

2025 HOUSE INDUSTRY, BUSINESS AND LABOR

HB 1087

2025 HOUSE STANDING COMMITTEE MINUTES

Industry, Business and Labor Committee Room JW327C, State Capitol

HB 1087
1/8/2025

A BILL for an Act to amend and reenact sections 26.1-27.1-02 of the North Dakota Century Code, relating to licensing for administrators of life and health insurance and pharmacy benefit managers.

10:15 a.m. Chairman Warrey opened the meeting.

Members Present: Chairman Warrey, Vice Chairman Ostlie, Vice Chairman Johnson, Representatives Bahl, Brown, Christy, Finley DeVille, Grindberg, Kasper, Koppelman, D. Ruby, Schatz, Schauer, Vollmer

Discussion Topics:

- Processes and procedures
- Certificate of authority
- Certificate of registration
- Department authority
- Excluded language
- Board of Pharmacy
- Insurance authority
- Consumer benefit

10:15 a.m. Janelle Middlestead, Producer Licensing Director, ND Insurance Department testified in favor and submitted testimony #28162

10:20 a.m. Mike Schwab, Executive Vice President, ND Pharmacists Association testified in favor and submitted testimony #28263.

10:46 a.m. Chairman Warrey closed the hearing.

Diane Lillis, Committee Clerk



NORTH DAKOTA
Insurance Department

TESTIMONY

Janelle Middlestead, Producer Licensing Division Director

House Industry, Business and Labor Committee

January 8, 2025

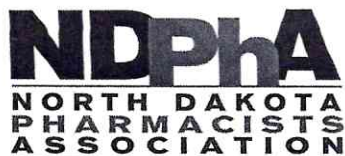
Good morning, Chairman Warrey and members of the Committee. My name is Janelle Middlestead, Producer Licensing Director. I stand before you today on behalf of Commissioner Godfread in support of House Bill 1087, which is an agency bill addressing verbiage related to licensing for administrators of life and health insurance and pharmacy benefit managers. HB 1087 is an example of the department updating our processes and procedures based on internal review.

Section one of the bill allows the Department to clarify for this licensing class that a license is required to match the producer licensing language in statute. By removing "certificate of authority" and replacing it with "license" will make the statute read more clearly and will provide clarity that a license is needed. As a certificate of authority is another term used by Company licensing and not by producer licensing, causing conflict and confusion. This allows for consistency when referencing a license for Section one and not certificate.

Section two of the bill is removing the phrase certificate of registration to instead be referred to as license. This will allow for the process and procedure to remain consistent through 26.1-27-03 and 26.1-27.1-02

Thank you, Chairman Warrey and members of the committee. I respectfully request a "do pass" recommendation from the committee and am happy to answer any questions that you may have.

HB 1087 1-8-25



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**House Industry, Business and Labor Committee
January 8, 2025 – 10:15AM
Chairman, Rep. Jonathan Warrey**

Chairman Warrey and members of the committee, for the record, my name is Mike Schwab the Executive Vice President of the North Dakota Pharmacists Association. We are here today supporting HB 1087.

The North Dakota Pharmacists Association has a long history of advocating, educating and supporting pharmacy benefit manager transparency and reforms. We strongly feel requiring PBMs to license with the ND Insurance Commissioner's office is a best practice around the country.

Over the years, the ND legislature has passed a number of PBM transparency and reform laws that have benefited patients, employers, taxpayers and pharmacists. One of the challenges over the years, has been the lack of enforcement regarding a number of current PBM laws.

Section 2, on page 2, of HB 1087 (Chapter 26.1-27.1-02) references a set of PBM laws that were passed 20 years ago in 2005. We have long held a number of questions and concerns with this section of law. Again, we agree, requiring PBMs to hold a license instead of a certificate has become standard practice in a number of states. However, we feel ND Chapter 26.1-27.1 needs to be looked at closer to address a number of questions and concerns we have with enforceability and PBM market changes.

Some of the questions we have for this committee just related to the license portion of the bill are...

