# 2023 Legislature

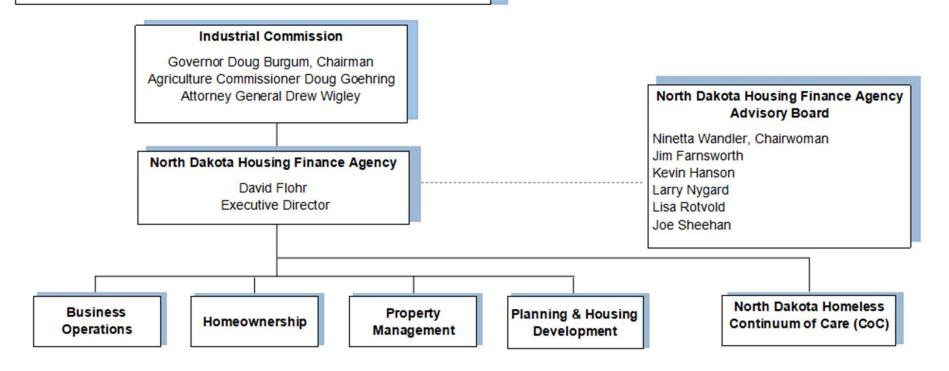
Dave Flohr
Executive Director
701.328.8060

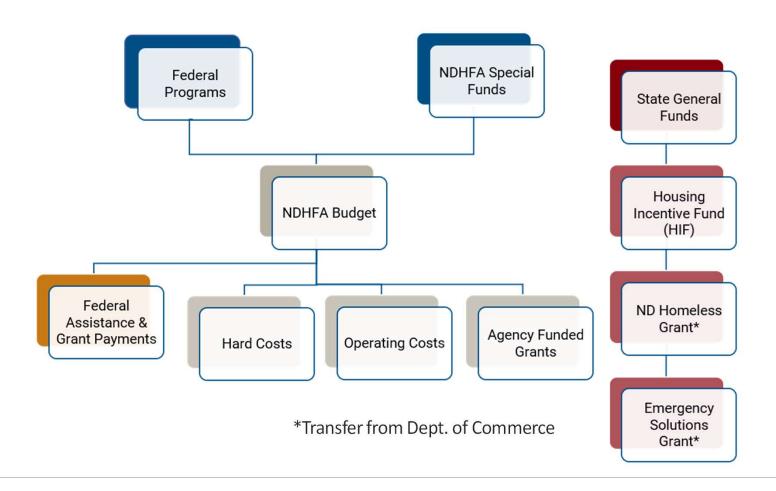
dflohr@nd.gov www.ndhfa.org

SENATE APPROPRIATIONS - HB 1014

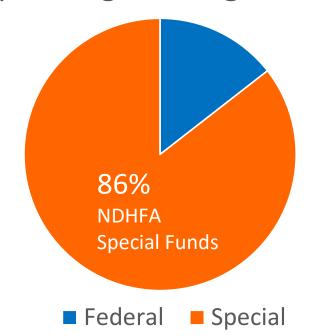


#### North Dakota Housing Finance Agency — FTE Count 49

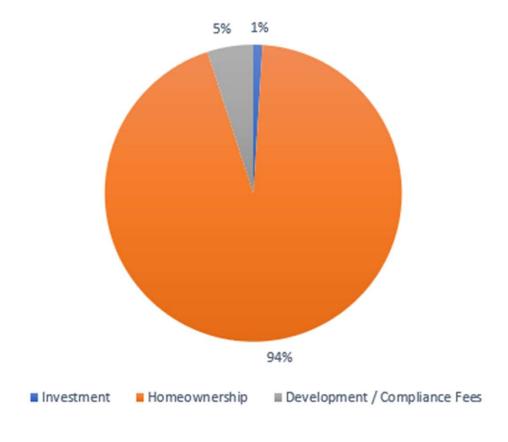




2023-25 Agency Request Operating Funding Source



#### 2023-25 Special Fund Revenue



Investment Income Homeownership Income

- Loan Servicing
- Bond Administration

Development / Compliance

- Application
- Origination
- Compliance

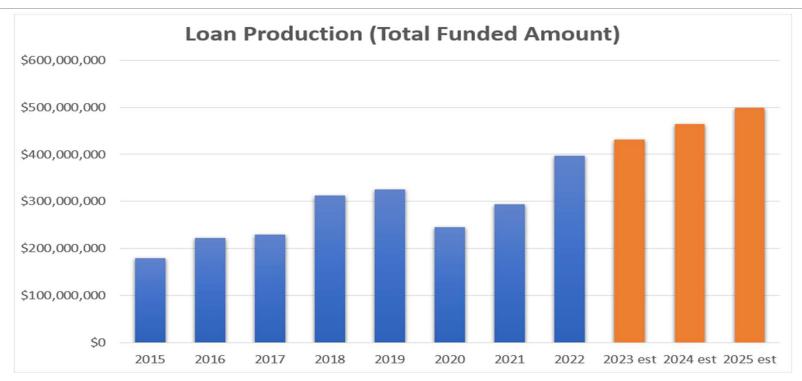
## NDHFA Homeownership



Average Borrower saved \$200 on payment

Revenue supports Agency funded programs

# Currently \$1.8 billion in assets Over 13,000 loans

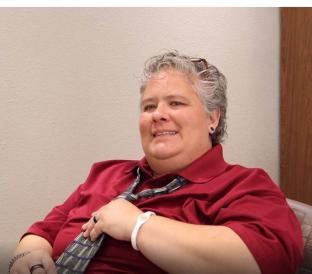


# Agency Programs









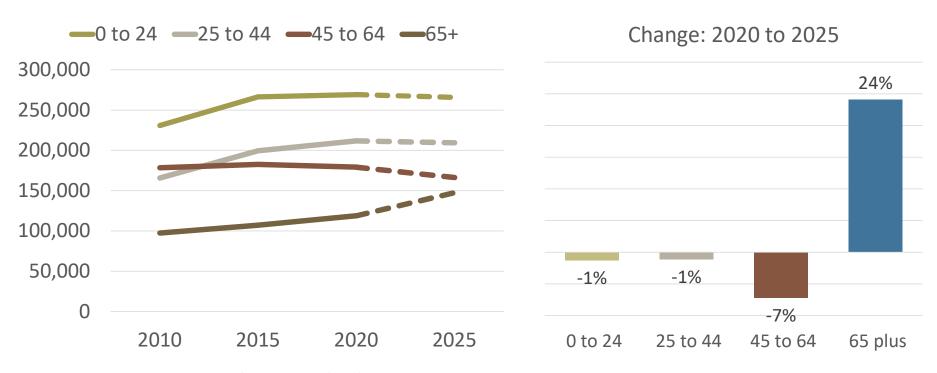
Housing Needs Assessment Young population

Age 65+ growing

Growth projected in **extremely** low-income to low-income groups

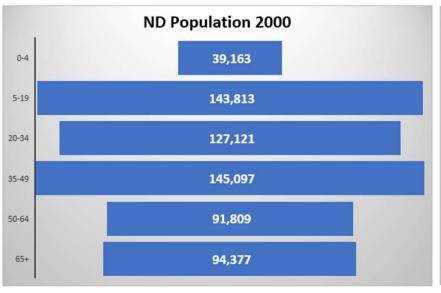
Age of housing stock

# Total state population by age 2010-2020, 2025 projection – and Percent Change from 2020 to 2025



Source: U.S. Census Bureau and the Center for Social Research (2022b)

## ND Population





# Projected Change in Households by Income 2020 to 2025

Household Income Ranges	% Change 2020-2025
Extremely Low (less than) \$26,070)	6.4%
Very Low (\$26,070 - \$43,450)	4.9%
Low (\$43,451 - \$69,520)	2.4%
Lower Moderate (\$69,521 - \$99,935)	1.5%
Moderate (\$99,936 - \$121,660)	0.3%
Upper (greater than \$121,661)	-0.1%

## Housing Stock Age

Prior to 1960 = 29%

1960 to 1979 = 27%

1980 to 1999 = 20%

Since 2000 = 24%







Requests

Agency-Funded Programs

Program Transfer from Commerce

FTE request

Operations and Temporary Salaries

