specifically relating to our budget request in SB 2013.

JANUARY 24, 2023

Base Budget and Request

| 15.0 | FTE Positions | Salaries | Operating | Capital Assets | Total | General Fund | Special Fund | Total |
|--|------------------|-------------|-------------|-------------------|-------------|-----------------|-----------------|-------------|
| 2023-25 Agency Request | 27.75 | \$5,153,098 | \$895,686 | \$478,192 | \$6,526,976 | \$4,891,862 | \$1,635,114 | \$6,526,976 |
| Executive Budget Rec. via Base Budget | | Executive B | udget Recom | | | B. Half R | Funding Sou | rce |
| | FTE Positions | Salaries | Operating | Capital Assets | Total | General Fund | Special Fund | Total |
| 2023-25 Biennium Base Level | 27.75 | \$4,992,194 | \$792,671 | \$39,192 | \$5,824,057 | \$4,761,879 | \$1,062,178 | \$5,824,057 |
| Payroll Changes: | | | | | | | | |
| Cost to continue increases | | 37,066 | | | 37,066 | 36,145 | 921 | 37,066 |
| Teachers - Composite Salary Schedule | | 93,838 | | | 93,838 | 93,838 | | 93,838 |
| Additional Temp Salaries | | 30,000 | | | 30,000 | | 30,000 | 30,000 |
| Executive Compensation Changes | | 325,402 | | | 325,402 | 292,040 | 33,362 | 325,402 |
| Operating Changes: | | | | | | | | |
| ITD M365 | | | 7.045 | | 7.045 | the gardents. | 7,015 | 7,015 |
| Additional Operating | | | 7,015 | | 7,015 | | | |
| | | | 60,000 | | 60,000 | | 60,000 | 60,000 |
| Equipment and Doors | | | 26,000 | | 26,000 | | 26,000 | 26,000 |
| Power Platform DP | | | 10,000 | | 10,000 | | 10,000 | 10,000 |
| Capital Asset Changes: | | | | | | | | |
| Roof Replacement & Rep | | | | 150,000 | 150,000 | | 150,000 | 150,000 |
| Repair Tar Parking Lot | | | | 50,000 | 50,000 | | 50,000 | 50,000 |
| Gutters for South Wing | | | | 50,000 | 50,000 | | 50,000 | 50,000 |
| Update Front Entrance | | | | 55,000 | 55,000 | | 55,000 | 55,000 |
| Flooring/Cabinets for Living Qtrs. | | | | 45,000 | 45,000 | | 45,000 | 45,000 |
| Update Student Commons Area | | | | 50,000 | 50,000 | | 50,000 | 50,000 |
| Replace Electric Panel Corridor | | | | 10,000 | 10,000 | | 10,000 | 10,000 |
| Replace Doors & AC Units | | | | 29,000 | 29,000 | _ | 29,000 | 29,000 |
| Executive Recommendation | 27.75 | \$5,478,500 | \$895,686 | \$478,192 | \$6,852,378 | \$5,183,902 | \$1,668,476 | \$6,852,378 |

| | 2023-25 |
|-----------------------------|-----------------|
| Special Fund Projections: | William Tax |
| Land Department Trust Funds | \$ 1,686,570 |
| Rental Income | 353,180 |
| Charge for services | 32,000 |
| Other | 30,000 |
| Total Projected Revenue | \$ 2,101,750 |

Optional Requests

Changes We Are Requesting to Executive Budget - We ask that you consider maintaining what is included in the Executive Budget. Please reference the Workforce sheet for more on the compensation package.

| | 2023-2025 Item | Amount Requested | Included in Executive Version (Ongoing) | Funding Source |
|---|-----------------------------|---------------------|---|-------------------|
| 1 | Additional Operating | \$ 60,000 | \$ 60,000 | Special |
| 2 | Teacher Salary Increases | 93,838 | 93,838 | General |
| 3 | Temporary Salaries | 30,000 | 30,000 | Special |
| 4 | Additional IT Costs | 10,000 | 10,000 | Special |
| | Total Ongoing Optional | \$ 193,838 | \$ 193,838 | |