- (1) We license PBMs, then what happens? Does Chapter 26.1 overall give the Insurance Commissioner the authority to revoke, suspend, etc. a PBM license if they do not comply or violate the rest of the PBM section in Chapter 26.1-27.1?
- (2) By requiring a license now instead of a certificate, does that mean a PBM now has fiduciary responsibility under this Chapter similar to other "administrators" in Chapter 26.1?
- (3) What types of penalties are tied to this section for non-compliance or violations by a PBM?

Given what has taken place around the country and more specifically in North Dakota in the past 20 years since the passage of this section, is this committee interested in amending that section of law? I am asking because we feel that whole section of law could be invalid as written given recent court cases. It is good that we want to license the PBMs, but what good does it do to license them if the whole section might be invalid based on how it was originally passed back in 2005?

My apologies, but I do not have amendments ready for you today. This is mainly because I did not want to bring forward amendments if this committee is not interested in addressing these potential concerns as it relates to enforcement of PBMs in North Dakota. If you would like, I can provide you with a couple of examples to help provide more legal background which helps to identify our concerns regarding enforceability.

In conclusion, we agree that requiring PBMs to hold a license is a best practice and we support this effort. However, if the entire PBM section in reference is potentially invalid or holding a PBM accountable is in question, we would hope this committee would try its best to address those concerns. Thank you for your time and I would be happy to try and address any questions you might have for me.

Respectfully Submitted,



Mike Schwab
NDPhA - EVP

CHAPTER 26.1-27.1

PHARMACY BENEFITS MANAGEMENT

26.1-27.1-01. Definitions.

In this chapter, unless the context otherwise requires:

1. "Covered entity" means a nonprofit hospital or a medical service corporation; a health insurer; a health benefit plan; a health maintenance organization; a health program administered by the state in the capacity of provider of health coverage; or an employer, a labor union, or other entity organized in the state which provides health coverage to covered individuals who are employed or reside in the state. The term does not include a self-funded plan that is exempt from state regulation pursuant to the Employee Retirement Income Security Act of 1974 [Pub. L. 93-406; 88 Stat. 829; 29 U.S.C. 1001 et seq.]; a plan issued for coverage for federal employees; or a health plan that provides coverage only for accidental injury, specified disease, hospital indemnity, Medicare supplement, disability income, long-term care, or other limited-benefit health insurance policy or contract.
2. "Covered individual" means a member, a participant, an enrollee, a contractholder, a policyholder, or a beneficiary of a covered entity who is provided health coverage by the covered entity. The term includes a dependent or other individual provided health coverage through a policy, contract, or plan for a covered individual.
3. "De-identified information" means information from which the name, address, telephone number, and other variables have been removed in accordance with requirements of title 45, Code of Federal Regulations, part 164, section 512, subsections (a) or (b).
4. "Generic drug" means a drug that is chemically equivalent to a brand name drug for which the patent has expired.
5. "Labeler" means a person that has been assigned a labeler code by the federal food and drug administration under title 21, Code of Federal Regulations, part 207, section 20, and that receives prescription drugs from a manufacturer or wholesaler and repackages those drugs for later retail sale.
6. "Payment received by the pharmacy benefits manager" means the aggregate amount of the following types of payments:
 - a. A rebate collected by the pharmacy benefits manager which is allocated to a covered entity;
 - b. An administrative fee collected from the manufacturer in consideration of an administrative service provided by the pharmacy benefits manager to the manufacturer;
 - c. A pharmacy network fee; and
 - d. Any other fee or amount collected by the pharmacy benefits manager from a manufacturer or labeler for a drug switch program, formulary management program, mail service pharmacy, educational support, data sales related to a covered individual, or any other administrative function.
7. "Pharmacy benefits management" means the procurement of prescription drugs at a negotiated rate for dispensation within this state to covered individuals; the administration or management of prescription drug benefits provided by a covered entity for the benefit of covered individuals; or the providing of any of the following services with regard to the administration of the following pharmacy benefits:
 - a. Claims processing, retail network management, and payment of claims to a pharmacy for prescription drugs dispensed to a covered individual;
 - b. Clinical formulary development and management services; or
 - c. Rebate contracting and administration.
8. "Pharmacy benefits manager" means a person that performs pharmacy benefits management. The term includes a person acting for a pharmacy benefits manager in a contractual or employment relationship in the performance of pharmacy benefits management for a covered entity. The term does not include a public self-funded pool or a private single-employer self-funded plan that provides benefits or services directly

- to its beneficiaries. The term does not include a health carrier licensed under title 26.1 if the health carrier is providing pharmacy benefits management to its insureds.
9. "Rebate" means a retrospective reimbursement of a monetary amount by a manufacturer under a manufacturer's discount program with a pharmacy benefits manager for drugs dispensed to a covered individual.
 10. "Utilization information" means de-identified information regarding the quantity of drug prescriptions dispensed to members of a health plan during a specified time period.

