2025 HOUSE POLITICAL SUBDIVISIONS
HCR 3006

#### 2025 HOUSE STANDING COMMITTEE MINUTES

#### **Political Subdivisions Committee**

Room JW327B, State Capitol

HCR 3006 1/30/2025

A concurrent resolution urging the Postmaster General of the United States Postal Service to improve mail processing across the state to address delivery issues.

10:35 a.m. Vice Chair Fegley opened the hearing.

Members Present: Chairman Longmuir, Vice-Chairman Fegley, Vice-Chairman Jonas, Representatives Bolinske, Hager, Hatlestad, Heilman, Klemin, Motschenbacher, Ostlie, Toman, Warrey

Members Absent: Representative Davis

#### **Discussion Topics:**

- Postal service alternatives
- Delays on in state and out of state mail
- Effects on local newspaper

10:36 a.m. Representative Donald Longmuir introduced the bill and provided testimony #32364.

10:39 a.m. Cecile Wehrman, Executive Director of the North Dakota Newspaper Association, testified in favor and submitted testimony #32502.

10:48 a.m. Cally Peterson, Editor for North Dakota Living, testified in favor and provided testimony #32848.

10:52 a.m. Marnie Walth, Health Policy Consortium, testified in favor.

10:54 a.m. Jade Kroski, North Dakota Stockmen's Association, testified in favor.

10:57 a.m. Donnelle Preskey, North Dakota Association of Counties, testified in favor.

11:01 a.m. Parrell Grossman, Executive Director for the North Dakota Soybeans, testified in favor

11:03 a.m. Jane Schwagler, United Printing, testified in favor.

#### Additional written testimony:

Travis Bruner, Bruner Angus Ranch, submitted testimony in favor #32626 Ashley Bruner, Secretary and Treasurer of the North Dakota Angus Association, submitted testimony in favor #32635

Michael Howe, North Dakota Secretary of State, submitted testimony in favor #32856

11:05 a.m. Vice Chair Fegley closed the hearing.

House Political Subdivisions Committee HCR 3006 Jan 30, 2025 Page 2

Wyatt Armstrong, Committee Clerk



dlongmuir@ndlegis.gov

## North Dakota House of Representatives

STATE CAPITOL 600 EAST BOULEVARD BISMARCK, ND 58505-0360



Representative Donald W. Longmuir District 2 P.O. Box 1191 Stanley, ND 58784-1191 COMMITTEES:
Education
Political Subdivisions, Chairman

Vice Chairman Fegley and distinguished members of the House Political Subdivision Committee. My name is Don Longmuir, and I represent District 2 which consists of Burke County, Divide County and parts of Mountrail and Williams County. It is my privilege to introduce HCR3006. HCR 3006 is addressing an issue which is affecting many citizens of North Dakota, and that issue is the failure of the United States Postal Service to provide dependable mail delivery.

Personally, we received a utility bill that stated we had failed to pay our previous month's utility bill. In checking our records, it was noticed that we had not received the previous month's bill. About two weeks later the Post Office gave us a notice of a package that we needed to pick up at the window. That package was a large bundle of mail that included the previous month's utility bill along with other mail from the previous month. Although it was inconvenient for us it made me wonder what about the number of people waiting for medications, legal documents or other important papers. What damages has this failure to provide proper delivery service caused other people?

Following me are people and businesses that have experienced and are experiencing poor delivery service.

Thank you Vice Chairman Fegley and members of the House Political Subdivision Committee and I will stand for any questions you may have regarding HCR3006.



Cecile Wehrman, director@ndna.com 701-648-8697

House Political Subdivisions
HCR 3006

#### **CHAIRMAN LONGMUIR AND COMMITTEE MEMBERS:**

My name is Cecile Wehrman. I represent the North Dakota Newspaper Association and the state's 73 newspapers. Please accept this testimony **IN FAVOR of** HCR 3006.

The North Dakota Newspaper Association has long fought with the U.S. Postal Service to improve newspaper delivery and hold the line on costs. The past three years have seen the worst service ever and a 53 percent increase in postal rates for periodicals. They've also changed the delivery standard for newspapers. When our members put a weekly newspaper in the mail to a subscriber, the postal service doesn't count it late until two days AFTER the next issue has been mailed. It's crazy!

The whole point of the post office in our country's early days was to provide a way for far flung citizens to receive timely news of government actions at a reasonable price. The current service and cost seems aimed at doing exactly the opposite -- putting newspapers out of business entirely -- or at least, pushing them to the Internet -- which is not preferred by at least half of our subscribers.

Last summer, Sen. John Hoeven called a postal roundtable to try to address our postal woes and those of state and local government agencies. The letters from publishers, attached to my testimony, were gathered for that meeting and outline the many issues our members have seen. That meeting resulted, after much prodding by the Senator, in our association receiving a direct customer service contact phone number to use when papers go missing.

You'll see, on the last page of this testimony, a column from our NDNA Bulletin that recounts what happened the first time we needed to call that hotline because six newspapers in southwest North Dakota were substantially delayed. These newspapers carried sample ballots and voting location information, so it couldn't have happened at a worse time. And the customer service that publisher received amounted to nothing.

We know it isn't just newspapers who are impacted. In my personal life, I joke to my daughter that if she wants me to get something quickly, put it in a box. I can get a box from Williston to Bismarck OVERNIGHT. But if that same piece of mail is sent as a letter, it's likely to take 5 days.

We urge a DO PASS ON HCR 3006.

### TEXT FROM JILL FRIESZ, GS Publishing, Seven papers in southeastern North Dakota Sent from Yahoo Mail for iPhone

On Friday, August 23, 2024, 11:08 AM

In the past year, we have had 16 weeks the papers haven't shown up on time. I know this because my phone doesn't stop ringing with subscribers complaining they didn't get their papers. I do know that weekly newspaper subscribers love to get their paper and are very vocal about not getting it. However, having the paper arrive late .... If they ever get them.... so often has caused many of my subscribers to cancel their subscription because they are frustrated.

It is extremely frustrating for me to pay astronomical postage prices and then have to turn around and mail out individual papers to subscribers who never receive their papers. This is an additional cost I shouldn't have to pay.

Having unsatisfied readers is bad enough.... But now I have added disgruntled advertisers - which is the bread and butter of my business.

When the paper arrives late, some of the ads that have been placed are useless. If an advertiser places an ad in the paper for a weekend event and the paper doesn't arrive until Monday, they are understandably upset.

Because I didn't hold up my end of the bargain by letting the public know about an event, I have to refund the money. As a small business, I can't afford to do this.

We have a few times of year that are great financially for the paper and help get us through tight months. The "new year" paper is one of those times. Many businesses in the community place "new year greetings" thanking customers for their business throughout the year and wishing them a happy new year. This year, one of my papers was filled with new year greetings that should have been delivered to readers on December 28..... with plenty of time before the holiday. That particular paper didn't show up until January 18!!! It was so late and we had so many complaints, we ended up having the paper reprinted - at our cost and re-mailing them - at our cost so the readers got a paper. In addition, I had to refund all the money to the advertisers who placed those ads since it didn't make it out prior to the holiday. This was a substantial financial loss to me, in a paper who struggles to make ends meet every week.

I am begging you to do something to help fix this problem and help make the USPS a reliable partner for us to use to get the papers to our readers.



# Jill M. Friesz Owner/Publisher

Grant County News Carson Press Adams County Record Hettinger County Herald Golden Valley News Billings County Pioneer Morton County News Journal

jill@gspublishing.net Phone: 701-584-2900 Mobile:701-202-0537 www.gspublishing.net

#### Cecile Wehrman - NDNA

From:

Paul Erdelt <perdelt@bektel.com>

Sent:

Thursday, August 22, 2024 3:38 PM

To:

'Cecile Wehrman - NDNA'

Subject:

RE: URGENT Postal Summit in Grand Forks Monday

Several times this winter, my papers were lost for days (2 days once, 3 days twice, and 4 days once). During this time, I was able to track down that my papers never made it to my post office. I was also able to track down my papers were dropped off in Bismarck by the postal driver from Garrison. All I knew is there were lost between Bismarck and my hometown post office. My local postmaster made all the calls she could and she was not able to track them down. Locally, the post office people are doing a great job, but where there is no accountability, it is failing. Want an easy solution, publish the phone number to the sorting places and make them responsible for not moving mail along...at the same time, allowing the 'owner' to pick them up if they fail us.

During those 2, 3, and 4 days...I was unable to reach anyone who could tell me where my papers were. I filed a complaint after the second time and eventually, someone from Bismarck called me...but she didn't have any answers of where my papers got held up. I did my own research and found the papers got held up in Bismarck 3 of the 4 times...the one time I reached someone in the Bismarck center, they said they were there...but I was unable to come and get them myself.

My neighboring papers take the same route, but there's were only missed 2 times each, for 1 day only, and those times were spread out. Still...we had no one to call to find out where our papers were.

In this case, I believe I have an easy solution... publish the phone number and manager to the sorting places and make them responsible for not moving mail along...at the same time, allowing the 'owner' to pick them up if they fail us. That manager should be able to tell us where the newspapers are as they come in baskets and tubs...If they are not at sorting location #1...I will call sorting location #2...and so on until they are found. Those 2 or 3 phone calls will take me, the customer, about 15 minutes....NOT 4 days.

Nothing was ever solved...we just had to wait until they showed up....and I was paying for that service. Rates continue to go up...but service isn't improving...that is wrong. Solution: more local ownership.

Sincerely,
Paul Erdelt
Steele Ozone & KC Press



John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

The Glen Ullin Times, Glen Ullin, North Dakota is a small community weekly newspaper serving the Glen Ullin and surrounding community and out of state subscribers.

