



AGCO Corporation General Overview

AGCO IS THE LARGEST PURE PLAY FARM EQUIPMENT MANUFACTURER IN THE WORLD



1990

Year
Founded



~\$12.6B

Annual
Revenue⁽¹⁾



\$9.9B⁽²⁾

Market
Cap (\$M)



Technology-
Rich Products
Across the
Crop Cycle



~23,000

Global
Employees

Multi-brand
Focus:

FENDT



▽ Precision Planting®

VALTRA

(1) Projected 2022 Net Sales

(2) As of December 14, 2022



PURPOSE

Farmer-focused solutions
to sustainably feed our world

OUR VISION

To be the most trusted partner for
industry-leading, smart farming solutions

Our Culture



FARMER FIRST

I Put Farmers' Success at the Center of Everything I Do



SPEAK UP!

I Raise Challenging Topics Openly and Debate Respectfully



TEAM UP!

I Maximize AGCO Results Through Teamwork and Aligned Actions

AGCO IS FOCUSED ON IMPROVING FARMER OUTCOMES THROUGH ADVANCED TECHNOLOGY

AGCO's Farmer First Strategy Brings Value and Sustainable Growth To Farmers Around The World

AGCO Delivers **Disruptive Technology Across the Crop Cycle and Equipment Lifespan** to Drive Improved Farm Profitability and Sustainability



FIRST RETROFIT AUTONOMOUS OFFERINGS

- Grain Cart and Tillage in 2025
- Full Crop Cycle Autonomy by 2030

FARMER- FOCUSED INNOVATION



TARGETED SPRAYING

- Retrofit Offering in 2024
- OEM Offering in 2026

Food demand will grow by 50%...

Population growth
from 8 to 10
Billion by 2050



Increased meat
consumption by
rising middle
class



Higher demand for
biofuels
(corn/ethanol)



We need more efficient outputs...

Limited land
available for
agriculture



Agriculture uses
2/3 of world's
fresh water



Fertilizers/
chemicals are
biggest area of
increased
regulation



Agriculture needs
to increase yield
while reducing
carbon from 15 to
4 Gt



WE ARE WELL POSITIONED TO MEET FARMERS' CURRENT NEEDS

We Develop Solutions That Are Actionable and In-Line With Farmers' Needs Today While Preparing for Tomorrow



 Precision Planting®

RETROFIT



**FARMER
FOCUS**
Digitally Enabled



**SPECIALIZED,
AG-FOCUSED**
Brands



FUSE
SMART FARMING. SYNCHRONIZED.

Full-line
**SMART
FARMING**
Portfolio



AGCO DEVELOPS FARMER FOCUSED SOLUTIONS TO SUSTAINABLY FEED OUR WORLD



OUR STRATEGY

We are committed to accelerating progress by **INTEGRATING SUSTAINABILITY INTO THE DESIGN, MANUFACTURING AND DISTRIBUTION** of smart agricultural solutions across the entire value chain

EXECUTED THROUGH OUR SUSTAINABILITY OBJECTIVES



Industry Impact
and Leadership



Facilitating the Path
to Global Food Security



Innovative Products
and Solutions



Investing in Sustainability
Projects and Partnerships

PURPOSE IS AT THE HEART OF OUR CULTURE

AT AGCO...

FARMERS ARE AT THE CENTER
of Everything We Do

ONE AGCO TEAM
United by a Shared Purpose

Building a **DIVERSE
AND INCLUSIVE** Team

Lead With a Dedication to
SAFETY AND QUALITY

Adopt Digital Solutions to
IMPROVE the Way That We Work

Deliver Results Through
DISCIPLINED EXECUTION

...AND IN OUR COMMUNITIES

With Over **20 PROJECTS** Around the World, the Foundation has Reached More Than **20,000 PEOPLE** and **200,000 HOUSEHOLDS** in our Farming Communities



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