INTERNAL DIRECT INVESTMENT STRATEGY

Scott M Anderson, CFA – Chief Investment Officer Board Training



Refirement & Investment

ENHANCE CAPABILITY TO INCREASE VALUE ADDED





INITIAL OPPORTUNITY SUMMARY

OPPORTUNITY

ENHANCED INDEXING STRATEGIES

ENHANCED LIQUIDITY MANAGEMENT

ENHANCED REBALANCING

EXPOSURE MANAGEMENT

OPTIMAL IMPLEMENTATION

- Enhanced indexing; multi-asset capability; leverages expertise with than external managers for simple mandates index information; same active return for a lower active risk and cost
- Overlay of cash generates additional return and enables more available cash
- Buying and selling of liquidity
- Rebalancing of exposures in shorter time frames
- Rebalancing thru internal portfolios rather than managers reducing transaction costs
- Separate manager active return from manager policy return to optimize cost and active return
- Manage exposures to manage risks and generate returns
- Choose optimal instrument to implement policy exposures reduces cost, increases revenues, manages risk



TALENT MANAGEMENT 1.0 (PREVIOUSLY APPROVED)

5 INVESTMENT PROFESSIONALS1:

- 2 X SENIOR PORTFOLIO MANAGERS
- 3 X INVESTMENT ANALYSTS

2 X INVESTMENT OPS PROFESSIONALS

TALENT MANAGEMENT:

- ADEQUATE CLASSIFICATION OF ROLES
- INCENTIVE COMPENSATION FUNDED ON A CONTINUING BASIS (Ex: OHIO, WISCONSIN, SOUTH DAKOTA, NORTH CAROLINA)

THE STRATEGY AND STRUCTURE WOULD EVOLVE WITH THE SIZE OF THE PROGRAM

- 1. The cost of staff is estimated to be approximately 10% of the total net cost savings.
- 2. Positive Client Fund feedback.
- Supports greater control over investment strategies.



EXAMPLE OF BENEFIT OF \$100 INVESTED IN **THREE TYPES OF SAVINGS 1.0**

llustration		INTERNAL	INTERNAL EXTERNAL INVESTMENT INVESTMENT	BENEFIT /\$100	# OF \$100		BENEFIT
	DOLLARS INVESTED	100	100		7		
	ALLOCATION RETURN	7.0	7.0				
	ACTIVE RETURN	0.54	0.54				
	COST/FEES ¹	-0.10	-0.28				
	TOTAL VALUE	107.44	107.26	0.18	35,000,0004 \$	↔	6,300,000.00
	CASH INVESTED	100	100				
	RETURN ²	6.0	3.5				
	TOTAL VALUE	106.0	103.0	3.0	1,400,0004 \$	₩	4,200,000.00
	REBALANCE BENEFIT ³	100.03	100	0.03	230,000,0004 \$	₩	6,900,000.00
Based on expected fees Based on Callan Capital	Based on expected fees for equity 2.0. Would have ~15% index when internal program Is in place (conservative). Based on Callan Capital Market Assumptions. 0.6% of assets in cash, all of plan assets subject to rebalance benefits. \$355	mal program Is in place (conse plan assets subject to rebalanc	ervative). ce benefits, \$355		7	₩	\$ 17,400,000.00

^{1.} Based of 2. Based of



million as of October 31, 2024.

3. Based on 23' rebalance dollar amounts plus 24' asset allocation affect of .11% per Callan report. Have taken a fraction of expected benefit (conservative)

4. Based on 15% of the fund being managed internally. The number of \$100s invested in this savings.

(INCLUDES CONTINUING APPROPRIATIONS) 1.0 ESTIMATED TOTAL COSTS FOR INVESTMENTS

NET SAVINGS	TOTAL	OPERATING COSTS	SALARIES/BENEFITS	\$MILLIONS/BP1	
	2.9	1.0	1.9	\$2	0
	1.3 BP	0.4	0.9	\$2 PER \$AUM \$3	CURRENT
	3.2	2.0	1.2	\$3	INTE
	1.4 BP	0.9	0.5	PER \$AUM	INTERNAL INVESTMENT 1.0
17	6.1	3.0	3.1	\$	
8.5 BP	2.7 BP	1.3	1.4	PER \$AUM ⁴	TOTAL