In the past three years, we have experienced an estimated 40% increase in postage to reach our subscribers.

This increase has caused us to:

- increase our subscription rates, which has cost our subscribers more money;
- · cut our circulation;
- put our newspaper's future at risk.

While this large increase has hurt our newspaper, we have also experienced serious delays in service. The delivery of the newspaper is horrible. Out of staters complain about the length of time to get the paper or they do not get a paper for one to two to three weeks then they all come at the same time.

The Post office in Bismarck, ND has many times forgot to put the newspapers on the truck to Glen Ullin thus we have to travel over one hundred miles each time plus the time it takes to go get them from the Bismarck plant so they can be delivered that day or asap. We pay the rate to our community yet we do not get it delivered to where it is suppose to go. No refund EITHER!

We are deeply concerned about the future of our newspaper. We hope the Postal Service will understand the damage it is inflicting on our communities.

It seems like the postal system could care less as long as the money is deposited in their account. Work ethics are horrible. Everyone blames the other. Instead of fixing the many problems there are the postal system thinks by raising prices everything would work for them. Fix the problem. Talk to the loyal employees you have and those that work the post office every day not the ones behind the desk that have no clue.

Thank you.

Sincerely,

Nancy Bittner The Glen Ullin Times, Glen Ullin, North Dakota Terry Schwartzenberger Publisher/Editor Napoleon Homestead PO Box 29 Napoleon, ND 58561

Dear USPS:

As per your request I will offer recent experiences with the US Postal Service.

The Napoleon Homestead is a weekly newspaper in south-central North Dakota with a circulation of about 1,300 subscribers.

In the past three years, we have experienced about a 30 percent increase in postage to reach our subscribers.

Over the course of this time period, we have attempted to tighten out belt, as delivery issues with our weekly mailing have seen increased delays. Most notably, since December of 2023, we and our subscribers have been experiencing more frequent and longer delays in delivery. In roughly the past six months, and just last week subscribers in the adjoining 584 Zip code areas waited 6 days and some up to 8 days for a paper. With the recent delays, our office has now the added expense of meeting a shuttle 35 miles away to pick up Napoleon subscriber papers and manually drop them at the Napoleon Post office in order to guarantee a timely delivery. Prior to December, for the most part, area subscribers were receiving their newspaper the very next day. Now, after postal cost increases, we are told not to expect anything better than 2-day service. High costs, less reliability? Doesn't make sense.

Daily my office receives calls from subscribers who have not received their newspaper, sometimes over several consecutive issues. Obviously, this makes it very difficult to retain our reading customers and we've had folks cancel their subscriptions due to non-delivery.

We hope the Postal Service will understand the damage ever-increasing rates and diminishing delivery results are inflicting on our communities. Local newspapers fill a critical role in our society and studies prove that taxpayers benefit when papers remain viable.

We currently are facing challenging times in retaining or gaining new readers. However, with the delivery issues USPS is offering, they are providing a challenge we shouldn't have to deal with.

Thank you.

Sincerely,

Terry Schwartzenberger

Publisher/Editor



John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

This is a consistent issue with the paper delivery.

This business is within 30 miles of the office, still doesn't get the paper delivered.

I've already sent out 5 issues prior to this notice, so for 3 months this paper is where?

Hope this will helps, Denise

From: Linda Miller < <a href="mailto:lkmiller219@gmail.com">lkmiller219@gmail.com</a> Sent: Thursday, May 23, 2024 11:34 AM
To: Denise <a href="mailto:lkmiller219@gmail.com">denise@farmerspress.com</a>

Subject: Bernice Ferguson Community Library Paper

Hi Denise,

I have spoken with four additional subscribers of The Lakota American. All stated they have received all of the issues the past three months. The library hasn't received theirs again the last three weeks. I have not checked today's mail to see if we received this week's issue.

It has been decided that we will not be renewing the paper.

Thank you. Linda Miller, Treasurer Bernice Ferguson Community Library PO Box 328 Michigan, ND 58259 John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

In the past three years, we have experienced an estimated 35% increase in postage to reach our subscribers. While this large increase has hurt our newspaper, we have also experienced serious delays in service. We have lost several subscribers because they do not get their news in a timely manner and 1 have had to increase subscription rates to help offset the increase. This makes me look bad as the price increases and the service goes down. Many don't seem satisfied when I assure them their label was printed on their paper and mailed out the same day. I have asked them to contact their post office or the 800 number to ask why their newspapers are not delivered in a timely manner, and they don't want to deal with that. This is out of my control and I am frustrated. They don't renew.

Wouldn't this world be much better if people worked hard to do the best job they could possibly do at their jobs? That is how I do my job and how I expect my employees and my children to do their jobs.

I have been dealing with postal woes for the past 20 years. I understand that people are human and mistakes happen. It is the excuses that people make and "pass the buck" or "not my job" attitudes that some have that irritates and disappoints me.

I have been recording my postal woes for over a year. It seems to be "something" more often than not.

I pay to have my paper delivered in a timely manner. I pay full price. The price keeps going up (35% since 2021) and the service from the Postal Service goes down. And is getting worse!

Just a few examples of what I deal with:

My papers were left on the loading dock once in February 23, once in March 23 and once in April 23. EXCUSE: "We have a new driver and he didn't take the cage with your papers in it. Sorry!"

Once in July 23 and two week in a row in August 23 the USPS lost my papers. When they didn't show up in Northwood, my postmaster who is wonderful, by the way, called the plant supervisor in Grand Forks who had no idea where they were and they were delivered a day late. We never got to know where they were.

The Northwood Postmaster tracked my September 2, 2023 paper every step of the way. She had everyone who touched my paper call her and tell her what was happening with the labels and sorting and delivery. All went well.

I was in contact with Jody from Senator Cramer's office and she replied on an email, "My USPS contact said that the Grand Forks plant was experiencing staffing issues and so outgoing periodicals were sent

to the Fargo plant for processing, which caused delays. The Grand Forks plant manager assured our contact that some changes have been made to the process and newspapers should not be delayed going forward. They are also getting staffing reinforcement at the Grand Forks plant."

September 23: Route 1 bundle showed up a day late. Route 1 driver put paper in wrong box, AZ customers were getting their papers 2 weeks later.

October 23: Customers didn't receive papers that were labeled and mailed.

November 23: Drug Store never got their bundle. Printer assured me it was bundled and in the tray.

February 24: Delayed one day. Truck came but didn't pick up papers.

March 7, 2024: I received 5—"Unable to Forward" returns costing me 80 cents/paper—1 was from January 9th and the address was correct in TN. Next 1 was from January 23rd and 1 from February 6th (they came together for the same person) and the address was not correct in WA (so I should pay for that, but only once) 1 was from January 30th and the address was correct in WI. 1 was from February 6th and the address was correct in Grand Forks (This is the 3rd time I have gotten this one and the customer has lived at the same place for years).

May 7, 2024: Dawn Cox didn't get her paper. Postal carrier put it in the wrong box.

May 7, 2024: Snowbirds, Sandra and Jack, didn't get their paper this week or last, though their address was changed from AZ to Hoople, and was correct. They did get this week's paper on Friday when they usually get it on Wednesday. When I told them to ask at their post office, then they got the week before paper a week and a half late. This was mailed from Grafton, ND to Hoople, ND—20 miles.

Every week when I go to my mailbox on delivery day, I hold my breathe, not knowing if the papers are there or not. If they aren't, my postmaster is working to find out the problem because she knows I deal with this more often than I should have to, and it is not her fault.

I am deeply concerned about the future of our newspaper. I hope the Postal Service will understand the damage it is inflicting on our small communities.

Thank you.

Sincerely,

Beth Johnson

Buth Johnson

The Gleaner, owner/publisher Northwood, ND 58267

218-779-1730

#### Cecile Wehrman - NDNA

From: Walsh County Press <walshcountypress@gmail.com>

Sent: Thursday, August 22, 2024 11:14 AM

To: Jill M. Friesz

Cc: Jack McDonald; Cecile Wehrman - NDNA; Alyssa Meier; Dickinson Press- Publisher- Joy

Schoch; Hillsboro Banner; Lynn Evenson; Napoleon Homestead- Terry

Schwartzenberger; Wahpeton Daily News- Publisher&NDJobs- Tara Klostreich

Subject: Re: URGENT Meeting with Senator Hoeven and USPS

Monday is our deadline day but I will see what I can do to make it work. I'm getting more and more complaints from the small post offices routes like Lawton and Fairdale. In Crystal there are days that they aren't delivering anything let alone papers.

Allison Olimb Editor in Chief

Walsh County Press P.O. Box 49 Park River, ND 58270 701-284-6333 ph 701-284-6091 fax wcpress@polarcomm.com

#### Cecile Wehrman - NDNA

rom: Becky Cederstrom <vavads@srt.com>

**Sent:** Friday, April 19, 2024 9:34 AM

To: Cecile NDNA
Subject: Late papers

Good morning,

Are other papers still getting late papers? The VAV is every other week on time.

Last week it was late, got it on Friday. This week did not receive Thursday or today (Friday).

It's frustrating, embarrassing. What can the NDNA do?

