



# NDAD

helping others to help themselves

## 2022 Annual Report

### Our Purpose

NDAD (the North Dakota Association for the Disabled) is a nonprofit, charitable organization that assists people with disabilities in North Dakota. Our mission is to enhance the quality of lives of individuals facing health challenges.

### Who We Help

Here are a few of the many people who shared their NDAD story with us:



**Josiah - Steele**

**His condition:** Autism

**How NDAD helped:** Medical travel expenses to OT/PT and speech therapy.



**Audrianna, Kayden & Charleigh - W. Fargo**

**Their condition:** Behavioral Health issues

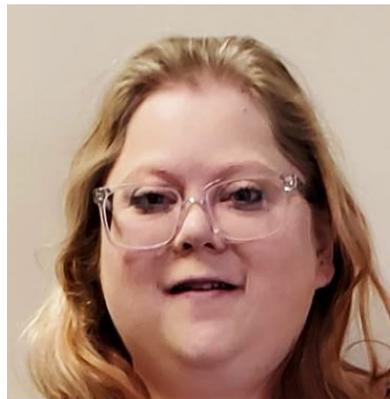
**How NDAD helped:** Respite care due to behavioral health needs.



**Gary - Grand Forks**

**His condition:** Diabetes, charcot foot and toe amputation

**How NDAD helped:** Purchased scooter lift for independence.



**Andrea - Minot**

**Her condition:** Diabetes, Cardiomyopathy

**How NDAD helped:** Medical travel expenses and medical supplies.



**Kenneth - Ellendale**

**His condition:** End Stage Renal Disease

**How NDAD helped:** Fuel assistance for monthly dialysis travel and prescription assistance.



**Teresa - Williston**

**Her condition:** Knee Replacement

**How NDAD helped:** Borrowed equipment through our Healthcare Equipment Loan Program (HELP)



## Programs Provided

- Direct Financial Assistance
  - Healthcare Equipment Loan Program
  - Adaptive recreational events and activities
  - Community fundraising projects
  - Organ Transplant Fund
  - Information, referral and advocacy
  - Crisis residential services
  - Transitional living services
  - Housing for people with serious mental illness who are in need of supportive services
- To read more about these programs, visit [ndad.org](http://ndad.org).

## 2022 At a Glance

- 4,436 pieces of medical equipment loaned, saving North Dakotans over \$569,882
- 3,906 prescriptions filled
- 2,885 medical trips funded
- 235 pieces of medical equipment and 436 medical supplies purchases
- 196 wheelchair-accessible van loans made to 89 individuals
- 18 grants, totaling \$141,068 awarded to organizations to assist individuals with disabilities
- 5,136 accessible rides funded
- 27 people assisted with short term crisis stabilization
- 7 people with serious mental illnesses provided with supportive services to remain independent
- 39 people with a behavioral health diagnoses assisted with medication monitoring
- 34,743 interactions made, such as phone calls, emails, and other communication

## How We Spend Our Money



- 84.6%: Program Services  
\$2,083,843
- 13.7%: Management and General  
\$337,383
- 1.7%: Fundraising  
\$44,734

*\*Information based on 2021 fiscal year*

**SB 2390**  
**Senate Judiciary Committee**  
**Submitted by Don Santer on behalf of NDAD**  
**February 8, 2023**

Chairperson Larson and Committee members, thank you for the opportunity to provide information regarding the charitable gaming industry of North Dakota. I am submitting testimony in opposition of Senate Bill 2390.

My name is Don Santer, I represent the North Dakota Association for the Disabled (NDAD). NDAD is a North Dakota charity that for over 47 years has been dedicated to improving the quality of life for persons with disabilities. NDAD pays for most of its services with charitable gaming funds.

Senate Bill 2390 will serve to damage, and ultimately destroy our charitable gaming operations.

**53-06.1-08.2. Electronic pull tab device requirements.**

Each deal may not pay out more than eighty - eight percent of gross proceeds.

- An attempt to change the payout percentage has been attempted every session since the inception of etabs and failed. The only reason to dictate a lower pay out percentage is to damage etab success.
- Gaming regulations and century code have been developed to protect the integrity of the industry. The industry together with regulators and the legislative rules committee spent an enormous amount of time negotiating and agreeing to the 90% top limit.
- There is no rule restricting an organization from running a lower payout percentage. NDAD selected a range of payout options at the beginning of the etab era and found a balance that worked best for our sites. Free market competition is already providing choices for gaming organizations and mandated lower limits are not desired by players or gaming organizations.
- Restrictions on percent of hold are not in place for any other game type including paper pulltabs. Our organization selects payout percentages that best work for our sites.
- The intent of this wording is specifically intended to erode consumer interest.
- Statistically play falls off when you lower the percentage, the citizens don't want it and the charities don't want it. This is an attempt by an extreme moral minority to dictate what the public should be allowed. This is poor policy making and is not necessary. The popularity of this game type with the existing rules is all the evidence legislators should need to understand.

**53-06.1-11. Gross proceeds - Required donations - Allowable expenses - Rent limits.**

2. If the annual gross proceeds of a charitable organization exceed fifteen thousand dollars, the charitable organization shall donate five percent of its annual gross proceeds for the benefit of children up to the age of twelve..

- A requirement for all charities to provide funding for one senator's preferred cause already served by countless charitable organizations is unnecessary and counterproductive to individual charitable missions.
  - This is an egregious attempt to subvert legislative intent for charitable gaming. NDAD has been involved with charitable gaming since its inception. This attempt to divert funding from our established charitable purposes toward a specific special population is an attempt to eliminate individual charitable missions. This is an attempt by one senator to create a special interest charity with a specific population being served. It will require NDAD to relinquish more income to special interest than it will be able to keep for our intended charitable purpose.
  - This bill would eliminate one of the oldest and most reputable charitable gaming organizations in the state.
  - NDAD was set up and continuously governed by citizens motivated to serve people with disabilities. This is a particular civic need and although children make up a portion of our mission, they are not the only population we serve.
- 3.** Allowable expenses may be deducted from adjusted gross proceeds. The allowable expense limit is ~~sixty~~ fifty percent of the adjusted gross proceeds per quarter.
- This change in code is intended to create financial difficulties for charities.
  - Inflation and higher wages required to find and maintain employees already make it difficult for NDAD to cover expenses at the existing thresholds.
  - NDAD provides its services to every corner of the state and requires a high revenue to provide those expansive services. NDAD is among the top producing charities in the gaming industry; contrary to popular rumor, higher revenue does not automatically equate to a lower percentage of expenses. How many businesses can operate at a 50% margin?
  - Even when NDAD is able to operate at lower expense percentages, we use those funds to provide and promote our charitable purpose.

For 47 years NDAD has provided services for people with disabilities and their families with services available to every community in the state. NDAD has done this mostly with charitable gaming dollars by complying with a highly regulated system for charitable gaming to the benefit of our mission. At best, this bill will serve to severely hinder our gaming fundraising efforts and funnel what we generate to a highly specified special interest. That is why NDAD is asking you to consider a **Do Not Pass** recommendation on **SB 2390**.

Thank you, Madam Chairperson and members of the committee, for your time and thoughtful consideration. Please do not hesitate to contact me with any additional questions you may have.

Respectfully,

Don Santer  
 NDAD  
 dsanter@ndad.org