26.1-27.1-02. Licensing.

A person may not perform or act as a pharmacy benefits manager in this state unless that person holds a certificate of registration as an administrator under chapter 26.1-27.

26.1-27.1-03. Disclosure requirements.

1. A pharmacy benefits manager shall disclose to the commissioner any ownership interest of any kind with:
 - a. Any insurance company responsible for providing benefits directly or through reinsurance to any plan for which the pharmacy benefits manager provides services.
 - b. Any parent company, subsidiary, or other organization that is related to the provision of pharmacy services, the provision of other prescription drug or device services, or a pharmaceutical manufacturer.
2. A pharmacy benefits manager shall notify the commissioner in writing within five business days of any material change in the pharmacy benefits manager's ownership.

26.1-27.1-04. Prohibited practices.

1. A pharmacy benefits manager shall comply with chapter 19-02.1 regarding the substitution of one prescription drug for another.
2. A pharmacy benefits manager may not require a pharmacist or pharmacy to participate in one contract in order to participate in another contract. The pharmacy benefits manager may not exclude an otherwise qualified pharmacist or pharmacy from participation in a particular network if the pharmacist or pharmacy accepts the terms, conditions, and reimbursement rates of the pharmacy benefits manager's contract.

26.1-27.1-05. Contents of pharmacy benefits management agreement - Requirements.

1. A pharmacy benefits manager shall offer to a covered entity options for the covered entity to contract for services that must include:
 - a. A transaction fee without a sharing of a payment received by the pharmacy benefits manager;
 - b. A combination of a transaction fee and a sharing of a payment received by the pharmacy benefits manager; or
 - c. A transaction fee based on the covered entity receiving all the benefits of a payment received by the pharmacy benefits manager.
2. The agreement between the pharmacy benefits manager and the covered entity must include a provision allowing the covered entity to have audited the pharmacy benefits manager's books, accounts, and records, including de-identified utilization information, as necessary to confirm that the benefit of a payment received by the pharmacy benefits manager is being shared as required by the contract.

26.1-27.1-06. Examination of insurer-covered entity.

1. During an examination of a covered entity as provided for in chapter 26.1-03, 26.1-17, or 26.1-18.1, the commissioner shall examine any contract between the covered entity and a pharmacy benefits manager and any related record to determine if the payment received by the pharmacy benefits manager which the covered entity received from the pharmacy benefits manager has been applied toward reducing the covered entity's rates or has been distributed to covered individuals.

2. To facilitate the examination, the covered entity shall disclose annually to the commissioner the benefits of the payment received by the pharmacy benefits manager received under any contract with a pharmacy benefits manager and shall describe the manner in which the payment received by the pharmacy benefits manager is applied toward reducing rates or is distributed to covered individuals.
3. Any information disclosed to the commissioner under this section is considered a trade secret under chapter 47-25.1.

26.1-27.1-07. Rulemaking authority.

The commissioner shall adopt rules as necessary before implementation of this chapter.

2025 HOUSE STANDING COMMITTEE MINUTES

Industry, Business and Labor Committee Room JW327C, State Capitol

HB 1087
1/14/2025

A BILL for an Act to amend and reenact sections 26.1-27.1-02 of the North Dakota Century Code, relating to licensing for administrators of life and health insurance and pharmacy benefit managers.

3:24 p.m. Chairman Warrey opened the meeting.

Members Present: Chairman Warrey, Vice Chair Ostlie, Vice Chair Johnson, Representatives Bahl, Brown, Christy, Finley-DeVille, Grindberg, Kasper, Koppelman, D. Ruby, Schatz, Schauer, Vollmer

Discussion Topics:

- Certificate to licensee
- Enforcement issues
- Covered entity
- Pricing and payment
- Rebate aggregators
- Payments to Pharmacy Benefit Manager (PBM)
- Health carriers own PBM

3:24 p.m. Mike Schwab, Executive Vice President, ND Pharmacists Association, testified and answered committee questions, referenced previous testimony.