Becky Cederstrom Velva Area Voice Newspaper Office/Ad Manager 701-338-2599 vavads@srt.com From: Amy Wobbema [mailto:amywobbema@qmail.com]

Sent: Thursday, August 22, 2024 3:21 PM

To: Cecile Wehrman - NDNA Subject: Re: postal summit

Hi Cecile,

As of Aug. 1, I started having the Independent (periodicals only, not shopper) shipped to Carrington via UPS, as I have with the Transcript since Jan. 1. The locals are happy now, but there are out of county folks waiting 6-7 business days to get their paper. Before I made the change, for three weeks in a row Monday's papers were not delivered in Carrington until Tuesday or Wednesday, despite taking them to the Fargo PO on the prior Thursday. I couldn't deal with all the calls. We had readers screaming at us, "Why can't you fix this?" Several were even more upset when we said we weren't going to mail them another copy because the original copy would likely arrive before the replacement. Why would we do that?

Also, another anecdote: The Transcript is delivered to the NR post office on Fridays and delivered locally on Saturday. The local papers are always delivered on time. However, 15 miles away in Carrington, it took until Friday, August 16 for the Aug. 12 edition to get into reader mailboxes.

#### **Amy Wobbema**

Owner/Publisher Transcript Publishing

817 Central Ave New Rockford, ND 58356 Ph: (701) 947-2417 Fax: (701) 947-2418



#### Cecile Wehrman - NDNA

From: Sent:

Bill Devlin < billdevlin23@gmail.com> Thursday, June 13, 2024 11:05 AM

To:

Jack McDonald; Cecile Wehrman - NDNA

Subject:

Addition legal question

Hi again,

I am still really concerned about the legal issues and the papers being delivered late.

This past week, the Steele County Press and Griggs County Courier, which should be delivered in Flnley on

Friday, June, 7thm came on Tuesday, June 11th. The publication date was June 7th.

It has been a lot of years since I have looked at legal requirements. However, the Notice of Primary Elections and Primary Election Sample Ballots were in the paper that was delivered on election day. Does that meet the advanced publications requirements?

It is probably an easy fix in state code for the next legislative session. You could just change the last publication date, if needed, to a week earlier. I see the same thing happening with a lot of different types of legals.



John Galer
Chairman, National Newspaper Association
NNA Headquarters
PO Box 13323
Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

We serve the city of Minot and all of the rural communities in Ward County, North Dakota. We also use exceptional dispatch to deliver from Minot, Surrey, Towner, Rugby, and Devil's Lake.

In the past three years, we have experienced an estimated 31% increase in postage to reach our subscribers.

This increase has caused us to:

- increase our subscription rates, which has cost our subscribers more money;
- · cut our circulation;

While this large increase has hurt our newspaper, we have also experienced serious delays in service. We have used USPS as our sole delivery agent for almost four years. The inconsistency in delivery from the Minot Post Office specifically has been overwhelming, and we have lost 18% of our customers due to the poor mail service.

There is a true lack of ownership or pride in work in the Minot Post Office. We have had employees tell our customers after they've gone two weeks without receiving mail or their newspaper. That is, we, the Minot Daily News, switched to using USPS as our delivery agent when "we knew they had a shortage of carriers." I met with the postmaster in June 2020 in Minot, and before the decision, I was reassured that moving the papers into the mail would not create any issues. With the move, we expected 3-5% shrinkage in circulation.

We have lost 18% of our subscribers because they do not receive mail daily. This is not just the newspaper; mail customers go several days and even weeks without receiving any mail. In the past month, the supervisor of carriers moved out of Minot, and during a conversation with him, he said to me, "Yes, we may miss a day or two here and there for customers. But it

is just mail, and yes, the customers are going to yell. But I'm not going to stress over it. It is just mail."

Attitude reflects leadership.

We are deeply concerned about the future of our newspaper. We hope the Postal Service will understand the damage it is inflicting on our communities.

I understand that the Minot Post Office has had issues retaining and getting carriers, but is it possible the leadership inside the post office is the issue? The culture of not carrying starts with some of the management positions, and has been expressed to customers and to myself.

Thank you.

Sincerely,

Robert Patchen
Ogden Newspapers of ND, Minot, ND

# THE WALSH COUNTY RECORD

John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

The Walsh County Record is North Dakota's largest weekly newspaper and is located in northeast North Dakota. We are a third generation newspaper family celebrating 100 years in the Morgan Family this year. We serve Walsh County which has a population of 11,880. Farming is our main industry in the rich Red River Valley.

In the past three years, we have experienced a 28 to 35 percent increase in postage to reach our subscribers.

This increase has caused us to increase our subscription rates, which has cost our subscribers more money, trimming other expenses, like our newsroom budget and page count and put our newspaper's future at risk.

While this large increase has hurt our newspaper, we have also experienced serious delays in service. We mail on Wednesday afternoons. Typically, in-county subscribers would receive the paper on Thursday. It is not uncommon for them to receive the paper on Friday or even Saturday. Sometimes our snowbirds will get two issues the same week. There was one subscriber in New Jersey that canceled her subscription due to the fact it took a month to get.

We are deeply concerned about the future of The Walsh County Record. We hope the Postal Service will understand the damage it is inflicting on our communities. I'm not sure with this next rate increase how many subscribers will pay. I may have to increase my advertising rates.

Thank you.

Sincerely, Jackie L. Thompson Publisher

#### Cecile Wehrman - NDNA

rom:

Lyann Olson <tribune@nccray.net> Thursday, August 22, 2024 11:53 AM

Sent: To:

Cecile Wehrman - Ndna

Subject:

Re: URGENT Postal Summit in Grand Forks Monday

I have a Minot customer who is receiving her paper five days late. Take into consideration our paper is delivered directly to the Minot Post Office. After talking to the postmaster in Minot, she was told they are short four carriers and will not be getting her paper in a timely manner. Her Aug. 14th paper arrived on a Sunday evening, along with all her mail from the week.

Lyann Olson Burke County Tribune PO Box 40, Bowbells ND 58721 tribune@nccray.net 701-377-2626

#### Cecile Wehrman - NDNA

From:

LaVonne <rcf1@srt.com>

Sent:

Thursday, August 22, 2024 12:18 PM

To:

'Cecile Wehrman - NDNA'

**Subject:** 

RE: URGENT Postal Summit in Grand Forks Monday

#### Hi Cecile

I just wanted to share a couple of problems that I have had again this summer. It seems every summer when some of the original route carriers in Minot take a vacation or time off they have substitute carriers and I am always getting calls that subscribers DID NOT receive their papers. It is frustrating because these subscribers pay for their subscription and they expect to pay for them and more importantly we PAY the postage for them to get them and then they don't. The subscriber then asks us to mail them out another copy, therefore it costs us more money because we are sending out another paper, putting it in a manila envelopes, and paying first class postage for them to get it.

Why is it that the substitute carriers can't get these out? We have also had a subscriber call and say when it gets really warm she doesn't get her paper until later in the week when the temperatures cool down.

Those are my complaints. Thank you for listening!

LaVonne L. Erickson

RCF Editor/Publisher/Owner

# Postal issues still not resolved

Well, it was nice while it lasted.

For several weeks after the postal roundtable held in Grand Forks on Aug. 26, I was getting a few messages from eastern newspapers expressing

Aug. 26, I was getting a few messages from eastern newspapers expressing surprise that they were suddenly getting their newspapers on time.

Of course, it didn't last.

But once again, the disconnect popped up in the southwestern corner of the state and it gave me my first opportunity to try a new "hotline" phone number that, thanks to Sen. John Hoeven's insistence, was intended to give us a real human to talk to the next time a whole print run of a publisher's newspaper went awry.

Having seven print runs delayed the same week was a good test. What's the result? Not much better than no phone

number at all.

First, a little background. When I received the phone numbers of two customer service managers in the Minneapolis district, they advised me that while I could call, what they would really need is an email documenting the locations, etc., so they could investigate.

When Jill Friesz, owner of GS
Publishing, which prints seven titles in
southwest North Dakota, contacted me
early on a Friday afternoon about none
of her newspapers arriving in the mail,
I was eager to try this new system.

I called the first guy and was directed to voicemail. No sooner had I uttered the words, "This is Cecile Wehrman at the North Dakota Newspaper Director's Column



Cecile Wehrman
NDNA Executive Director

Associ --"

"I'm sorry, we can't detect any message, please leave a message at the sound of the tone...beep!"

"Yes, this is Cecile Wehrman at the North Dakota Newspaper Associa --"

Followed by the same message indicating I should begin speaking after the beep. After the third try, I quit.

So I dialed the second guy, where I was actually able to leave a message and I followed that up with an email to both. Fairly promptly, guy No. 1 answered the email and I gave him Jill's contact info. He did follow up with Jill as promised that afternoon, not that he had any answers.

Saturday came and went -- still no papers, but Jill heard from multiple people as she went about town that day, asking where the papers were.

On Monday, these papers that normally arrive on Thursday, finally appeared -- all but one, which didn't arrive until Wednesday (the day a new issue enters the mail in Garrison).

But there was no further follow up.

No answers about where her papers went and no remedy for the fact that, for something like the SEVEN-TEENTH time in a year, the whole print run was delayed. Once again, advertisers were requesting refunds.

If I were Jill Friesz, I wouldn't have any hair left!

Coincidentally, it was right after Teri Finneman's Lunch & Learn session about the new revenue model that Jill let me know about her papers going missing. As she remarked, it's tough to increase subscription rates when our delivery model is unreliable. I get it.

Who sees the irony that it's not only the newspaper revenue model that dates back to the 1800s but our primary delivery method as well?

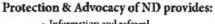
Of course, Jill and so many others also offer online access, but we know not everyone wants to read their news-PAPER on a computer screen.

Two old maxims come to mind:
"Doing nothing is not an option," and,
"The definition of insanity is doing
the same thing again and again and
expecting a different result."

Change is hard.

Finneman believes change starts with bringing subscription prices in line with reality. With USPS, the reality is usually poor service and no remedy for it.