- ONE BASIS POINT (BP) = 0.01%
- INCLUDE \$1,000,000 OF CONTINUING APPROPRIATIONS
- INCLUDE ESTIMATED \$1,500,000 OF CONTINUING APPROPRIATIONS
- THE 2.5 BP OF TOTAL COST COMPARES TO 51 BP OF FEES TO EXTERNAL MANAGERS



TALENT MANAGEMENT 2.0 (PROPOSED NOTE 5)

5 INVESTMENT PROFESSIONALS¹:

- 2 X SENIOR PORTFOLIO MANAGERS
- **3 X INVESTMENT ANALYSTS**

2 X INVESTMENT OPS

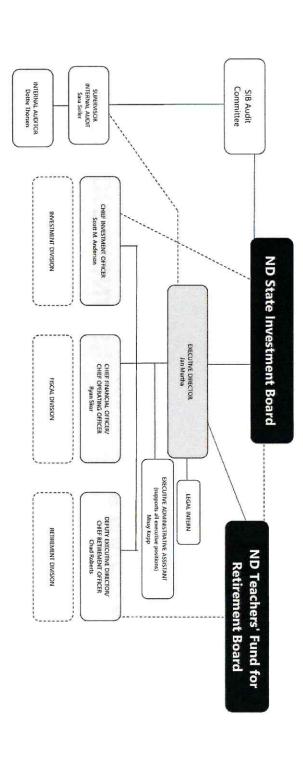
THE STRATEGY AND STRUCTURE WOULD EVOLVE WITH THE SIZE OF THE PROGRAM

- 1. The cost of staff is estimated to be approximately 15% of the total net cost savings.
- 2. Positive Client Fund feedback.
- Supports greater control over investment strategies.



THE RIO ORGANIZATION STRUCTURE

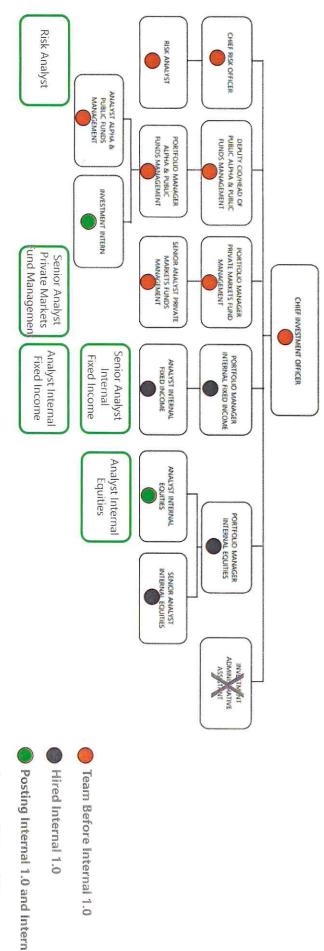
RETIREMENT AND INVESTMENT OFFICE ORGANIZATIONAL CHART





THE INVESTMENT TEAM 1.0 AND 2.01

RETIREMENT AND INVESTMENT OFFICE ORGANIZATIONAL CHART - INVESTMENT



1. The average #of Investment professionals for an organization with an internal program and about \$20 billion of AUM (CEM benchmarking) – 40 vs 19; 5D has 28

Proposed Internal 2.0

EXAMPLE OF BENEFIT OF \$100 INVESTED IN **THREE TYPES OF SAVINGS 2.0**

Illustration

	INTERNAL EXTERNAL INVESTMENT INVESTMENT	EXTERNAL INVESTMENT	BENEFIT /\$100	# OF \$100		BENEFIT
DOLLARS INVESTED	100	100				
ALLOCATION RETURN	7.0	7.0				
ACTIVE RETURN	0.54	0.54				
COST/FEES1	-0.08	-0.35				
TOTAL VALUE	107.46	107.21	0.27	35,000,000 ³	\$	\$ 9,750,000
Fund of Fund vs. Direct GP ²			0.06	16,070,000	∽	1,000,000
					\$	\$ 10,750,000



Based on expected fees. Would have ~15% index when internal program is in place (conservative).

Based on expected fees. Would have ~15% index when internal program is in place (conservative).
 Not included in the net benefit of the internal direct business case. Reflects savings from investing directly in GPs rather than Fund of Funds, includes new allocations to private credit and private equity in the Legacy Fund.