3:28 p.m. Representative Schauer moved Do Pass.

3:28 p.m. Representative D. Ruby seconded the motion.

Representatives	Vote
Representative Jonathan Warrey	Y
Representative Mitch Ostlie	Y
Representative Landon Bahl	Y
Representative Collette Brown	Y
Representative Josh Christy	Y
Representative Lisa Finley-DeVille	Y
Representative Karen Grindberg	Y
Representative Jorin Johnson	Y
Representative Jim Kasper	Y
Representative Ben Koppelman	AB
Representative Dan Ruby	Y
Representative Mike Schatz	Y
Representative Austin Schauer	Y
Representative Daniel R. Vollmer	Y

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Motion passed 13-0-1.

3:29 p.m. Representative Brown will carry the bill.

3:29 p.m. Chairman Warrey closed the meeting.

Diane Lillis, Committee Clerk

REPORT OF STANDING COMMITTEE
HB 1087 ([25.8128.01000](#))

Industry, Business and Labor Committee (Rep. Warrey, Chairman) recommends **DO PASS** (13 YEAS, 0 NAYS, 1 ABSENT OR EXCUSED AND NOT VOTING). HB 1087 was placed on the Eleventh order on the calendar.

2025 SENATE HUMAN SERVICES

HB 1087

2025 SENATE STANDING COMMITTEE MINUTES

Human Services Committee Fort Lincoln Room, State Capitol

HB 1087
2/12/2025

Relating to licensing for administrators of life and health insurance and pharmacy benefit managers.

9:29 a.m. Chairman Lee opened the hearing.

Members Present: Chairman Lee, Vice-Chairman Weston, Senator Van Oosting, Senator Clemens, Senator Hogan, Senator Roers.

Discussion Topics:

- Certificate of authority
- Grammar updates

9:29 a.m. Janelle Middlestead, Producer Licensing Director with ND Insurance Department, testified in favor and submitted testimony #37195.

9:33 a.m. Senator Roers moved Do Pass.

9:33 a.m. Senator Hogan seconded the motion.

Senators	Vote
Senator Judy Lee	Y
Senator Kent Weston	Y
Senator David A. Clemens	Y
Senator Kathy Hogan	Y
Senator Kristin Roers	Y
Senator Desiree Van Oosting	Y

Motion passed 6-0-0.

Senator Lee will carry the bill.

9:37 a.m. Chairman Lee adjourned the meeting.

Andrew Ficek, Committee Clerk

REPORT OF STANDING COMMITTEE
HB 1087 ([25.8128.01000](#))

Human Services Committee (Sen. Lee, Chairman) recommends **DO PASS** (6 YEAS, 0 NAYS, 0 ABSENT AND NOT VOTING). HB 1087 was placed on the Fourteenth order on the calendar. This bill does not affect workforce development.



NORTH DAKOTA
Insurance Department

TESTIMONY

Janelle Middlestead, Producer Licensing Division Director

Human Services

February 12, 2025

Good morning, Chairwoman Lee and members of the Human Services Committee. My name is Janelle Middlestead, Producer Licensing Director with the North Dakota Insurance Department. I stand before you today support of House Bill 1087, which is an agency bill addressing verbiage related to licensing for administrators of life and health insurance and pharmacy benefit managers.

Section one of the bill allows the Department to clarify for this licensing class that a license is required to match the producer licensing language in statute. By removing "certificate of authority" and replacing it with "license" will make the statute read more clearly and will provide clarity that a license is needed. As a certificate of authority is another term used by Company licensing and not by producer licensing. This allows for consistency when referencing a license for Section one and not certificate.

Section two of the bill is removing the phrase certificate of registration to instead be referred to as license. This will allow for the process and procedure to remain consistent throughout our chapter.

Thank you, Chairwoman Lee and members of the Human Services committee. I respectfully request a "do pass" recommendation from the committee and am happy to answer any questions that you may have.