(After originally penning this column follow up from USPS suggested Jill mail her papers on Monday if she wants them delivered Thursday. Insert headslap emoji here.)



- Information and referral
   Assistance with self-advocacy
- · Education and training
- Advocacy services
- Legal representation
- Protective services
- Systems advocacy
- Legislative advocacy

#### Our Mission

Uniting to champion the equality and inclusion of people with disabilities where we live, learn, work and play.



DIS AREELT RIGHTS

NORTH DAKOTA

Members of the House Political Subdivisions Committee,

I would like to express our support to HCR 3006.

My name is Travis Bruner, and together with my family we operate Bruner Angus Ranch, which is a fourth-generation family farm and ranch near Drake. We have seen in numerous ways over the past several years, how the US Postal Service continues to underserve and underperform. We have had pieces of personal mail returned after more than 6 months of being in circulation. We've had payments for bills mailed across town, never received.

We've heard many examples from friends as well, a recent one where they received a bill with a date of 12/27/24, due date 1/18/25, but the postmark date was 01/21/25. By the time they received it, they already had late charges. Of course, many businesses these days are understanding of the terrible mail service and forgive the late charges, but these added phone calls and interactions with customers due to the lack of service by the USPS is repeatedly costing local businesses time and money as well.

Through our retail beef business, we had packages of frozen beef mailed out using 2-day shipping, that weren't delivered for over a week, to no care at the end of the USPS when called about it; no answer, no refund, a simple "well it says 2-day but it could take up to 30". A loss for us again.

The biggest blow we took was last year for our annual production sale. We mail out a catalog to customers, over 1300 on the mailing list. The catalog is the number one marketing tool used to showcase our sale and offering to potential cattle buyers. We always do due diligence that we have the catalog printed and dropped at the post office in a great amount of time to arrive at all mailboxes for customers to have in hand prior to the sale. Last year, we estimate only about 30% of our mailing list had received the catalog by sale date. We received messages over a month after the sale from some who had just received it. The printing and postage of this catalog is one of the biggest expenses to putting on a sale, and the primary sales tool to get buyers interested. We can't help but wonder "what if all our customers would have gotten their catalog" how our sale might have gone. How many of our customers forgot about the sale because they didn't have the catalog? And of course, the cost that we are out to again, no care of the USPS.

This has got to change. It's affecting our bottom dollar as a family farm and ranch, its affecting small, local businesses. Our confidence in the USPS is little to none. We look for other options and choose them when we can.

We strongly support HCR 3006 and encourage you to cast a Do Pass vote from this committee.

Thank you for your time and consideration!

**Travis Bruner** 

Drake, District 6

#### North Dakota Angus Association

3651 10<sup>th</sup> Ave NE Drake, ND 58736



Secretary/Treasurer: Travis & Ashley Bruner (701) 400-1016
<a href="mailto:northdakotaangus@gmail.com">northdakotaangus@gmail.com</a>
<a href="mailto:www.ndangus.com">www.ndangus.com</a>

January 29, 2025

House Political Subdivisions Committee 600 East Boulevard Ave Bismarck ND 58505

Dear Committee Members,

Since 1942, the North Dakota Angus Association (NDAA) has been working to promote Angus cattle throughout North Dakota and surrounding areas. The NDAA's current objective is to encourage the expansion of the influence of Angus genetics in the North Dakota market area, to promote the interest of its membership by creating better economic opportunities for them and their customers, encourage membership synergy to promote closer relations between membership and to stimulate greater social and economic activity that will be beneficial for all of the members as a group.

As a member organization it is our members who have worked hard to build the breed and keep it successful in the marketplace. The time, blood, sweat and tears investment is often showcased in members annual production sales of their cattle, regional tours, and annual conventions. At our Angus events, and in multibreed meetings around the state a hot topic has consistently been negative experiences with the US Postal Service.

When it comes to events, such as our members production sales, cattle tours, annual breed conventions, the primary communication and marketing, is the use of mailings. The horror stories we have heard across the state and friends in other states, is unacceptable. Our members are hardworking people, mostly generational family farms and ranches. Their livelihoods depend on these events, and their primary tool to advertise and market has been greatly impacted by the negligence of the USPS. This is costing wasted money to these operations on costs of undelivered, or late delivered mailings, as well as lost sales from customers who didn't receive these mailings and in turn didn't attend the events.

Many members have reported sale catalogs that have been delivered to customers after their sale date. Recently we had a mailing for our 2024 Fall Angus Tour returned, 6 months after it was mailed. If I did my job this untimely, surely the board would have fired me by now.

On behalf of the North Dakota Angus Association membership, and Angus producers across the state and country, we strongly support a DO Pass recommendation on HCR 3006.

Thank you for your time.

Sincerely,

Ashley Bruner NDAA Secretary/Treasurer

#### President:

Kathy Tokach - St. Anthony, ND (701) 400-7390

#### Vice President:

Sydney Caraballo - Wildrose, ND (678) 989-

#### Past President:

Casey Maher - Morristown, SD (701) 522-3616

#### Directors:

Nathan Spickler – Glenfield, ND (701) 650-1077 Jeremy Erdmann – Lisbon, ND (701) 680-2937 Stefanie Scherbenske – Lehr, ND (701) 870-0936 Avery Roth – New Leipzig, ND (701) 880-7515 Drew Weigel – Kintyre, ND (701)329-0165 Jake Wolf – New England, ND (701) 290-6811 Stetson Ellingson - St. Anthony, ND (701) 595-1364
Paul Topp - Grace City, ND (701) 650-8371
Pete Bauman - Strasburg, ND (701) 220-7218
Hunter Duckwitz - Belfield, ND (701) 260-7215
Justin Brown - Center, ND (701) 207-0054
Ed Cuskelly – Killdeer, ND (701) 290-6644





Jan. 30, 2025

TO: Chairman Donald Longmuir and N.D. House Political Subdivisions Committee

FROM: Cally Peterson, North Dakota Living editor

N.D. Association of Rural Electric Cooperatives

RE: Support of HCR 3006

Chairman Longmuir and members of the House Political Subdivision Committee:

My name is Cally Peterson, and I am the editor of the state's largest-circulated publication and statewide electric cooperative magazine, *North Dakota Living*. Each month, we send *North Dakota Living* to more than 82,000 homes, farms and businesses. If you are a member of an electric cooperative in North Dakota, chances are you receive *North Dakota Living* in your mailbox each month. I am here today in a professional capacity representing North Dakota's electric cooperatives and their members in support of HCR 3006, and as someone who lives in rural North Dakota, I also understand how critically important mail is to rural people.

North Dakota's electric cooperatives utilize mail for many reasons, including sending essential member information, annual meeting and director election notices, electric bills and distributing its 70-year-old monthly statewide magazine, *North Dakota Living*. The magazine shares critical information with co-op members, including their cooperative's financial condition, how they can participate in director elections, board meeting minutes, annual meeting details and education on safe electric use, energy-management programs and money-saving electric tips.

A functioning rural mail service is a critical tool for electric cooperatives to communicate with their members.

In North Dakota, we have experienced a decline in rural mail service. It has been noticeably worse the past few years. Our magazines, which are mailed around the first day of the month, used to get to members' homes by about the fifth day of each month. Now, it's the 10<sup>th</sup>, 15<sup>th</sup> or even the 20<sup>th</sup> or later. This has happened to me personally, and I get calls often from members asking why they haven't received their magazine. Anecdotally, I also know people who have

canceled subscriptions to their local newspaper, because it's "old news" by the time the paper finally arrives in the mail.

Since being established in 1957, the *North Dakota Living* magazine has been distributed using the U.S. Postal Service (USPS). In Title 39 of U.S. Code, USPS is charged with providing "a maximum degree of effective and regular postal service to rural areas." Recent USPS plans to slow mail delivery and further consolidate processing and distribution centers will further erode the effectiveness and quality of rural mail service.

Electric cooperatives are also concerned with their members' quality of life, and rural people are major USPS customers. As cooperatives, we understand mail delivery is more than mail in rural America. It is a lifeline.

This is especially true in North Dakota, where two-thirds of our counties are considered "frontier," with six or less people per square mile. North Dakotans often travel many miles to access essential services, including grocery stores, hospitals and pharmacies. Effective rural mail service means your medications arrive before you run out, the tractor part came in the mail so the farmer can get a crop off, Grandma gets the handwritten letter from a loved one that lifts her spirits and co-op members receive their *North Dakota Living* magazine.

We urge a "DO PASS" recommendation on HCR 3006. Thank you for your time.



# HOUSE CONCURRENT RESOLUTION NO. 3006

# HOUSE POLTICIAL SUBDIVISIONS REPRESENTATIVE DON LONGMUIR, CHAIRMAN

#### **TESTIMONY PRESENTED BY**

#### **MICHAEL HOWE, SECRETARY OF STATE**

Chairman Longmuir and members of the committee, I'm Michael Howe, North Dakota Secretary of State. I am providing written testimony in support of HCR3006.

North Dakota relies on the United States Postal Service (USPS) to be reliable. As a rural state, North Dakota needs an efficient and reliable USPS for communication, to conduct business, and to allow citizens to participate in our elections. Our federal delegation has worked tirelessly to keep local distribution facilities open throughout our state and we support those efforts to ensure citizens and voters are able to participate in elections.

We thank the legislature for sending a strong message to the USPS which reiterates the same messages our offices shared in meetings and calls with USPS in administration of the 2024 election cycle. We ask for a DO PASS recommendation on HCR3006.

#### 2025 HOUSE STANDING COMMITTEE MINUTES

#### **Political Subdivisions Committee**

Room JW327B, State Capitol

HCR 3006 1/30/2025

A concurrent resolution urging the Postmaster General of the United States Postal Service to improve mail processing across the state to address delivery issues.