Based on 15% of the fund being managed internally. The number of \$100s invested in this savings

EXAMPLE OF BENEFIT OF \$100 INVESTED IN THREE TYPES OF SAVINGS 2.0

NET SAVINGS	TOTAL 2.9	OPERATING COSTS 1.0	SALARIES/BENEFITS 1.9	CU \$MILLIONS/BP ¹ \$ ²
	1.9 BP	0.5	1.4	CURRENT PER \$AUM
17	3.2	2.0	1.2	\$3 INT
7.4 BP	1.4 BP	0.9	0.5	INTERNAL INVESTMENT 1.0 \$3 PER \$AUM
9	1.6	<u>.</u>	1.5	\$3 IN
4.0 BP	0.8 BP	0.1	0.7	INTERNAL INVESTMENT 2.0 \$3 PER \$AUM
26	7.7	3.1	4.6	€.
11.0 BP	3.3 BP	1.3	2.0	TOTAL PER \$AUM ⁵

- ONE BASIS POINT (BP) = 0.01%
- INCLUDE \$1,000,000 OF CONTINUING APPROPRIATIONS
- S INCLUDE ESTIMATED \$1,500,000 OF CONTINUING APPROPRIATIONS
- INCLUDE ESTIMATED \$100,000 OF CONTINUING APPROPRIATIONS
- THE 3.1 BP OF TOTAL COST COMPARES TO 51 BP OF FEES TO EXTERNAL MANAGERS Dakota



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EXAMPLE OF COST AND BENEFIT ASSOCIATED WITH **INCENTIVE COMPENSATION FOR 1.0 AND 2.0**

\$ MILLIONS

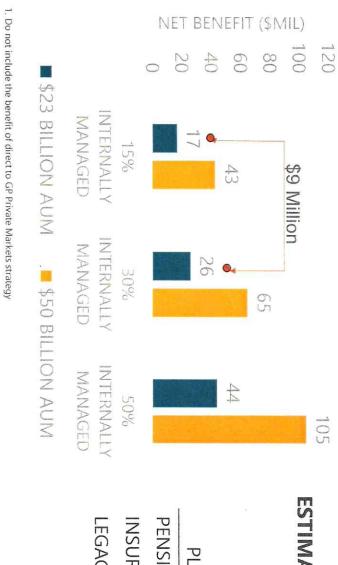
\$239,250 \$1,199,250 \$28,060,750 \$82300,750	PERFORMANCE1 BENEFIT TO PLAN ^{2,3} INCENTIVE 1.0 INCENTIVE 2.0 ⁴	1 BP \$28,300,000 \$205,000 \$34,250	\$83,500,000 \$1,028,000 \$171,250	\$141,000,000 \$2,057,000 \$342,500
TIVE ⁵ \$239,250 \$1,199,250 \$28,060,750 \$82300,750	INCENTIVE 2 04	¢3/1050	¢171 250	A
\$28,060,750 \$82300,750	TOTAL INCENTIVE5	\$239,250	\$1,199,250	\$2,399,500
	NET BENEFIT	\$28,060,750	\$82300,750	\$138,600,500

- Net performance of fund less benchmark after costs.
- Assumes \$23 Billion of AUM
- Include \$17 Million of savings 1.0 and \$9 Million savings of 2.0
- Incremental incentive for Note 5
- Total incentive with 1.0 and 2.0



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THE BENEFIT SCALES WITH THE SIZE OF THE COMMITMENT



(3)	STIMATED
(\$23 E	Z
3ILLI(ANNUAL SAVI
Ž	SA
AUM)	NGS
	PER
	PER YEAR

-	(Pr) 0:11:0:4 1:0:11	(a a contract	
	15% OF	30% OF	50% OF
<u> </u>	AUUEIU	AUDEIO	AUDELU
PLAN	\$(MIL)	\$(MIL)	\$(MIL)
ENSION	\$6	\$9	\$16
NSURANCE	\$3	\$4	\$6
EGACY	\$8	\$13	\$22
	\$17	\$26	\$44
	Internal	Internal	
	Investment Investment	Investment	
	1.0	1.0 and 2.0	0