| | 2023-2025 Item | Amount Requested | Included in Executive Version (One-Time) | Funding Source |
|----|--------------------------------|---------------------|--|-------------------|
| 5 | Equipment Under 5,000 | \$ 26,000 | \$ 26,000 | Special |
| 6 | Upgrade Parking Lot Tar | 50,000 | 50,000 | Special |
| 7 | Flooring - Cabinets E. Wing | 45,000 | 45,000 | Special |
| 8 | Update Front Entrance | 55,000 | 55,000 | Special |
| 9 | Update Student Commons Area | 50,000 | 50,000 | Special |
| 10 | Replace Electrical Panel | 10,000 | 10,000 | Special |
| 11 | Roof Replacement & Repairs | 150,000 | 150,000 | Special |
| 12 | Gutters for S. Wing | 50,000 | 50,000 | Special |
| 13 | Misc. Repairs (Doors & A/C) | 29,000 | 29,000 | Special |
| | Total One-Time Requests | \$ 465,000 | \$ 465,000 | |

Optional Requests

- 1. Additional Operating This request includes: 4,000 for programming purposes for an event called Family Weekend. This program is growing, and we want to be able to provide quality education to families about their child's vision loss. 40,000 for anticipated utility increases. We receive our heat/electricity from UND and were recently charged a 19,000-overage fee. 11,500 for inflationary increases for outreach services to students/adults. Our property is on 10 acres of land and we recently began hiring to apply chemical application to control weeds, 4,500.
- Teacher Salary Increases
 This is to place teachers on the Composite Salary Schedule developed by HRMS for 2023-25. This includes wages, retirement, and payroll taxes. They are not classified employees.
- 3. <u>Temporary Salaries</u> This request is to return a portion of the temporary salaries reduced in a prior biennium. We are anticipating 25% of staff to retire in next 5 years. This will allow a cushion to hire temporary staff as vision professionals are in high demand and short supply.
- 4. <u>IT Costs</u> This will allow NDVS to advance to Power Platform and allow us to build upon a low-code solution via a database, DataVerse. Our lead IT team member has been working with NDIT on this project for over a year and suggest this for the most positive citizen outcome.
- 5. Equipment under 5,000 This includes 12,000 for adaptive technology equipment. NDVS/SB needs to be the leader in adaptive technology in ND. This will allow us to demonstrate new products. This also includes 3,600 for a floor scrubber and 4,900 for a carpet cleaner which the current machines are over 15 years old. These machines are both used frequently. This request also includes 5,500 to replace two doors in the garage/warehouse area.
- 6. <u>Update Parking Lot Tar</u> This includes the north parking lot adjacent to Sixth Avenue North and the northwest parking lot adjacent to Sixth Avenue North and

Stanford Road. The tar in this area has been repaired and older than 25 years old. It needs to be resurfaced and could be a safety hazard with its unlevel surface.

7. Flooring – Cabinets for East Wing This is to replace the flooring in the suites (where students reside) 10,000 and replacement of kitchen cabinets in the apartments, 35,000. These items will be over 25 years old at the time of replacement.



8. <u>Update Front Entrance</u> This will include an update to the front entrance (door #4). Most of the cost includes a drain to the sewer system for water that collects in this area. We are treating it as a safety issue. Breakdown of costs: Install drain 28,000, cement 17,000, tree removal 3,000, and landscaping 7,000.



 Update Student Commons Area The objective is to make the room more functional to use as a social gathering or for student projects.



- Replace Electrical Panel Corridor This is to replace a panel that is approaching 45 years old.
- 11. Roof Replacement and Repairs This request includes replacement of the roof in the corridor area between the East Wing and South Wing 135,000. During April 2022, SiteLogic and Tecta inspected the roof for all of our buildings. It also includes deferred maintenance of 15,000.
- 12. <u>Gutters for South Wing</u> Due to the fact that we have been doing deferred maintenance for many years, only one roof area is in need of replacement, and the replacement of gutters South Wing.
- 13. Misc. Repairs (Doors and AC Units) This request includes the replacement of two doors, (main door) sliding door and exterior door between the South/East Wing, 19,000. Also includes the replacement of two air conditioners, 10,000.