11:37 a.m. Chairman Longmuir opened the hearing.

Members Present: Chairman Longmuir, Vice-Chairman Fegley, Vice-Chairman Jonas, Representatives Bolinske, Hager, Hatlestad, Heilman, Klemin, Motschenbacher, Ostlie, Toman, Warrey

Members Absent: Representative Davis

#### **Discussion Topics:**

Committee action

11:37 a.m. Representative Fegley moved a Do Pass.

11:37 a.m. Representative Motschenbacher seconded the motion.

Representatives	Vote
Representative Donald W. Longmuir	Υ
Representative Clayton Fegley	Υ
Representative Jim Jonas	Y
Representative Macy Bolinske	Υ
Representative Jayme Davis	Α
Representative LaurieBeth Hager	Υ
Representative Patrick R. Hatlestad	Υ
Representative Matthew Heilman	Υ
Representative Lawrence R. Klemin	Υ
Representative Mike Motschenbacher	Υ
Representative Mitch Ostlie	Υ
Representative Nathan Toman	Υ
Representative Jonathan Warrey	Υ

11:39 a.m. Motion Passed 12-0-1

11:40 a.m. Unanimous decision to be placed on the Consent Calendar.

11:40 a.m. Chairman Longmuir will carry the bill.

11:44 a.m. Chairman Longmuir closed the hearing.

Wyatt Armstrong, Committee Clerk

## REPORT OF STANDING COMMITTEE HCR 3006 (25.3035.01000)

Module ID: h\_stcomrep\_16\_008

**Carrier: Longmuir** 

Political Subdivisions Committee (Rep. Longmuir, Chairman) recommends DO PASS and BE PLACED ON THE CONSENT CALENDAR (12 YEAS, 0 NAYS, 1 ABSENT AND NOT VOTING). HCR 3006 was placed on the Tenth order on the calendar.

2025 SENATE WORKFORCE DEVELOPMENT
HCR 3006

#### 2025 SENATE STANDING COMMITTEE MINUTES

#### **Workforce Development Committee**

Fort Lincoln Room, State Capitol

HCR 3006 3/13/2025

A concurrent resolution urging the Postmaster General of the United States Postal Service to improve mail processing across the state to address delivery issues.

9:00 a.m. Chairman Wobbema called the meeting to order.

Members Present: Chairman Wobbema, Vice-Chairman Axtman, Senator Boschee, Senator Larson, Senator Powers.

#### **Discussion Topics:**

- Delivery times
- Western North Dakota

9:01 a.m. Representative Donald Longmuir introduced the bill and submitted testimony #41280.

9:04 a.m. Cecile Wehrman, ND News Paper Association, testified in favor and submitted testimony #41130.

9:11 a.m. Senator Axtman moved Do Pass.

9:11 a.m. Senator Larson seconded the motion.

Senators	Vote
Senator Mike Wobbema	Υ
Senator Michelle Axtman	Υ
Senator Josh Boschee	Υ
Senator Diane Larson	Υ
Senator Michelle Powers	Υ

Motion passed 5-0-0.

Senator Wobbema will carry the bill.

#### Additional written testimony:

Michael Howe, North Dakota Secretary of State, submitted written testimony in favor #41226.

Cally Peterson, Editor of North Dakota Living N.D. Association of Rural Electric Cooperatives, submitted written testimony in favor #41140.

Julie Ellingson submitted written testimony in favor #41493.

9:15 a.m. Chairman Wobbema closed the hearing.

Senate Workforce Development Committee HCR 3006 03/13/2025 Page 2

Andrew Ficek, Committee Clerk

## REPORT OF STANDING COMMITTEE HCR 3006 (25.3035.01000)

Module ID: s\_stcomrep\_39\_001

**Carrier: Wobbema** 

Workforce Development Committee (Sen. Wobbema, Chairman) recommends DO PASS (5 YEAS, 0 NAYS, 0 ABSENT OR EXCUSED AND NOT VOTING). HCR 3006 was placed on the Fourteenth order on the calendar. This resolution does not affect workforce development.



Cecile Wehrman, director@ndna.com 701-648-8697

Senate Workforce Development Committee HCR 3006

#### CHAIRMAN WOBBEMA AND COMMITTEE MEMBERS:

My name is Cecile Wehrman. I represent the North Dakota Newspaper Association. I am hear to speak on behalf of the state's 73 member newspapers and their subscribers. Please accept this testimony **IN FAVOR of** HCR 3006.

Newspapers have long fought with the U.S. Postal Service to improve newspaper delivery and hold the line on costs, but poor postal service is hurting everyone in North Dakota.

The language in the bill itself does a fantastic job of highlighting all of the ways North Dakotans are harmed by poor postal service.

For my industry, the past three years have seen the worst service ever and a 53 percent increase in postal rates for periodicals. They've also changed the delivery standard for newspapers. Subscribers don't understand why their newspaper is not arriving in a timely fashion and our relationship with our customers is being harmed because we have no remedy to offer them -- only an excuse that it's the fault of the post office.

Would you consider a weekly newspaper "on time" if it arrived nine days after the publication date? You may not, but the post office does! There's never a refund, never an explanation when whole print runs of newspapers disappear, whether they're carrying sample ballots people want to see before an election or an advertisement about a once a year community celebration.

The current status quo seems aimed at keeping people in the dark, rather than fulfilling the purpose for which the postal system was created a couple hundred years ago -- to keep our nation's far flung citizenry informed of government actions.

Last summer, Sen. John Hoeven called a postal roundtable to address these concerns. The letters from publishers, attached to my testimony and on the table in front of you, were gathered for that meeting and outline the many issues our members have seen.

The Senator pushed for our association to have a phone number we could call when our newspapers get lost in the system. Today, as federal agencies come under the microscope, there is talk of bringing the post office back to a cabinet level agency. That could be a great thing -- or not -- but the level of uncertainty makes this resolution even more vital now, so the new administration is aware of the issues rural postal patrons face.

Everyone has their own postal war story, and I'll share just one. At NDNA several weeks ago, we had a letter returned. We couldn't figure out whose handwriting was on it. Finally we saw the reason: this piece of mail was postmarked 2017!!! It took MORE THAN SEVEN YEARS for it to be returned. The lady who originally sent it has not worked for us for some time. -- AND LOOK AT THE PRICE -- 42 cents -- compared to 69 cents today, with more raises promised.

In my personal life, I joke that if you want something to come in the mail quickly, put it in a box. Boxes seem to get more timely delivery than letters -- and sadly, better delivery than newspapers containing critical information for citizens.

We urge a DO PASS ON HCR 3006.

### TEXT FROM JILL FRIESZ, GS Publishing, Seven papers in southeastern North Dakota Sent from Yahoo Mail for iPhone

On Friday, August 23, 2024, 11:08 AM

In the past year, we have had 16 weeks the papers haven't shown up on time. I know this because my phone doesn't stop ringing with subscribers complaining they didn't get their papers. I do know that weekly newspaper subscribers love to get their paper and are very vocal about not getting it. However, having the paper arrive late .... If they ever get them.... so often has caused many of my subscribers to cancel their subscription because they are frustrated.

It is extremely frustrating for me to pay astronomical postage prices and then have to turn around and mail out individual papers to subscribers who never receive their papers. This is an additional cost I shouldn't have to pay.

Having unsatisfied readers is bad enough.... But now I have added disgruntled advertisers - which is the bread and butter of my business.

When the paper arrives late, some of the ads that have been placed are useless. If an advertiser places an ad in the paper for a weekend event and the paper doesn't arrive until Monday, they are understandably upset.

Because I didn't hold up my end of the bargain by letting the public know about an event, I have to refund the money. As a small business, I can't afford to do this.

We have a few times of year that are great financially for the paper and help get us through tight months. The "new year" paper is one of those times. Many businesses in the community place "new year greetings" thanking customers for their business throughout the year and wishing them a happy new year. This year, one of my papers was filled with new year greetings that should have been delivered to readers on December 28..... with plenty of time before the holiday. That particular paper didn't show up until January 18!!! It was so late and we had so many complaints, we ended up having the paper reprinted - at our cost and re-mailing them - at our cost so the readers got a paper. In addition, I had to refund all the money to the advertisers who placed those ads since it didn't make it out prior to the holiday. This was a substantial financial loss to me, in a paper who struggles to make ends meet every week.

I am begging you to do something to help fix this problem and help make the USPS a reliable partner for us to use to get the papers to our readers.



# Jill M. Friesz Owner/Publisher

Grant County News Carson Press Adams County Record Hettinger County Herald Golden Valley News Billings County Pioneer Morton County News Journal

jill@gspublishing.net Phone: 701-584-2900 Mobile:701-202-0537 www.gspublishing.net

#### Cecile Wehrman - NDNA

From:

Paul Erdelt <perdelt@bektel.com>

Sent: To: Thursday, August 22, 2024 3:38 PM 'Cecile Wehrman - NDNA'

Subject:

RE: URGENT Postal Summit in Grand Forks Monday

Several times this winter, my papers were lost for days (2 days once, 3 days twice, and 4 days once). During this time, I was able to track down that my papers never made it to my post office. I was also able to track down my papers were dropped off in Bismarck by the postal driver from Garrison. All I knew is there were lost between Bismarck and my hometown post office. My local postmaster made all the calls she could and she was not able to track them down. Locally, the post office people are doing a great job, but where there is no accountability, it is failing. Want an easy solution, publish the phone number to the sorting places and make them responsible for not moving mail along...at the same time, allowing the 'owner' to pick them up if they fail us.