BEFORE INTERNAL 1.0

		Active Return							
Category	Weight	(Net)		IR	Fee	\$23 Billion	ion'	\$50 Billion	ion.
Rebalance Effect (all assets)	100%	-0.02%	0.0%	0.00	0.00%	\$	1	\$	1
Cash Overlay	0.6%	3.00%	12.0%	0.00	0.00%	\$	ī	\$	1
Cash	0.0%	0.00%	0.0%	0.00	0.00%				
Short Duration FI	5.0%	0.20%	0.8%	0.40	0.17%				
Internal Equity	0.0%	0.20%	0.8%	0.25	0.10%			\$	ı
Internal FI	0.0%	0.20%	0.5%	0.25	0.10%			\$	11
Investment Grade FI	25.0%	0.40%	1.5%	0.27	0.28%				
Below Investment Grade	5.0%	0.40%	2.0%	0.20	1.00%				
Private Markets	16.0%	0.80%	3.0%	0.27	1.50%				
Domestic Equity	29.0%	0.60%	2.5%	0.24	0.28%				
International Equity 2.0	19.4%	0.60%	2.5%	0.24	0.28%	arministrika ocumenta kirimene kirimene in kirimene kirim			estrates experiments as a second
Fee Difference Phase I	100.00%	0.47%	0.82%	0.57	0.51%	\$	ı	↔	1
Total Net Value Before						₩	i		ij

INTERNAL 1.0

Category	Weight	Active Return (Net)	ᆏ	≅	Fee	\$23 Billion		\$50 Billion	iii ion
Rebalance Effect (all assets)	100%	-0.02%	0.0%	0.00	0.00%	\$	7	₩.	15
Cash Overlay	0.6%	3.00%	12.0%	0.00	0.00%	\$	4	₩	9
Cash	0.0%	0.00%	0.0%	0.00	0.00%				
Short Duration FI	5.0%	0.20%	0.5%	0.40	0.17%				
Internal Equity	7.5%	0.20%	0.8%	0.25	0.10%			₩.	ω
Internal Fl	7.5%	0.20%	0.8%	0.25	0.10%			₩	ω
Investment Grade FI 1.0	17.5%	0.40%	1.5%	0.27	0.35%				
Below Investment Grade	5.0%	0.40%	2.0%	0.20	1.00%				
Private Markets	16.0%	0.80%	3.0%	0.27	1.50%				
Domestic Equity	21.5%	0.60%	2.5%	0.24	0.35%				
International Equity 2.0	19.4%	0.60%	2.5%	0.24	0.35%				
Fee Difference Phase I	100.00%	0.44%	0.69%	0.63	0.48%	\$	6	01	14
Total Net Value Phase I						\$ 1	7		43



INTERNAL 2.0

		Active Return							
Category	Weight	(Net)		R	Fee	\$23 Billion'	illion'	\$50 E	\$50 Billion
Rebalance Effect (all assets)	100%	-0.02%	0.0%	0.00	0.00%	₩	7	\$	15
Cash Overlay	0.6%	3.00%	12.0%	0.00	0.00%	\$	4	↔	9
Cash	0.0%	0.00%	0.0%	0.00	0.00%				
Short Duration FI	2.5%	0.20%	0.5%	0.40	0.17%				
Internal Equity	15.0%	0.40%	1.6%	0.25	0.08%			\$	4
Internal FI	15.0%	0.40%	1.6%	0.25	0.08%			\$	4
Investment Grade FI 1.0	12.5%	0.40%	1.5%	0.27	0.28%				
Below Investment Grade	5.0%	0.40%	2.0%	0.20	1.00%				
Private Markets	16.0%	0.80%	3.0%	0.27	1.50%				
Domestic Equity	14.0%	0.60%	2.5%	0.24	0.28%				
International Equity 2.0	19.4%	0.60%	2.5%	0.24	0.28%				Andreas de la company de la co
Fee Difference Phase II	100.50%	0.52%	0.66%	0.79	0.44%	₩.	9	₩	19
Total Net Value Phase I & II						₩.	26	₩.	65

Dakota Be Legendary.