NORTH DAKOTA VISION SERVICES/SCHOOL FOR THE BLIND

NDVS/SB may be one of the most unique of all state agencies. Our mission to serve people of all ages with visual impairment alone makes our role in the state unique. In terms of our workforce, the majority of our staff have specialized degrees and are considered experts in the field on the state level as well as some being recognized nationally. In most instances members of our work team cannot be replaced quickly or easily due to a shortage of professionals in this field regionally and nationally.

NDVS/SB currently has no FTE vacancies. A report from HRMS revealed that we are one of the ten lowest paid agencies. We support the Executive's compensation package. We also ask that you consider supporting SB2015 for the equity package.

WHAT HAPPENS IF WE CAN'T DO OUR JOB ...

Result 1

Children under age three with visual impairment would not receive early intervention to facilitate concept development, use of all senses and confidence in movement if our teachers were unable to provide guidance to parents and a variety of services within the child's home.

27.75

Result 2

Students in public and private schools across the state would not receive expert assessment and instruction in the skills required to fully participate and be successful in school and ultimately be Choice Ready at the time of graduation.

Result 3

Adults who become visually impaired or blind as a result of agerelated conditions, disease or accidents would not receive the training in orientation and mobility, technology, self-care, braille and other special skills that build independence. People who go without this vital training lose independence and are often not able to take care of themselves or be active in their communities.

CURRENT AGENCY TEAM MEMBER STATS

Average years of instructional services

Full-time team members

\$58,005 Teachers average annual salary

0 Number of vacancies

Retirement-eligible next 5 years

\$50,371 Classified average annual salary *

* Does not include Superintendent

Other Bills That May Affect NDVS/SB

SB 2015 which aligns with the Executive Budget provides equity dollars for all agencies as well as the University System and Research & Extension. This proposed equity package, if approved, will be in addition to the performance-based increases that have also been recommended. NDVS/SB currently is one of the ten lowest paid agencies from HRMS.

Below is the estimated target equity and justification as identified by HRMS.

SCHOOL FOR THE BLIND

Estimated Targeted Equity

\$160,000

Biennial Expense

Justification for targeted equity:

- Agency identified certain job categories as particularly hard to fill and retain
 - Vision Specialists
 - Maintenance Workers
 - Maintenance Supervisor
 - · Administrative Staff
- Population analysis also revealed some relatively low paid employees

Audit Findings

An audit was completed by the State Auditor's Office in 2021. This is what the report stated: WHAT WE FOUND - **This audit did not identify any areas of concern**.

Conclusion

North Dakota Vision Services/School for the Blind staff strive to serve boldly and operate efficiently. As a small agency with a sizable mission to provide services and resources to children and adults who are visually impaired, we must look forward and prioritize our tasks and projects. For the 2023-2025 biennium the short list of priorities strengthens and enhances services while being cost effective.

In a competitive environment it is important that increases in compensation for all staff are included. The increases for teachers allow NDVS/SB to compete with other North Dakota School districts. An increase in temporary salaries allows NDVS/SB to recruit and retain part-time employees (such as dorm staff) at a competitive wage as well as utilize professional part-time help as needed to meet our obligations around the state.



There are always facility maintenance projects and modest upgrades that are requested every two years. This coming biennium is no different but the list this time around has a very reasonable price tag given how proactive we have been in keeping up on the health of the building and grounds. Enhancing the usability of the building for instruction through updating the front entrance, the student commons area and replacing flooring in the East Wing will greatly improve the appearance and function of the facility.

Each of the decision packages that were listed are considered either very important or essential. A section of roof targeted for replacement and gutter repair really are very important in the near future and it is prudent to do them as soon as possible. We would be hard pressed to note any of these requests as un-needed. From new IT costs to purchasing new assistive technology, each item on the list was selected with care and a mindset of cost effectiveness.



Beyond 23-25 there have been a number of additional improvements that have been identified by SiteLogic. An upgraded HVAC system in the South Wing would enhance air quality as the current CFM is below standard. Also, in the South Wing a more substantial remodeling of space would increase function and enhance the lifespan of the building for decades. Those are future considerations, but we pride ourselves in being proactive by identifying needs well in advance.

Thank you for your consideration. We are prepared to provide additional information and clarification requested to assist you in this process.



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Kirsten Baesler, State Superintendent
www.dpi.nd.gov

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