During those 2, 3, and 4 days...I was unable to reach anyone who could tell me where my papers were. I filed a complaint after the second time and eventually, someone from Bismarck called me...but she didn't have any answers of where my papers got held up. I did my own research and found the papers got held up in Bismarck 3 of the 4 times...the one time I reached someone in the Bismarck center, they said they were there...but I was unable to come and get them myself.

My neighboring papers take the same route, but there's were only missed 2 times each, for 1 day only, and those times were spread out. Still...we had no one to call to find out where our papers were.

In this case, I believe I have an easy solution... publish the phone number and manager to the sorting places and make them responsible for not moving mail along...at the same time, allowing the 'owner' to pick them up if they fail us. That manager should be able to tell us where the newspapers are as they come in baskets and tubs...If they are not at sorting location #1...I will call sorting location #2...and so on until they are found. Those 2 or 3 phone calls will take me, the customer, about 15 minutes....NOT 4 days.

Nothing was ever solved...we just had to wait until they showed up....and I was paying for that service. Rates continue to go up...but service isn't improving...that is wrong. Solution: more local ownership.

Sincerely,
Paul Erdelt
Steele Ozone & KC Press



John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

The Glen Ullin Times, Glen Ullin, North Dakota is a small community weekly newspaper serving the Glen Ullin and surrounding community and out of state subscribers.

In the past three years, we have experienced an estimated 40% increase in postage to reach our subscribers.

This increase has caused us to:

- · increase our subscription rates, which has cost our subscribers more money;
- · cut our circulation;
- put our newspaper's future at risk.

While this large increase has hurt our newspaper, we have also experienced serious delays in service. The delivery of the newspaper is horrible. Out of staters complain about the length of time to get the paper or they do not get a paper for one to two to three weeks then they all come at the same time.

The Post office in Bismarck, ND has many times forgot to put the newspapers on the truck to Glen Ullin thus we have to travel over one hundred miles each time plus the time it takes to go get them from the Bismarck plant so they can be delivered that day or asap. We pay the rate to our community yet we do not get it delivered to where it is suppose to go. No refund EITHER!

We are deeply concerned about the future of our newspaper. We hope the Postal Service will understand the damage it is inflicting on our communities.

It seems like the postal system could care less as long as the money is deposited in their account. Work ethics are horrible. Everyone blames the other. Instead of fixing the many problems there are the postal system thinks by raising prices everything would work for them. Fix the problem. Talk to the loyal employees you have and those that work the post office every day not the ones behind the desk that have no clue.

Thank you.

Sincerely,

Nancy Bittner
The Glen Ullin Times, Glen Ullin, North Dakota

Terry Schwartzenberger Publisher/Editor Napoleon Homestead PO Box 29 Napoleon, ND 58561

Dear USPS:

As per your request I will offer recent experiences with the US Postal Service.

The Napoleon Homestead is a weekly newspaper in south-central North Dakota with a circulation of about 1,300 subscribers.

In the past three years, we have experienced about a 30 percent increase in postage to reach our subscribers.

Over the course of this time period, we have attempted to tighten out belt, as delivery issues with our weekly mailing have seen increased delays. Most notably, since December of 2023, we and our subscribers have been experiencing more frequent and longer delays in delivery. In roughly the past six months, and just last week subscribers in the adjoining 584 Zip code areas waited 6 days and some up to 8 days for a paper. With the recent delays, our office has now the added expense of meeting a shuttle 35 miles away to pick up Napoleon subscriber papers and manually drop them at the Napoleon Post office in order to guarantee a timely delivery. Prior to December, for the most part, area subscribers were receiving their newspaper the very next day. Now, after postal cost increases, we are told not to expect anything better than 2-day service. High costs, less reliability? Doesn't make sense.

Daily my office receives calls from subscribers who have not received their newspaper, sometimes over several consecutive issues. Obviously, this makes it very difficult to retain our reading customers and we've had folks cancel their subscriptions due to non-delivery.

We hope the Postal Service will understand the damage ever-increasing rates and diminishing delivery results are inflicting on our communities. Local newspapers fill a critical role in our society and studies prove that taxpayers benefit when papers remain viable.

We currently are facing challenging times in retaining or gaining new readers. However, with the delivery issues USPS is offering, they are providing a challenge we shouldn't have to deal with.

Thank you.

Sincerely,

Terry Schwartzenberger

Publisher/Editor



John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

This is a consistent issue with the paper delivery.

This business is within 30 miles of the office, still doesn't get the paper delivered.

I've already sent out 5 issues prior to this notice, so for 3 months this paper is where?

Hope this will helps, Denise

From: Linda Miller < <a href="mailto:lkmiller219@gmail.com">! Sent: Thursday, May 23, 2024 11:34 AM</a>
To: Denise <a href="mailto:leenise@farmerspress.com">denise@farmerspress.com</a>

Subject: Bernice Ferguson Community Library Paper

Hi Denise,

I have spoken with four additional subscribers of The Lakota American. All stated they have received all of the issues the past three months. The library hasn't received theirs again the last three weeks. I have not checked today's mail to see if we received this week's issue.

It has been decided that we will not be renewing the paper.

Thank you. Linda Miller, Treasurer Bernice Ferguson Community Library PO Box 328 Michigan, ND 58259 John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

In the past three years, we have experienced an estimated 35% increase in postage to reach our subscribers. While this large increase has hurt our newspaper, we have also experienced serious delays in service. We have lost several subscribers because they do not get their news in a timely manner and I have had to increase subscription rates to help offset the increase. This makes me look bad as the price increases and the service goes down. Many don't seem satisfied when I assure them their label was printed on their paper and mailed out the same day. I have asked them to contact their post office or the 800 number to ask why their newspapers are not delivered in a timely manner, and they don't want to deal with that. This is out of my control and I am frustrated. They don't renew.

Wouldn't this world be much better if people worked hard to do the best job they could possibly do at their jobs? That is how I do my job and how I expect my employees and my children to do their jobs.

I have been dealing with postal woes for the past 20 years. I understand that people are human and mistakes happen. It is the excuses that people make and "pass the buck" or "not my job" attitudes that some have that irritates and disappoints me.

I have been recording my postal woes for over a year. It seems to be "something" more often than not.

I pay to have my paper delivered in a timely manner. I pay full price. The price keeps going up (35% since 2021) and the service from the Postal Service goes down. And is getting worse!

Just a few examples of what I deal with:

My papers were left on the loading dock once in February 23, once in March 23 and once in April 23. EXCUSE: "We have a new driver and he didn't take the cage with your papers in it. Sorry!"

Once in July 23 and two week in a row in August 23 the USPS lost my papers. When they didn't show up in Northwood, my postmaster who is wonderful, by the way, called the plant supervisor in Grand Forks who had no idea where they were and they were delivered a day late. We never got to know where they were.

The Northwood Postmaster tracked my September 2, 2023 paper every step of the way. She had everyone who touched my paper call her and tell her what was happening with the labels and sorting and delivery. All went well.

I was in contact with Jody from Senator Cramer's office and she replied on an email, "My USPS contact said that the Grand Forks plant was experiencing staffing issues and so outgoing periodicals were sent

to the Fargo plant for processing, which caused delays. The Grand Forks plant manager assured our contact that some changes have been made to the process and newspapers should not be delayed going forward. They are also getting staffing reinforcement at the Grand Forks plant."

September 23: Route 1 bundle showed up a day late. Route 1 driver put paper in wrong box, AZ customers were getting their papers 2 weeks later.

October 23: Customers didn't receive papers that were labeled and mailed.

November 23: Drug Store never got their bundle. Printer assured me it was bundled and in the tray.

February 24: Delayed one day. Truck came but didn't pick up papers.

March 7, 2024: I received 5—"Unable to Forward" returns costing me 80 cents/paper—1 was from January 9th and the address was correct in TN. Next 1 was from January 23rd and 1 from February 6th (they came together for the same person) and the address was not correct in WA (so I should pay for that, but only once) 1 was from January 30th and the address was correct in WI. 1 was from February 6th and the address was correct in Grand Forks (This is the 3rd time I have gotten this one and the customer has lived at the same place for years).

May 7, 2024: Dawn Cox didn't get her paper. Postal carrier put it in the wrong box.

May 7, 2024: Snowbirds, Sandra and Jack, didn't get their paper this week or last, though their address was changed from AZ to Hoople, and was correct. They did get this week's paper on Friday when they usually get it on Wednesday. When I told them to ask at their post office, then they got the week before paper a week and a half late. This was mailed from Grafton, ND to Hoople, ND—20 miles.

Every week when I go to my mailbox on delivery day, I hold my breathe, not knowing if the papers are there or not. If they aren't, my postmaster is working to find out the problem because she knows I deal with this more often than I should have to, and it is not her fault.

I am deeply concerned about the future of our newspaper. I hope the Postal Service will understand the damage it is inflicting on our small communities.

Thank you.

Sincerely,

Beth Johnson

Buth Johnson

The Gleaner, owner/publisher Northwood, ND 58267

218-779-1730

### Cecile Wehrman - NDNA

From: Walsh County Press <walshcountypress@gmail.com>

Sent: Thursday, August 22, 2024 11:14 AM

To: Jill M. Friesz

Cc: Jack McDonald; Cecile Wehrman - NDNA; Alyssa Meier; Dickinson Press- Publisher- Joy

Schoch; Hillsboro Banner; Lynn Evenson; Napoleon Homestead- Terry

Schwartzenberger; Wahpeton Daily News- Publisher&NDJobs- Tara Klostreich

Subject: Re: URGENT Meeting with Senator Hoeven and USPS

Monday is our deadline day but I will see what I can do to make it work. I'm getting more and more complaints from the small post offices routes like Lawton and Fairdale. In Crystal there are days that they aren't delivering anything let alone papers.