APPENDIX

SEQUENCE OF CAPABILITY

			1
	~TWO YEARS		ENHANCED INDEXING
\		INTERNAL INDEXING	INTERNAL INDEXING
	OFFSET EXPOSURES	OFFSET EXPOSURES	OFFSET EXPOSURES
REBALANCE INTERNAL INDEXES	REBALANCE INTERNALLY	REBALANCE INTERNALLY	REBALANCE INTERNALLY
OVERLAY CASH	OVERLAY CASH	OVERLAY CASH	OVERLAY CASH
 Overlay cash with derivatives 	 Offset portfolio exposures to 	Create simple internal index	Enhance the indexes with

 Overlay cash with derivatives to reduce cash drag on performance returns and to make ample liquidity available for managing liquidity events, private market calls, cash calls, transitions and other liquidity related transactions.

regardless of manager

enable optimal weighting of active return and risk

 Rebalance with derivatives to refine risk-based exposure rebalancing and lower transaction costs.

- Create simple internal index portfolios that compliment ETFs and index funds for providing liquidity and rebalancing.
- Risk manage indexes based on corporate events, high risk securities and index reconstitution.

Manage fund level exposures to fine tune aggregate risks

based on market conditions.

reducing risk.

systematic exposure, increasing return and

Begin make versus buy decisions for optimal implementation.

- Enhance the indexes with simple rules and imported transactions from boutique managers.
- As staff and research capabilities grow, add a layer of judgement.
- Optimize the combined set of rules-based signals from internal and external mangers.



IO Be Legendary.

OVERLAY CASH AND REBALANCE

Public Equity

Internal Managers External Managers

Public Fixed Income

Index Funds

Index Funds Internal Managers External Managers

Private Markets

Real Assets Private Debt **Private Equity**

Liquidity Portfolios

Overlay Portfolios

CURRENT

EXTERNALLY MANAGED ACTIVE FUNDS

EXTERNALLY MANAGED INDEX FUNDS

EXTERNALLY MANAGED ACTIVE FUNDS

EXTERNALLY MANAGED INDEX FUNDS

CASH

FUTURE

EXTERNALLY MANAGED ACTIVE FUNDS

MANAGED INDEX EXTERNALLY

INTERNALLY MANAGED INDEX

INDEX FUNDS INTERNAL

EXTERNALLY MANAGED ACTIVE FUNDS

MANAGED INDEX FUTURES/ETFS **EXTERNALLY**

MANAGED INDEX INTERNALLY FUNDS

INTERNAL **INDEX FUNDS**

- Judgement
- Rules
- Optimization

 Offset Exposures Overlay Cash Rebalance

CASH/TREASURY COLLATERAL



INTEGRATED INDEX FUND MANAGEMENT

PORTFOLIOS EXTERNALLY MANAGED

> EXTERNAL INDEX SCINING

> > **FUTURES/ETFS**

MANAGED INDEX INTERNALLY FUNDS

ENHANCED INDEX SIMPLE RULES FUNDS

SOURCED RULES ENHANCED INDEX FUNDS

OPTIMIZE AFTER COST RETURN/RISK AND RISK

- liquidity/roll cost Optimize instrument type and manage
- Identify liquidity, etc.) trade-offs (lending, physical/ETF/Future liquidity spread,
- collateral to enhance Overlay cash
- Manage optimal collateral

- Construct index to optimize cost
- internal borrowing lending and Manage security
- requirements liquidity Construct to
- Optimize with for transitions

Use as a platform

- ETFs and futures indexes
- Manage cash and optimize liquidity

- Apply simple rules securities not to regarding what
- Apply simple rules exposures driven dynamic to create signal
- Apply simple rules corporate events regarding index tracking error and constitution,
- and by agreement Hold manager holdings replicated invested assets
- agreement manager by Receive rules from
- micro strategies Assemble several long/short overlay managers in a from boutique

AKOTA Be Legendary.

REBALANCE

ILLUSTRATION

RUSSELL 1000 MANAGERS

RUSSELL 1000 WEIGHTS	MANAGER 4	MANAGER 3	MANAGER 2	RUSSELL 1000 FUTURES/ETFs
WEIGHTS				FUTURES/ETFs

RUSSELL 2000 WEIGHTS MANAGER 3 MANAGER 2 **RUSSELL 2000 FUTURES/ETFs**

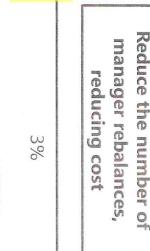
RUSSELL 2000 MANAGERS

WEIGHTS BEFORE WEIGHTS AFTER

POLICY BENCHMARK WEIGHT

54	23%	17%- 10% 4%
		Low transaction cost/Quick Settlement
57%	23%	20% 10% 4%
STREET, STREET		
57%		Sum of manager weights by sub-asset class equals sub-asset class weight