**Housing Incentive Fund** 

## Agency Funded Programs

Housing Reinvestment









## North Dakota Homeless Grant

## Emergency Solutions Grant

#### Transfer from Commerce

#### Fits with NDHFA Programs

No FTE transfer or request



## Homeless 2022 5,622 persons

2,021

**Student Homelessness** 

per DPI 21-22 school year

House Approved – ND Homeless Grant and match for federal Emergency Solutions Grant

\$2.5 million

## FTE History

2017 – two positions cut

2019 - no positions added

2021-4 positions added due to program transfers from Commerce and BND. 1 additional added for year 2 of biennium per loan production

**Current 49 FTEs – no vacant positions** 

### FTE Request

#### House approved 4:

- Business Analysts 2
- Mortgage Specialist 1 (with trigger based on loan volume)
- Compliance 1
- Agency Additional Request Compliance 1

#### All Paid with NDHFA Special Funds

## FTE Request - Compliance - 1 more!

- Complexity of federal regulations and mortgage investment/bond reporting
- •1 FTE allocating **PART** of their time for approximately **\$1.8 billion** in assets
- Private sector internal auditor for every \$400 million in average daily assets
- •Ratio if 2 positions added **1:\$900** million in assets
- •Past due should have been hired a decade ago

## Additional Ask above House Approved

**FTE Cost** - \$218,908

**Operations** - \$165,642

- Retirements 11 eligible now expect 9 to retire before 2025
- Training required for new employees
- Increase costs for rent, IT, contracts, equipment, etc.

**Temporary Salaries - \$42,000** 

Total Cost = \$426,550 All paid with NDHFA Special Funds







#### Housing Incentive Fund

SB 2220 - \$50 million

Governor - \$25 million

House approved

\$12.5 million

### **Contact Information**

Dave Flohr

**Executive Director** 

701.328.8060

dflohr@nd.gov

www.ndhfa.org