Allison Olimb Editor in Chief

Walsh County Press P.O. Box 49 Park River, ND 58270 701-284-6333 ph 701-284-6091 fax wcpress@polarcomm.com

### Cecile Wehrman - NDNA

rom: Becky Cederstrom <vavads@srt.com>

**Sent:** Friday, April 19, 2024 9:34 AM

To: Cecile NDNA
Subject: Late papers

Good morning,

Are other papers still getting late papers? The VAV is every other week on time.

Last week it was late, got it on Friday. This week did not receive Thursday or today (Friday).

It's frustrating, embarrassing. What can the NDNA do?

Becky Cederstrom Velva Area Voice Newspaper Office/Ad Manager 701-338-2599 vavads@srt.com From: Amy Wobbema [mailto:amywobbema@qmail.com]

Sent: Thursday, August 22, 2024 3:21 PM

To: Cecile Wehrman - NDNA Subject: Re: postal summit

Hi Cecile,

As of Aug. 1, I started having the Independent (periodicals only, not shopper) shipped to Carrington via UPS, as I have with the Transcript since Jan. 1. The locals are happy now, but there are out of county folks waiting 6-7 business days to get their paper. Before I made the change, for three weeks in a row Monday's papers were not delivered in Carrington until Tuesday or Wednesday, despite taking them to the Fargo PO on the prior Thursday. I couldn't deal with all the calls. We had readers screaming at us, "Why can't you fix this?" Several were even more upset when we said we weren't going to mail them another copy because the original copy would likely arrive before the replacement. Why would we do that?

Also, another anecdote: The Transcript is delivered to the NR post office on Fridays and delivered locally on Saturday. The local papers are always delivered on time. However, 15 miles away in Carrington, it took until Friday, August 16 for the Aug. 12 edition to get into reader mailboxes.

### **Amy Wobbema**

Owner/Publisher Transcript Publishing

817 Central Ave New Rockford, ND 58356 Ph: (701) 947-2417 Fax: (701) 947-2418



### Cecile Wehrman - NDNA

From: Sent:

Bill Devlin < billdevlin23@gmail.com> Thursday, June 13, 2024 11:05 AM

To:

Jack McDonald; Cecile Wehrman - NDNA

Subject:

Addition legal question

Hi again,

I am still really concerned about the legal issues and the papers being delivered late.

This past week, the Steele County Press and Griggs County Courier, which should be delivered in Flnley on

Friday, June, 7thm came on Tuesday, June 11th. The publication date was June 7th.

It has been a lot of years since I have looked at legal requirements. However, the Notice of Primary Elections and Primary Election Sample Ballots were in the paper that was delivered on election day. Does that meet the advanced publications requirements?

It is probably an easy fix in state code for the next legislative session. You could just change the last publication date, if needed, to a week earlier. I see the same thing happening with a lot of different types of legals.



John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

We serve the city of Minot and all of the rural communities in Ward County, North Dakota. We also use exceptional dispatch to deliver from Minot, Surrey, Towner, Rugby, and Devil's Lake.

In the past three years, we have experienced an estimated 31% increase in postage to reach our subscribers.

This increase has caused us to:

- increase our subscription rates, which has cost our subscribers more money;
- cut our circulation;

While this large increase has hurt our newspaper, we have also experienced serious delays in service. We have used USPS as our sole delivery agent for almost four years. The inconsistency in delivery from the Minot Post Office specifically has been overwhelming, and we have lost 18% of our customers due to the poor mail service.

There is a true lack of ownership or pride in work in the Minot Post Office. We have had employees tell our customers after they've gone two weeks without receiving mail or their newspaper. That is, we, the Minot Daily News, switched to using USPS as our delivery agent when "we knew they had a shortage of carriers." I met with the postmaster in June 2020 in Minot, and before the decision, I was reassured that moving the papers into the mail would not create any issues. With the move, we expected 3-5% shrinkage in circulation.

We have lost 18% of our subscribers because they do not receive mail daily. This is not just the newspaper; mail customers go several days and even weeks without receiving any mail. In the past month, the supervisor of carriers moved out of Minot, and during a conversation with him, he said to me, "Yes, we may miss a day or two here and there for customers. But it

is just mail, and yes, the customers are going to yell. But I'm not going to stress over it. It is just mail."

Attitude reflects leadership.

We are deeply concerned about the future of our newspaper. We hope the Postal Service will understand the damage it is inflicting on our communities.

I understand that the Minot Post Office has had issues retaining and getting carriers, but is it possible the leadership inside the post office is the issue? The culture of not carrying starts with some of the management positions, and has been expressed to customers and to myself.

Thank you.

Sincerely,

Robert Patchen Ogden Newspapers of ND, Minot, ND

# THE WALSH COUNTY RECORD

John Galer Chairman, National Newspaper Association NNA Headquarters PO Box 13323 Pensacola, FL 32591

Dear Mr. Galer:

Thank you for asking about our newspaper's experiences with the US Postal Service.

The Walsh County Record is North Dakota's largest weekly newspaper and is located in northeast North Dakota. We are a third generation newspaper family celebrating 100 years in the Morgan Family this year. We serve Walsh County which has a population of 11,880. Farming is our main industry in the rich Red River Valley.

In the past three years, we have experienced a 28 to 35 percent increase in postage to reach our subscribers.

This increase has caused us to increase our subscription rates, which has cost our subscribers more money, trimming other expenses, like our newsroom budget and page count and put our newspaper's future at risk.

While this large increase has hurt our newspaper, we have also experienced serious delays in service. We mail on Wednesday afternoons. Typically, in-county subscribers would receive the paper on Thursday. It is not uncommon for them to receive the paper on Friday or even Saturday. Sometimes our snowbirds will get two issues the same week. There was one subscriber in New Jersey that canceled her subscription due to the fact it took a month to get.

We are deeply concerned about the future of The Walsh County Record. We hope the Postal Service will understand the damage it is inflicting on our communities. I'm not sure with this next rate increase how many subscribers will pay. I may have to increase my advertising rates.

Thank you.

Sincerely, Jackie L. Thompson Publisher

### Cecile Wehrman - NDNA

rom:

Lyann Olson <tribune@nccray.net>

Sent:

Thursday, August 22, 2024 11:53 AM

To:

Cecile Wehrman - Ndna

Subject:

Re: URGENT Postal Summit in Grand Forks Monday

I have a Minot customer who is receiving her paper five days late. Take into consideration our paper is delivered directly to the Minot Post Office. After talking to the postmaster in Minot, she was told they are short four carriers and will not be getting her paper in a timely manner. Her Aug. 14th paper arrived on a Sunday evening, along with all her mail from the week.

Lyann Olson Burke County Tribune PO Box 40, Bowbells ND 58721 tribune@necray.net 701-377-2626

### Cecile Wehrman - NDNA

From:

LaVonne <rcf1@srt.com>

Sent:

Thursday, August 22, 2024 12:18 PM

To:

'Cecile Wehrman - NDNA'

Subject:

RE: URGENT Postal Summit in Grand Forks Monday

#### Hi Cecile

I just wanted to share a couple of problems that I have had again this summer. It seems every summer when some of the original route carriers in Minot take a vacation or time off they have substitute carriers and I am always getting calls that subscribers DID NOT receive their papers. It is frustrating because these subscribers pay for their subscription and they expect to pay for them and more importantly we PAY the postage for them to get them and then they don't. The subscriber then asks us to mail them out another copy, therefore it costs us more money because we are sending out another paper, putting it in a manila envelopes, and paying first class postage for them to get it.

Why is it that the substitute carriers can't get these out? We have also had a subscriber call and say when it gets really warm she doesn't get her paper until later in the week when the temperatures cool down.

Those are my complaints. Thank you for listening!

LaVonne L. Erickson

RCF Editor/Publisher/Owner

## Postal issues still not resolved

Well, it was nice while it lasted. For several weeks after the postal roundtable held in Grand Forks on

Aug. 26, I was getting a few messages from eastern newspapers expressing surprise that they were suddenly getting their newspapers on time.

Of course, it didn't last.

But once again, the disconnect popped up in the southwestern corner of the state and it gave me my first opportunity to try a new "hotline" phone number that, thanks to Sen. John Hoeven's insistence, was intended to give us a real human to talk to the next time a whole print run of a publisher's newspaper went awry.

Having seven print runs delayed the same week was a good test. What's the result? Not much better than no phone number at all.

First, a little background. When I received the phone numbers of two customer service managers in the Minneapolis district, they advised me that while I could call, what they would really need is an email documenting the locations, etc., so they could investigate.

When Jill Friesz, owner of GS Publishing, which prints seven titles in southwest North Dakota, contacted me early on a Friday afternoon about none of her newspapers arriving in the mail, I was eager to try this new system.

I called the first guy and was directed to voicemail. No sooner had I uttered the words, "This is Cecile Wehrman at the North Dakota Newspaper

Director's Column



Cecile Wehrman NDNA Executive Director

Associ --"

"I'm sorry, we can't detect any message, please leave a message at the sound of the tone...beep!"

"Yes, this is Cecile Wehrman at the North Dakota Newspaper Associa -- "

Followed by the same message indicating I should begin speaking after the beep. After the third try, I quit.

So I dialed the second guy, where I was actually able to leave a message and I followed that up with an email to both. Fairly promptly, guy No. 1 answered the email and I gave him Jill's contact info. He did follow up with Jill as promised that afternoon, not that he had any answers.