Reduce the number of manager rebalances, reducing cost



6%

3%

manufactures and a second

2%

2%

1%

transaction cost/Quick Settlement

1%

Low

0%

3%

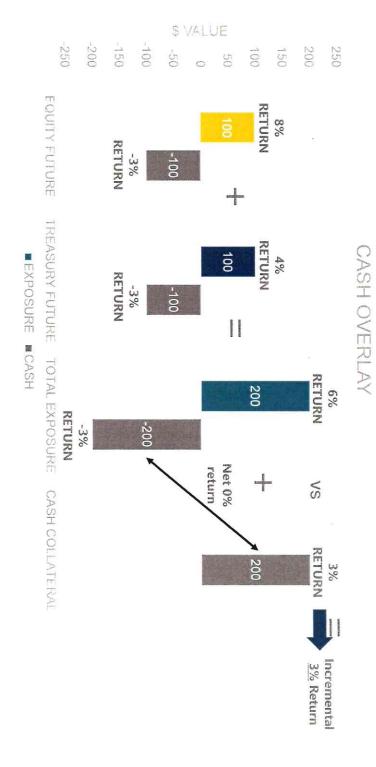
OFFSET EXPOSURES

3.0%	3%	3%	RUSSELL 2000 WEIGHTS
benchmark/asset class universe	5%	1%	MANAGER 3
best weighting regardless of manager	5%	manager 1% weights	MANAGER 2
Allocate to the best managers with the	-7%	Suboptimal 1%	RUSSELL 2000 FUTURES/ETFs
			RUSSELL 2000 MANAGERS
57.0%	57%	57%	RUSSELL 1000 WEIGHTS
	23%	23%	MANAGER 4
CONSTRAINTI	4%	4%	MANAGER 3
REMOVE	10%	10%	MANAGER 2
	20%	20%	RUSSELL 1000 FUTURES/ETFs
ER POLICY BENCHMARK WEIGHT	WEIGHTS BEFORE WEIGHTS AFTER	WEIGHTS BEF	RUSSELL 1000 MANAGERS

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OVERLAY CASH WITH FUTURES





RULES BASED STRATEGY ILLUSTRATION

ANNUAL RETURN

Illustration

1000 Stocks in Quintiles Ranked by Weighted
Metric

25

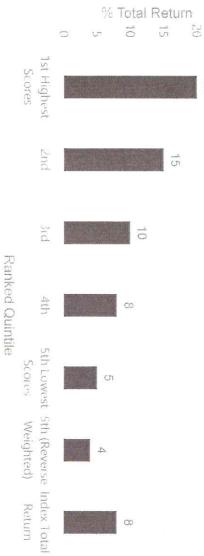


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GO LONG 1st Quintile	20%	12%
GO LONG 1st Quintile/ Go Short 5th Quintile1	16%	13%



^{1.} Assumes transaction financed at a 3% cost of cash

RULES BASED STRATEGY ILLUSTRATION

Stock	Weighted Metric by	Metric 10 Weig	Metric 9 Wei	Metric 8 Wei	Metric 7 Wei	Metric 6 Wei	Metric 5 Wei	Metric 4 X Weight 4	Metric 3 Wei	Metric 2 Wei	Metric 1 Wei	per Stock We	METRIC Me
	c by	Weight 10	Weight 9	Weight 8	Weight 7	Weight 6	Weight 5	ight 4	Weight 3	Weight 2	Weight 1	Weight Sto	Metric
		Stock 1000	Stock 999	Stock 998	:	Stock 101	Stock 100	.	Stock 3	Stock 2	Stock 1	Stocks by Metric	Rank
		Weight 1000	Weight 999	Weight 998	Weight n	Weight 101	Weight 100	Weight n	Weight 3	Weight 2	Weight 1	Weight	Stock
NORTH DOKO	Total Portfolio Weight	Stock 1000	:	Stock 902	Stock 901	Stocks	Short Only Portfolio	Total Portfolio Weight	Stock 100		Stock 2	Stock 1	Long Only Portfolio Stocks
ORTH KOTO Retirement & Investment	-100%	-Weight 1	-Weight n	-Weight 99	-Weight 100	Weight	Stock	100%	Weight 100	Weight n	Weight 2	Weight 1	Stock Weight