Saturday came and went -- still no papers, but Jill heard from multiple people as she went about town that day, asking where the papers were.

On Monday, these papers that normally arrive on Thursday, finally appeared -- all but one, which didn't arrive until Wednesday (the day a new issue enters the mail in Garrison).

But there was no further follow up.

No answers about where her papers went and no remedy for the fact that, for something like the SEVEN-TEENTH time in a year, the whole print run was delayed. Once again, advertisers were requesting refunds.

If I were Jill Friesz, I wouldn't have any hair left!

Coincidentally, it was right after Teri Finneman's Lunch & Learn session about the new revenue model that Jill let me know about her papers going missing. As she remarked, it's tough to increase subscription rates when our delivery model is unreliable. I get it.

Who sees the irony that it's not only the newspaper revenue model that dates back to the 1800s but our primary delivery method as well?

Of course, Jill and so many others also offer online access, but we know not everyone wants to read their news-PAPER on a computer screen.

Two old maxims come to mind: "Doing nothing is not an option," and, "The definition of insanity is doing the same thing again and again and expecting a different result."

Change is hard.

Finneman believes change starts with bringing subscription prices in line with reality. With USPS, the reality is usually poor service and no remedy for it.

(After originally penning this column follow up from USPS suggested Jill mail her papers on Monday if she wants them delivered Thursday. Insert headslap emoji here.)

### Protection & Advocacy of ND provides:

- NORTH DAKOTA
- Contact P&A at: Wells Fargo Bank Building 400 East Broadway, #409 Bismarck, ND 58501 701-328-2950 800-472-2670
- · Information and referral
- · Assistance with self-advocacy
- · Education and training
- · Advocacy services
- · Legal representation
- · Protective services
- Systems advocacy
- · Legislative advocacy

### Our Mission

Uniting to champion the equality and inclusion of people with disabilities where we live, learn, work and play.







March 13, 2025

TO: Chairman Mike Wobbema and N.D. Senate Workforce Development Committee

FROM: Cally Peterson, North Dakota Living editor

N.D. Association of Rural Electric Cooperatives

RE: Support of HCR 3006

Chairman Wobbema and members of the Senate Workforce Development Committee:

My name is Cally Peterson, and I am the editor of the state's largest-circulated publication and statewide electric cooperative magazine, *North Dakota Living*. Each month, we send *North Dakota Living* to more than 82,000 homes, farms and businesses. If you are a member of an electric cooperative in North Dakota, chances are you receive *North Dakota Living* in your mailbox each month. I am submitting testimony in a professional capacity representing North Dakota's electric cooperatives and their members in support of HCR 3006, and as someone who lives in rural North Dakota, I also understand how critically important mail is to rural people.

North Dakota's electric cooperatives utilize mail for many reasons, including sending essential member information, annual meeting and director election notices, electric bills and distributing its 70-year-old monthly statewide magazine, *North Dakota Living*. The magazine shares critical information with co-op members, including their cooperative's financial condition, how they can participate in director elections, board meeting minutes, annual meeting details and education on safe electric use, energy-management programs and money-saving electric tips.

A functioning rural mail service is a critical tool for electric cooperatives to communicate with their members.

In North Dakota, we have experienced a decline in rural mail service. It has been noticeably worse the past few years. Our magazines, which are mailed around the first day of the month, used to get to members' homes by about the fifth day of each month. Now, it's the 10<sup>th</sup>, 15<sup>th</sup> or even the 20<sup>th</sup> or later. This has happened to me personally, and I get calls often from members asking why they haven't received their magazine. Anecdotally, I also know people who have

canceled subscriptions to their local newspaper, because it's "old news" by the time the paper finally arrives in the mail.

Since being established in 1957, the *North Dakota Living* magazine has been distributed using the U.S. Postal Service (USPS). In Title 39 of U.S. Code, USPS is charged with providing "a maximum degree of effective and regular postal service to rural areas." Recent USPS plans to slow mail delivery and further consolidate processing and distribution centers will further erode the effectiveness and quality of rural mail service.

Electric cooperatives are also concerned with their members' quality of life, and rural people are major USPS customers. As cooperatives, we understand mail delivery is more than mail in rural America. It is a lifeline.

This is especially true in North Dakota, where two-thirds of our counties are considered "frontier," with six or less people per square mile. North Dakotans often travel many miles to access essential services, including grocery stores, hospitals and pharmacies. Effective rural mail service means your medications arrive before you run out, the tractor part came in the mail so the farmer can get a crop off, Grandma gets the handwritten letter from a loved one that lifts her spirits and co-op members receive their *North Dakota Living* magazine.

We urge a "DO PASS" recommendation on HCR 3006. Thank you for your time.



# HOUSE CONCURRENT RESOLUTION NO. 3006

### SENATE WORKFORCE DEVELOPMENT COMMITTEE SENATOR MIKE WOBEMMA, CHAIR

#### **TESTIMONY PRESENTED BY**

### **MICHAEL HOWE, SECRETARY OF STATE**

Chairman Wobemma and members of the committee, I'm Michael Howe, North Dakota Secretary of State. I am providing written testimony in support of HCR3006.

North Dakota relies on the United States Postal Service (USPS) to be reliable. As a rural state, North Dakota needs an efficient and reliable USPS for communication, to conduct business, and to allow citizens to participate in our elections. Our federal delegation has worked tirelessly to keep local distribution facilities open throughout our state and we support those efforts to ensure citizens and voters are able to participate in elections.

We thank the legislature for sending a strong message to the USPS which reiterates the same messages our offices shared in meetings and calls with USPS in administration of the 2024 election cycle. We ask for a DO PASS recommendation on HCR3006.



### North Dakota House of Representatives

STATE CAPITOL 600 EAST BOULEVARD BISMARCK, ND 58505-0360



Representative Donald W. Longmuir
District 2
P.O. Box 1191
Stanley, ND 58784-1191
dlongmuir@ndlegis.gov

COMMITTEES:
Education
Political Subdivisions, Chairman

Good morning, Chairman Wobbema, Vice Chair Axtman and distinguished Senators of the Workforce Development Committee. My name is Donald Longmuir and I am a Representative from District 2 which consists of Burke County, Divide County and parts of Mountrail and Williams Counties. It is my privilege to introduce HCR3006. HCR3006 is addressing an issue which is addressing an issue which is affecting many citizens of North Dakota and issue is the failure of the United States Postal Service to provide dependable mail delivery.

Personally, we received a utility bill that stated we had failed to pay our previous month's bill. In checking our records, it was noticed we had not received the previous month's bill. About two weeks later the Post Office gave us notice of a package that we needed to pick up at the window. That package was a large bundle of mail that included the previous month's utility bill along with other mail from the previous month. On February 27<sup>th</sup> I received notice from a company that my medical supplies had been returned with a note saying the package was undeliverable. This is the same company that I had received supplies twice before. I reordered the medical supplies, and they were delivered a week later. Although it was inconvenient for us it made me wonder what about the number of people waiting for medications, legal documents or other important papers. What damages has this failure to provide proper delivery service caused other people?

Following me are people and businesses that have experienced and are experiencing poor delivery service.

Thank you Chairman Wobbema and members of the Workforce Development Committee and I will stand for any questions you may have regarding HCR3006.

North Dakota Stockmen's Association HCR 3006 Senate Workforce Development Committee March 13, 2025

Good morning, Chairman Wobbema and members of the Senate Workforce Development

Committee. My name is Julie Ellingson, and I represent the North Dakota Stockmen's Association.

We rise in support of HCR 3006, which enumerates the many concerns our organization has articulated about the diminished service and reliability of the U.S. Postal Service.

Our members live and work in rural areas and don't have access to some of the private options that are available in larger urban centers. Late and lost mail negatively impacts our lives and severely disrupts our businesses, costing us far more than the ever-rising cost of postage. What's worse is that there are few resources available to answer questions or troubleshoot mailing problems, and postal customers are often left hanging with few answers or resolution opportunities.

From an organizational standpoint, we have incurred additional costs by having to pay credit card fees to process payments online, because we cannot count on the USPS to deliver many of our bills on time, even if they are paid on time. It has also decreased our ability to timely communicate with our members through our mailed communiques and even our association's monthly magazine, which now requires a ridiculously long lead time – lead time that is not always possible or available.

The postal issue hits our membership base across the spectrum and there are many examples, but this issue was highlighted as a particular concern by our Seedstock Council last month. Seedstock producers raise bulls and females to sell to other livestock producers, and this is the traditional production sale season in North Dakota. Producers routinely produce sales catalogs to market

those livestock, and they are mailed to customers and prospective customers. For many, these production sales represent a family's primary source of income for the entire year.

The mail has become a real challenge for these producers. One of our members had a particularly bad experience late last year. In preparation for his production sale, he mailed 848 sale catalogs presorted first class on Nov. 5. As of Nov. 21 – three days past his sale – 217 catalogs had not yet been delivered. Of the non-delivered, 72 percent had gone through one sorting facility here in the state. Two weeks later, 199 were still unaccounted for. The day before the House hearing, 84 days after the catalogs were mailed, there were 193 unaccounted for. I checked again today before this hearing, 128 days after the catalogs were mailed, and there are still 193 unaccounted for.

This was an incredible hardship for this family. Not only did their year's income rely upon this event and getting timely marketing information to their customer base, but they still had the cost of mailing them and they still have not received an explanation, apology, refund or even some tips or best practices to follow in the future, despite repeated attempts to get answers and resolution.

This is unacceptable and just one example of the service and communication issues we are routinely seeing. We need a timely, reliable postal service and appreciate your help in elevating this issue to federal decision-makers to make that happen.

Please give HCR 3006 a do-pass recommendation.